

EQUITABLE

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Fourth Quarter Supplemental Information and Regulatory Disclosures

For the three months
and year ended
December 31, 2016

2016





**FOURTH QUARTER 2016
SUPPLEMENTAL INFORMATION AND REGULATORY DISCLOSURES**

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Notes to Readers

Purpose of this document

This Supplemental Information and Regulatory Disclosure Report (the "Report") aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of Equitable Group Inc. (the "Company" or "Equitable").

1. Disclosures related to the Company's mortgage portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Mortgage Underwriting Practices and Procedures', effective for Equitable Bank on January 1, 2013.
2. Equitable Bank (the "Bank")'s regulatory capital Basel Pillar III disclosures.

Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles ("GAAP") and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

In addition to GAAP and non-GAAP financial measures, management also uses additional GAAP financial measures it believes provide useful information to investors regarding the Company's financial results of operations. Readers are cautioned that additional GAAP measures do not have any standardized meaning, and therefore, may not be comparable to similar measures presented by other companies.

This Report should be read in conjunction with the Company's 2016 annual report.

Basis of presentation

All amounts in this Report are Canadian dollars and are unaudited.

GAAP measures have been prepared in accordance with International Financial Reporting Standards ("IFRS") unless otherwise stated. Non-GAAP and additional GAAP measures used in this Report are defined under the Section "Non-GAAP measures" and "Additional GAAP measures", respectively.

Comparative figures

Certain prior period comparative numbers have been reclassified to conform with current period presentation.



Table 1: Financial highlights

(\$ THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES)	2016				2015				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2016	2015
RESULTS OF OPERATIONS										
Net income	\$ 41,678	\$ 35,230	\$ 33,410	\$ 28,012	\$ 31,436	\$ 31,448	\$ 33,520	\$ 29,461	\$ 138,330	\$ 125,865
Net income available to common shareholders	40,488	34,039	32,219	26,821	30,245	30,257	32,330	28,270	133,567	121,102
Net interest income ⁽¹⁾	77,926	70,827	67,010	63,594	63,458	61,437	60,995	56,337	279,357	242,227
Total revenue ⁽¹⁾	179,939	169,432	162,861	151,691	151,495	147,625	145,595	137,279	663,923	581,994
EPS – basic	\$ 2.58	\$ 2.19	\$ 2.07	\$ 1.73	\$ 1.95	\$ 1.96	\$ 2.09	\$ 1.83	\$ 8.57	\$ 7.83
EPS – diluted	\$ 2.56	\$ 2.16	\$ 2.05	\$ 1.71	\$ 1.93	\$ 1.93	\$ 2.06	\$ 1.81	\$ 8.49	\$ 7.73
ROE ⁽²⁾	19.3%	17.2%	17.1%	14.7%	17.0%	17.5%	19.8%	17.9%	16.9%	17.9%
Return on average assets ⁽²⁾	0.9%	0.8%	0.8%	0.7%	0.8%	0.9%	1.0%	0.9%	0.8%	0.9%
NIM – TEB ⁽²⁾										
Total Assets	1.70%	1.64%	1.61%	1.62%	1.69%	1.73%	1.79%	1.74%	1.64%	1.73%
Core Lending	2.64%	2.60%	2.55%	2.50%	2.64%	2.56%	2.62%	2.55%	2.57%	2.59%
Securitization Financing	0.24%	0.19%	0.22%	0.31%	0.22%	0.34%	0.31%	0.29%	0.23%	0.29%
Efficiency Ratio – TEB ⁽²⁾⁽³⁾	33.9%	37.0%	38.2%	43.2%	35.7%	33.4%	32.8%	32.4%	37.8%	33.6%
BALANCE SHEET										
Total assets	18,973,588	18,062,846	17,147,854	16,411,221	15,527,584	14,827,610	14,329,824	13,387,915		
Assets Under Management ⁽²⁾	22,277,769	21,024,401	19,709,617	18,616,018	17,600,072	16,839,263	16,214,123	15,075,279		
Mortgages receivable	17,783,803	17,049,744	16,244,106	15,540,241	14,700,806	13,959,432	13,216,267	12,785,852		
Mortgages Under Management ⁽²⁾	21,004,013	19,922,211	18,723,056	17,668,821	16,706,935	15,917,079	15,059,846	14,437,643		
Shareholders' equity	977,150	879,367	843,924	816,049	796,116	764,679	750,149	723,606		
Liquid assets ⁽²⁾	1,280,591	1,037,259	1,033,634	939,691	895,056	849,349	1,251,692	756,017		
Total assets held for regulatory purposes as a % of total										
Equitable Bank assets	6.2%	5.1%	5.3%	4.9%	4.9%	4.9%	7.8%	4.5%		
Total liquid assets as a % of total assets	6.7%	5.7%	6.0%	5.7%	5.8%	5.7%	8.7%	5.6%		
Deposit principal	9,680,163	9,180,647	9,048,465	8,732,113	8,115,483	7,961,678	8,128,474	7,633,996		
CREDIT QUALITY										
Provision for credit losses	870	1,243	105	227	1,064	930	830	814	2,445	3,638
Provision for credit losses – rate ⁽²⁾	0.02%	0.03%	0.00%	0.01%	0.03%	0.03%	0.03%	0.03%	0.02%	0.03%
Net impaired mortgages as a % of total mortgage assets ⁽⁴⁾	0.21%	0.19%	0.20%	0.22%	0.22%	0.21%	0.18%	0.28%		
Allowance for credit losses as a % of total mortgage assets	0.19%	0.20%	0.20%	0.21%	0.23%	0.25%	0.26%	0.26%		
SHARE CAPITAL										
Common shares outstanding	16,460,142	15,599,657	15,566,465	15,551,865	15,538,605	15,476,687	15,469,787	15,452,125		
Book value per common share ⁽²⁾	\$ 54.96	\$ 51.72	\$ 49.55	\$ 47.81	\$ 46.57	\$ 44.72	\$ 43.80	\$ 42.13		
Common share price – close	\$ 60.46	\$ 58.86	\$ 55.99	\$ 50.76	\$ 51.50	\$ 56.25	\$ 61.27	\$ 56.51		
Common share market capitalization	995,180	918,196	871,566	789,413	800,238	870,564	947,834	873,200		
Dividends declared per: ⁽⁵⁾										
Common share	\$ 0.22	\$ 0.21	\$ 0.21	\$ 0.20	\$ 0.20	\$ 0.19	\$ 0.19	\$ 0.18	\$ 0.84	\$ 0.76
Preferred share – Series 3	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40	\$ 1.59	\$ 1.59
EQUITABLE BANK CAPITAL RATIOS ⁽⁶⁾										
Risk-weighted assets ("RWA") ⁽²⁾⁽⁶⁾	6,385,825	5,968,000	5,664,575	5,433,025	5,259,384	5,113,009	4,983,762	4,867,218		
CET1 Ratio	14.0%	13.4%	13.5%	13.5%	13.6%	13.4%	13.5%	13.2%		
Tier 1 Capital Ratio	15.1%	14.6%	14.8%	14.9%	15.0%	14.8%	14.9%	14.7%		
Total Capital Ratio	16.6%	16.2%	16.5%	16.7%	16.8%	17.1%	17.2%	17.0%		
Leverage Ratio	5.1%	4.9%	5.0%	5.0%	5.2%	5.2%	5.3%	5.5%		

⁽¹⁾ See Additional GAAP Measures section.

⁽²⁾ See Non-GAAP Measures section.

⁽³⁾ Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.

⁽⁴⁾ Net impaired mortgages do not include insured mortgages that are less than 365 days in arrears and reflect gross impaired mortgage assets less individual allowances.

⁽⁵⁾ YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.

⁽⁶⁾ The RWA in this table is measured on "all-in" basis in accordance with OSFI's CAR Guideline.



Table 2: Interim consolidated statements of income

(\$ THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)	2016				2015				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2016	2015
Interest income:										
Mortgages – Core Lending	\$ 120,714	\$ 114,416	\$ 107,544	\$ 101,419	\$ 101,848	\$ 99,135	\$ 98,146	\$ 93,333	\$ 444,093	\$ 392,462
Mortgages – Securitization Financing	46,159	44,776	45,296	43,607	41,978	40,907	39,066	37,296	179,838	159,247
Investments	2,431	2,142	2,372	1,876	1,894	1,599	2,102	1,578	8,821	7,173
Other	1,347	1,087	1,227	1,052	1,464	1,821	1,726	1,265	4,713	6,276
	170,651	162,421	156,439	147,954	147,184	143,462	141,040	133,472	637,465	565,158
Interest expense:										
Deposits	46,393	47,204	46,084	43,659	42,085	43,560	43,226	41,828	183,340	170,699
Securitization liabilities	43,932	41,489	41,354	39,185	38,979	35,466	34,120	33,002	165,960	141,567
Bank facilities	1,224	1,926	1,040	566	1,292	1,407	885	614	4,756	4,198
Debentures	950	950	950	950	1,213	1,274	1,269	1,277	3,800	5,033
Other	226	25	1	-	157	318	545	414	252	1,434
	92,725	91,594	89,429	84,360	83,726	82,025	80,045	77,135	358,108	322,931
Net interest income	77,926	70,827	67,010	63,594	63,458	61,437	60,995	56,337	279,357	242,227
Provision for credit losses	870	1,243	105	227	1,064	930	830	814	2,445	3,638
Net interest income after provision for credit losses	77,056	69,584	66,905	63,367	62,394	60,507	60,165	55,523	276,912	238,589
Other income:										
Fees and other income	6,809	3,873	3,781	3,177	3,454	3,117	2,534	2,308	17,640	11,413
Net (loss) gain on investments	(557)	(44)	747	-	(13)	-	(247)	(203)	146	(463)
Gains on securitization activities and income from securitization retained interests	3,036	3,182	1,894	560	870	1,046	2,268	1,702	8,672	5,886
	9,288	7,011	6,422	3,737	4,311	4,163	4,555	3,807	26,458	16,836
Net interest and other income	86,344	76,595	73,327	67,104	66,705	64,670	64,720	59,330	303,370	255,425
Non-interest expenses:										
Compensation and benefits	14,863	15,574	15,193	14,650	13,273	12,015	11,883	11,303	60,280	48,474
Other	14,887	13,465	13,179	14,728	11,156	10,108	9,827	8,397	56,259	39,488
	29,750	29,039	28,372	29,378	24,429	22,123	21,710	19,700	116,539	87,962
Income before income taxes	56,594	47,556	44,955	37,726	42,276	42,547	43,010	39,630	186,831	167,463
Income taxes:										
Current	13,426	8,227	7,875	8,419	7,855	6,133	7,250	6,609	37,947	27,847
Deferred	1,490	4,099	3,670	1,295	2,985	4,966	2,240	3,560	10,554	13,751
	14,916	12,326	11,545	9,714	10,840	11,099	9,490	10,169	48,501	41,598
Net income	\$ 41,678	\$ 35,230	\$ 33,410	\$ 28,012	\$ 31,436	\$ 31,448	\$ 33,520	\$ 29,461	\$ 138,330	\$ 125,865
Dividends on preferred shares	1,190	1,191	1,191	1,191	1,191	1,191	1,190	1,191	4,763	4,763
Net income available to common shareholders	\$ 40,488	\$ 34,039	\$ 32,219	\$ 26,821	\$ 30,245	\$ 30,257	\$ 32,330	\$ 28,270	\$ 133,567	\$ 121,102
Common shares outstanding:										
Weighted average basic	15,692,833	15,570,678	15,556,836	15,543,952	15,493,549	15,471,960	15,461,161	15,440,328	15,591,297	15,466,907
Weighted average diluted	15,808,124	15,722,532	15,709,456	15,674,734	15,677,954	15,661,842	15,687,467	15,660,067	15,728,988	15,672,334
Earnings per share: ⁽¹⁾										
Basic	\$ 2.58	\$ 2.19	\$ 2.07	\$ 1.73	\$ 1.95	\$ 1.96	\$ 2.09	\$ 1.83	\$ 8.57	\$ 7.83
Diluted	\$ 2.56	\$ 2.16	\$ 2.05	\$ 1.71	\$ 1.93	\$ 1.93	\$ 2.06	\$ 1.81	\$ 8.49	\$ 7.73

⁽¹⁾ YTD EPS does not equal the sum of the quarterly EPS' as a result of rounding.



Table 3: Net interest income

	2016								2015								Full Year				
	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1		2016		2015		
(S THOUSANDS, EXCEPT PERCENTAGES)	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	Revenue/ Expense	Average rate ⁽¹⁾	
Core Lending:																					
<i>Revenues derived from:</i>																					
Mortgages	\$ 120,714	4.63%	\$ 114,416	4.65%	\$ 107,544	4.65%	\$ 101,419	4.60%	\$ 101,848	4.75%	\$ 99,135	4.80%	\$ 98,146	4.86%	\$ 93,333	4.78%	\$ 444,093	4.63%	\$ 392,462	4.80%	
Liquidity investments	1,611	0.84%	1,428	1.01%	1,573	0.97%	1,161	0.85%	1,318	0.97%	1,713	1.06%	1,700	1.19%	1,076	1.24%	5,773	0.92%	5,807	1.10%	
Equity securities – TEB ⁽²⁾	2,197	7.55%	2,040	6.67%	2,520	7.72%	2,159	6.70%	2,285	6.92%	2,031	5.99%	2,595	6.95%	2,047	5.36%	8,916	7.16%	8,958	6.29%	
	124,522	4.40%	117,884	4.48%	111,637	4.45%	104,739	4.41%	105,451	4.56%	102,879	4.55%	102,441	4.65%	96,456	4.64%	458,782	4.44%	407,227	4.60%	
<i>Expenses related to:</i>																					
Deposits and bank facilities	43,195	1.98%	44,290	2.09%	42,944	2.13%	41,080	2.15%	40,608	2.10%	42,023	2.15%	42,237	2.19%	40,945	2.25%	171,521	2.08%	165,792	2.17%	
Debentures	950	5.80%	950	5.81%	950	5.88%	950	5.88%	1,213	5.99%	1,274	5.94%	1,269	5.99%	1,277	6.09%	3,800	5.85%	5,033	6.01%	
Securitization liabilities	6,025	1.55%	4,485	1.60%	3,643	1.50%	3,306	1.53%	2,796	1.66%	2,041	1.99%	1,126	2.21%	752	2.43%	17,471	1.55%	6,715	1.91%	
	50,170	1.94%	49,725	2.06%	47,537	2.09%	45,336	2.11%	44,617	2.10%	45,338	2.18%	44,632	2.23%	42,974	2.30%	192,792	2.05%	177,540	2.20%	
Net interest income – TEB ⁽²⁾⁽³⁾	74,352	2.64%	68,159	2.60%	64,100	2.55%	59,403	2.50%	60,834	2.64%	57,541	2.56%	57,809	2.62%	53,482	2.55%	265,990	2.57%	229,687	2.59%	
Taxable Equivalent Basis – adjustment ⁽²⁾	(617)		(569)		(838)		(624)		(609)		(589)		(600)		(624)		(2,648)		(2,482)		
Core Lending	\$ 73,735		\$ 67,590		\$ 63,262		\$ 58,779		\$ 60,225		\$ 56,952		\$ 57,149		\$ 52,858		\$ 263,342		\$ 227,205		
Securitization Financing:																					
<i>Revenues derived from:</i>																					
Mortgages	\$ 46,159	2.65%	\$ 44,776	2.61%	\$ 45,296	2.73%	\$ 43,607	2.81%	\$ 41,978	2.92%	\$ 40,907	3.13%	\$ 39,066	3.25%	\$ 37,296	3.25%	\$ 179,838	2.70%	\$ 159,247	3.12%	
Liquidity investments	587	1.08%	330	1.03%	344	0.89%	232	1.01%	364	0.57%	265	0.80%	193	0.61%	344	1.22%	1,493	1.01%	1,166	0.75%	
	46,746	2.61%	45,106	2.59%	45,640	2.68%	43,839	2.79%	42,342	2.82%	41,172	3.07%	39,259	3.18%	37,640	3.20%	181,331	2.66%	160,413	3.05%	
<i>Expenses related to:</i>																					
Securitization liabilities	37,907	2.51%	37,004	2.54%	37,711	2.60%	35,879	2.62%	36,183	2.74%	33,425	2.94%	32,994	3.02%	32,250	3.04%	148,489	2.57%	134,852	2.92%	
Deposits and secured funding facility	4,648	1.70%	4,865	1.70%	4,181	1.79%	3,145	1.64%	2,926	1.73%	3,262	1.75%	2,419	1.97%	1,911	1.95%	16,827	1.71%	10,539	1.83%	
	42,555	2.39%	41,869	2.40%	41,892	2.49%	39,024	2.50%	39,109	2.63%	36,687	2.77%	35,413	2.91%	34,161	2.95%	165,316	2.44%	145,391	2.81%	
Securitization Financing	\$ 4,191	0.24%	\$ 3,237	0.19%	\$ 3,748	0.22%	\$ 4,815	0.31%	\$ 3,233	0.22%	\$ 4,485	0.34%	\$ 3,846	0.31%	\$ 3,479	0.29%	\$ 16,015	0.23%	\$ 15,022	0.29%	
Total interest earning asset – TEB⁽²⁾	\$ 78,543	1.70%	\$ 71,396	1.64%	\$ 67,848	1.61%	\$ 64,218	1.62%	\$ 64,067	1.69%	\$ 62,026	1.73%	\$ 61,655	1.79%	\$ 56,961	1.74%	\$ 282,005	1.64%	\$ 244,709	1.73%	
Net interest income	\$ 77,926		\$ 70,827		\$ 67,010		\$ 63,594		\$ 63,458		\$ 61,437		\$ 60,995		\$ 56,337		\$ 279,357		\$ 242,227		

⁽¹⁾ Average rates are calculated based on the daily average balances outstanding during the period.

⁽²⁾ See Non-GAAP Measures section.

⁽³⁾ See Additional GAAP Measures section.



Table 4: Securitization and derecognition activity

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2016				2015				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2016	2015
Securitization derecognized - non-prepayable Multis	\$ 172,778	\$ 130,656	\$ 125,432	\$ 151,544	\$ 69,264	\$ 143,743	\$ 214,098	\$ 180,753	\$ 580,410	\$ 607,858
Securitization derecognized - prepayable mortgages ⁽¹⁾	198,364	296,626	253,087	-	9,157	-	-	-	748,077	9,157
Total principal derecognized	\$ 371,142	\$ 427,282	\$ 378,519	\$ 151,544	\$ 78,421	\$ 143,743	\$ 214,098	\$ 180,753	\$ 1,328,487	\$ 617,015
Gains on sale	\$ 2,117	\$ 2,505	\$ 1,894	\$ 1,619	\$ 755	\$ 1,259	\$ 1,703	\$ 1,530	\$ 8,135	\$ 5,247
Income from securitization activities and retained interests:										
Income from retained interests	330	238	154	178	194	175	281	268	900	918
Fair value gains (losses) on derivative financial instruments	589	439	(154)	(1,237)	(79)	(388)	284	(96)	(363)	(279)
Gains on securitization activities and income from securitization retained interests	919	677	-	(1,059)	115	(213)	565	172	537	639
Gains on sale margin ⁽²⁾	\$ 3,036	\$ 3,182	\$ 1,894	\$ 560	\$ 870	\$ 1,046	\$ 2,268	\$ 1,702	\$ 8,672	\$ 5,886
Gains on sale margin ⁽²⁾	0.57%	0.59%	0.50%	1.07%	0.96%	0.88%	0.80%	0.85%	0.61%	0.85%

⁽¹⁾ In order to derecognize prepayable mortgages, Equitable needs to securitize the mortgages through CMHC's CMB or NHA-MBS programs and also then engage in a transaction that transfers the residual risks and rewards to third parties.

This additional transaction is not required to derecognize non-prepayable mortgages.

⁽²⁾ Gains on sale margin represents the gains on sale as a percentage of total principal derecognized.



Table 5: Non-interest expenses and Efficiency Ratio

(\$ THOUSANDS, EXCEPT PERCENTAGES AND FTE)	2016				2015				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2016	2015
Growth of our franchise:										
Compensation and benefits	\$ 13,595	\$ 14,181	\$ 13,840	\$ 13,227	\$ 12,367	\$ 11,482	\$ 11,356	\$ 10,752	\$ 54,843	\$ 45,957
Technology and system costs	4,140	3,600	3,743	3,270	3,495	2,819	2,781	2,495	14,753	11,590
Product costs	2,262	2,074	1,840	1,962	1,700	2,070	1,765	1,698	8,138	7,233
Regulatory, legal and professional fees	2,257	2,281	1,817	1,413	1,765	1,586	1,675	1,503	7,768	6,529
Marketing and corporate expenses	2,038	1,310	2,179	2,044	1,759	1,891	2,486	1,334	7,571	7,470
Premises	1,404	1,495	1,529	1,723	950	813	983	825	6,151	3,571
Non-interest expenses before strategic investments	\$ 25,696	\$ 24,941	\$ 24,948	\$ 23,639	\$ 22,036	\$ 20,661	\$ 21,046	\$ 18,607	\$ 99,224	\$ 82,350
Investments in our future:										
Compensation and benefits	\$ 1,268	\$ 1,393	\$ 1,353	\$ 1,423	\$ 906	\$ 533	\$ 527	\$ 551	\$ 5,437	\$ 2,517
Other	2,786	2,705	2,071	4,316	1,487	929	137	542	11,878	3,095
Total investments in our future ⁽¹⁾	\$ 4,054	\$ 4,098	\$ 3,424	\$ 5,739	\$ 2,393	\$ 1,462	\$ 664	\$ 1,093	\$ 17,315	\$ 5,612
Total non-interest expenses	\$ 29,750	\$ 29,039	\$ 28,372	\$ 29,378	\$ 24,429	\$ 22,123	\$ 21,710	\$ 19,700	\$ 116,539	\$ 87,962
Efficiency Ratio – TEB	33.9%	37.0%	38.2%	43.2%	35.7%	33.4%	32.8%	32.4%	37.8%	33.6%
Full-time employee ("FTE") – period average	552	542	528	507	484	452	430	412	531	445

⁽¹⁾ See Non-GAAP Measures section.



Table 6: Interim consolidated balance sheets

(\$ THOUSANDS)	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Assets								
Cash and cash equivalents	\$ 444,179	\$ 383,788	\$ 336,237	\$ 427,800	\$ 423,366	\$ 413,518	\$ 631,917	\$ 243,634
Restricted cash	247,878	238,945	150,691	129,453	107,988	116,894	107,338	64,117
Securities purchased under reverse repurchase agreements	199,401	102,760	150,906	30,346	19,918	63,598	102,025	10,535
Investments	136,718	124,485	130,770	154,397	153,714	149,734	163,390	182,221
Mortgages receivable – Core Lending	10,678,452	10,199,787	9,591,449	9,061,191	8,674,599	8,458,087	8,229,510	8,014,573
Mortgages receivable – Securitization Financing	7,105,351	6,849,957	6,652,657	6,479,050	6,026,207	5,501,345	4,986,757	4,771,279
Securitization retained interests	88,782	87,262	74,563	66,665	61,650	61,524	56,982	52,957
Other assets	72,827	75,862	60,581	62,319	60,142	62,910	51,905	48,599
	\$ 18,973,588	\$ 18,062,846	\$ 17,147,854	\$ 16,411,221	\$ 15,527,584	\$ 14,827,610	\$ 14,329,824	\$ 13,387,915
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	\$ 9,763,082	\$ 9,268,606	\$ 9,148,025	\$ 8,845,184	\$ 8,211,265	\$ 8,055,591	\$ 8,236,361	\$ 7,750,244
Securitization liabilities	7,762,632	7,258,672	6,807,964	6,576,177	6,109,436	5,485,344	4,870,987	4,457,760
Obligations under repurchase agreements	112,488	69,290	-	-	-	163,189	167,767	225,698
Deferred tax liabilities	38,771	37,763	33,663	29,993	28,698	25,713	20,747	18,507
Other liabilities	204,465	85,239	79,278	78,818	81,290	58,094	57,011	60,014
Bank facilities	50,000	398,909	170,000	-	235,779	190,000	141,802	67,086
Debentures	65,000	65,000	65,000	65,000	65,000	85,000	85,000	85,000
	17,996,438	17,183,479	16,303,930	15,595,172	14,731,468	14,062,931	13,579,675	12,664,309
Shareholders' equity:								
Preferred shares	72,557	72,557	72,557	72,557	72,557	72,557	72,557	72,557
Common shares	196,608	145,694	144,615	144,159	143,690	141,971	141,794	141,245
Contributed surplus	5,056	5,114	5,099	4,935	4,706	4,808	4,640	4,505
Retained earnings	725,912	688,867	658,098	629,147	605,436	578,295	550,979	521,587
Accumulated other comprehensive loss	(22,983)	(32,865)	(36,445)	(34,749)	(30,273)	(32,952)	(19,821)	(16,288)
	977,150	879,367	843,924	816,049	796,116	764,679	750,149	723,606
	\$ 18,973,588	\$ 18,062,846	\$ 17,147,854	\$ 16,411,221	\$ 15,527,584	\$ 14,827,610	\$ 14,329,824	\$ 13,387,915



Table 7: Average balance sheet information ⁽¹⁾

(\$ THOUSANDS)	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Assets								
Cash and cash equivalents	\$ 418,040	\$ 331,933	\$ 474,928	\$ 355,924	\$ 397,610	\$ 505,232	\$ 469,249	\$ 274,312
Restricted cash	272,763	176,194	143,195	113,817	167,553	109,885	89,727	77,389
Securities purchased under reverse repurchase agreements	113,008	64,678	55,688	15,199	50,991	46,019	30,645	13,252
Investments	170,411	129,912	143,819	172,083	151,647	156,371	174,885	187,204
Mortgages receivable – Core Lending	10,473,918	9,916,212	9,324,530	8,885,286	8,602,257	8,314,489	8,140,272	7,840,103
Mortgages receivable – Securitization Financing	7,002,632	6,878,274	6,668,744	6,278,452	5,800,723	5,290,134	4,890,747	4,687,897
Securitization retained interests	86,708	78,045	68,086	63,063	61,059	58,459	54,026	48,147
Other assets	71,303	64,695	59,911	63,134	61,294	56,518	47,644	42,398
	\$ 18,608,783	\$ 17,639,943	\$ 16,938,901	\$ 15,946,958	\$ 15,293,134	\$ 14,537,107	\$ 13,897,195	\$ 13,170,702
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	\$ 9,477,569	\$ 9,220,344	\$ 8,963,513	\$ 8,474,357	\$ 8,085,075	\$ 8,133,780	\$ 7,968,948	\$ 7,602,609
Securitization liabilities	7,567,830	6,967,786	6,800,005	6,396,861	5,926,749	5,059,275	4,657,870	4,386,508
Obligations under repurchase agreements	103,673	17,323	-	-	64,655	161,496	218,438	186,342
Deferred tax liabilities	38,151	34,688	30,911	29,022	26,933	21,989	19,067	15,724
Other liabilities	178,593	78,591	79,830	84,519	68,690	53,654	59,683	66,092
Bank facilities	262,026	393,754	167,087	94,134	258,599	264,076	150,409	116,178
Debentures	65,000	65,000	65,000	65,000	80,000	85,000	85,000	85,000
	17,692,842	16,777,486	16,106,346	15,143,893	14,510,701	13,779,270	13,159,415	12,458,453
Shareholders' equity:								
Preferred shares	72,557	72,557	72,557	72,557	72,557	72,557	72,557	72,498
Common shares	158,629	144,906	144,356	143,869	142,499	141,867	141,491	140,838
Contributed surplus	5,162	5,166	5,042	4,812	4,839	4,740	4,607	4,419
Retained earnings	707,816	674,052	644,154	618,199	593,009	565,578	536,707	509,321
Accumulated other comprehensive loss	(28,223)	(34,224)	(33,554)	(36,372)	(30,471)	(26,905)	(17,582)	(14,827)
	915,941	862,457	832,555	803,065	782,433	757,837	737,780	712,249
	\$ 18,608,783	\$ 17,639,943	\$ 16,938,901	\$ 15,946,958	\$ 15,293,134	\$ 14,537,107	\$ 13,897,195	\$ 13,170,702

⁽¹⁾ Average balance is calculated based on opening and closing month-end balances outstanding during the period.



Table 8: Mortgage principal under administration – by lending business

(\$ THOUSANDS)	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Single Family Lending	\$ 7,855,706	\$ 7,540,069	\$ 7,155,246	\$ 6,751,013	\$ 6,449,663	\$ 6,225,409	\$ 5,946,464	\$ 5,691,465
Commercial Lending	2,827,006	2,657,201	2,437,546	2,313,337	2,229,466	2,240,474	2,289,859	2,328,651
Total Core Lending	10,682,712	10,197,270	9,592,792	9,064,350	8,679,129	8,465,883	8,236,323	8,020,116
Multi-unit residential	3,179,312	3,493,318	3,726,566	4,013,890	3,992,388	3,911,108	3,860,512	3,988,627
Prime single family residential	3,837,808	3,270,068	2,841,935	2,385,784	1,962,930	1,528,435	1,078,712	741,536
Total Securitization Financing	7,017,120	6,763,386	6,568,501	6,399,674	5,955,318	5,439,543	4,939,224	4,730,163
Total on-balance sheet mortgage principal	17,699,832	16,960,656	16,161,293	15,464,024	14,634,447	13,905,426	13,175,547	12,750,279
Multi-unit residential	3,215,236	2,868,655	2,462,533	2,100,591	1,965,663	1,901,926	1,771,894	1,570,278
Prime single family residential	88,945	92,900	99,230	104,206	106,825	109,727	112,405	117,086
Total derecognized mortgage principal	3,304,181	2,961,555	2,561,763	2,204,797	2,072,488	2,011,653	1,884,299	1,687,364
Mortgages Under Management	\$ 21,004,013	\$ 19,922,211	\$ 18,723,056	\$ 17,668,821	\$ 16,706,935	\$ 15,917,079	\$ 15,059,846	\$ 14,437,643
Single Family Lending	\$ 7,855,706	\$ 7,540,069	\$ 7,155,246	\$ 6,751,013	\$ 6,449,663	\$ 6,225,409	\$ 5,946,464	\$ 5,691,465
Prime single family residential	3,926,753	3,362,968	2,941,165	2,489,990	2,069,755	1,638,162	1,191,117	858,622
Commercial Lending	2,827,006	2,657,201	2,437,546	2,313,337	2,229,466	2,240,474	2,289,859	2,328,651
Multi-unit residential	6,394,548	6,361,973	6,189,099	6,114,481	5,958,051	5,813,034	5,632,406	5,558,905
Mortgages Under Management	\$ 21,004,013	\$ 19,922,211	\$ 18,723,056	\$ 17,668,821	\$ 16,706,935	\$ 15,917,079	\$ 15,059,846	\$ 14,437,643



Table 9: Mortgage originations - by lending business

(\$ THOUSANDS)	2016				2015				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2016	2015
Single Family Lending	\$ 930,449	\$ 1,050,366	\$ 952,937	\$ 674,417	\$ 719,361	\$ 744,416	\$ 641,095	\$ 568,278	\$ 3,608,169	\$ 2,673,150
Commercial Lending	377,578	367,197	323,061	201,849	259,502	235,987	199,977	207,767	1,269,685	903,233
Total Core Lending	1,308,027	1,417,563	1,275,998	876,266	978,863	980,403	841,072	776,045	4,877,854	3,576,383
Multi-unit residential	219,653	243,754	245,677	248,773	269,948	267,103	175,585	277,308	957,857	989,944
Prime single family residential	651,738	495,598	499,732	444,354	489,310	522,919	379,687	191,414	2,091,422	1,583,330
Total Securitization Financing	871,391	739,352	745,409	693,127	759,258	790,022	555,272	468,722	3,049,279	2,573,274
Total mortgage originations	\$ 2,179,418	\$ 2,156,915	\$ 2,021,407	\$ 1,569,393	\$ 1,738,121	\$ 1,770,425	\$ 1,396,344	\$ 1,244,767	\$ 7,927,133	\$ 6,149,657



Table 10: Deposit principal

(\$ THOUSANDS)	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
GICs	\$ 7,275,675	\$ 6,821,166	\$ 6,742,096	\$ 6,606,137	\$ 6,931,771	\$ 6,934,026	\$ 7,239,484	\$ 6,894,012
Brokered HISAs	1,192,046	1,197,125	1,075,208	1,096,641	947,675	791,472	652,806	503,554
EQ Bank Savings Plus Accounts	1,062,279	1,012,010	995,645	793,633	91	-	-	-
Deposit notes	150,163	150,346	235,516	235,702	235,946	236,180	236,184	236,430
Total deposit principal	\$ 9,680,163	\$ 9,180,647	\$ 9,048,465	\$ 8,732,113	\$ 8,115,483	\$ 7,961,678	\$ 8,128,474	\$ 7,633,996



Table 11: Mortgage credit metrics

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Provision for credit losses	\$ 870	\$ 1,243	\$ 105	\$ 227	\$ 1,064	\$ 930	\$ 830	\$ 814
Provision for credit losses – rate	0.02%	0.03%	0.00%	0.01%	0.03%	0.03%	0.03%	0.03%
Gross impaired mortgage assets ⁽¹⁾	39,365	34,529	33,531	36,048	34,183	33,241	27,566	39,436
Net impaired mortgage assets ⁽²⁾	36,829	32,569	32,181	34,783	32,857	29,622	24,382	35,742
Net impaired mortgage assets as a % of total mortgage assets	0.21%	0.19%	0.20%	0.22%	0.22%	0.21%	0.18%	0.28%
Allowance for credit losses	34,426	33,850	33,240	33,155	33,216	34,911	34,007	33,772
Allowance for credit losses as a % of total mortgage assets	0.19%	0.20%	0.20%	0.21%	0.23%	0.25%	0.26%	0.26%
Allowance for credit losses as a % of gross impaired mortgage assets	87%	98%	99%	92%	97%	105%	123%	86%

⁽¹⁾ Uninsured mortgages are deemed to be impaired at the earlier of the date they have been individually provided for or when they have been in arrears for 90 days. Mortgages guaranteed by the Government of Canada are deemed to be impaired when payment is contractually past due 365 days.

⁽²⁾ Net impaired mortgage assets reflect gross impaired mortgages less individual allowances.



Table 12: Allowance for credit losses continuity

(\$ THOUSANDS)	2016				2015				Full Year	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2016	2015
Individual allowance										
Balance, beginning of period	\$ 1,960	\$ 1,350	\$ 1,265	\$ 1,326	\$ 3,619	\$ 3,184	\$ 3,694	\$ 3,937	\$ 1,326	\$ 3,937
Provision for credit losses	870	1,243	105	227	466	461	85	246	2,445	1,258
Realized losses	(294)	(639)	(58)	(307)	(2,763)	(32)	(615)	(491)	(1,298)	(3,901)
Recoveries	-	6	38	19	4	6	20	2	63	32
Balance, end of period	\$ 2,536	\$ 1,960	\$ 1,350	\$ 1,265	\$ 1,326	\$ 3,619	\$ 3,184	\$ 3,694	\$ 2,536	\$ 1,326
Collective allowance										
Balance, beginning of period	\$ 31,890	\$ 31,890	\$ 31,890	\$ 31,890	\$ 31,292	\$ 30,823	\$ 30,078	\$ 29,510	\$ 31,890	\$ 29,510
Provision for credit losses	-	-	-	-	598	469	745	568	-	2,380
Balance, end of period	\$ 31,890	\$ 31,890	\$ 31,890	\$ 31,890	\$ 31,890	\$ 31,292	\$ 30,823	\$ 30,078	\$ 31,890	\$ 31,890
Total allowance										
Balance, beginning of period	\$ 33,850	\$ 33,240	\$ 33,155	\$ 33,216	\$ 34,911	\$ 34,007	\$ 33,772	\$ 33,447	\$ 33,216	\$ 33,447
Provision for credit losses	870	1,243	105	227	1,064	930	830	814	2,445	3,638
Realized losses	(294)	(639)	(58)	(307)	(2,763)	(32)	(615)	(491)	(1,298)	(3,901)
Recoveries	-	6	38	19	4	6	20	2	63	32
Balance, end of period	\$ 34,426	\$ 33,850	\$ 33,240	\$ 33,155	\$ 33,216	\$ 34,911	\$ 34,007	\$ 33,772	\$ 34,426	\$ 33,216



Table 13: Mortgage principal outstanding – by property type

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Uninsured								
Single family dwelling	\$ 6,859,398	\$ 6,518,037	\$ 6,490,980	\$ 6,019,695	\$ 5,666,406	\$ 5,588,827	\$ 5,240,123	\$ 5,041,423
Mixed-use property	381,162	372,145	363,318	368,175	357,738	362,013	360,338	357,642
Multi-unit residential	531,588	507,894	455,987	506,860	507,921	489,986	534,130	509,560
Commercial	1,150,223	1,035,485	976,872	868,590	854,016	926,301	923,779	1,009,257
Construction	728,225	736,701	636,374	564,747	510,408	461,337	470,663	451,093
Mortgage principal – Core Lending	9,650,596	9,170,262	8,923,531	8,328,067	7,896,489	7,828,464	7,529,033	7,368,975
Single family dwelling	5,011	14,991	43,953	70,133	53,149	2,386	-	-
Mortgage principal – Securitization Financing	5,011	14,991	43,953	70,133	53,149	2,386	-	-
Total mortgage principal outstanding	\$ 9,655,607	\$ 9,185,253	\$ 8,967,484	\$ 8,398,200	\$ 7,949,638	\$ 7,830,850	\$ 7,529,033	\$ 7,368,975
Total mortgage principal outstanding percentage	55%	54%	55%	54%	54%	56%	57%	58%
Insured								
Single family dwelling	\$ 995,342	\$ 1,020,932	\$ 663,161	\$ 730,160	\$ 782,035	\$ 636,793	\$ 706,643	\$ 650,473
Multi-unit residential	6,053	6,076	6,100	6,123	605	626	647	668
Commercial	30,721	-	-	-	-	-	-	-
Mortgage principal – Core Lending	1,032,116	1,027,008	669,261	736,283	782,640	637,419	707,290	651,141
Single family dwelling	3,832,797	3,255,077	2,797,982	2,315,651	1,909,781	1,526,049	1,078,712	741,536
Multi-unit residential	3,179,312	3,493,318	3,726,566	4,013,890	3,992,388	3,911,108	3,860,512	3,988,627
Mortgage principal – Securitization Financing	7,012,109	6,748,395	6,524,548	6,329,541	5,902,169	5,437,157	4,939,224	4,730,163
Total mortgage principal outstanding	\$ 8,044,225	\$ 7,775,403	\$ 7,193,809	\$ 7,065,824	\$ 6,684,809	\$ 6,074,576	\$ 5,646,514	\$ 5,381,304
Total mortgage principal outstanding percentage	45%	46%	45%	46%	46%	44%	43%	42%
Total								
Single family dwelling	\$ 7,854,740	\$ 7,538,969	\$ 7,154,141	\$ 6,749,855	\$ 6,448,441	\$ 6,225,620	\$ 5,946,766	\$ 5,691,896
Mixed-use property	381,162	372,145	363,318	368,175	357,738	362,013	360,338	357,642
Multi-unit residential	537,641	513,970	462,087	512,983	508,526	490,612	534,777	510,228
Commercial	1,180,944	1,035,485	976,872	868,590	854,016	926,301	923,779	1,009,257
Construction	728,225	736,701	636,374	564,747	510,408	461,337	470,663	451,093
Mortgage principal – Core Lending	10,682,712	10,197,270	9,592,792	9,064,350	8,679,129	8,465,883	8,236,323	8,020,116
Single family dwelling	3,837,808	3,270,068	2,841,935	2,385,784	1,962,930	1,528,435	1,078,712	741,536
Multi-unit residential	3,179,312	3,493,318	3,726,566	4,013,890	3,992,388	3,911,108	3,860,512	3,988,627
Mortgage principal – Securitization Financing	7,017,120	6,763,386	6,568,501	6,399,674	5,955,318	5,439,543	4,939,224	4,730,163
Total mortgage principal outstanding	\$ 17,699,832	\$ 16,960,656	\$ 16,161,293	\$ 15,464,024	\$ 14,634,447	\$ 13,905,426	\$ 13,175,547	\$ 12,750,279
Total mortgage principal outstanding percentage	100%	100%	100%	100%	100%	100%	100%	100%



Table 14: Mortgage principal outstanding – by interest rate type

	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Fixed rate mortgages	81%	81%	82%	82%	83%	84%	85%	86%
Floating rate mortgages with interest rate floors ⁽¹⁾	8%	8%	7%	7%	7%	7%	7%	7%
Floating rate mortgages without interest rate floors	11%	11%	11%	11%	10%	9%	8%	7%
Total	100%	100%	100%	100%	100%	100%	100%	100%

⁽¹⁾ Floating rate mortgages with interest rate floors represent mortgages whose rate are allowed to move up or down by way of reference to an index rate, but are subject to a minimum fixed rate.

Table 15: Mortgage principal outstanding – by province⁽¹⁾

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2016								2015							
	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Single Family Lending																
Ontario	\$ 6,041,673	34%	\$ 5,795,737	34%	\$ 5,485,009	34%	\$ 5,184,491	34%	\$ 4,958,225	34%	\$ 4,765,953	34%	\$ 4,542,015	34%	\$ 4,355,572	34%
Alberta	908,923	5%	908,084	5%	919,447	6%	914,251	6%	909,425	6%	909,805	7%	906,994	7%	895,001	7%
Quebec	237,147	1%	219,094	1%	198,040	1%	163,888	1%	137,910	1%	114,548	1%	86,872	1%	61,484	0%
British Columbia	454,921	3%	406,187	2%	346,034	2%	284,356	2%	243,914	2%	235,591	2%	216,048	2%	190,129	1%
Saskatchewan	74,129	0%	75,008	0%	74,752	0%	76,435	0%	77,252	1%	79,903	1%	80,363	1%	82,188	1%
Other Provinces	138,913	1%	135,959	1%	131,964	1%	127,592	1%	122,938	1%	119,609	1%	114,172	1%	107,091	1%
	\$ 7,855,706	44%	\$ 7,540,069	44%	\$ 7,155,246	44%	\$ 6,751,013	44%	\$ 6,449,663	44%	\$ 6,225,409	45%	\$ 5,946,464	45%	\$ 5,691,465	45%
Commercial Lending																
Ontario	\$ 1,774,822	10%	\$ 1,751,776	10%	\$ 1,574,719	10%	\$ 1,465,093	9%	\$ 1,426,315	10%	\$ 1,413,563	10%	\$ 1,464,394	11%	\$ 1,468,631	12%
Alberta	317,138	2%	252,803	1%	272,609	2%	267,008	2%	246,922	2%	272,998	2%	278,400	2%	295,090	2%
Quebec	505,500	3%	432,674	3%	423,578	3%	393,323	3%	384,052	3%	386,402	3%	381,832	3%	378,753	3%
British Columbia	147,488	1%	117,179	1%	72,468	0%	50,886	0%	32,606	0%	30,111	0%	38,594	0%	60,290	0%
Saskatchewan	12,920	0%	27,288	0%	13,929	0%	39,429	0%	38,156	0%	35,941	0%	35,420	0%	32,498	0%
Other Provinces	69,138	0%	75,482	0%	80,243	0%	97,599	1%	101,415	1%	101,459	1%	91,219	1%	93,388	1%
	\$ 2,827,006	16%	\$ 2,657,201	16%	\$ 2,437,546	15%	\$ 2,313,337	15%	\$ 2,229,466	15%	\$ 2,240,474	16%	\$ 2,289,859	17%	\$ 2,328,651	18%
Total mortgage principal - Core Lending	\$ 10,682,712	60%	\$ 10,197,270	60%	\$ 9,592,792	59%	\$ 9,064,350	59%	\$ 8,679,129	59%	\$ 8,465,883	61%	\$ 8,236,323	63%	\$ 8,020,116	63%
Multi-unit residential																
Ontario	\$ 1,239,383	7%	\$ 1,294,661	8%	\$ 1,458,201	9%	\$ 1,560,075	10%	\$ 1,516,645	10%	\$ 1,551,250	11%	\$ 1,543,023	12%	\$ 1,686,992	13%
Alberta	643,096	4%	665,201	4%	641,089	4%	673,371	4%	670,894	5%	628,166	5%	588,644	4%	608,581	5%
Quebec	652,594	4%	749,873	4%	790,335	5%	880,665	6%	885,550	6%	833,527	6%	822,084	6%	821,493	6%
British Columbia	332,856	2%	396,951	2%	403,411	2%	410,498	3%	438,295	3%	409,698	3%	412,730	3%	382,201	3%
Saskatchewan	72,683	0%	117,051	1%	154,093	1%	158,013	1%	155,411	1%	156,354	1%	159,788	1%	156,894	1%
Other Provinces	238,700	1%	269,582	2%	279,436	2%	331,268	2%	325,593	2%	332,113	2%	334,243	3%	332,466	3%
	\$ 3,179,312	18%	\$ 3,493,318	21%	\$ 3,726,566	23%	\$ 4,013,890	26%	\$ 3,992,388	27%	\$ 3,911,108	28%	\$ 3,860,512	29%	\$ 3,988,627	31%
Prime single family residential																
Ontario	\$ 2,106,296	12%	\$ 1,851,495	11%	\$ 1,564,574	10%	\$ 1,280,348	8%	\$ 1,033,032	8%	\$ 758,823	5%	\$ 503,539	4%	\$ 310,014	2%
Alberta	716,591	4%	614,090	4%	571,655	4%	514,056	3%	448,413	3%	378,425	3%	293,769	2%	218,176	2%
Quebec	54,451	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
British Columbia	534,267	3%	429,616	3%	362,871	2%	285,527	2%	213,577	1%	166,826	1%	135,721	1%	102,064	1%
Saskatchewan	159,454	1%	142,410	1%	128,991	1%	117,454	1%	106,499	1%	92,675	1%	62,032	0%	47,543	0%
Other Provinces	266,749	2%	232,457	1%	213,844	1%	188,399	1%	161,409	1%	131,686	1%	83,651	1%	63,739	0%
	\$ 3,837,808	22%	\$ 3,270,068	19%	\$ 2,841,935	18%	\$ 2,385,784	15%	\$ 1,962,930	13%	\$ 1,528,435	11%	\$ 1,078,712	8%	\$ 741,536	6%
Total mortgage principal - Securitization Financing	\$ 7,017,120	40%	\$ 6,763,386	40%	\$ 6,568,501	41%	\$ 6,399,674	41%	\$ 5,955,318	41%	\$ 5,439,543	39%	\$ 4,939,224	37%	\$ 4,730,163	37%
Total																
Ontario	\$ 11,162,174	63%	\$ 10,693,668	63%	\$ 10,082,504	62%	\$ 9,490,008	61%	\$ 8,934,217	61%	\$ 8,489,589	61%	\$ 8,052,971	61%	\$ 7,821,210	61%
Alberta	2,585,748	15%	2,440,179	14%	2,404,800	15%	2,368,686	15%	2,275,654	16%	2,189,394	16%	2,067,807	16%	2,016,848	16%
Quebec	1,449,692	8%	1,401,641	8%	1,411,952	9%	1,437,876	9%	1,407,511	10%	1,334,477	10%	1,290,788	10%	1,261,729	10%
British Columbia	1,469,532	8%	1,349,933	8%	1,184,784	7%	1,031,267	7%	928,391	6%	842,226	6%	803,093	6%	734,685	6%
Saskatchewan	319,186	2%	361,756	2%	371,766	2%	391,330	3%	377,319	3%	364,873	3%	337,602	3%	319,123	3%
Other Provinces	713,500	4%	713,479	4%	705,487	4%	744,859	5%	711,355	5%	684,867	5%	623,286	5%	596,684	5%
Total mortgage principal	\$ 17,699,832	100%	\$ 16,960,656	100%	\$ 16,161,293	100%	\$ 15,464,024	100%	\$ 14,634,447	100%	\$ 13,905,426	100%	\$ 13,175,547	100%	\$ 12,750,279	100%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

Table 16: Residential mortgage and HELOC principal outstanding – by province⁽¹⁾

	Residential mortgages				HELOC ⁽²⁾		Total	
	Insured ⁽³⁾		Uninsured		Uninsured		Uninsured	
	Total	%	Total	%	Total	%	Total	%
(\$ THOUSANDS, EXCEPT PERCENTAGES)								Q4 2016
Ontario	\$ 2,886,711	25%	\$ 5,239,191	45%	\$ 21,982	79%	\$ 5,261,173	45%
Alberta	838,068	7%	783,100	7%	3,463	12%	786,563	7%
British Columbia	574,761	5%	412,923	4%	1,503	5%	414,426	4%
Manitoba	88,244	1%	70,772	1%	310	1%	71,082	1%
Saskatchewan	174,512	1%	58,736	1%	335	1%	59,071	1%
Other Provinces	265,843	2%	271,841	2%	253	2%	272,094	2%
Total residential mortgages	\$ 4,828,139	41%	\$ 6,836,563	59%	\$ 27,846	100%	\$ 6,864,409	60%
Downtown Toronto condominiums ⁽⁴⁾	\$ 5,256	0%	\$ 108,196	1%	\$ 193	1%	\$ 108,389	1%
(\$ THOUSANDS, EXCEPT PERCENTAGES)								Q4 2015
Ontario	\$ 1,592,575	19%	\$ 4,383,369	52%	\$ 15,220	79%	\$ 4,398,589	52%
Alberta	561,389	7%	792,865	9%	2,684	14%	795,549	9%
British Columbia	232,672	3%	224,016	3%	802	4%	224,818	3%
Manitoba	59,608	1%	70,371	1%	220	1%	70,591	1%
Saskatchewan	118,918	1%	64,558	1%	276	1%	64,834	1%
Other Provinces	126,654	2%	164,997	1%	177	1%	165,174	2%
Total residential mortgages	\$ 2,691,816	33%	\$ 5,700,176	67%	\$ 19,379	100%	\$ 5,719,555	68%
Downtown Toronto condominiums ⁽⁴⁾	\$ 7,920	0%	\$ 54,704	1%	\$ 111	1%	\$ 54,815	1%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ HELOC represents the drawn amount of the secured line of credit.

⁽³⁾ Insured by either CMHC or Genworth.

⁽⁴⁾ Represents single family residential condominium mortgages and are included in Ontario totals above.



Table 17: Residential mortgage principal outstanding – by remaining amortization⁽¹⁾

(\$ THOUSANDS, EXCEPT PERCENTAGES)	<5 years	5 - <10 years	10 - <15 years	15 - <20 years	20 - <25 years	25 - <30 years	30 - <35 years	>=35 years	Total
Q4 2016									
Total residential mortgages	\$ 1,609 0.01%	\$ 14,625 0.13%	\$ 71,136 0.61%	\$ 341,291 2.93%	\$ 3,070,607 26.32%	\$ 8,083,902 69.30%	\$ 80,487 0.69%	\$ 1,045 0.01%	\$ 11,664,702 100%
Q3 2016									
Total residential mortgages	\$ 1,387 0.01%	\$ 13,330 0.12%	\$ 63,004 0.58%	\$ 275,504 2.55%	\$ 2,663,536 24.70%	\$ 7,658,853 71.02%	\$ 107,857 1.00%	\$ 1,100 0.02%	\$ 10,784,571 100%
Q2 2016									
Total residential mortgages	\$ 831 0.01%	\$ 11,857 0.12%	\$ 55,950 0.56%	\$ 247,111 2.48%	\$ 2,434,154 24.41%	\$ 7,088,276 71.08%	\$ 132,704 1.33%	\$ 1,521 0.01%	\$ 9,972,404 100%
Q1 2016									
Total residential mortgages	\$ 1,095 0.01%	\$ 10,686 0.12%	\$ 44,659 0.49%	\$ 221,261 2.43%	\$ 2,170,411 23.81%	\$ 6,525,904 71.60%	\$ 138,318 1.52%	\$ 1,735 0.02%	\$ 9,114,069 100%
Q4 2015									
Total residential mortgages	\$ 935 0.01%	\$ 9,367 0.11%	\$ 35,678 0.43%	\$ 185,372 2.21%	\$ 1,931,540 23.02%	\$ 6,074,542 72.38%	\$ 153,039 1.82%	\$ 1,519 0.02%	\$ 8,391,992 100%
Q3 2015									
Total residential mortgages	\$ 1,078 0.01%	\$ 7,745 0.10%	\$ 31,889 0.41%	\$ 157,311 2.03%	\$ 1,656,206 21.41%	\$ 5,680,184 73.41%	\$ 201,087 2.60%	\$ 1,911 0.03%	\$ 7,737,411 100%
Q2 2015									
Total residential mortgages	\$ 1,380 0.02%	\$ 8,420 0.12%	\$ 28,337 0.40%	\$ 138,473 1.98%	\$ 1,284,811 18.33%	\$ 5,273,219 75.21%	\$ 271,991 3.88%	\$ 4,595 0.06%	\$ 7,011,226 100%
Q1 2015									
Total residential mortgages	\$ 987 0.02%	\$ 8,384 0.13%	\$ 28,631 0.45%	\$ 122,656 1.91%	\$ 999,152 15.56%	\$ 4,911,680 76.48%	\$ 344,319 5.36%	\$ 6,393 0.09%	\$ 6,422,202 100%

⁽¹⁾ The above residential mortgage balances do not include HELOC amount.

Table 18: Uninsured average loan-to-value of newly originated and newly acquired⁽¹⁾

	2016								2015							
	Q4		Q3		Q2		Q1		Q4		Q3		Q2		Q1	
	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾
Ontario	73%	5%	74%	5%	73%	5%	73%	7%	74%	6%	75%	6%	74%	5%	75%	6%
Alberta	71%	13%	72%	6%	73%	2%	72%	4%	71%	6%	72%	3%	72%	4%	72%	10%
British Columbia	69%	3%	69%	3%	69%	5%	71%	6%	68%	3%	72%	4%	70%	4%	71%	3%
Manitoba	74%	4%	73%	9%	77%	1%	75%	1%	75%	5%	74%	8%	74%	3%	77%	2%
Saskatchewan	74%	8%	71%	2%	72%	2%	69%	2%	73%	1%	68%	8%	66%	2%	71%	18%
Other Provinces	71%	3%	71%	1%	71%	18%	71%	3%	70%	2%	71%	2%	70%	5%	70%	4%
Total Canada	72%	5%	73%	5%	73%	5%	73%	7%	74%	6%	75%	6%	74%	5%	74%	6%
Downtown Toronto condominiums ⁽³⁾	67%	2%	66%	3%	69%	5%	64%	2%	64%	2%	64%	2%	64%	2%	64%	2%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ The loan-to-value ("LTV") of the HELOC represents the authorized HELOC amount as a percentage of the original property value. There are also mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart.

Aggregate LTVs do not exceed 80%.

⁽³⁾ Included in Ontario totals above.

Table 19: Average loan-to-value of existing residential mortgages⁽¹⁾⁽³⁾⁽⁴⁾

	2016											
	Q4			Q3			Q2			Q1		
	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾
Ontario	74%	62%	66%	72%	62%	66%	75%	64%	68%	74%	67%	69%
Alberta	83%	66%	75%	82%	67%	74%	83%	67%	75%	85%	70%	77%
British Columbia	79%	63%	73%	78%	63%	71%	80%	64%	72%	76%	62%	69%
Manitoba	83%	69%	77%	82%	68%	75%	83%	69%	76%	82%	70%	76%
Saskatchewan	85%	59%	78%	84%	59%	77%	86%	60%	78%	83%	63%	77%
Other Provinces	87%	66%	77%	85%	66%	74%	87%	66%	75%	87%	70%	77%
Total Canada	78%	63%	69%	75%	63%	68%	78%	65%	70%	78%	67%	71%

	2015											
	Q4			Q3			Q2			Q1		
	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾	Insured ⁽²⁾	Uninsured ⁽²⁾	Total ⁽²⁾
Ontario	74%	67%	69%	74%	66%	68%	73%	67%	69%	72%	69%	70%
Alberta	85%	69%	76%	84%	67%	74%	83%	68%	73%	82%	68%	72%
British Columbia	79%	63%	71%	81%	64%	72%	82%	64%	72%	84%	65%	73%
Manitoba	83%	70%	76%	84%	70%	76%	81%	69%	73%	80%	70%	73%
Saskatchewan	85%	64%	77%	85%	63%	77%	85%	65%	75%	85%	67%	75%
Other Provinces	86%	69%	76%	87%	68%	76%	86%	68%	75%	87%	70%	76%
Total Canada	78%	67%	71%	78%	66%	70%	77%	67%	70%	77%	69%	71%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ Based on current property values. Current values are estimated using a Housing Price Index.

⁽³⁾ The LTV of HELOC is not included in this chart.

⁽⁴⁾ Equitable has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable's exposure. Equitable underwrites the loans based on the value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable's single family residential loans was \$49.9 million at December 31, 2016 (September 30, 2016 - \$50.3 million, December 31, 2015 - \$52.3 million).

Table 20: Alberta and Saskatchewan portfolios

(\$ THOUSANDS, EXCEPT PERCENTAGES)	Insured ⁽¹⁾						Uninsured							
	Residential		Commercial ⁽²⁾		Total		Residential ⁽³⁾		Commercial ⁽⁴⁾		Total		Total	
		%		%		%		%		%		%		%
	Q4 2016													
Alberta	\$ 838,068	5%	\$ 643,096	4%	\$ 1,481,164	8%	\$ 786,563	4%	\$ 318,021	2%	\$ 1,104,584	6%	\$ 2,585,748	14%
Saskatchewan	174,512	1%	72,683	0%	247,195	1%	59,071	0%	12,920	0%	71,991	0%	319,186	1%
Other provinces	3,815,559	22%	2,500,307	14%	6,315,866	36%	6,018,775	34%	2,460,257	14%	8,479,032	48%	14,794,898	84%
Total Mortgage Principal	\$ 4,828,139	27%	\$ 3,216,086	18%	\$ 8,044,225	45%	\$ 6,864,409	39%	\$ 2,791,198	16%	\$ 9,655,607	55%	\$ 17,699,832	100%
Included in Alberta:														
Greater Edmonton	\$ 340,314	2%	\$ 371,792	2%	\$ 712,106	4%	\$ 331,794	2%	\$ 101,362	1%	\$ 433,156	2%	\$ 1,145,262	6%
Greater Calgary	366,599	2%	222,423	1%	589,022	3%	412,094	2%	177,690	1%	589,784	3%	1,178,806	6%
	\$ 706,913	4%	\$ 594,215	3%	\$ 1,301,128	7%	\$ 743,888	4%	\$ 279,052	2%	\$ 1,022,940	6%	\$ 2,324,068	13%
Included in Saskatchewan:														
Regina	\$ 56,467	0%	\$ 40,416	0%	\$ 96,883	0%	\$ 31,574	0%	\$ 12,920	0%	\$ 44,494	0%	\$ 141,377	0%
Saskatoon	77,049	1%	23,220	0%	100,269	1%	22,039	0%	-	0%	22,039	0%	122,308	1%
	\$ 133,516	1%	\$ 63,636	0%	\$ 197,152	1%	\$ 53,613	0%	\$ 12,920	0%	\$ 66,533	0%	\$ 263,685	1%
	Q4 2015													
Alberta	\$ 561,389	4%	\$ 670,881	5%	\$ 1,232,270	8%	\$ 795,549	5%	\$ 247,835	2%	\$ 1,043,384	7%	\$ 2,275,654	16%
Saskatchewan	118,918	1%	155,411	1%	274,329	2%	64,834	0%	38,156	0%	102,990	1%	377,319	3%
Other provinces	2,011,509	14%	3,166,701	22%	5,178,210	35%	4,859,172	33%	1,944,092	13%	6,803,264	46%	11,981,474	81%
Total Mortgage Principal	\$ 2,691,816	18%	\$ 3,992,993	27%	\$ 6,684,809	46%	\$ 5,719,555	39%	\$ 2,230,083	15%	\$ 7,949,638	54%	\$ 14,634,447	100%
Included in Alberta:														
Greater Edmonton	\$ 232,490	2%	\$ 356,017	2%	\$ 588,507	4%	\$ 325,784	2%	\$ 92,474	1%	\$ 418,258	3%	\$ 1,006,765	7%
Greater Calgary	226,430	2%	225,313	2%	451,743	3%	425,986	3%	114,391	1%	540,377	4%	992,120	7%
	\$ 458,920	3%	\$ 581,330	4%	\$ 1,040,250	7%	\$ 751,770	5%	\$ 206,865	1%	\$ 958,635	7%	\$ 1,998,885	14%
Included in Saskatchewan:														
Regina	\$ 32,898	0%	\$ 60,315	0%	\$ 93,213	1%	\$ 33,839	0%	\$ -	0%	\$ 33,839	0%	\$ 127,052	1%
Saskatoon	54,868	0%	76,175	1%	131,043	1%	26,172	0%	38,156	0%	64,328	0%	195,371	1%
	\$ 87,766	1%	\$ 136,490	1%	\$ 224,256	2%	\$ 60,011	0%	\$ 38,156	0%	\$ 98,167	1%	\$ 322,423	2%

(1) Insured by either CMHC or Genworth.

(2) Insured Commercial mortgages are all multi-unit residential mortgages.

(3) Uninsured residential includes \$27.8 million (December 31, 2015 - \$19.4 million) HELOC principal outstanding.

(4) There are no multi-units residential mortgages in the uninsured commercial portfolio.



Table 21: Modified Capital Disclosure Template - Equitable Bank

	2016							
	Q4		Q3		Q2		Q1	
	All-in	Transitional	All-in	Transitional	All-in	Transitional	All-in	Transitional
(\$ THOUSANDS, EXCEPT PERCENTAGES)								
Common Equity Tier 1 capital: instruments and reserves								
1	\$ 199,089		\$ 148,175		\$ 147,096		\$ 146,640	
2	727,265		689,789		659,063		629,783	
3	(20,210)		(24,133)		(26,392)		(26,605)	
4	-		-		-		-	
5	-		-		-		-	
6	\$ 906,144		\$ 813,831		\$ 779,767		\$ 749,818	
Common Equity Tier 1 capital: regulatory adjustments								
28	\$ (15,037)		\$ (14,687)		\$ (14,495)		\$ (13,951)	
29	\$ 891,107	\$ 905,206	\$ 799,144	\$ 814,672	\$ 765,272	\$ 798,224	\$ 735,867	\$ 752,089
Additional Tier 1 capital : instruments								
30	\$ -		\$ -		\$ -		\$ -	
31	-		-		-		-	
32	-		-		-		-	
33	72,554		72,554		72,554		72,554	
34	-		-		-		-	
35	-		-		-		-	
36	\$ 72,554		\$ 72,554		\$ 72,554		\$ 72,554	
Additional Tier 1 capital : regulatory adjustments								
43	\$ -		\$ -		\$ -		\$ -	
44	72,554		72,554		72,554		72,554	
45	\$ 963,661	\$ 969,676	\$ 871,698	\$ 877,573	\$ 837,826	\$ 848,656	\$ 808,421	\$ 814,001
Tier 2 capital: instruments and allowances								
46	\$ -		\$ -		\$ -		\$ -	
47	65,000		65,000		65,000		65,000	
48	-		-		-		-	
49	-		-		-		-	
50	31,890		31,890		31,890		31,890	
51	\$ 96,890		\$ 96,890		\$ 96,890		\$ 96,890	
Tier 2 capital: regulatory adjustments								
57	\$ -		\$ -		\$ -		\$ -	
58	96,890		96,890		96,890		96,890	
59	\$ 1,060,551	\$ 1,066,565	\$ 968,588	\$ 974,462	\$ 934,716	\$ 945,545	\$ 905,311	\$ 910,890
60	\$ 6,385,825	\$ 6,395,488	\$ 5,968,000	\$ 5,975,788	\$ 5,664,575	\$ 5,680,450	\$ 5,433,025	\$ 5,440,496
Capital ratios								
61	14.0%	14.2%	13.4%	13.6%	13.5%	14.1%	13.5%	13.8%
62	15.1%	15.2%	14.6%	14.7%	14.8%	14.9%	14.9%	15.0%
63	16.6%	16.7%	16.2%	16.3%	16.5%	16.6%	16.7%	16.7%
OSFI all-in target								
69	7.0%		7.0%		7.0%		7.0%	
70	8.5%		8.5%		8.5%		8.5%	
71	10.5%		10.5%		10.5%		10.5%	
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)								
80	N/A		N/A		N/A		N/A	
81	N/A		N/A		N/A		N/A	
82	N/A		N/A		N/A		N/A	
83	-		-		-		-	
84	N/A		N/A		N/A		N/A	
85	-		-		-		-	



Table 21: Modified Capital Disclosure Template - Equitable Bank

	2015							
	Q4		Q3		Q2		Q1	
(\$ THOUSANDS, EXCEPT PERCENTAGES)	All-in	Transitional	All-in	Transitional	All-in	Transitional	All-in	Transitional
Common Equity Tier 1 capital: instruments and reserves								
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	\$ 145,836		\$ 144,453		\$ 144,276		\$ 143,728	
2 Retained earnings	606,254		578,847		551,232		521,826	
3 Accumulated other comprehensive income (and other reserves)	(22,458)		(25,762)		(13,023)		(8,263)	
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-		-		-		-	
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-		-		-		-	
6 Common Equity Tier 1 capital before regulatory adjustments	\$ 729,632		\$ 697,538		\$ 682,485		\$ 657,291	
Common Equity Tier 1 capital: regulatory adjustments								
28 Total regulatory adjustments to Common Equity Tier 1	\$ (14,574)		\$ (13,206)		\$ (12,088)		\$ (11,396)	
29 Common Equity Tier 1 capital (CET1)	\$ 715,058	\$ 737,277	\$ 684,332	\$ 708,644	\$ 670,397	\$ 686,445	\$ 645,895	\$ 657,872
Additional Tier 1 capital : instruments								
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	\$ -		\$ -		\$ -		\$ -	
31 of which: classified as equity under applicable accounting standards	-		-		-		-	
32 of which: classified as liabilities under applicable accounting standards	-		-		-		-	
33 Directly issued capital instruments subject to phase out from Additional Tier 1	72,554		72,554		72,554		72,554	
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-		-		-		-	
35 of which: instruments issued by subsidiaries subject to phase out	-		-		-		-	
36 Additional Tier 1 capital before regulatory adjustments	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554
Additional Tier 1 capital : regulatory adjustments								
43 Total regulatory adjustments to Additional Tier 1 capital	\$ -		\$ -		\$ -		\$ (4,735)	
44 Additional Tier 1 capital (AT1)	72,554		72,554		72,554		67,819	
45 Tier 1 capital (T1 = CET1 + AT1)	\$ 787,612	\$ 796,356	\$ 756,886	\$ 764,810	\$ 742,951	\$ 750,204	\$ 713,714	\$ 722,371
Tier 2 capital: instruments and allowances								
46 Directly issued qualifying Tier 2 instruments plus related stock surplus	\$ -		\$ -		\$ -		\$ -	
47 Directly issued capital instruments subject to phase out from Tier 2	65,000		85,000		85,000		85,000	
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-		-		-		-	
49 of which: instruments issued by subsidiaries subject to phase out	-		-		-		-	
50 Collective allowances	31,889		31,292		30,275		29,082	
51 Tier 2 capital before regulatory adjustments	\$ 96,889	\$ 116,292	\$ 116,292	\$ 115,275	\$ 115,275	\$ 114,082	\$ 114,082	\$ 114,082
Tier 2 capital: regulatory adjustments								
57 Total regulatory adjustments to Tier 2 capital	\$ -		\$ -		\$ -		\$ -	
58 Tier 2 capital (T2)	96,889		116,292		115,275		114,082	
59 Total capital (TC = T1 + T2)	\$ 884,501	\$ 893,245	\$ 873,178	\$ 881,102	\$ 858,226	\$ 865,479	\$ 827,796	\$ 836,453
60 Total risk-weighted assets	\$ 5,259,384	\$ 5,270,468	\$ 5,113,009	\$ 5,123,316	\$ 4,983,762	\$ 4,993,524	\$ 4,867,218	\$ 4,879,538
Capital ratios								
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)	13.6%	14.0%	13.4%	13.8%	13.5%	13.7%	13.2%	13.5%
62 Tier 1 (as a percentage of risk-weighted assets)	15.0%	15.1%	14.8%	14.9%	14.9%	15.0%	14.7%	14.8%
63 Total capital (as a percentage of risk-weighted assets)	16.8%	16.9%	17.1%	17.2%	17.2%	17.3%	17.0%	17.1%
OSFI all-in target								
69 Common Equity Tier 1 capital all-in target ratio	7.0%		7.0%		7.0%		7.0%	
70 Tier 1 capital all-in target ratio	8.5%		8.5%		8.5%		8.5%	
71 Total capital all-in target ratio	10.5%		10.5%		10.5%		10.5%	
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)								
80 Current cap on CET1 instruments subject to phase out arrangements	N/A		N/A		N/A		N/A	
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)	N/A		N/A		N/A		N/A	
82 Current cap on AT1 instruments subject to phase out arrangements	N/A		N/A		N/A		N/A	
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-		-		-		-	
84 Current cap on T2 instruments subject to phase out arrangements	N/A		N/A		N/A		N/A	
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)	-		-		-		-	



Table 22: Leverage Ratio - Equitable Bank⁽¹⁾

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2016				2015			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
On-balance sheet exposure								
1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)	\$ 18,313,889	\$ 17,476,260	\$ 16,486,914	\$ 15,853,057	\$ 14,956,797	\$ 14,185,631	\$ 13,629,767	\$ 12,741,624
2 (Asset amounts deducted in determining Basel III "all-in" Tier 1 capital)	12,263	5,955	4,441	5,807	6,760	6,016	5,290	10,148
3 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 2)	\$ 18,301,626	\$ 17,470,305	\$ 16,482,473	\$ 15,847,250	\$ 14,950,037	\$ 14,179,615	\$ 13,624,477	\$ 12,731,476
Derivative exposures								
4 Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)	\$ 13,752	\$ 4,006	\$ 1,775	\$ 627	\$ 1,468	\$ 1,983	\$ 1,956	\$ 6,863
5 Add-on amounts for PFE associated with all derivative transactions	15,113	12,361	9,113	13,476	9,411	11,128	11,128	4,260
6 Gross up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework	-	-	-	-	-	-	-	-
7 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	-	-	-	-	-	-	-	-
8 (Exempted CCP-leg of client cleared trade exposures)	-	-	-	-	-	-	-	-
9 Adjusted effective notional amount of written credit derivatives	-	-	-	-	-	-	-	-
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-	-	-	-	-	-	-
11 Total derivative exposures (sum of lines 4 to 10)	\$ 28,865	\$ 16,367	\$ 10,888	\$ 14,103	\$ 10,879	\$ 13,111	\$ 13,084	\$ 11,123
12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	\$ 200,986	\$ 102,760	\$ 150,906	\$ 30,346	\$ 19,918	\$ 63,598	\$ 102,025	\$ 10,535
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-	-	-	-	-	-	-
14 Counterparty credit risk (CCR) exposure for SFTs	-	-	-	-	-	-	-	-
15 Agent transaction exposures	-	-	-	-	-	-	-	-
16 Total securities financing transaction exposures (sum of lines 12 to 15)	\$ 200,986	\$ 102,760	\$ 150,906	\$ 30,346	\$ 19,918	\$ 63,598	\$ 102,025	\$ 10,535
Other off-balance sheet exposures								
17 Off-balance sheet exposure at gross notional amount	\$ 1,074,497	\$ 1,041,986	\$ 1,104,870	\$ 657,181	\$ 659,411	\$ 552,537	\$ 514,332	\$ 432,460
18 (Adjustments for conversion to credit equivalent amounts)	(758,512)	(780,234)	(826,196)	(408,910)	(402,620)	(326,121)	(329,787)	(274,384)
19 Off-balance sheet items (sum of lines 17 and 18)	\$ 315,985	\$ 261,752	\$ 278,674	\$ 248,271	\$ 256,791	\$ 226,416	\$ 184,545	\$ 158,076
Capital and Total Exposure								
20 Tier 1 capital	\$ 963,661	\$ 871,698	\$ 837,826	\$ 808,421	\$ 787,612	\$ 756,886	\$ 742,951	\$ 713,714
21 Total Exposures (sum of lines 3, 11, 16 and 19)	\$ 18,847,462	\$ 17,851,184	\$ 16,922,941	\$ 16,139,970	\$ 15,237,625	\$ 14,482,740	\$ 13,924,131	\$ 12,911,210
Leverage Ratios								
22 Basel III Leverage Ratio	5.1%	4.9%	5.0%	5.0%	5.2%	5.2%	5.3%	5.5%

⁽¹⁾ This table has been extracted from and should be read in conjunction with the BCBS Leverage Ratio Framework and OSFI's Leverage Requirements guideline.



Table 23: Ten-year statistical review

(S THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES)	IFRS							Canadian GAAP		
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
RESULTS OF OPERATIONS										
Net income	\$ 138,330	\$ 125,865	\$ 106,718	\$ 93,530	\$ 81,207	\$ 62,186	\$ 55,893	\$ 51,438	\$ 38,611	\$ 31,171
Net income available to common shareholders	133,567	121,102	102,107	89,905	77,582	58,561	52,268	50,226	38,611	31,171
Net interest income	279,357	242,227	204,522	174,537	156,170	133,772	119,949	73,169	64,343	61,579
Total revenue	663,923	581,994	522,967	508,565	483,199	438,990	393,245	207,824	226,766	185,933
EPS – basic	\$ 8.57	\$ 7.83	\$ 6.63	\$ 5.89	\$ 5.15	\$ 3.91	\$ 3.50	\$ 3.37	\$ 2.79	\$ 2.47
EPS – diluted	\$ 8.49	\$ 7.73	\$ 6.53	\$ 5.82	\$ 5.11	\$ 3.88	\$ 3.48	\$ 3.36	\$ 2.78	\$ 2.44
ROE	16.9%	17.9%	17.4%	18.1%	18.7%	16.5%	17.0%	17.0%	16.6%	17.2%
Return on average assets	0.8%	0.9%	0.9%	0.8%	0.7%	0.6%	0.6%	1.3%	1.0%	1.0%
NIM – TEB – total assets ⁽¹⁾	1.64%	1.74%	1.71%	1.50%	1.48%	1.44%	1.53%	2.00%	1.87%	2.31%
Efficiency Ratio – TEB	37.8%	33.6%	32.6%	30.1%	30.2%	32.4%	26.1%	24.9%	27.4%	29.2%
BALANCE SHEET										
Total assets	18,973,588	15,527,584	12,854,903	11,816,453	11,601,440	10,257,013	8,884,129	3,846,074	4,087,551	3,409,626
Assets Under Management	22,277,769	17,600,072	14,373,911	12,815,373	11,934,362	10,257,013	8,884,129	7,939,254	6,912,614	5,297,876
Mortgages receivable	17,783,803	14,700,806	12,269,945	11,129,867	10,609,472	9,577,087	8,217,301	2,763,020	3,023,015	2,874,241
Mortgages Under Management	21,004,013	16,706,935	13,759,706	12,105,968	10,909,480	9,538,153	8,178,033	6,859,393	5,849,218	4,756,901
Shareholders' equity	977,150	796,116	703,694	588,318	501,571	426,640	381,455	373,861	264,146	203,170
Liquid assets	1,280,591	895,056	676,559	704,012	965,969	784,386	799,740	913,593	918,718	468,744
Deposit principal	9,680,163	8,115,483	7,385,456	6,377,987	5,567,038	4,535,138	3,805,937	3,270,968	3,616,307	3,040,234
CREDIT QUALITY										
Provision for credit losses	2,445	3,638	2,627	6,732	7,992	7,183	9,748	6,600	3,450	900
Provision for credit losses – rate	0.02%	0.03%	0.02%	0.06%	0.08%	0.08%	0.12%	0.23%	0.12%	0.04%
Net impaired mortgages as a % of total mortgage assets	0.21%	0.22%	0.30%	0.24%	0.30%	0.25%	0.42%	1.20%	1.21%	0.30%
Allowance for credit losses as a % of total mortgage assets	0.19%	0.23%	0.27%	0.28%	0.25%	0.21%	0.26%	0.53%	0.48%	0.31%
SHARE CAPITAL										
Common shares outstanding	16,460,142	15,538,605	15,435,356	15,355,405	15,189,983	15,018,401	14,943,437	14,903,846	14,882,710	12,952,710
Book value per common share	\$ 54.96	\$ 46.57	\$ 40.90	\$ 35.14	\$ 29.83	\$ 25.18	\$ 22.28	\$ 21.83	\$ 17.75	\$ 15.69
Common share price – close	\$ 60.46	\$ 51.50	\$ 65.67	\$ 50.76	\$ 32.65	\$ 25.00	\$ 24.99	\$ 21.25	\$ 11.75	\$ 28.75
Common share market capitalization	995,180	800,238	1,013,640	779,440	495,953	375,460	373,436	316,707	174,872	372,390
Dividends declared per:										
Common share	\$ 0.84	\$ 0.76	\$ 0.68	\$ 0.60	\$ 0.52	\$ 0.45	\$ 0.40	\$ 0.40	\$ 0.40	\$ 0.40
Preferred share - Series 1 ⁽²⁾	N/A	N/A	\$ 1.36	\$ 1.81	\$ 1.81	\$ 1.81	\$ 1.81	\$ 0.61	N/A	N/A
Preferred share - Series 3 ⁽³⁾	\$ 1.59	\$ 1.59	\$ 0.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Common shares outstanding										
Weighted average basic	15,591,297	15,466,907	15,398,991	15,272,463	15,075,159	14,977,289	14,922,263	14,888,797	13,841,836	12,606,208
Weighted average diluted	15,728,988	15,672,334	15,647,497	15,451,445	15,183,842	15,101,294	14,998,838	14,928,901	13,872,560	12,764,553
EQUITABLE BANK CAPITAL RATIOS⁽⁴⁾										
Risk-weighted assets ("RWA")	6,385,825	5,259,384	4,721,132	4,328,555	3,767,442	3,383,805	2,905,512	2,509,878	2,549,082	2,611,690
CET1 Ratio ⁽⁵⁾	14.0%	13.6%	13.5%	12.4%	N/A	N/A	N/A	N/A	N/A	N/A
Tier 1 Capital Ratio	15.1%	15.0%	14.9%	13.5%	13.5%	13.4%	14.3%	14.6%	10.1%	7.7%
Total Capital Ratio	16.6%	16.8%	17.3%	16.3%	17.4%	15.8%	16.9%	17.6%	13.5%	11.0%
Leverage Ratio ⁽⁶⁾	5.1%	5.2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

⁽¹⁾ NIM of 2014 - 2016 was calculated based on the daily average balances outstanding during the period. NIM for 2013 or prior years was calculated using the average of the month-end balances outstanding during the period.

⁽²⁾ The Company fully redeemed its Series 1 Preferred Shares on September 30, 2014.

⁽³⁾ The Company issued its Series 3 Preferred Shares in August 2014 and the 2014 Series 3 Preferred Shares dividend declaration represented dividends payable for the period from August 8, 2014 to December 31, 2014.

⁽⁴⁾ Effective the first quarter of 2013, RWA and Capital Ratios are calculated on the "all-in" basis using the Basel III framework. The 2007 - 2012 RWA and Capital Ratios, as applicable, were calculated using the Basel II framework. Basel III and Basel II are not directly comparable. Capital measures for December 31, 2010 were calculated in accordance with previous Canadian GAAP.

⁽⁵⁾ The CET1 Ratio is effective the first quarter of 2013, thus it is not applicable for the prior years.

⁽⁶⁾ The Leverage Ratio is measured under Basel III framework, effective the first quarter of 2015. Thus it is not applicable for the prior years.



Non-GAAP measures

Assets Under Management ("AUM")

is the sum of total assets reported on the consolidated balance sheet and mortgage principal derecognized but still managed by the Company.

Book value per common share

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

Common Equity Tier 1 capital ("CET1 Capital")

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

CET1 Ratio

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for the Bank on the "all-in" basis in accordance with the guidelines issued by OSFI.

Efficiency Ratio

is derived by dividing non-interest expenses by the sum of net revenue. A lower efficiency ratio reflects a more efficient cost structure.

Investments in our future

is the portion of non-interest expenses spent on various strategic initiatives to enable future growth and maintain our superior level of service.

Leverage Ratio

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for the Bank on the "all-in" basis in accordance with the guidelines issued by OSFI.

Liquid assets

is a measure of the Company's cash or assets that can be readily converted into cash, which are held for the purposes of funding mortgages, deposit maturities, and the ability to collect other receivables and settle other obligations.

Mortgages Under Management ("MUM")

is the sum of mortgage principal reported on the consolidated balance sheet and mortgage principal derecognized but still managed by the Company.

Net interest margin ("NIM")

is calculated on an annualized basis by dividing net interest income – TEB by the average total interest earning assets for the period.

Net revenue

is calculated as the sum of net interest income, other income, and the TEB adjustment.

Provision for credit losses – rate

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan portfolio outstanding during the period.

Return on average assets

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

Return on shareholders' equity ("ROE")

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

Risk-weighted assets ("RWA")

represents the Bank's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.



Non-GAAP measures

Securitization Financing MUM

is the sum of Securitization Financing mortgage principal reported on the consolidated balance sheet and Securitization Financing mortgage principal derecognized but still managed by the Company.

Taxable equivalent basis ("TEB")

The TEB methodology grosses up tax-exempt income, such as dividends from equity securities, by an amount which makes this income comparable on a pre-tax basis to regular taxable income such as mortgage interest.

Tier 1 Capital

is calculated by adding non-cumulative preferred shares to CET1 Capital.

Tier 2 Capital

is equal to the sum of the Bank's collective allowance and subordinated debentures.

Tier 1 Ratio

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for the Bank on the "all-in" basis in accordance with the guidelines issued by OSFI.

Total Capital

equals to Tier 1 plus Tier 2 Capital.

Total Capital Ratio

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for the Bank on the "all-in" basis in accordance with the guidelines issued by OSFI.



Additional GAAP measures

Net interest income ("NII")

is defined as total revenues derived from interest or dividend generating assets less total expenses related to interest bearing liabilities.

Total revenue

is defined as interest income plus other income.



Acronyms

AOCI

Accumulated Other Comprehensive Income (Loss)

BCBS

Basel Committee on Banking Supervision

CAR

Capital Adequacy Requirements

CMB

Canada Mortgage Bond

CMHC

Canada Mortgage and Housing Corporation

EPS

Earnings per Share

GAAP

Generally Accepted Accounting Principles

GICs

Guaranteed Investment Certificates

HELOC

Home Equity Line of Credit

HISAs

High Interest Savings Accounts

LTV

Loan-to-Value ratio

MBS

Mortgage-backed securities

NHA

National Housing Act

OSFI

Office of the Superintendent of Financial Institutions Canada

TFSAs

Tax-Free Savings Accounts