EQUITABLE









FIRST QUARTER 2015 SUPPLEMENTAL INFORMATION AND REGULATORY DISCLOSURES

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Notes to Readers

This Supplemental Information and Regulatory Disclosure Report provides the Reader with the following additional quantitative disclosures:

- 1. Disclosures related to the Company's mortgage portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Mortgage Underwriting Practices and Procedures', effective for Equitable Bank on January 1, 2013.
- 2. Equitable Bank's regulatory capital Basel Pillar 3 disclosures.
- 3. Restated quarterly net interest income tables for the previous eight quarters. Please refer to the Company's Q1 2015 Interim Financial Statements for further details.



Table 1: Mortgage principal outstanding – by property type

| | | | | | | | larc 31, 2015 |
|---|----|-----------|----|-----------|----|------------|---------------|
| (\$ THOUSANDS) | | Uninsured | | Insured | | Total | % of tota |
| Single family dwelling | \$ | 5,041,426 | \$ | 650,473 | ς. | 5,691,899 | 44.6% |
| Mixed-use property | • | 357,642 | 7 | - | 7 | 357,642 | 2.8% |
| Multi-unit residential | | 509,560 | | 668 | | 510,228 | 4.0% |
| Commercial | | 1,009,253 | | - | | 1,009,253 | 7.9% |
| Construction | | 451,093 | | | | 451,093 | 3.5% |
| Mortgage principal – Core Lending | | 7,368,974 | | 651,141 | | 8,020,115 | 62.9% |
| moregage principal Core zerialing | | 7,300,374 | | 031,141 | | 0,020,113 | 02.370 |
| Single family dwelling | | - | | 741,536 | | 741,536 | 5.8% |
| Multi-unit residential | | - | | 3,988,627 | | 3,988,627 | 31.3% |
| Mortgage principal – Securitization Financing | | - | | 4,730,163 | | 4,730,163 | 37.1% |
| Total mortgage principal outstanding | \$ | 7,368,974 | \$ | 5,381,304 | \$ | 12,750,278 | 100.0% |
| | | 57.8% | | 42.2% | | 100.0% | |
| | | | | | | | Dec 31, 2014 |
| (\$ THOUSANDS) | | Uninsured | | Insured | | Total | % of total |
| | | | | | | | |
| Single family dwelling | \$ | 4,700,722 | \$ | 684,702 | \$ | 5,385,424 | 42.2% |
| Mixed-use property | | 346,850 | | - | | 346,850 | 2.7% |
| Multi-unit residential | | 516,371 | | 690 | | 517,061 | 4.1% |
| Commercial | | 1,037,015 | | - | | 1,037,015 | 8.1% |
| Construction | | 404,873 | | - | | 404,873 | 3.2% |
| Mortgage principal – Core Lending | | 7,005,831 | | 685,392 | | 7,691,223 | 60.3% |
| Single family dwelling | | - | | 573,944 | | 573,944 | 4.5% |
| Multi-unit residential | | - | | 3,975,531 | | 3,975,531 | 31.2% |
| Mortgage principal – Securitization Financing | | - | | 4,549,475 | | 4,549,475 | 35.7% |
| Total mortgage principal outstanding | \$ | 7,005,831 | \$ | 5,234,867 | \$ | 12,240,698 | 96.0% |
| | | 57.2% | | 42.8% | | 100.0% | |
| | | | | | | | Mar 31, 2014 |
| (\$ THOUSANDS) | | Uninsured | | Insured | | Total | % of total |
| Cinala family dynalling | Ė | 2 704 146 | ¢ | E4E 2C2 | ċ | 4 220 510 | 20.00/ |
| Single family dwelling | \$ | 3,794,146 | Ş | 545,363 | Þ | 4,339,510 | 38.8% |
| Mixed-use property | | 354,092 | | - 751 | | 354,092 | 3.2% |
| Multi-unit residential | | 625,664 | | 751 | | 626,415 | 5.6% |
| Construction | | 1,157,700 | | - | | 1,157,700 | 10.4% |
| Construction | | 244,567 | | - | | 244,567 | 2.2% |
| Mortgage principal – Core Lending | | 6,176,169 | | 546,115 | | 6,722,284 | 60.1% |
| Single family dwelling | | - | | 168,122 | | 168,122 | 1.5% |
| Multi-unit residential | | - | | 4,289,941 | | 4,289,941 | 38.3% |
| Mortgage principal – Securitization Financing | | - | | 4,458,063 | _ | 4,458,063 | 39.9% |
| Total mortgage principal outstanding | \$ | 6,176,169 | \$ | 5,004,177 | \$ | 11,180,347 | 100.0% |
| | | 55.2% | | 44.8% | | 100.0% | |



Table 2: Mortgage principal under administration – by business line

| (\$ THOUSANDS) | Mar 31, 2015 | Dec 31, 2014 | % change | Mar 31, 2014 | % change |
|---|------------------|------------------|----------|------------------|----------|
| | | | | | |
| Alternative single family lending | \$ 5,691,465 | \$ 5,385,848 | 6% | \$ 4,334,212 | 31% |
| Commercial lending | 2,328,651 | 2,305,375 | 1% | 2,388,071 | (2%) |
| Total Core Lending | 8,020,116 | 7,265,225 | 10% | 6,722,283 | 19% |
| Prime single family lending | 741,536 | 573,944 | 29% | 168,122 | 341% |
| Multi-unit residential | 3,988,627 | 3,975,531 | 0% | 4,289,941 | (7%) |
| Total Securitization Financing | 4,730,163 | 4,549,475 | 4% | 4,458,063 | 6% |
| Total on-balance sheet mortgage principal | 12,750,279 | 12,240,698 | 4% | 11,180,346 | 14% |
| | | | (00) | = | (****() |
| Prime single family lending | 117,085 | 119,192 | (2%) | 131,790 | (11%) |
| Multi-unit residential | 1,570,278 | 1,399,816 | 12% | 953,121 | 65% |
| Total derecognized mortgage principal | 1,687,364 | 1,519,008 | 11% | 1,084,911 | 56% |
| Mortgages under management | \$ 14,437,643 | \$ 13,759,706 | 5% | \$ 12,265,257 | 18% |
| | = co4 4c= | 5 205 040 | 50/ | 4 224 242 | 240/ |
| Alternative single family lending | \$ 5,691,465 | \$ 5,385,848 | 6% | \$ 4,334,212 | 31% |
| Prime single family lending | 858,622 | 693,136 | 24% | 299,912 | 186% |
| Commercial lending | 2,328,651 | 2,305,375 | 1% | 2,388,071 | (2%) |
| Multi-unit residential | 5,558,905 | 5,375,347 | 3% | 5,243,061 | 6% |
| Mortgages under management | \$ 14,437,643 | \$ 13,759,706 | 5% | \$ 12,265,257 | 18% |

⁽¹⁾ Alternative single family lending within Securitization Financing represents alternative single family lending mortgages which have been portfolio insured and subsequently securitized. Upon securitization, these mortgages are reallocated to Securitization Financing.



Table 3: Mortgage principal by interest rate type

| | Mar 31, 2015 | Dec 31, 2014 | Mar 31, 2014 |
|--|--------------|--------------|--------------|
| | | | |
| Fixed rate mortgages | 86% | 87% | 88% |
| Floating rate mortgages with interest rate floors ⁽¹⁾ | 7% | 7% | 6% |
| Floating rate mortgages without interest rate floors | 7% | 6% | 6% |
| Total | 100% | 100% | 100% |

Floating rate mortgages with interest rate floors represent mortgages whose rate are allowed to move up or down by way of reference to an index rate, but are subject to a minimum fixed rate.



Table 4: Mortgage principal by province⁽¹⁾

| | | Mar 31, 2015 | | Dec 31, 2014 | | Mar 31, 2014 |
|--------------------------|------------------|--------------|------------------|--------------|---------------|--------------|
| (\$ THOUSANDS) | Total | % | Total | % | Total | % |
| | | | | | | |
| Ontario | \$ 7,821,210 | 61% | \$ 7,464,765 | 61% | \$ 6,706,728 | 60% |
| Alberta | 2,016,848 | 16% | 1,944,747 | 16% | 1,693,886 | 15% |
| Quebec | 1,261,729 | 10% | 1,260,631 | 10% | 1,339,668 | 12% |
| British Columbia | 734,685 | 6% | 722,654 | 6% | 640,427 | 6% |
| Saskatchewan | 319,123 | 3% | 289,969 | 2% | 250,371 | 2% |
| Other Provinces | 596,683 | 4% | 557,932 | 5% | 549,266 | 5% |
| Total mortgage principal | \$ 12,750,278 | 100% | \$ 12,240,698 | 100% | \$ 11,180,346 | 100% |

⁽¹⁾ Geographic location based on the address of the property mortgaged.



Table 5: Residential mortgage principal by location⁽¹⁾

| | | | | | | | | | | | | | | Mar 31 | l, 2015 |
|--|----|----------|----|----------------|----|-----------|---------------------|-----------------|---------------------|--------|----------------------|-----------|---------------------|-----------|---------------------|
| | | | | | | | Re | esidential mort | gages | H | IELOC ⁽²⁾ | | | | Total |
| | | | | | | Inst | ured ⁽³⁾ | Uninsu | ıred ⁽⁴⁾ | Unin | sured ⁽⁴⁾ | Ins | ured ⁽³⁾ | Unins | ured ⁽⁴⁾ |
| | | Core |) | Securitization | | | | | | | | | | | |
| (\$ THOUSANDS) | | Lending | | Financing | | Total | % | Total | % | Total | % | Total | % | Total | % |
| Ontario | \$ | 5,716 | | 802,783 | \$ | 808,499 | 13% \$ | 3,849,762 | 60% \$ | 8,670 | 77% \$ | 808,499 | 13% \$ | 3,858,432 | 60% |
| Alberta | • | 4,772 | | 326,948 | • | 331,720 | 5% | 778,769 | 12% | 1,776 | 16% | 331,720 | 5% | 780,545 | 12% |
| British Columbia | | - | | 115,775 | | 115,775 | 2% | 176,077 | 3% | 341 | 3% | 115,775 | 2% | 176,418 | 3% |
| Manitoba | | 329 | | 25,897 | | 26,226 | 0% | 71,082 | 1% | 151 | 1% | 26,226 | 0% | 71,233 | 1% |
| Saskatchewan | | - | | 58,881 | | 58,881 | 1% | 70,625 | 1% | 224 | 2% | 58,881 | 1% | 70,849 | 1% |
| Other Provinces | | - | | 50,908 | | 50,908 | 1% | 83,878 | 1% | 68 | 1% | 50,908 | 1% | 83,946 | 1% |
| Total residential mortgages | \$ | 10,817 | \$ | 1,381,192 | \$ | 1,392,009 | 22% \$ | 5,030,193 | 78% \$ | 11,230 | 100% \$ | 1,392,009 | 22% \$ | 5,041,423 | 78% |
| Downtown Toronto condominiums ⁽⁵⁾ | \$ | <u>-</u> | \$ | 8,998 | Ś | 8,998 | 0% \$ | 47,519 | 1% \$ | 27 | 0% \$ | 8,998 | 0% \$ | 47,546 | 1% |
| | , | | • | -7 | • | -, | | , | | | | -, | | , | |
| | | | | | | | | | | | | | | Dec 31 | L, 2014 |
| Total residential mortgages | \$ | 10,833 | \$ | 1,245,293 | \$ | 1,256,126 | 21% \$ | 4,692,662 | 79% \$ | 8,060 | 100% \$ | 1,256,126 | 21% \$ | 4,700,722 | 79% |
| | | | | | | | | | | | | | | Mar 31 | l, 2014 |
| Total residential mortgages | \$ | 263,265 | \$ | 450,219 | \$ | 713,484 | 16% \$ | 3,793,473 | 84% \$ | 674 | 100% \$ | 713,484 | 16% \$ | 3,794,146 | 84% |

 $^{^{(1)}}$ $\,$ Geographic location based on the address of the property mortgaged.

 $^{^{(2)}}$ HELOC represents the drawn amount of the secured line of credit.

⁽³⁾ Insured by either CMHC or Genworth.

⁽⁴⁾ There are no uninsured mortgages in the Company's Securitization Financing business.

⁽⁵⁾ Represents single family residential condominium mortgages and are included in Ontario totals above.



Table 6: Residential mortgage portfolio by remaining amortization

| | | | | | | | | N | /lar 31, 2015 |
|-------------------|--------------|----------|-----------|------------|------------|--------------|------------|-----------|---------------|
| | <5 | 5 - <10 | 10 - <15 | 15 - <20 | 20 - <25 | 25 - <30 | 30 - <35 | >=35 | |
| (\$ THOUSANDS) | years | years | years | years | years | years | years | years | Total |
| Total residential | \$ 987 \$ | 8,384 \$ | 28,631 \$ | 122,656 \$ | 999,152 \$ | 4,911,680 \$ | 344,319 \$ | 6,396 \$ | 6,422,205 |
| mortgages | 0% | 0% | 0% | 2% | 16% | 76% | 5% | 0% | 100% |
| | | | | | | | | | |
| | | | | | | | | [| Dec 31, 2014 |
| | <5 | 5 - <10 | 10 - <15 | 15 - <20 | 20 - <25 | 25 - <30 | 30 - <35 | >=35 | |
| | years | years | years | years | years | years | years | years | Total |
| Total residential | \$ 717 | 7,304 | 24,697 \$ | 111,945 \$ | 816,774 \$ | 4,580,706 \$ | 396,498 \$ | 12,666 \$ | 5,951,307 |
| mortgages | 0% | 0% | 0% | 2% | 14% | 77% | 7% | 0% | 100% |



Table 7: Uninsured average loan-to-value of newly originated and newly acquired (1)

| | | | For the thre | e months ended |
|-----------------------------|-------------|----------------------|--------------|----------------------|
| | | Mar 31, 2015 | | Mar 31, 2014 |
| | Residential | | Residential | |
| (\$ THOUSANDS) | mortgages | HELOC ⁽²⁾ | mortgages | HELOC ⁽²⁾ |
| | | | | |
| Ontario | 75% | 6% | 75% | 5% |
| Alberta | 72% | 10% | 74% | 6% |
| British Columbia | 71% | 3% | 71% | 1% |
| Manitoba | 77% | 2% | 74% | 5% |
| Saskatchewan | 71% | 18% | 71% | 1% |
| Other Provinces | 70% | 4% | 69% | 1% |
| Total Canada | 74% | 6% | 74% | 5% |
| Downtown Toronto | | | | |
| condominiums ⁽³⁾ | 64% | 2% | 61% | 1% |

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ The loan-to-value of the HELOC represents the authorized HELOC amount as a percentage of original property value for those loans that have a HELOC associated with them.

⁽³⁾ Included in Ontario totals above.



Table 8: Average loan-to-value of existing residential mortgages (1)

| | Mar 31, 2015 | Dec 31, 2014 | Mar 31, 2014 |
|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| | Total | Total | Total |
| | existing | existing | existing |
| | residential | residential | residential |
| (\$ THOUSANDS) | mortgages ⁽²⁾⁽³⁾ | mortgages ⁽²⁾⁽³⁾ | mortgages ⁽²⁾⁽³⁾ |
| | | | |
| Ontario | 70% | 68% | 69% |
| Alberta | 72% | 70% | 68% |
| British Columbia | 73% | 73% | 69% |
| Manitoba | 73% | 71% | 67% |
| Saskatchewan | 75% | 74% | 70% |
| Other Provinces | 76% | 76% | 71% |
| Total Canada | 71% | 69% | 69% |
| Downtown Toronto | | | |
| condominiums ⁽⁴⁾ | 57% | 56% | 57% |

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ Based on current property values. Current values are estimated using the Teranet Housing Price Index.

⁽³⁾ Loan-to-values presented above are based on both insured and uninsured residential mortgages.

The total loan-to-value excluding insured residential mortgages was 69% as at March 31, 2015.

⁽⁴⁾ Included in Ontario totals above.



Table 9: Alberta and Saskatchewan portfolios

| | | | | | | | | | | | | | | Mar 3: | 1, 2015 |
|---------------------------|-----------------|--------|---------------------------|--------|-----------|---------------------|----|---------------------------|--------|---------------------------|--------|-----------|-------|------------------|---------|
| | | | | | Insu | ured ⁽¹⁾ | | | | | | Unir | sured | | |
| (\$ THOUSANDS) | Residential | | Commercial ⁽²⁾ | | Total | % | R | esidential ⁽³⁾ | % | Commercial ⁽⁴⁾ | % | Total | % | Total | % |
| Alberta | \$ 331,720 | 3% \$ | 608,547 | 5% \$ | 940,267 | 7% | \$ | 780,545 | 6% \$ | 296,002 | 2% \$ | 1,076,547 | 8% | \$ 2,016,814 | 16% |
| Saskatchewan | 58,881 | 0% | 156,855 | 1% | 215,736 | 2% | | 70,850 | 1% | 32,498 | 0% | 103,348 | 1% | 319,084 | 3% |
| Other provinces | 1,001,409 | 8% | 3,223,893 | 25% | 4,225,302 | 33% | | 4,190,029 | 33% | 1,999,048 | 16% | 6,189,077 | 49% | 10,414,379 | 81% |
| Total Mortgage Principal | \$ 1,392,010 | 11% \$ | 3,989,295 | 31% \$ | 5,381,305 | 42% | \$ | 5,041,424 | 40% \$ | 2,327,548 | 18% \$ | 7,368,972 | 58% | \$ 12,750,277 | 100% |
| Included in Alberta: | | | | | | | | | | | | | | | |
| Greater Edmonton | \$ 141,419 | 1% \$ | 359,450 | 3% \$ | 500,869 | 4% | \$ | 327,766 | 3% \$ | 151,410 | 1% \$ | 479,176 | 4% | \$ 980,045 | 8% |
| Greater Calgary | 127,585 | 1% | 159,786 | 1% | 287,371 | 2% | | 414,421 | 3% | 79,916 | 1% | 494,337 | 4% | 781,708 | 6% |
| | 269,004 | 2% | 519,236 | 4% | 788,240 | 6% | | 742,187 | 6% | 231,326 | 2% | 973,513 | 8% | 1,761,753 | 14% |
| Included in Saskatchewan: | | | | | | | | | | | | | | | |
| Regina | \$ 16,608 | 0% \$ | 41,909 | 0% \$ | 58,517 | 0% | \$ | 37,220 | 0% \$ | - | 0% \$ | 37,220 | 0% | \$ 95,737 | 1% |
| Saskatoon | 24,553 | 0% \$ | 77,419 | 1% | 101,972 | 1% | | 28,935 | 0% | 31,003 | 0% | 59,938 | 0% | 161,910 | 1% |
| | \$ 41,161 | 0% \$ | 119,328 | 1% | 160,489 | 1% | \$ | 66,155 | 1% \$ | 31,003 | 0% \$ | 97,158 | 1% | \$ 257,647 | 2% |

⁽¹⁾ Insured by either CMHC or Genworth.

⁽¹⁾ Insured Commercial mortgages are all multi-units residential mortgages.

⁽³⁾ Uninsured residential includes \$8.1 million HELOC principal outstanding.

⁽⁴⁾ There are no multi-units residential mortgages in the uninsured commercial portfolio.



Table 10: Modified Capital Disclosure Template - Equitable Bank

| | Modified Capital Disclosure Template | All-in | Transitional |
|----------|---|-----------|------------------|
| | Common Equity Tier 1 capital: instruments and reserves | | |
| 1 | Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus | 149,324 | |
| 2 | Retained earnings | 516,230 | |
| 3 | Accumulated other comprehensive income (and other reserves) | (8,263) | |
| 4 | Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies) | | |
| 5 | Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) | - | |
| 6 | Common Equity Tier 1 capital before regulatory adjustments | 657,291 | |
| | Common Equity Tier 1 capital: regulatory adjustments | | |
| 28 | Total regulatory adjustments to Common Equity Tier 1 | (11,396) | |
| 29 | Common Equity Tier 1 capital (CET1) | 645,895 | 657,872 |
| | Additional Tier 1 capital : instruments | | |
| 30 | Directly issued qualifying Additional Tier 1 instruments plus related stock surplus | | |
| 31 | of which: classified as equity under applicable accounting standards | | |
| 32 | of which: classified as liabilities under applicable accounting standards | | |
| 33 | Directly issued capital instruments subject to phase out from Additional Tier 1 | 72,554 | |
| 24 | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third | | |
| 34 | parties (amount allowed in group AT1) | | |
| 35 | of which: instruments issued by subsidiaries subject to phase out | | |
| 36 | Additional Tier 1 capital before regulatory adjustments | 72,554 | |
| | Additional Tier 1 capital : regulatory adjustments | | |
| 43 | Total regulatory adjustments to Additional Tier 1 capital | (4,735) | |
| 44 | Additional Tier 1 capital (AT1) | 67,819 | |
| 45 | Tier 1 capital (T1 = CET1 + AT1) | 713,714 | 722,371 |
| | Tier 2 capital: instruments and allowances | | |
| 46 | Directly issued qualifying Tier 2 instruments plus related stock surplus | | |
| 47 | Directly issued capital instruments subject to phase out from Tier 2 | 85,000 | |
| 48 | Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by | | |
| 40 | third parties (amount allowed in group Tier 2) | | |
| 49 | of which: instruments issued by subsidiaries subject to phase out | | |
| 50 | Collective allowances | 29,082 | |
| 51 | Tier 2 capital before regulatory adjustments | 114,082 | |
| | Tier 2 capital: regulatory adjustments | | |
| 57 | Total regulatory adjustments to Tier 2 capital | | |
| 58 | Tier 2 capital (T2) | 114,082 | |
| 59 | Total capital(TC = T1 +T2) | 827,796 | 836,453 |
| 60 | Total risk-weighted assets Capital ratios | 4,867,218 | 4,879,538 |
| 61 | · | 13.25% | 13 400 |
| 61 62 | Common Equity Tier 1 (as a percentage of risk-weighted assets) Tier 1 (as a percentage of risk-weighted assets) | 14.64% | 13.48% 14.80% |
| 63 | Total capital (as a percentage of risk-weighted assets) | 16.99% | 14.807 |
| 33 | OSFI all-in target | 10.55/6 | 17:147 |
| 69 | Common Equity Tier 1 capital all-in target ratio | 7.0% | |
| 70 | Tier 1 capital all-in target ratio | 8.5% | |
| 71 | Total capital all-in target ratio | 10.5% | |
| | Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022) | | |
| 80 | Current cap on CET1 instruments subject to phase out arrangements | N/A | |
| 81 | Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities) | N/A | |
| 82 | Current cap on AT1 instruments subject to phase out arrangements | N/A | |
| 83 | Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities) | | |
| 84 | Current cap on T2 instruments subject to phase out arrangements | N/A | |
| 85 | Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities) | - | |
| | | | |



Table 11: Reclassified Financial Items

| | | | | | Thros | months ended |
|-----------------------|---|-----------------|-----------------|-----------------|-------|--------------|
| | (\$ THOUSANDS) | Mar 31, 2015 | Dec 31, 2014 | Sep 30, 2014 | iiiee | Jun 30, 2014 |
| | (* | | | | | |
| | BALANCE SHEET RELATED | | | | | |
| Original presentation | Mortgage principal - Core lending | \$ 7,439,601 | \$ 7,257,475 | \$ 6,828,454 | \$ | 6,407,815 |
| Reclassification | Add: Alternative single family lending securitized | 574,972 | 426,949 | 356,535 | | 416,326 |
| Revised presentation | Mortgage principal - Core lending | 8,014,573 | 7,684,424 | 7,184,989 | | 6,824,141 |
| Original presentation | Mortgage principal - Securitization financing | 5,346,251 | 5,012,470 | 4,727,246 | | 4,720,580 |
| Reclassification | Less: Alternative single family lending securitized | (574,972) | (426,949) | (356,535) | | (416,326) |
| Revised presentation | Mortgage principal - Securitization financing | 4,771,279 | 4,585,521 | 4,370,711 | | 4,304,254 |
| | INCOME STATEMENT RELATED | | | | | |
| | Interest income | | | | | |
| Original presentation | Mortgage principal - Core lending | 87,466 | 86,163 | 82,432 | | 78,826 |
| Reclassification | Add: Alternative single family lending securitized | 5,867 | 3,719 | 3,911 | | 4,441 |
| Revised presentation | Mortgages - Core Lending | 93,333 | 89,882 | 86,343 | | 83,267 |
| Original presentation | Mortgages - Securitization Financing | 43,163 | 41,771 | 42,201 | | 43,968 |
| Reclassification | Less: Alternative single family lending securitized | (5,867) | (3,719) | (3,911) | | (4,441) |
| Revised presentation | Mortgages - Securitization Financing | 37,296 | 38,052 | 38,290 | | 39,527 |
| | | | | | Three | months ended |
| | (\$ THOUSANDS) | Mar 31, 2014 | Dec 31, 2013 | Sep 30, 2013 | | Jun 30, 2013 |
| | BALANCE SHEET RELATED | | | | | |
| Original presentation | Mortgage principal - Core lending | \$ 6,433,785 | \$ 6,188,278 | \$ 5,890,023 | \$ | 5,567,766 |
| Reclassification | Add: Alternative single family lending securitized | 283,234 | 319,031 | 290,425 | | 211,120 |
| Revised presentation | Mortgage principal - Core lending | 6,717,019 | 6,507,309 | 6,180,448 | | 5,778,886 |
| Original presentation | Mortgage principal - Securitization financing | 4,770,564 | 4,941,589 | 5,080,200 | | 5,238,635 |
| Reclassification | Less: Alternative single family lending securitized | (283,234) | (319,031) | (290,425) | | (211,121) |
| Revised presentation | Mortgage principal - Securitization financing | 4,487,330 | 4,622,558 | 4,789,775 | | 5,027,514 |
| | INCOME STATEMENT RELATED | | | | | |
| | Interest income | | | | | |
| Original presentation | Mortgage principal - Core lending | 77,271 | 74,799 | 71,633 | | 67,838 |
| Reclassification | Add: Alternative single family lending securitized | 2,854 | 2,898 | 3,526 | | 2,587 |
| Revised presentation | Mortgages - Core Lending | 80,125 | 77,697 | 75,159 | | 70,425 |
| Original presentation | Mortgages - Securitization Financing | 43,703 | 46,725 | 49,498 | | 51,313 |
| Reclassification | Less: Alternative single family lending securitized | (2,854) | (2,899) | (3,526) | | (2,587) |
| Revised presentation | Mortgages - Securitization Financing | 40,849 | 43,826 | 45,972 | | 48,726 |



Table 12: Net Interest Income by quarter

| | | | | | | | | Three m | onths ended |
|---------------------------------------|--------------|---------------------|-----------------------------|---------------------|--------------------------------|---------------------|-----------------------------|---------------------|--------------------------------|
| (S THOUSANDS) | Mar 31, 2015 | | | | Dec 31, 2014 | | Sep 30, 2014 | Jun 30, 2014 | |
| | | Revenue/ Expense | Average rate ⁽¹⁾ | Revenue/ Expense | Average rate ⁽¹⁾ | Revenue/ Expense | Average rate ⁽¹⁾ | Revenue/ Expense | Average rate ⁽¹⁾ |
| Core Lending: | | | | | | | | | |
| Revenues derived from: | | | | | | | | | |
| Mortgages | \$ | 93,333 | 4.80% \$ | 89,882 | 4.84% \$ | 86,343 | 4.95% \$ | 83,267 | 4.93% |
| Liquidity investments | | 1,076 | 1.36% | 1,214 | 1.48% | 1,301 | 1.68% | 1,388 | 1.37% |
| Equity securities – TEB | | 2,047 | 5.42% | 2,459 | 7.28% | 1,573 | 4.88% | 1,760 | 5.93% |
| | | 96,456 | 4.68% | 93,555 | 4.74% | 89,217 | 4.81% | 86,415 | 4.75% |
| Expenses related to: | | | | | | | | | |
| Deposits | | 39,937 | 2.27% | 40,086 | 2.31% | 37,811 | 2.33% | 37,083 | 2.35% |
| Debentures and bank facilities | | 1,691 | 2.53% | 1,497 | 4.45% | 1,403 | 5.52% | 1,399 | 6.07% |
| Securitization liabilities | | 784 | 2.40% | 762 | 2.26% | 953 | 2.27% | 1,116 | 2.46% |
| | | 42,412 | 2.28% | 42,345 | 2.35% | 40,167 | 2.38% | 39,598 | 2.41% |
| Net interest income – TEB | | 54,044 | 2.60% | 51,210 | 2.61% | 49,050 | 2.66% | 46,817 | 2.57% |
| Taxable Equivalent Basis - adjustment | | (624) | | (499) | | (433) | | (468) | |
| Core Lending | \$ | 53,420 | \$ | 50,711 | \$ | 48,617 | \$ | 46,349 | |
| Securitization Financing: | | | | | | | | | |
| Revenues derived from: | | | | | | | | | |
| Mortgages | \$ | 37,296 | 3.20% \$ | 38,052 | 3.37% \$ | 38,290 | 3.50% \$ | 39,527 | 3.58% |
| Liquidity investments | | 344 | 1.77% | 491 | 1.78% | 576 | 1.56% | 781 | 2.16% |
| | | 37,640 | 3.18% | 38,543 | 3.34% | 38,866 | 3.44% | 40,308 | 3.53% |
| Expenses related to: | | | | | | | | | |
| Securitization liabilities | | 32,218 | 3.08% | 32,651 | 3.15% | 33,906 | 3.26% | 35,506 | 3.30% |
| Deposits and secured funding facility | | 2,505 | 2.24% | 2,383 | 2.37% | 1,862 | 2.41% | 1,250 | 2.30% |
| | | 34,723 | 2.99% | 35,034 | 3.08% | 35,768 | 3.20% | 36,756 | 3.25% |
| Securitization Financing | \$ | 2,917 | 0.23% \$ | 3,509 | 0.30% \$ | 3,098 | 0.28% \$ | 3,552 | 0.31% |
| Total assets – TEB | Ś | 56,961 | 1.73% \$ | 54,719 | 1.76% \$ | 52,148 | 1.76% \$ | 50,371 | 1.70% |

| | | | | | | | | Three m | onths ended |
|---------------------------------------|----|---------------------|--------------------------------|---------------------|--------------------------------|---------------------|--------------------------------|---------------------|--------------------------------|
| (\$ THOUSANDS) | N | | Mar 31, 2014 | Dec 31, 2013 | | | Sep 30, 2013 | Jun 30, 2013 | |
| | | Revenue/ Expense | Average rate ⁽¹⁾ |
| Core Lending: | | | | | | | | | |
| Revenues derived from: | | | | | | | | | |
| Mortgages | \$ | 80,125 | 4.89% \$ | 77,697 | 4.89% \$ | 75,159 | 5.01% \$ | 70,425 | 5.00% |
| Liquidity investments | | 1,272 | 1.40% | 1,671 | 1.45% | 2,053 | 1.35% | 2,131 | 1.39% |
| Equity securities – TEB | | 1,596 | 5.77% | 1,787 | 7.06% | 819 | 3.41% | 1,237 | 5.06% |
| | | 82,993 | 4.72% | 81,155 | 4.70% | 78,031 | 4.66% | 73,793 | 4.65% |
| Expenses related to: | | | | | | | | | |
| Deposits | | 35,758 | 2.35% | 35,825 | 2.35% | 34,699 | 2.35% | 33,242 | 2.42% |
| Debentures and bank facilities | | 1,414 | 5.77% | 1,424 | 5.67% | 1,437 | 5.50% | 1,424 | 5.50% |
| Securitization liabilities | | 932 | 2.71% | 855 | 2.52% | 901 | 2.43% | 1,001 | 2.45% |
| | | 38,104 | 2.41% | 38,104 | 2.40% | 37,037 | 2.40% | 35,667 | 2.47% |
| Net interest income – TEB | | 44,889 | 2.53% | 43,051 | 2.50% | 41,029 | 2.46% | 38,143 | 2.40% |
| Taxable Equivalent Basis - adjustment | | (532) | | (794) | | (421) | | (401) | |
| Core Lending | \$ | 44,357 | \$ | 42,257 | \$ | 40,608 | \$ | 37,742 | |
| Securitization Financing: | | | | | | | | | |
| Revenues derived from: | | | | | | | | | |
| Mortgages | \$ | 40,849 | 3.55% \$ | 43,826 | 3.68% \$ | 45,972 | 3.71% \$ | 48,726 | 3.84% |
| Liquidity investments | | 728 | 1.92% | 806 | 1.72% | 961 | 1.57% | 995 | 1.55% |
| | | 41,577 | 3.50% | 44,632 | 3.60% | 46,933 | 3.61% | 49,721 | 3.73% |
| Expenses related to: | | | | | | | | | |
| Securitization liabilities | | 35,692 | 3.23% | 37,680 | 3.29% | 40,898 | 3.40% | 43,525 | 3.47% |
| Deposits and secured funding facility | | 1,559 | 2.26% | 1,949 | 2.46% | 1,902 | 2.35% | 1,514 | 2.42% |
| | | 37,251 | 3.18% | 39,629 | 3.24% | 42,800 | 3.33% | 45,039 | 3.42% |
| Securitization Financing | \$ | 4,326 | 0.37% \$ | 5,003 | 0.40% \$ | 4,133 | 0.32% \$ | 4,682 | 0.35% |
| Total assets – TEB | \$ | 49,216 | 1.66% \$ | 48,056 | 1.63% \$ | 45,127 | 1.52% \$ | 42,809 | 1.46% |

⁽¹⁾ Average rates are calculated based on the average of the month-end balances outstanding during the period.