

For the three and six months ended April 30, 2024



# It's Time.

*Drive change in Canadian banking to enrich people's lives.*

**224.3% 10-year**  
Total shareholder return

**\$123 billion**  
Total assets under management & administration

**639,000+**  
Customers served

Note: all cover measures as at April 30, 2024.

Canada's Challenger Bank™





## **Notes to Readers**

### **Purpose of this document**

This Supplemental Financial Information Report (Report) aims to provide the readers with additional financial information that will assist the readers' assessment of business performance of EQB Inc. (EQB) and its wholly-owned subsidiary, Equitable Bank, including disclosures related to Equitable Bank's loan portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Practices and Procedures'.

### **Use of this document**

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles (GAAP) and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction with EQB's unaudited interim consolidated financial statements and accompanying notes, as well as Management's Discussion and Analysis ("MD&A") for the quarter ended April 30, 2024.

### **Basis of presentation**

All numbers in this Report are Canadian dollars and are unaudited.

GAAP measures have been prepared in accordance with International Financial Reporting Standards (IFRS) unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP financial measures and ratios".



SECOND QUARTER 2024

SUPPLEMENTAL FINANCIAL INFORMATION

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**Table 1: Financial highlights**

(\$000s, except share, per share amounts and percentages)	2024		2023			2022			For the six months ended	
	Q2	Q1	Four months Q4	Q2	Q1	Q4	Q3	Q2	30-Apr-24	31-Mar-23
<b>Adjusted results (\$ thousands, unless stated otherwise)<sup>(1)</sup></b>										
Net interest income	267,338	256,010	345,783	251,699	236,630	218,775	187,264	167,604	523,348	455,405
Non-interest revenue	49,322	42,762	49,503	32,883	27,975	16,317	9,481	(2,528)	92,084	44,292
<b>Revenue</b>	<b>316,660</b>	<b>298,772</b>	<b>395,286</b>	<b>284,582</b>	<b>264,605</b>	<b>235,092</b>	<b>196,745</b>	<b>165,076</b>	<b>615,432</b>	<b>499,697</b>
Non-Interest expenses	143,111	134,034	173,012	121,910	120,262	102,259	78,903	75,567	277,145	222,521
Pre-provision pre-tax income <sup>(1)</sup>	173,549	164,738	222,274	162,672	144,343	132,833	117,842	89,509	338,287	277,176
Provision for credit losses	22,217	15,535	19,566	13,042	6,248	7,776	5,354	5,233	37,752	14,024
Income before income taxes	151,332	149,203	202,708	149,630	138,095	125,057	112,488	84,276	300,535	263,152
Income tax expense	40,290	40,853	55,673	34,124	36,366	32,562	30,339	22,742	81,143	68,928
<b>Net income</b>	<b>111,042</b>	<b>108,350</b>	<b>147,035</b>	<b>115,506</b>	<b>101,729</b>	<b>92,495</b>	<b>82,149</b>	<b>61,534</b>	<b>219,392</b>	<b>194,224</b>
Net income available to common shareholders	108,177	105,719	144,686	113,175	99,411	90,190	81,063	60,448	213,896	189,601
Earnings per share – diluted (\$) <sup>(4)</sup>	2.81	2.76	3.80	2.98	2.62	2.46	2.35	1.75	5.57	5.09
Return on equity (%) <sup>(3)</sup>	15.9	15.6	16.5	18.3	16.9	15.9	15.6	12.1	15.7	16.3
Efficiency ratio (%) <sup>(2)(3)</sup>	45.2	44.9	43.8	42.8	45.4	43.5	40.1	45.8	45.0	44.5
<b>Reported results (\$ thousands, unless stated otherwise)</b>										
Net interest income	267,338	256,010	345,783	251,699	240,797	218,325	186,251	166,657	523,348	459,122
Non-interest revenue	49,322	42,762	49,503	60,848	27,034	16,382	9,481	(2,528)	92,084	43,416
<b>Revenue</b>	<b>316,660</b>	<b>298,772</b>	<b>395,286</b>	<b>312,547</b>	<b>267,831</b>	<b>234,707</b>	<b>195,732</b>	<b>164,129</b>	<b>615,432</b>	<b>502,538</b>
Non-Interest expenses	150,420	139,485	181,165	127,030	126,548	139,180	84,082	78,276	289,905	265,728
Pre-provision pre-tax income <sup>(1)</sup>	166,240	159,287	214,121	185,517	141,283	95,527	111,650	85,853	325,527	236,810
Provision for credit losses	22,217	15,535	19,566	13,042	6,248	26,796	5,354	5,233	37,752	33,044
Income before income taxes	144,023	143,752	194,555	172,475	135,035	68,731	106,296	80,620	287,775	203,766
Income tax expense	38,307	39,370	53,409	41,550	35,516	22,912	28,717	21,784	77,677	58,428
<b>Net income</b>	<b>105,716</b>	<b>104,382</b>	<b>141,146</b>	<b>130,925</b>	<b>99,519</b>	<b>45,819</b>	<b>77,579</b>	<b>58,836</b>	<b>210,098</b>	<b>145,338</b>
Net income available to common shareholders	103,041	101,875	138,797	128,594	97,201	43,514	76,493	57,750	204,916	140,715
Earnings per share – basic (\$) <sup>(4)</sup>	2.70	2.68	3.67	3.41	2.58	1.20	2.24	1.69	5.38	3.81
Earnings per share – diluted (\$) <sup>(4)</sup>	2.67	2.66	3.64	3.39	2.56	1.19	2.22	1.67	5.33	3.78
Return on equity (%)	15.1	15.0	15.8	20.8	16.5	7.7	14.8	11.6	15.0	12.1
Efficiency ratio (%)	47.5	46.7	45.8	40.6	47.2	59.3	43.0	47.7	47.1	52.9
Net interest margin (%) <sup>(1)</sup>	2.11	2.01	2.00	1.99	1.95	1.85	1.93	1.80	2.06	1.91
Return on average assets (%)	0.8	0.8	0.8	1.0	0.8	0.4	0.8	0.6	0.8	0.6
Return on RWA (%)	2.12	2.04	2.12	2.68	2.10	1.07	2.10	1.60	2.13	1.69

<sup>(1)</sup> See Non-GAAP financial measures and ratios section.<sup>(2)</sup> Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.<sup>(3)</sup> See Glossary section.<sup>(4)</sup> YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.

**Table 1: Financial highlights (continued)**

(\$000s, except share, per share amounts and percentages)	2024		2023			2022			For the six months ended	
	Q2	Q1	Four months Q4	Q2	Q1	Q4	Q3	Q2	30-Apr-24	31-Mar-23
<b>Select balance sheet and other information (\$ millions, unless stated otherwise)</b>										
Total assets	53,940	53,099	52,933	53,319	51,793	51,145	40,150	39,418		
Assets under management <sup>(1)</sup>	76,515	74,136	67,932	65,910	63,336	61,569	47,331	45,767		
Loans receivable	47,909	47,792	47,361	47,437	46,580	46,510	36,792	36,246		
Loans under management <sup>(1)</sup>	65,525	63,929	62,397	60,112	58,238	57,078	43,872	42,505		
Assets under administration <sup>(1)</sup>	46,974	44,725	43,173	42,037	41,469	41,234	-	-		
Total deposits principal	33,559	31,760	31,577	31,783	31,278	30,831	23,824	23,533		
EQ Bank deposits principal	8,653	8,328	8,233	8,204	8,097	7,923	7,562	7,588		
Other deposits principal	24,906	23,432	23,344	23,579	23,181	22,908	16,262	15,945		
Total risk-weighted assets <sup>(2)</sup>	19,720	20,108	19,809	19,427	18,981	18,926	15,459	14,748		
Common shareholders' equity	2,822	2,723	2,664	2,538	2,429	2,354	2,091	2,024		
Preferred shares	181	181	181	181	181	181	70	70		
Liquid assets <sup>(1)</sup>	4,557	3,666	3,795	4,101	3,882	3,938	3,203	3,068		
Total assets held for regulatory purposes as a % of total Equitable Bank assets (%)	8.3	6.8	7.0	7.6	7.4	7.6	7.8	7.6		
Total liquid assets as a % of total assets (%)	8.4	6.9	7.2	7.7	7.5	7.7	8.0	7.8		
<b>Credit quality (% , unless stated otherwise)</b>										
Provision for credit losses (\$ thousands)	22,217	15,535	19,566	13,042	6,248	26,796	5,354	5,233	37,752	33,044
Provision for credit losses - rate <sup>(2)</sup>	0.19	0.13	0.12	0.11	0.05	0.35	0.06	0.06	0.16	0.16
Net impaired loan as a % of total loan assets	0.92	0.94	0.76	0.47	0.32	0.28	0.23	0.18		
Net allowance for credit losses as a % of total loan assets	0.23	0.22	0.22	0.20	0.19	0.18	0.15	0.14		
<b>Share information</b>										
Common share price - close (\$)	83.11	92.32	68.82	70.00	58.30	56.73	46.44	53.15		
Book value per common share (\$) <sup>(2)</sup>	73.73	71.33	70.33	67.33	64.47	62.65	61.14	59.25		
Common shares outstanding	38,276,294	38,173,396	37,879,352	37,729,584	37,680,498	37,564,114	34,204,632	34,160,770		
Common share market capitalization (\$ millions)	3,181	3,524	2,607	2,641	2,197	2,131	1,588	1,816		
Dividends declared - common share (\$) <sup>(5)</sup>	0.42	0.40	0.38	0.37	0.35	0.33	0.31	0.29	0.82	0.68
Dividends declared - preferred share - Series 3 (\$) <sup>(5)</sup>	0.37	0.37	0.37	0.37	0.37	0.37	0.37	0.37	0.74	0.74
Dividend yield - common shares (%) <sup>(2)</sup>	1.9	1.9	2.0	2.3	2.3	2.5	2.3	1.9	1.9	2.4
Dividend payout (%) <sup>(2)</sup>	15.7	15.0	10.4	10.9	13.7	27.7	14.0	17.4	15.4	18.0
<b>Equitable Bank capital information (%)<sup>(3)(4)</sup></b>										
CET1 ratio	14.1	14.2	14.0	14.1	14.0	13.7	13.3	13.5		
Tier 1 capital ratio	14.8	14.8	14.6	14.8	15.0	14.7	13.7	14.0		
Total capital ratio	15.3	15.4	15.2	15.4	15.5	15.1	14.0	14.3		
Leverage ratio	5.2	5.4	5.3	5.2	5.3	5.3	5.1	5.1		

<sup>(1)</sup> See Non-GAAP financial measures and ratios section.<sup>(2)</sup> See Glossary section.<sup>(3)</sup> Regulatory capital requirements for Equitable Bank are determined in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline, which is based on the capital standards developed by the Basel Committee on Banking Supervision. See Glossary section.<sup>(4)</sup> Effective April 1, 2023, Equitable Bank adopted OSFI Basel III banking reforms, including the implementation of Capital Adequacy Requirements with revised standard approach for credit risk and operational risk and revised Leverage Requirements (LR). Prior periods have not been restated.<sup>(5)</sup> YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.

**Table 2: Consolidated balance sheets**

(\$000s)	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
<b>Assets</b>								
Cash and cash equivalents	657,219	543,759	549,474	373,492	345,621	495,106	298,999	539,509
Restricted cash	783,148	662,759	767,195	870,247	666,530	737,656	547,836	557,283
Securities purchased under reverse repurchase agreements	1,399,955	805,612	908,833	1,208,930	732,608	200,432	750,072	420,009
Investments	1,817,916	2,025,978	2,120,645	2,235,530	2,483,604	2,289,618	1,092,628	1,097,004
Loans – Personal	32,823,421	32,680,816	32,390,527	32,333,611	32,183,036	31,996,950	24,343,276	24,122,303
Loans – Commercial	15,085,481	15,111,488	14,970,604	15,103,519	14,397,192	14,513,265	12,448,825	12,123,469
Securitization retained interests	663,593	607,822	559,271	474,542	410,441	373,455	276,464	227,013
Deferred tax assets	14,921	14,871	14,230	14,392	15,024	-	-	-
Other assets	694,542	645,770	652,675	704,440	558,962	538,475	392,009	331,168
	<b>53,940,196</b>	<b>53,098,875</b>	<b>52,933,454</b>	<b>53,318,703</b>	<b>51,793,018</b>	<b>51,144,957</b>	<b>40,150,109</b>	<b>39,417,758</b>
<b>Liabilities and Shareholders' Equity</b>								
<b>Liabilities:</b>								
Deposits	34,123,703	32,245,509	31,996,450	32,137,347	31,589,063	31,051,813	24,048,937	23,708,958
Securitization liabilities	15,181,341	15,389,417	14,501,161	15,397,103	15,311,657	15,023,627	11,611,083	11,366,847
Obligations under repurchase agreements	-	482,574	1,128,238	875,718	904,658	665,307	748,881	814,494
Deferred tax liabilities	148,549	141,543	128,436	106,723	92,417	72,675	75,755	64,180
Funding facilities	839,841	1,332,903	1,731,587	1,487,008	768,717	1,239,704	800,283	711,380
Subscription receipts	-	-	-	-	-	-	232,018	230,821
Other liabilities	630,954	589,879	602,039	594,952	515,871	556,876	471,499	426,527
	<b>50,924,388</b>	<b>50,181,825</b>	<b>50,087,911</b>	<b>50,598,851</b>	<b>49,182,383</b>	<b>48,610,002</b>	<b>37,988,456</b>	<b>37,323,207</b>
<b>Shareholders' Equity:</b>								
Preferred shares	181,411	181,411	181,411	181,411	181,411	181,411	70,424	70,424
Common shares	495,707	489,944	471,014	466,711	463,862	462,561	236,368	234,372
Contributed (deficit) surplus	(24,811)	(23,055)	12,795	12,668	12,002	11,445	10,908	10,106
Retained earnings	2,359,116	2,272,116	2,185,480	2,065,478	1,954,394	1,870,100	1,839,561	1,773,658
Accumulated other comprehensive (loss) income	(7,804)	(15,826)	(5,157)	(6,416)	(1,034)	9,438	4,392	5,991
	<b>3,003,619</b>	<b>2,904,590</b>	<b>2,845,543</b>	<b>2,719,852</b>	<b>2,610,635</b>	<b>2,534,955</b>	<b>2,161,653</b>	<b>2,094,551</b>
<b>Non-controlling interests</b>	<b>12,189</b>	<b>12,460</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
	<b>53,940,196</b>	<b>53,098,875</b>	<b>52,933,454</b>	<b>53,318,703</b>	<b>51,793,018</b>	<b>51,144,957</b>	<b>40,150,109</b>	<b>39,417,758</b>



**Table 3: Consolidated statements of income**

	2024		2023			2022			For the six months ended	
	Q2	Q1	Four months Q4	Q2	Q1	Q4	Q3	Q2	30-Apr-24	31-Mar-23
Interest income:										
Loans – Personal	482,299	468,954	598,177	420,578	391,816	327,596	225,502	190,830	951,253	719,412
Loans – Commercial	257,842	262,881	361,864	256,731	241,768	218,428	172,579	133,540	520,723	460,196
Investments	16,879	17,876	24,613	18,856	21,893	10,754	3,377	3,351	34,755	32,647
Other	27,209	22,099	31,688	21,083	17,352	19,298	9,178	5,558	49,308	36,650
	784,229	771,810	1,016,342	717,248	672,829	576,076	410,636	333,279	1,556,039	1,248,905
Interest expense:										
Deposits	366,002	358,562	461,786	322,503	293,231	244,413	146,202	106,221	724,564	537,644
Securitization liabilities	131,776	127,253	165,853	118,416	118,174	93,163	64,567	53,741	259,029	211,337
Funding facilities	13,521	15,283	24,719	11,891	7,918	11,025	6,180	2,468	28,804	18,943
Others	5,592	14,702	18,201	12,739	12,709	9,150	7,436	4,192	20,294	21,859
	516,891	515,800	670,559	465,549	432,032	357,751	224,385	166,622	1,032,691	789,783
Net interest income	267,338	256,010	345,783	251,699	240,797	218,325	186,251	166,657	523,348	459,122
Non-interest revenue:										
Fees and other income	20,564	16,615	18,508	14,489	13,898	10,503	6,679	7,866	37,179	24,401
Gains (losses) on strategic investments	3,425	(341)	3,655	27,933	(2,613)	(5,137)	(7,403)	(8,655)	3,084	(7,750)
Net gains (losses) on other investments	3,704	5,334	4,428	1,726	(687)	(77)	(606)	(165)	9,038	(764)
Gain on sale and income from retained interests	23,177	19,409	25,948	16,104	14,332	9,247	10,277	2,197	42,586	23,579
Net (losses) gains on securitization activities and derivatives	(1,548)	1,745	(3,036)	596	2,104	1,846	534	(3,771)	197	3,950
	49,322	42,762	49,503	60,848	27,034	16,382	9,481	(2,528)	92,084	43,416
Revenue	316,660	298,772	395,286	312,547	267,831	234,707	195,732	164,129	615,432	502,538
Provision for credit losses	22,217	15,535	19,566	13,042	6,248	26,796	5,354	5,233	37,752	33,044
Revenue after provision for credit losses	294,443	283,237	375,720	299,505	261,583	207,911	190,378	158,896	577,680	469,494
Non-interest expenses:										
Compensation and benefits	66,961	65,369	81,683	59,707	58,362	64,999	41,767	40,067	132,330	123,361
Other	83,459	74,116	99,482	67,323	68,186	74,181	42,315	38,209	157,575	142,367
	150,420	139,485	181,165	127,030	126,548	139,180	84,082	78,276	289,905	265,728
Income before income taxes	144,023	143,752	194,555	172,475	135,035	68,731	106,296	80,620	287,775	203,766
Income taxes:										
Current	32,734	38,514	28,803	26,612	28,651	22,154	17,142	22,091	71,248	50,805
Deferred	5,573	856	24,606	14,938	6,865	758	11,575	(307)	6,429	7,623
	38,307	39,370	53,409	41,550	35,516	22,912	28,717	21,784	77,677	58,428
Net income	105,716	104,382	141,146	130,925	99,519	45,819	77,579	58,836	210,098	145,338
Dividends on preferred shares	2,346	2,357	2,349	2,331	2,318	2,305	1,086	1,086	4,703	4,623
Net income available to common shareholders and non-controlling interests	103,370	102,025	138,797	128,594	97,201	43,514	76,493	57,750	205,395	140,715
Net income attributable to:										
Common shareholders	103,041	101,875	138,797	128,594	97,201	43,514	76,493	57,750	204,916	140,715
Non-controlling Interests	329	150	-	-	-	-	-	-	479	-
	103,370	102,025	138,797	128,594	97,201	43,514	76,493	57,750	205,395	140,715
Common shares outstanding:										
Weighted average basic	38,201,894	38,014,035	37,797,862	37,684,983	37,608,878	36,354,160	34,162,438	34,132,726	38,106,932	36,974,625
Weighted average diluted	38,522,025	38,344,339	38,117,929	37,975,115	37,910,348	36,632,711	34,450,617	34,479,387	38,434,002	37,264,510
Earnings per share:										
Basic	2.70	2.68	3.67	3.41	2.58	1.20	2.24	1.69	5.38	3.81
Diluted	2.67	2.66	3.64	3.39	2.56	1.19	2.22	1.67	5.33	3.78

**Table 4: Net interest income and margin**

(\$000s, except percentages)	2024						2023					
	Q2			Q1			Four months Q4			Q2		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<b>Revenues derived from:</b>												
Cash and debt securities	3,734,123	4.75%	43,631	3,324,844	4.73%	39,560	3,583,460	4.61%	55,656	3,411,998	4.60%	39,111
Equity securities	35,833	5.19%	457	33,770	4.89%	415	32,984	5.80%	645	70,065	4.74%	828
Single-family mortgages - insured	10,475,904	3.68%	94,905	10,415,750	3.63%	95,129	10,697,406	3.39%	122,090	10,992,114	3.34%	91,534
Single-family mortgages - uninsured	19,634,502	6.92%	333,897	19,595,852	6.53%	321,435	19,313,878	6.33%	412,205	19,217,107	5.96%	285,560
Decumulation loans	1,684,165	6.84%	28,307	1,542,513	6.87%	26,625	1,362,954	6.73%	30,899	1,146,939	6.85%	19,585
Consumer lending	881,046	11.63%	25,190	900,488	11.38%	25,765	878,685	11.14%	32,983	814,707	11.77%	23,899
<b>Total Personal loans</b>	<b>32,675,617</b>	<b>6.00%</b>	<b>482,299</b>	<b>32,454,603</b>	<b>5.75%</b>	<b>468,954</b>	<b>32,252,923</b>	<b>5.50%</b>	<b>598,177</b>	<b>32,170,867</b>	<b>5.24%</b>	<b>420,578</b>
Commercial loans	8,673,035	8.92%	190,270	8,613,724	9.01%	195,042	8,429,993	9.26%	263,160	8,221,422	9.13%	187,053
Equipment financing	1,265,797	9.81%	30,531	1,294,395	9.77%	31,775	1,298,806	9.60%	42,034	1,246,770	9.45%	29,375
Insured multi-unit residential mortgages	5,048,855	2.98%	37,041	5,025,662	2.85%	36,064	5,699,152	2.95%	56,670	5,662,415	2.85%	40,303
<b>Total Commercial loans</b>	<b>14,987,687</b>	<b>7.00%</b>	<b>257,842</b>	<b>14,933,781</b>	<b>7.00%</b>	<b>262,881</b>	<b>15,427,951</b>	<b>6.96%</b>	<b>361,864</b>	<b>15,130,607</b>	<b>6.81%</b>	<b>256,731</b>
<b>Average interest earning assets</b>	<b>51,433,260</b>	<b>6.20%</b>	<b>784,229</b>	<b>50,746,998</b>	<b>6.05%</b>	<b>771,810</b>	<b>51,297,318</b>	<b>5.88%</b>	<b>1,016,342</b>	<b>50,783,537</b>	<b>5.66%</b>	<b>717,248</b>
<b>Expenses related to:</b>												
Deposits	32,176,677	4.63%	366,002	31,351,844	4.55%	358,562	31,619,200	4.33%	461,849	31,425,561	4.12%	322,503
Securitization liabilities	15,232,834	3.52%	131,776	14,778,510	3.43%	127,253	14,968,018	3.29%	165,770	15,258,203	3.11%	118,416
Other	1,442,015	5.39%	19,113	2,097,389	5.69%	29,985	2,236,369	5.70%	42,940	1,895,837	5.21%	24,630
<b>Average interest bearing liabilities</b>	<b>48,851,526</b>	<b>4.30%</b>	<b>516,891</b>	<b>48,227,743</b>	<b>4.25%</b>	<b>515,800</b>	<b>48,823,587</b>	<b>4.08%</b>	<b>670,559</b>	<b>48,579,601</b>	<b>3.84%</b>	<b>465,549</b>
<b>Reported net interest income and margin<sup>(2)</sup></b>	<b>51,433,260</b>	<b>2.11%</b>	<b>267,338</b>	<b>50,746,998</b>	<b>2.01%</b>	<b>256,010</b>	<b>51,297,318</b>	<b>2.00%</b>	<b>345,783</b>	<b>50,783,537</b>	<b>1.99%</b>	<b>251,699</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.<sup>(2)</sup> See Non-GAAP financial measures and ratios section.



**Table 4: Net interest income and margin (continued)**

(\$000s, except percentages)	2023 <sup>(3)</sup>						2022 <sup>(3)</sup>					
	Q1			Q4			Q3			Q2		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<b>Revenues derived from:</b>												
Cash and debt securities	3,239,039	4.51%	36,025	2,851,708	3.75%	26,925	1,506,881	3.07%	11,676	1,860,012	1.74%	8,074
Equity securities	71,071	5.65%	990	69,271	5.29%	923	74,882	4.66%	879	82,217	4.07%	835
Single-family mortgages - insured	11,149,777	3.35%	92,078	10,283,555	2.78%	71,975	8,092,490	2.63%	53,645	8,331,632	2.08%	43,215
Single-family mortgages - uninsured	18,949,397	5.56%	259,653	17,746,942	4.68%	209,462	15,494,667	4.21%	164,379	14,812,033	3.86%	142,644
Decumulation loans	1,039,004	6.69%	17,150	860,039	5.79%	12,557	549,657	5.40%	7,478	427,368	4.67%	4,971
Consumer lending	816,651	11.04%	22,221	570,938	9.19%	13,225	-	0.00%	-	-	0.00%	-
<b>Total Personal loans</b>	<b>31,954,829</b>	<b>4.96%</b>	<b>391,102</b>	<b>29,461,474</b>	<b>4.14%</b>	<b>307,219</b>	<b>24,136,814</b>	<b>3.71%</b>	<b>225,502</b>	<b>23,571,033</b>	<b>3.25%</b>	<b>190,830</b>
Commercial loans	7,891,891	8.89%	173,061	7,740,333	8.04%	156,922	6,734,195	6.60%	112,022	6,240,134	5.35%	83,291
Equipment financing	1,229,381	9.31%	28,233	1,142,903	8.89%	25,624	920,795	9.27%	21,516	814,594	9.49%	19,278
Insured multi-unit residential mortgages	5,672,807	2.89%	40,473	5,071,626	2.71%	34,609	4,944,913	3.13%	39,041	4,606,319	2.70%	30,971
<b>Total Commercial loans</b>	<b>14,794,079</b>	<b>6.63%</b>	<b>241,767</b>	<b>13,954,862</b>	<b>6.17%</b>	<b>217,155</b>	<b>12,599,903</b>	<b>5.43%</b>	<b>172,579</b>	<b>11,661,047</b>	<b>4.59%</b>	<b>133,540</b>
<b>Average interest earning assets</b>	<b>50,059,018</b>	<b>5.43%</b>	<b>669,884</b>	<b>46,337,315</b>	<b>4.73%</b>	<b>552,222</b>	<b>38,318,480</b>	<b>4.25%</b>	<b>410,636</b>	<b>37,174,309</b>	<b>3.60%</b>	<b>333,279</b>
<b>Expenses related to:</b>												
Deposits	31,111,263	3.84%	294,403	28,706,869	3.15%	228,256	23,772,964	2.44%	146,202	22,739,126	1.87%	106,221
Securitization liabilities	16,589,281	2.89%	118,157	15,319,192	2.19%	84,689	12,721,965	2.01%	64,567	12,344,432	1.75%	53,741
Other	1,665,067	5.04%	20,694	1,813,408	4.49%	20,502	1,556,113	3.21%	12,603	1,482,795	1.55%	5,713
<b>Average interest bearing liabilities</b>	<b>49,365,611</b>	<b>3.56%</b>	<b>433,254</b>	<b>45,839,469</b>	<b>2.89%</b>	<b>333,447</b>	<b>38,051,042</b>	<b>2.33%</b>	<b>223,372</b>	<b>36,566,353</b>	<b>1.82%</b>	<b>165,675</b>
<b>Adjusted net interest income and margin<sup>(2)</sup></b>		<b>1.92%</b>	<b>236,630</b>		<b>1.87%</b>	<b>218,775</b>		<b>1.94%</b>	<b>187,264</b>		<b>1.81%</b>	<b>167,604</b>
Adjustments associated with Concentra Bank acquisition	(357)		4,167	(130,299)		(450)	-		(1,013)	-		(947)
<b>Reported net interest income and margin</b>	<b>50,058,661</b>	<b>1.95%</b>	<b>240,797</b>	<b>46,207,016</b>	<b>1.85%</b>	<b>218,325</b>	<b>38,318,480</b>	<b>1.93%</b>	<b>186,251</b>	<b>37,174,309</b>	<b>1.80%</b>	<b>166,657</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.<sup>(2)</sup> See Non-GAAP financial measures and ratios section.<sup>(3)</sup> Adjusted NIM was calculated between Q1 2022 and Q1 2023 by excluding the impact associated with the Concentra Bank acquisition. Refer to the MD&A for those periods for more details.

**Table 4: Net interest income and margin (continued)**

	For the six months ended					
	30-Apr-24			31-Mar-23 <sup>(3)</sup>		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<b>Revenues derived from:</b>						
Cash and debt securities	3,529,484	4.74%	83,191	3,045,374	4.15%	62,950
Equity securities	34,802	5.04%	872	70,171	5.47%	1,913
Single-family mortgages - insured	10,445,827	3.66%	190,034	10,716,666	3.07%	164,053
Single-family mortgages - uninsured	19,615,177	6.72%	655,332	18,348,170	5.13%	469,115
Decumulation loans	1,613,339	6.85%	54,932	949,522	6.27%	29,707
Consumer lending	890,767	11.50%	50,955	693,795	10.25%	35,446
<b>Total Personal loans</b>	<b>32,565,110</b>	<b>5.87%</b>	<b>951,253</b>	<b>30,708,153</b>	<b>4.56%</b>	<b>698,321</b>
Commercial loans	8,643,380	8.96%	385,312	7,816,112	8.47%	329,983
Equipment financing	1,280,096	9.79%	62,306	1,186,142	9.11%	53,857
Insured multi-unit residential mortgages	5,037,259	2.92%	73,105	5,372,217	2.80%	75,082
<b>Total Commercial loans</b>	<b>14,960,735</b>	<b>7.00%</b>	<b>520,723</b>	<b>14,374,471</b>	<b>6.40%</b>	<b>458,922</b>
<b>Average interest earning assets</b>	<b>51,090,131</b>	<b>6.12%</b>	<b>1,556,039</b>	<b>48,198,167</b>	<b>5.09%</b>	<b>1,222,106</b>
<b>Expenses related to:</b>						
Deposits	31,764,261	4.59%	724,564	29,909,066	3.50%	522,659
Securitization liabilities	15,005,672	3.47%	259,029	15,954,237	2.55%	202,846
Other	1,769,702	5.58%	49,098	1,739,238	4.75%	41,196
<b>Average interest bearing liabilities</b>	<b>48,539,635</b>	<b>4.28%</b>	<b>1,032,691</b>	<b>47,602,541</b>	<b>3.23%</b>	<b>766,701</b>
<b>Adjusted net interest income and margin<sup>(2)</sup></b>		<b>2.06%</b>	<b>523,348</b>		<b>1.89%</b>	<b>455,405</b>
Adjustments associated with Concentra Bank acquisition	-		-	(65,328)		3,717
<b>Reported net interest income and margin</b>	<b>51,090,131</b>	<b>2.06%</b>	<b>523,348</b>	<b>48,132,839</b>	<b>1.91%</b>	<b>459,122</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.<sup>(2)</sup> See Non-GAAP financial measures and ratios section.<sup>(3)</sup> Adjusted NIM was calculated between Q1 2022 and Q1 2023 by excluding the impact associated with the Concentra Bank acquisition. Refer to the MD&A for those periods for more details.



**Table 5: Non-interest expenses and efficiency ratio**

(\$000s, except percentages and FTE)	2024		2023			2022			For the six months ended	
	Q2	Q1	Q4 (4 months)	Q2	Q1	Q4	Q3	Q2	30-Apr-24	31-Mar-23
Compensation and benefits	66,961	65,369	81,683	59,707	58,362	64,999	41,767	40,067	132,330	123,361
Technology and system costs	20,282	19,498	25,551	17,937	18,174	23,969	11,572	11,250	39,780	42,143
Regulatory, legal and professional fees	15,020	10,843	17,877	12,419	12,863	11,303	11,570	8,492	25,863	24,166
Product costs	23,271	21,424	29,719	18,866	17,957	14,943	8,618	8,090	44,695	32,900
Marketing and corporate expenses	21,468	19,320	22,548	15,455	14,671	20,146	6,902	6,564	40,788	34,817
Premises	3,418	3,031	3,787	2,646	4,521	3,820	3,653	3,813	6,449	8,341
<b>Total non-interest expenses - reported</b>	<b>150,420</b>	<b>139,485</b>	<b>181,165</b>	<b>127,030</b>	<b>126,548</b>	<b>139,180</b>	<b>84,082</b>	<b>78,276</b>	<b>289,905</b>	<b>265,728</b>
Less: integration related costs and other expenses	(7,309)	(5,451)	(8,153)	(5,120)	(6,286)	(36,921)	(5,179)	(2,709)	(12,760)	(43,207)
<b>Total non-interest expenses - adjusted<sup>(1)</sup></b>	<b>143,111</b>	<b>134,034</b>	<b>173,012</b>	<b>121,910</b>	<b>120,262</b>	<b>102,259</b>	<b>78,903</b>	<b>75,567</b>	<b>277,145</b>	<b>222,521</b>
Efficiency ratio - reported	47.5%	46.7%	45.8%	40.6%	47.2%	59.3%	43.0%	47.7%	47.1%	52.9%
Efficiency ratio - adjusted <sup>(1)</sup>	45.2%	44.9%	43.8%	42.8%	45.4%	43.5%	40.1%	45.8%	45.0%	44.5%
Full-time employee equivalent (FTE) - period average	1,836	1,808	1,743	1,740	1,685	1,635	1,373	1,295	1,822	1,660

<sup>(1)</sup> See Non-GAAP financial measures and ratios section.

**Table 6: Average balance sheet information<sup>(1)</sup>**

(\$000s)	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
<b>Assets</b>								
Cash and cash equivalents	<b>796,335</b>	557,665	609,439	809,759	496,180	525,718	398,120	765,963
Restricted cash	<b>713,220</b>	745,093	887,978	767,334	677,468	668,525	569,508	552,648
Securities purchased under reverse repurchase agreements	<b>913,933</b>	788,094	845,753	485,385	233,260	337,720	385,020	167,503
Investments	<b>1,940,732</b>	2,058,455	2,169,857	2,331,173	2,342,268	1,613,407	1,109,114	1,171,394
Loans – Personal	<b>32,775,144</b>	32,564,336	32,344,424	32,289,530	32,080,702	28,158,496	24,249,633	23,689,488
Loans – Commercial	<b>14,980,417</b>	14,964,880	15,175,014	14,870,987	14,620,041	13,576,278	12,437,054	11,541,125
Securitization retained interests	<b>651,258</b>	591,964	521,090	434,763	385,140	320,166	245,940	220,052
Deferred tax assets	<b>14,329</b>	13,507	14,896	14,808	3,756	-	-	-
Other assets	<b>664,558</b>	634,483	680,100	609,506	531,674	481,731	345,427	338,301
	<b>53,449,926</b>	52,918,477	53,248,551	52,613,245	51,370,489	45,682,041	39,739,816	38,446,474
<b>Liabilities and Shareholders' Equity</b>								
<b>Liabilities:</b>								
Deposits	<b>32,966,046</b>	31,993,619	32,103,775	31,943,248	31,415,708	27,716,569	23,961,807	22,946,697
Securitization liabilities	<b>15,298,652</b>	15,000,109	15,080,125	15,387,868	15,165,554	13,267,215	11,435,783	11,318,630
Obligations under repurchase agreements	<b>322,545</b>	948,330	1,057,737	899,719	865,860	716,273	786,466	872,770
Deferred tax liabilities	<b>143,397</b>	132,653	115,299	95,932	76,841	99,231	67,436	64,533
Funding facilities	<b>594,041</b>	1,364,095	1,470,191	1,064,116	740,180	868,288	688,431	493,330
Subscription receipts	-	-	-	-	-	116,123	231,361	230,574
Other liabilities	<b>1,158,932</b>	587,184	630,309	556,128	531,123	541,783	439,244	451,607
	<b>50,483,613</b>	50,025,990	50,457,436	49,947,011	48,795,266	43,325,482	37,610,528	36,378,141
<b>Shareholders' Equity:</b>								
Preferred shares	<b>181,411</b>	181,411	181,411	181,411	181,411	125,918	70,424	70,508
Common shares	<b>492,037</b>	479,930	468,555	464,644	463,322	348,726	234,910	233,243
Contributed (deficit) surplus	<b>(23,242)</b>	4,029	13,007	12,366	11,746	11,247	10,510	9,743
Retained earnings	<b>2,316,398</b>	2,231,104	2,130,681	2,006,350	1,911,935	1,864,715	1,810,052	1,753,392
Accumulated other comprehensive (loss) income	<b>(12,747)</b>	(14,333)	(2,539)	1,463	6,809	5,953	3,392	1,447
	<b>2,953,857</b>	2,882,141	2,791,115	2,666,234	2,575,223	2,356,559	2,129,288	2,068,333
<b>Non-controlling interests</b>	<b>12,456</b>	10,346	-	-	-	-	-	-
	<b>53,449,926</b>	52,918,477	53,248,551	52,613,245	51,370,489	45,682,041	39,739,816	38,446,474

<sup>(1)</sup> Average balance is calculated based on opening and closing month-end balances outstanding during the period.

**Table 7: Loans under management – by lending business<sup>(1)</sup>**

(\$000s)	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
<b>Insured</b>								
Personal	10,235,929	10,374,260	10,547,687	10,863,782	11,109,325	11,249,787	7,942,977	8,113,893
Commercial	7,487,169	7,054,435	6,809,589	6,933,999	6,265,073	6,356,334	5,077,883	5,254,149
Total loan principal outstanding	17,723,098	17,428,695	17,357,276	17,797,781	17,374,398	17,606,121	13,020,860	13,368,042
Total loan principal outstanding percentage	37%	36%	37%	38%	37%	38%	35%	37%
<b>Uninsured</b>								
Personal	22,563,158	22,309,330	21,868,384	21,534,175	21,163,137	20,862,623	16,294,025	15,904,977
Commercial	7,616,574	8,068,752	8,173,401	8,188,509	8,157,463	8,185,062	7,376,146	6,883,048
Total loan principal outstanding	30,179,732	30,378,082	30,041,785	29,722,684	29,320,600	29,047,685	23,670,171	22,788,025
Total loan principal outstanding percentage	63%	64%	63%	62%	63%	62%	65%	63%
Total loan principal outstanding – on Balance Sheet	47,902,830	47,806,777	47,399,061	47,520,465	46,694,998	46,653,806	36,691,031	36,156,067
<b>Derecognized</b>								
Commercial	17,621,815	16,122,135	14,998,436	12,591,570	11,542,502	10,424,114	7,181,301	6,349,413
Total loan principal outstanding – off Balance Sheet	17,621,815	16,122,135	14,998,436	12,591,570	11,542,502	10,424,114	7,181,301	6,349,413
Total Loans under management	65,524,645	63,928,912	62,397,497	60,112,035	58,237,500	57,077,920	43,872,332	42,505,480
<b>Personal</b>								
Single family mortgages – insured	10,235,929	10,374,260	10,547,686	10,863,782	11,109,325	11,249,787	7,942,977	8,113,893
Single family mortgages – uninsured	19,897,259	19,790,711	19,467,440	19,414,981	19,204,814	18,949,300	15,681,114	15,396,888
Decumulation loans	1,747,252	1,587,419	1,460,098	1,240,700	1,114,401	1,021,667	612,911	508,089
Consumer lending <sup>(2)</sup>	918,647	931,200	940,847	878,493	843,922	891,656	-	-
Total	32,799,087	32,683,590	32,416,071	32,397,956	32,272,462	32,112,410	24,237,002	24,018,870
<b>Commercial</b>								
Mortgages – to Corporates	2,404,000	2,659,854	2,830,654	2,895,401	2,845,597	2,971,525	2,814,127	2,611,121
Mortgages – to Small Business	1,558,583	1,513,614	1,437,946	1,351,892	1,333,971	1,327,917	1,318,727	1,228,665
Specialized financing loans	1,110,812	1,074,940	1,078,594	1,026,748	1,097,176	1,069,963	750,322	738,675
Construction loans	3,785,891	3,515,383	3,276,367	3,047,115	2,738,680	2,570,361	2,159,031	1,904,891
Equipment financing	1,271,057	1,334,219	1,354,906	1,320,927	1,264,212	1,262,584	965,155	902,054
Insured multi-unit residential mortgages	22,595,215	21,147,312	20,002,959	18,071,996	16,685,402	15,763,160	11,627,968	11,101,204
Total	32,725,558	31,245,322	29,981,426	27,714,079	25,965,038	24,965,510	19,635,330	18,486,610
Total Loans under management	65,524,645	63,928,912	62,397,497	60,112,035	58,237,500	57,077,920	43,872,332	42,505,480

<sup>(1)</sup> The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.<sup>(2)</sup> A sub-portfolio of consumer lending carries a limited financial guarantee backed by a cash reserve account held on deposit with EQB's subsidiary, Concentra Bank, reducing the credit risk exposure.

As at April 30, 2024, approximately 95.4% of the consumer term loans portfolio is covered by the limited financial guarantee.

**Table 8: Deposit principal<sup>(1)</sup>**

(\$000s)	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
<b>Term deposits:</b>								
Brokered	<b>16,625,037</b>	16,200,265	15,877,380	15,718,746	15,405,626	15,653,371	12,511,263	11,869,556
EQ Bank	<b>5,006,783</b>	4,837,528	4,644,623	4,272,539	4,161,586	3,729,785	3,055,028	2,306,170
Credit unions	<b>1,727,783</b>	1,803,494	1,908,415	2,159,688	2,323,444	2,016,627	-	-
Deposit notes	<b>1,618,550</b>	1,323,223	1,592,417	1,943,910	1,967,938	1,961,029	1,715,494	1,922,576
Covered bonds	<b>2,442,746</b>	1,705,443	1,701,796	1,665,211	1,259,708	1,242,608	827,784	856,340
Corporate and institution	<b>53,160</b>	57,026	111,644	101,955	139,502	260,320	-	-
<b>Total</b>	<b>27,474,059</b>	25,926,979	25,836,275	25,862,049	25,257,804	24,863,740	18,109,569	16,954,642
Share of term deposits of total (%)	<b>82%</b>	82%	82%	81%	81%	81%	76%	72%
<b>Demand deposits:</b>								
Brokered	<b>470,028</b>	508,378	542,836	614,775	725,201	707,327	850,770	918,097
EQ Bank	<b>3,646,205</b>	3,490,145	3,588,092	3,931,305	3,935,798	4,193,476	4,506,817	5,281,371
Credit unions	<b>587,084</b>	533,411	479,451	443,303	639,025	369,851	-	-
Strategic partnerships	<b>1,233,545</b>	1,149,499	996,627	735,868	551,937	505,836	357,315	379,096
Corporate and institution	<b>147,599</b>	151,681	133,869	195,361	167,961	190,587	-	-
<b>Total</b>	<b>6,084,461</b>	5,833,114	5,740,875	5,920,612	6,019,922	5,967,077	5,714,902	6,578,564
Share of demand deposits of total (%)	<b>18%</b>	18%	18%	19%	19%	19%	24%	28%
<b>Total deposit principal</b>	<b>33,558,520</b>	31,760,093	31,577,150	31,782,661	31,277,726	30,830,817	23,824,471	23,533,206
<b>EQ Bank deposit principal (excludes accrued interest)</b>	<b>8,652,988</b>	8,327,673	8,232,715	8,203,844	8,097,384	7,923,261	7,561,845	7,587,541

<sup>(1)</sup> The numbers in this table are reported on consolidated basis, including Conentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

**Table 9: Impaired loans – by lending business**

(\$000s, except percentages)	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
<b>Gross impaired loan assets</b>								
Personal excluding consumer lending	<b>218,451</b>	177,672	120,809	82,491	60,350	51,235	22,965	17,016
Consumer lending	<b>1,533</b>	1,091	981	974	1,044	916	-	-
Commercial excluding equipment financing	<b>206,998</b>	265,366	222,303	125,911	77,987	64,472	45,627	29,785
Equipment financing	<b>45,416</b>	31,053	35,497	23,921	17,482	21,890	19,283	20,927
<b>Total</b>	<b>472,398</b>	475,182	379,590	233,297	156,863	138,513	87,875	67,728
<b>Net impaired loan assets</b>								
Personal excluding consumer lending	<b>215,486</b>	173,170	117,902	78,771	57,561	48,993	22,323	16,482
Consumer lending	<b>315</b>	234	176	155	187	161	-	-
Commercial excluding equipment financing	<b>184,819</b>	253,251	212,829	122,859	74,974	62,170	43,514	28,434
Equipment financing	<b>41,298</b>	26,047	30,689	20,193	15,306	20,338	18,505	19,857
<b>Total</b>	<b>441,918</b>	452,702	361,596	221,978	148,028	131,662	84,342	64,773
<b>Net impaired loan assets as a % of portfolio loan assets</b>								
Personal excluding consumer lending	<b>0.67%</b>	0.54%	0.37%	0.25%	0.18%	0.16%	0.09%	0.07%
Consumer lending	<b>0.03%</b>	0.03%	0.02%	0.02%	0.02%	0.02%	0.00%	0.00%
Commercial excluding equipment financing	<b>1.33%</b>	1.83%	1.56%	0.89%	0.57%	0.47%	0.38%	0.25%
Equipment financing	<b>3.34%</b>	2.00%	2.32%	1.56%	1.22%	1.62%	1.92%	2.20%
<b>Total</b>	<b>0.92%</b>	0.94%	0.76%	0.47%	0.32%	0.28%	0.23%	0.18%



**Table 10: Provision for credit losses (PCL) – by lending business**

(\$000s, except percentages)	2024		2023			2022			For the six months ended	
	Q2	Q1	Four months Q4	Q2	Q1	Q4	Q3	Q2	30-Apr-24	31-Mar-23
<b>Stage 1</b>										
Personal excluding consumer lending	247	2,316	(1,002)	1,768	(337)	6,811	534	336	2,563	6,474
Consumer lending	(27)	(4,836)	1,175	53	244	3,969	-	-	(4,863)	4,213
Commercial excluding equipment financing	2,781	(2,442)	(3,565)	1,846	1,571	(677)	(2,342)	(144)	339	894
Equipment financing	4,265	(110)	2,775	537	909	1,602	594	1,157	4,155	2,511
<b>Total</b>	<b>7,266</b>	<b>(5,072)</b>	<b>(617)</b>	<b>4,204</b>	<b>2,387</b>	<b>11,705</b>	<b>(1,214)</b>	<b>1,349</b>	<b>2,194</b>	<b>14,092</b>
<b>Stage 2</b>										
Personal excluding consumer lending	(1,872)	1,696	2,713	593	3,099	2,211	1,256	966	(176)	5,310
Consumer lending	18	(2,827)	402	288	650	1,755	-	-	(2,809)	2,405
Commercial excluding equipment financing	(4,019)	3,146	1,310	(329)	(2,409)	7,712	1,714	763	(873)	5,303
Equipment financing	(3,404)	1,297	(1,529)	1,127	(982)	1,142	1,217	469	(2,107)	160
<b>Total</b>	<b>(9,277)</b>	<b>3,312</b>	<b>2,896</b>	<b>1,679</b>	<b>358</b>	<b>12,820</b>	<b>4,187</b>	<b>2,198</b>	<b>(5,965)</b>	<b>13,178</b>
<b>Stage 3</b>										
Personal excluding consumer lending	(1,876)	2,176	(353)	1,086	908	878	112	116	300	1,786
Consumer lending	1,385	328	380	128	(89)	(304)	-	-	1,713	(393)
Commercial excluding equipment financing	11,566	3,323	6,598	39	(1,615)	(1,063)	760	343	14,889	(2,678)
Equipment financing	13,153	11,467	10,662	5,906	4,299	2,760	1,509	1,227	24,620	7,059
<b>Total</b>	<b>24,228</b>	<b>17,295</b>	<b>17,287</b>	<b>7,159</b>	<b>3,503</b>	<b>2,271</b>	<b>2,381</b>	<b>1,686</b>	<b>41,522</b>	<b>5,774</b>
<b>Total PCL</b>										
Personal excluding consumer lending	(3,501)	6,189	1,358	3,447	3,670	9,900	1,902	1,418	2,688	13,570
Consumer lending	1,376	(7,335)	1,957	469	805	5,420	-	-	(5,959)	6,225
Commercial excluding equipment financing	10,328	4,027	4,343	1,556	(2,453)	5,972	132	962	14,355	3,519
Equipment financing	14,014	12,654	11,908	7,570	4,226	5,504	3,320	2,853	26,668	9,730
<b>Total</b>	<b>22,217</b>	<b>15,535</b>	<b>19,566</b>	<b>13,042</b>	<b>6,248</b>	<b>26,796</b>	<b>5,354</b>	<b>5,233</b>	<b>37,752</b>	<b>33,044</b>
<b>PCL – rate (annualized)</b>										
Personal excluding consumer lending	(0.04%)	0.08%	0.01%	0.05%	0.09%	0.14%	0.03%	0.02%	0.02%	0.10%
Consumer lending	0.60%	(3.13%)	0.65%	0.22%	0.37%	3.65%	-%	-%	(1.28%)	2.95%
Commercial excluding equipment financing	0.30%	0.12%	0.09%	0.05%	(0.07%)	0.19%	0.005%	0.04%	0.21%	0.06%
Equipment financing	4.20%	3.76%	2.67%	2.34%	1.34%	1.90%	1.42%	1.36%	4.06%	1.75%
<b>Total</b>	<b>0.19%</b>	<b>0.13%</b>	<b>0.12%</b>	<b>0.11%</b>	<b>0.05%</b>	<b>0.25%</b>	<b>0.06%</b>	<b>0.06%</b>	<b>0.16%</b>	<b>0.16%</b>



**Table 11: Allowance for credit losses continuity<sup>(1)</sup>**

(\$000s, except percentages)	2024		2023			2022			For the six months ended	
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2	30-Apr-24	31-Mar-23
<b>Stage 1 &amp; 2 allowances</b>										
Balance, beginning of period	99,467	101,161	98,961	92,607	89,931	51,658	48,685	45,138	101,161	51,658
Provision for credit losses:										
Transfer from Stage 3	1,759	2,896	864	5,745	(5,007)	214	457	189	4,655	(4,793)
Transfer to Stage 3	(5,438)	(4,073)	(5,105)	(11,420)	264	(268)	(289)	(213)	(9,511)	(4)
Re-measurement <sup>(2)</sup>	1,862	(2,664)	4,558	9,757	6,983	4,445	416	727	(802)	11,428
Originations	6,291	6,972	9,650	6,780	4,191	3,469	4,273	5,146	13,263	7,660
Discharges	(6,107)	(4,825)	(7,767)	(4,508)	(3,755)	(2,129)	(1,884)	(2,302)	(10,932)	(5,884)
Loans acquired from business combination	-	-	-	-	-	32,542	-	-	-	32,542
Balance, end of period	97,834	99,467	101,161	98,961	92,607	89,931	51,658	48,685	97,834	92,607
<b>Stage 3 allowance</b>										
Balance, beginning of period	22,480	17,994	11,319	8,835	6,851	3,533	2,955	2,718	17,994	3,533
Provision for credit losses:										
Transfer to Stage 1	(482)	(1,756)	(253)	(80)	(11)	(68)	(222)	(101)	(2,238)	(79)
Transfer to Stage 2	(1,277)	(1,140)	(611)	(394)	(253)	(146)	(235)	(88)	(2,417)	(399)
Transfer from Stage 1	354	543	1,437	932	571	21	74	19	897	592
Transfer from Stage 2	5,084	3,530	3,668	5,217	4,436	247	215	194	8,614	4,683
Re-measurement <sup>(2)</sup>	23,255	17,566	30,554	1,447	(814)	2,366	2,549	1,662	40,821	1,552
Discharges	(2,626)	(1,402)	(17,492)	-	-	-	-	-	(4,028)	-
Loans acquired from business combination	-	-	-	-	-	4,117	-	-	-	4,117
Write-offs	(14,506)	(11,658)	(11,695)	(4,298)	(3,519)	(3,217)	(1,803)	(902)	(26,164)	(6,736)
Realized losses	(2,035)	(1,338)	760	(692)	(1,036)	(20)	(19)	(573)	(3,373)	(1,056)
Recoveries	233	141	307	352	2,610	18	19	26	374	2,628
Balance, end of period	30,480	22,480	17,994	11,319	8,835	6,851	3,533	2,955	30,480	8,835
<b>Total allowance</b>										
Balance, beginning of period	121,947	119,155	110,280	101,442	96,782	55,191	51,640	47,856	119,155	55,191
Provision for credit losses:										
Re-measurement <sup>(2)</sup>	25,117	14,902	35,112	11,204	6,169	6,811	2,965	2,389	40,019	12,980
Originations	6,291	6,972	9,650	6,780	4,191	3,469	4,273	5,146	13,263	7,660
Discharges	(8,733)	(6,227)	(25,259)	(4,508)	(3,755)	(2,129)	(1,884)	(2,302)	(14,960)	(5,884)
Loans acquired from business combination	-	-	-	-	-	36,659	-	-	-	36,659
Write-offs	(14,506)	(11,658)	(11,695)	(4,298)	(3,519)	(3,217)	(1,803)	(902)	(26,164)	(6,736)
Realized losses	(2,035)	(1,338)	760	(692)	(1,036)	(20)	(19)	(573)	(3,373)	(1,056)
Recoveries	233	141	307	352	2,610	18	19	26	374	2,628
Balance, end of period	128,314	121,947	119,155	110,280	101,442	96,782	55,191	51,640	128,314	101,442

<sup>(1)</sup> The allowance for credit losses as at April 30, 2024, includes allowance on loan commitments amounting to \$1.8 million.<sup>(2)</sup> Includes movement as a result of significant changes in credit risk, changes in credit risk that did not result in a transfer between stages and changes in model inputs and assumptions.

**Table 12: Allowance for credit losses - by lending business**

(\$000s, except percentages)	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
<b>Stage 1</b>								
Personal excluding consumer lending	15,791	15,289	12,946	13,948	12,180	12,517	5,705	5,171
Consumer lending	11,408	11,940	17,001	16,190	15,917	15,786	-	-
Commercial excluding equipment financing	15,232	12,451	14,893	18,458	16,583	14,999	15,716	18,058
Equipment financing	16,450	12,184	12,611	9,835	9,328	8,431	6,788	6,194
<b>Total</b>	<b>58,881</b>	<b>51,864</b>	<b>57,450</b>	<b>58,431</b>	<b>54,008</b>	<b>51,733</b>	<b>28,209</b>	<b>29,423</b>
<b>Stage 2</b>								
Personal excluding consumer lending	15,971	17,849	16,151	13,439	12,846	9,749	7,537	6,281
Consumer lending	3,788	3,138	5,606	4,917	4,377	3,683	-	-
Commercial excluding equipment financing	9,135	13,153	10,103	8,795	9,085	11,448	3,821	2,107
Equipment financing	10,059	13,463	11,851	13,379	12,291	13,318	12,091	10,874
<b>Total</b>	<b>38,953</b>	<b>47,603</b>	<b>43,711</b>	<b>40,530</b>	<b>38,599</b>	<b>38,198</b>	<b>23,449</b>	<b>19,262</b>
<b>Stage 3</b>								
Personal excluding consumer lending	2,966	4,502	2,907	3,719	2,789	2,242	642	534
Consumer lending	1,217	857	806	820	857	755	-	-
Commercial excluding equipment financing	22,179	12,115	9,473	3,052	3,013	2,302	2,113	1,351
Equipment financing	4,118	5,006	4,808	3,728	2,176	1,552	778	1,070
<b>Total</b>	<b>30,480</b>	<b>22,480</b>	<b>17,994</b>	<b>11,319</b>	<b>8,835</b>	<b>6,851</b>	<b>3,533</b>	<b>2,955</b>
<b>Total allowance for credit losses</b>								
Personal excluding consumer lending	34,728	37,640	32,004	31,106	27,815	24,508	13,884	11,986
Consumer lending	16,413	15,935	23,413	21,927	21,151	20,224	-	-
Consumer lending - cash reserve	(15,501)	(14,930)	(14,817)	(14,895)	(14,446)	(14,089)	-	-
Commercial excluding equipment financing	46,546	37,719	34,469	30,305	28,681	28,749	21,650	21,516
Equipment financing	30,627	30,653	29,270	26,942	23,795	23,301	19,657	18,138
<b>Total - net of cash reserves<sup>(1)</sup></b>	<b>112,813</b>	<b>107,017</b>	<b>104,338</b>	<b>95,385</b>	<b>86,996</b>	<b>82,693</b>	<b>55,191</b>	<b>51,640</b>
<b>Total gross allowance</b>	<b>128,314</b>	<b>121,947</b>	<b>119,155</b>	<b>110,280</b>	<b>101,442</b>	<b>96,782</b>	<b>55,191</b>	<b>51,640</b>
<b>Allowance for credit losses as a % of portfolio loan assets</b>								
Personal excluding consumer lending	0.11%	0.12%	0.10%	0.10%	0.09%	0.08%	0.06%	0.05%
Consumer lending - net of cash reserve	0.10%	0.11%	0.92%	0.82%	0.81%	0.70%	-	-
Commercial excluding equipment financing	0.33%	0.27%	0.25%	0.22%	0.22%	0.22%	0.19%	0.19%
Equipment financing	2.42%	2.30%	2.17%	2.05%	1.89%	1.86%	2.04%	2.01%
<b>Total allowance - net of cash reserves</b>	<b>0.23%</b>	<b>0.22%</b>	<b>0.22%</b>	<b>0.20%</b>	<b>0.19%</b>	<b>0.18%</b>	<b>0.15%</b>	<b>0.14%</b>

<sup>(1)</sup>As at April 30, 2024, the consumer lending portfolio is backed by guarantees of \$15.5 million provided by a third party. Allowance amounts are shown net of these cash reserves.

**Table 13: Loan principal outstanding - by province<sup>(1)(2)(3)</sup>**

	2024		Q1		Q4		2023		Q2		Q1		Q4		2022		Q3		Q2		
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	
<b>Personal</b>																					
Alberta, Manitoba & Saskatchewan	5,689,045	12%	5,704,214	12%	5,709,652	12%	5,774,528	12%	5,826,368	12%	5,854,111	13%	4,056,999	11%	4,040,737	11%					
Atlantic provinces & Quebec	2,923,844	6%	2,939,317	6%	2,940,913	6%	2,930,727	6%	2,912,129	6%	2,901,594	6%	2,253,011	6%	2,227,640	6%					
British Columbia and Territories	4,591,267	10%	4,518,480	9%	4,455,626	9%	4,323,794	9%	4,241,545	9%	4,156,101	9%	3,039,502	8%	2,991,829	8%					
Ontario	19,594,931	41%	19,521,579	41%	19,309,880	41%	19,368,908	41%	19,292,420	41%	19,200,604	41%	14,887,490	41%	14,758,664	41%					
	<b>32,799,087</b>	<b>68%</b>	32,683,590	68%	32,416,071	68%	32,397,957	68%	32,272,462	69%	32,112,410	69%	24,237,002	66%	24,018,870	66%					
<b>Commercial</b>																					
Alberta, Manitoba & Saskatchewan	2,699,559	6%	2,808,878	6%	2,575,307	5%	2,486,933	5%	2,211,114	5%	2,285,261	5%	1,725,304	5%	1,783,190	5%					
Atlantic provinces & Quebec	2,842,169	6%	3,044,779	6%	3,159,731	7%	3,238,659	7%	3,080,239	7%	3,106,520	7%	2,776,224	8%	2,664,054	7%					
British Columbia and Territories	1,848,733	4%	1,666,834	3%	1,654,960	3%	1,549,606	3%	1,588,875	3%	1,548,261	3%	1,368,030	4%	1,340,114	4%					
Ontario	7,713,282	16%	7,602,696	16%	7,592,992	16%	7,847,310	17%	7,542,308	16%	7,601,354	16%	6,584,471	18%	6,349,839	18%					
	<b>15,103,743</b>	<b>32%</b>	15,123,187	32%	14,982,990	32%	15,122,508	32%	14,422,536	31%	14,541,396	31%	12,454,029	34%	12,137,197	34%					
<b>Total loan principal</b>																					
Alberta, Manitoba & Saskatchewan	8,388,604	18%	8,513,092	18%	8,284,959	17%	8,261,461	17%	8,037,482	17%	8,139,372	17%	5,782,303	16%	5,823,927	16%					
Atlantic provinces & Quebec	5,766,013	12%	5,984,096	13%	6,100,644	13%	6,169,386	13%	5,992,368	13%	6,008,114	13%	5,029,235	14%	4,891,694	14%					
British Columbia and Territories	6,440,000	13%	6,185,314	13%	6,110,586	13%	5,873,400	12%	5,830,420	12%	5,704,362	12%	4,407,532	12%	4,331,943	12%					
Ontario	27,308,213	57%	27,124,275	57%	26,902,872	57%	27,216,218	57%	26,834,728	57%	26,801,958	57%	21,471,961	59%	21,108,503	58%					
<b>Total loan principal</b>	<b>47,902,830</b>	<b>100%</b>	47,806,777	100%	47,399,061	100%	47,520,465	100%	46,694,998	100%	46,653,806	100%	36,691,031	100%	36,156,067	100%					

<sup>(1)</sup> Geographic location based on the address of the property mortgaged or the address of leasee.<sup>(2)</sup> The numbers in this table are reported on consolidated basis, including Concentra, acquisition-related fair value adjustments that are captured in balance sheet measures.<sup>(3)</sup> The loan portfolio balance has started to include capitalized interests for Reverse mortgage since Q4 2023. Prior period comparatives have been updated to conform to current period presentation.

**Table 14: Residential mortgage and HELOC principal outstanding – by province<sup>(1)(2)(5)</sup>**

(\$000s except percentages)	Residential mortgages				HELOC <sup>(4)(6)</sup>		Total			
	Insured <sup>(3)</sup>		Uninsured		Uninsured		Insured		Uninsured	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
	Q2 2024									
Alberta, Manitoba & Saskatchewan	3,906,643	13%	1,532,055	5%	63,002	4%	3,906,643	12%	1,595,057	5%
Atlantic provinces & Quebec	988,134	3%	1,459,088	5%	83,537	5%	988,134	3%	1,542,625	5%
British Columbia and Territories	1,202,729	4%	2,836,277	9%	449,774	27%	1,202,729	4%	3,286,051	10%
Ontario	4,137,634	14%	13,988,409	47%	1,074,637	64%	4,137,634	13%	15,063,046	47%
<b>Total</b>	<b>10,235,140</b>	<b>34%</b>	<b>19,815,829</b>	<b>66%</b>	<b>1,670,950</b>	<b>100%</b>	<b>10,235,140</b>	<b>32%</b>	<b>21,486,779</b>	<b>68%</b>
	Q1 2023									
Alberta, Manitoba & Saskatchewan	4,165,867	14%	1,444,363	5%	48,935	5%	4,165,867	13%	1,493,298	5%
Atlantic provinces & Quebec	1,081,375	4%	1,418,292	5%	36,020	3%	1,081,375	3%	1,454,312	5%
British Columbia and Territories	1,341,473	4%	2,536,347	8%	269,460	25%	1,341,473	4%	2,805,807	9%
Ontario	4,520,277	15%	13,725,572	45%	706,062	67%	4,520,277	14%	14,431,634	46%
<b>Total</b>	<b>11,108,992</b>	<b>37%</b>	<b>19,124,574</b>	<b>63%</b>	<b>1,060,477</b>	<b>100%</b>	<b>11,108,992</b>	<b>35%</b>	<b>20,185,051</b>	<b>65%</b>

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELOC.

<sup>(3)</sup> Insured by either CMHC, Sagen or Canada Guaranty.

<sup>(4)</sup> HELOC, Standalone HELOC (SHELOC), and Reverse Mortgage are collectively referred to as "HELOC" in this Report wherever applicable.

<sup>(5)</sup> The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

<sup>(6)</sup> The loan portfolio balance has started to include capitalized interests for Reverse mortgage since Q4 2023. Prior period comparatives have been updated to conform to current period presentation.

**Table 15: Residential mortgage principal outstanding - by remaining amortization<sup>(1)(2)</sup>**

(\$000s except percentages)	<=20 years	>20 to <=25 years	>25 to <=30 years	>30 to <=35 years <sup>(3)</sup>	>35 years	Total
<b>Q2 2024</b>	<b>6,294,260</b>	<b>7,034,290</b>	<b>16,714,106</b>	<b>7,471</b>	<b>842</b>	<b>30,050,969</b>
<b>Total residential mortgages</b>	<b>20.95%</b>	<b>23.41%</b>	<b>55.62%</b>	<b>0.02%</b>	<b>0.00%</b>	<b>100%</b>
Q1 2024	6,267,849	7,077,843	16,728,671	5,851	601	30,080,815
Total residential mortgages	20.84%	23.53%	55.61%	0.02%	0.00%	100%
Q1 2023	5,893,213	7,657,396	16,662,717	19,905	335	30,233,566
Total residential mortgages	19.49%	25.33%	55.11%	0.07%	0.00%	100%

<sup>(1)</sup> The residential mortgage balances do not include HELOC (HELOC, SHELOC and Reverse Mortgage) amount.

<sup>(2)</sup> The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

<sup>(3)</sup> Equitable Bank and Concentra Bank do not offer uninsured or insured residential mortgages with amortization periods over 30 years; outstanding principal includes \$0.2 million residential mortgages that were originated by Concentra Bank prior to 2019 with amortization term up to 35 years and \$6.4 million as a result of mortgage in arrears (41% of the loans in this bucket has maturity less than 365 months).



**Table 16: Uninsured average loan-to-value of newly originated and newly acquired<sup>(1)</sup>**

	2024				2023				2022							
	Q2		Q1		Q4		Q2		Q1		Q4		Q3		Q2	
	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>	Residential mortgages	HELOC <sup>(2)</sup>
Alberta, Manitoba & Saskatchewan	<b>72%</b>	<b>41%</b>	72%	38%	73%	38%	73%	33%	73%	38%	73%	32%	72%	37%	73%	28%
Atlantic provinces & Quebec	<b>68%</b>	<b>44%</b>	67%	44%	70%	43%	70%	38%	70%	42%	70%	42%	69%	47%	71%	43%
British Columbia and Territories	<b>70%</b>	<b>40%</b>	68%	37%	69%	40%	70%	39%	70%	34%	70%	38%	71%	44%	69%	42%
Ontario	<b>72%</b>	<b>41%</b>	71%	40%	71%	40%	71%	39%	72%	35%	71%	38%	72%	40%	72%	41%
Total Canada	<b>71%</b>	<b>41%</b>	70%	40%	71%	40%	71%	39%	71%	35%	71%	38%	71%	42%	71%	41%

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> HELOC includes HELOC, SHELOC, and Reverse Mortgage.

The loan-to-value (LTV) of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.

In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed 80%.

For SHELOCs, there are no mortgages associated to these properties.



**Table 17: Average loan-to-value of existing uninsured single family residential mortgages<sup>(1)(2)(3)(4)</sup>**

	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
Alberta, Manitoba & Saskatchewan	<b>62%</b>	61%	61%	63%	63%	63%	60%	62%
Atlantic provinces & Quebec	<b>64%</b>	64%	62%	64%	66%	66%	63%	58%
British Columbia and Territories	<b>65%</b>	64%	62%	65%	67%	66%	64%	58%
Ontario	<b>65%</b>	65%	62%	63%	66%	66%	63%	56%
Total Canada	<b>65%</b>	64%	62%	63%	65%	65%	63%	57%

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> Based on property values estimated using the Teranet National Bank House Price Indices, adjusting for EQB's unique portfolio by using sub-indices corresponding to the 11 cities in Teranet-National Bank National Composite 11 to estimate property values loan by loan. The index is based on actual transaction dates and prices, which EQB believes to be most accurate and representative; however, may lag other indices leveraging data tied to date of sale.

<sup>(3)</sup> The LTV of our HELOC (HELOC, SHELOC and Reverse Mortgage) products is not included in this chart.

<sup>(4)</sup> Equitable Bank has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable Bank wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable Bank's exposure. Equitable Bank underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable Bank's (including Concentra) single family residential loans was \$80.4 million at April 30, 2024.



**Table 18: Uninsured single family residential mortgages - weighted average credit score by LTV<sup>(1)(2)</sup>**

	2024		2023			2022		
	Q2	Q1	Q4	Q2	Q1	Q4	Q3	Q2
<50% LTV	<b>729</b>	729	728	728	727	726	724	723
50% - 64.99% LTV	<b>720</b>	713	713	714	714	714	712	711
65% - 69.99% LTV	<b>711</b>	706	707	708	708	708	707	705
70% - 75% LTV	<b>702</b>	707	707	707	708	707	711	710
>75% LTV	<b>706</b>	716	716	717	717	718	720	717
Total	<b>711</b>	713	713	714	714	714	715	713

<sup>(1)</sup> The credit scores reported here represent the combination of current weighted average beacon score of Equitable Bank's uninsured single family lending business and the original weighted average beacon score of Concentra Bank's uninsured single family portfolio.

<sup>(2)</sup> LTVs are based on property values at origination.





#### Non-GAAP financial measures and ratios

This section provides further discussion regarding the variety of financial measures to evaluate EQB's performance. In addition to GAAP prescribed measures, we also use certain non-GAAP financial measures and ratios that we believe provide useful information to investors regarding EQB's financial condition and results of operations. Readers are cautioned that non-GAAP financial measures and ratios often do not have any standardized meaning, and therefore, are unlikely to be comparable to similar measures presented by other companies.

#### Adjusted results:

##### Adjustments impacting current and prior periods:

Adjustments listed below are presented on a pre-tax basis:

- Q2 2024
  - \$5.7 million non-recurring expenses and acquisition and integration-related costs associated with Concentra and ACM; and
  - \$1.6 million intangible asset amortization.
- Q1 2024
  - \$2.1 million acquisition and integration-related costs associated with Concentra and ACM, and
  - \$3.4 million intangible asset amortization.
- Q4 2023
  - \$7.0 million acquisition and integration-related costs associated with Concentra and ACM, and
  - \$1.2 million intangible asset amortization.
- Q2 2023
  - \$28.0 million gain from a strategic investment,
  - \$3.4 million acquisition and integration-related costs,
  - \$0.9 million intangible asset amortization, and
  - \$0.9 million other expenses
- Q1 2023
  - \$3.2 million net fair value amortization adjustment,
  - \$4.7 million acquisition and integration-related costs, and
  - \$1.5 million intangible asset amortization.
- Q4 2022
  - \$36.9 million of acquisition and integration related costs;
  - \$19.0 million provision credit for credit losses recorded on purchased loan portfolios;
  - \$3.3 million net fair value related amortization recorded for November and December 2022;
  - \$2.2 million interest earned on the escrow account where the proceeds of the subscription receipts are held<sup>(1)</sup>;
  - \$0.7 million reversal of interest expenses paid to subscription receipt holders; and
  - \$5.6 million increase future tax expense associated with additional 1.5% tax rate introduced for banks in 2022.
- Q3 2022 – \$5.2 million of acquisition and integration related costs and \$1.0 million of interest expense paid to subscription receipt holders.
- Q2 2022 – \$2.7 million of acquisition and integration related costs and \$0.9 million of interest expenses paid to subscription receipt holders.

(1) The net proceeds from the issuance of subscription receipts were held in an escrow account and the interest income earned was recognized upon closing of the Concentra acquisition.



#### **Non-GAAP financial measures and ratios**

##### **Adjusted efficiency ratio**

is derived by dividing adjusted non-interest expenses by adjusted revenue.

##### **Adjusted return on equity**

is calculated on an annualized basis and is defined as adjusted net income available to common shareholders as a percentage of weighted average common shareholders' equity (reported) outstanding during the period.

##### **Assets under administration (AUA)**

is sum of (1) assets over which EQB's subsidiaries have been named as trustee, custodian, executor, administrator or other similar role; (2) loans held by credit unions for which EQB's subsidiaries act as servicer.

##### **Assets under management (AUM)**

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by EQB.

##### **Liquid assets**

is a measure of EQB's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

##### **Loans under management (LUM)**

is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by EQB.

##### **Net interest margin (NIM)**

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period.

##### **Pre-provision pre-tax income (PPPT)**

is the difference between revenue and non-interest expenses.

##### **Total loan assets**

is calculated on a gross basis (prior to allowance for credit losses) as the sum of both Loans – Personal and Loans – Commercial on the balance sheet, and adding their associated allowance for credit losses.



## Glossary

### Book value per common share

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

### Common Equity Tier 1 Capital (CET1 Capital)

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

### CET1 ratio

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline.

### Dividend payout ratio

is defined as dividend per common share as a percentage of diluted earnings per share.

### Dividend yield

is calculated on an annualized basis and is defined as dividend per common share divided by average of daily closing price per common share for the period.

### Efficiency ratio

is derived by dividing non-interest expenses by revenue. A lower efficiency ratio reflects a more efficient cost structure.

### Leverage ratio

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for Equitable Bank using OSFI's Leverage Requirements (LR) Guideline.

### Provision for credit losses (PCL) – rate

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period.

### Return on average assets

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

### Return on RWA

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period.

### Return on equity (ROE)

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

### Risk-weighted assets (RWA)

represents Equitable Bank's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.

### Tier 1 Capital

is calculated by adding non-cumulative preferred shares, as well as additional Tier 1 capital issued by a subsidiary to third parties that is allowed in Tier 1, to CET1 capital.

### Tier 2 Capital

is equal to the sum of Equitable Bank's eligible Stage 1 and 2 allowance plus additional Tier 1 capital issued by a subsidiary to third parties that is allowed in Tier 2 capital.

### Tier 1 capital ratio

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

### Total Capital

equals to Tier 1 plus Tier 2 Capital.

### Total capital ratio

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.



## **Acronyms**

### **AOCI**

Accumulated Other Comprehensive Income (Loss)

### **CAR**

Capital Adequacy Requirements

### **CMHC**

Canada Mortgage and Housing Corporation

### **EPS**

Earnings per Share

### **GAAP**

Generally Accepted Accounting Principles

### **HELOC**

Home Equity Line of Credit

### **IAS**

International Accounting Standard

### **IASB**

International Accounting Standards Board

### **IFRS**

International Financial Reporting Standards

### **LTV**

Loan-to-Value ratio

### **NIM**

Net Interest Margin

### **OSFI**

Office of the Superintendent of Financial Institutions Canada