## EQUITABLE

Supplemental Information and Regulatory Disclosures For the three and twelve months ended December 31, 2021

TSX.EQB | EQB.PR.C

## 16.6\%

ROE 10-year average

## 325K+

Customers

DRIVE CHANGE IN CANADIAN BANKING TO ENRICH PEOPLE'S LIVES

## Carbon Neutral

Scope 1 \& 2 GHG emissions

## 540\%

10-year total shareholder return

## 15.7\%

EPS growth 10-year CAGR

## Notes to Readers

## Purpose of this document

This Supplemental Information and Regulatory Disclosures Report (Report) aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of Equitable Group Inc. (Equitable or Bank).

1. Disclosures related to Equitable's loan portfolio, some of which relate to disclosure requirements outlined in OSFl's Guideline B-20, 'Residential Practices and Procedures'.
2. The Bank's regulatory capital Basel Pillar III disclosures.

## Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles (GAAP) and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction the Equitable's 2021 annual report.

## Basis of presentation

All numbers in this Report are Canadian dollars and quarterly numbers are unaudited
GAAP measures have been prepared in accordance with International Financial Reporting Standards (IFRS) unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP measures".

## EQ Bank

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Table 1: Financial highlights

| (\$000s, except share, per share amounts and percentages) | 2021 |  |  |  | 2020 |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021 | 2020 |
| Results of operations |  |  |  |  |  |  |  |  |  |  |
| Net income | 80,062 | 72,473 | 70,801 | 69,194 | 71,424 | 73,928 | 52,482 | 25,970 | 292,530 | 223,804 |
| Net income available to common shareholders | 78,973 | 71,374 | 69,690 | 68,080 | 70,304 | 72,809 | 51,363 | 24,851 | 288,117 | 219,327 |
| Net interest income | 155,952 | 150,852 | 141,839 | 133,966 | 131,117 | 127,431 | 118,707 | 120,151 | 582,609 | 497,406 |
| Revenue | 171,863 | 162,100 | 158,774 | 150,170 | 151,950 | 148,708 | 131,330 | 124,845 | 642,907 | 556,833 |
| Non-Interest expenses | 70,427 | 67,442 | 64,990 | 57,317 | 55,348 | 53,065 | 51,467 | 54,180 | 260,176 | 214,060 |
| EPS - basic ${ }^{(1)}$ | 2.32 | 2.10 | 2.05 | 2.01 | 2.09 | 2.17 | 1.53 | 0.74 | 8.49 | 6.52 |
| EPS - diluted ${ }^{(1)}$ | 2.29 | 2.07 | 2.02 | 1.98 | 2.07 | 2.15 | 1.52 | 0.73 | 8.36 | 6.47 |
| ROE ${ }^{(2)}$ | 17.0\% | 16.0\% | 16.5\% | 17.1\% | 18.2\% | 19.8\% | 14.7\% | 7.2\% | 16.7\% | 14.8\% |
| Efficiency ratio ${ }^{(2)(3)}$ | 41.0\% | 41.6\% | 40.9\% | 38.2\% | 36.4\% | 35.7\% | 39.2\% | 43.4\% | 40.5\% | 38.4\% |
| NIM ${ }^{(2)}$ | 1.81\% | 1.83\% | 1.81\% | 1.77\% | 1.74\% | 1.69\% | 1.64\% | 1.71\% | 1.81\% | 1.70\% |
| YTD Operating leverage ${ }^{(2)}$ | (6.0\%) | (3.2\%) | 4.8\% | 14.5\% | 4.7\% | 2.2\% | (2.7\%) | (6.3\%) | (6.0\%) | 4.7\% |
| Return on average assets ${ }^{(2)}$ | 0.9\% | 0.9\% | 0.9\% | 0.9\% | 0.9\% | 1.0\% | 0.7\% | 0.4\% | 0.9\% | 0.8\% |
| Return on RWA ${ }^{(2)}$ | 2.5\% | 2.4\% | 2.5\% | 2.6\% | 2.8\% | 2.9\% | 2.1\% | 1.1\% | 2.5\% | 2.2\% |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Total assets | 36,159,070 | 34,425,067 | 32,342,253 | 31,354,537 | 30,746,318 | 30,447,086 | 29,957,246 | 29,153,879 |  |  |
| Assets under management ${ }^{(2)}$ | 42,019,900 | 40,171,855 | 37,927,897 | 36,741,517 | 35,935,582 | 35,510,826 | 34,662,258 | 33,936,125 |  |  |
| Loans receivable | 32,900,762 | 31,474,792 | 29,892,874 | 28,892,017 | 28,271,568 | 27,591,921 | 27,708,917 | 26,781,248 |  |  |
| Loans under management ${ }^{(2)}$ | 38,663,070 | 37,120,534 | 35,373,312 | 34,173,706 | 33,346,617 | 32,550,738 | 32,330,889 | 31,496,058 |  |  |
| Preferred shares | 70,607 | 71,195 | 72,001 | 72,194 | 72,477 | 72,557 | 72,557 | 72,557 |  |  |
| Common shareholders' equity | 1,882,027 | 1,800,083 | 1,729,536 | 1,659,585 | 1,575,225 | 1,501,344 | 1,426,826 | 1,378,144 |  |  |
| Liquid assets ${ }^{(2)}$ | 3,056,404 | 3,187,713 | 2,943,394 | 3,197,098 | 2,910,190 | 2,774,642 | 1,920,289 | 2,270,331 |  |  |
| Total assets held for regulatory purposes as a \% of total Equitable Bank assets | 8.0\% | 8.8\% | 8.7\% | 9.8\% | 9.1\% | 8.8\% | 6.1\% | 7.5\% |  |  |
| Total liquid assets as a \% of total assets | 8.5\% | 9.3\% | 9.1\% | 10.2\% | 9.5\% | 9.1\% | 6.4\% | 7.8\% |  |  |
| Deposit principal | 20,694,623 | 19,758,125 | 18,413,271 | 17,426,816 | 16,376,011 | 16,372,790 | 15,636,120 | 15,474,853 |  |  |

[^0]Table 1: Financial highlights (continued)

| (\$000s, except share, per share amounts and percentages) | 2021 |  |  |  | 2020 |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021 | 2020 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |
| PCL | $(1,420)$ | $(3,500)$ | $(1,982)$ | (772) | 103 | $(2,357)$ | 8,847 | 35,687 | $(7,674)$ | 42,280 |
| PCL - rate ${ }^{(1)}$ | (0.02\%) | (0.05\%) | (0.03\%) | (0.011\%) | 0.00\% | (0.03\%) | 0.13\% | 0.54\% | (0.03\%) | 0.15\% |
| Net impaired loan as a \% of total loan assets | 0.27\% | 0.23\% | 0.41\% | 0.36\% | 0.42\% | 0.33\% | 0.54\% | 0.47\% |  |  |
| Allowance for credit losses as a \% of total loan assets | 0.15\% | 0.17\% | 0.19\% | 0.22\% | 0.23\% | 0.25\% | 0.27\% | 0.26\% |  |  |
| Share capital |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding | 34,070,810 | 34,029,266 | 33,932,814 | 33,917,172 | 33,748,148 | 33,644,488 | 33,614,634 | 33,614,634 |  |  |
| Book value per common share ${ }^{(1)}$ | 55.24 | 52.90 | 50.97 | 48.93 | 46.68 | 44.62 | 42.45 | 41.00 |  |  |
| Common share price - close | 68.91 | 71.45 | 66.52 | 63.10 | 50.50 | 37.55 | 35.70 | 29.04 |  |  |
| Common share market capitalization | 2,347,820 | 2,431,391 | 2,257,041 | 2,140,174 | 1,704,281 | 1,263,182 | 1,199,874 | 976,001 |  |  |
| Dividends declared per: ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |
| Common share | 0.19 | 0.19 | 0.19 | 0.19 | 0.19 | 0.19 | 0.19 | 0.19 | 0.74 | 0.74 |
| Preferred share - Series 3 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 0.37 | 1.49 | 1.49 |
| Dividend Yield ${ }^{(1)}$ | 1.0\% | 1.0\% | 1.1\% | 1.2\% | 1.6\% | 1.9\% | 2.3\% | 1.6\% | 1.4\% | 1.8\% |
| Dividend Payout ${ }^{(1)}$ | 8.1\% | 8.9\% | 9.1\% | 9.3\% | 9.0\% | 8.6\% | 12.1\% | 25.3\% | 8.9\% | 11.4\% |
| Equitable Bank capital information ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| RWA | 13,309,550 | 12,427,049 | 11,461,154 | 10,911,018 | 10,426,077 | 10,179,647 | 9,936,298 | 9,916,286 |  |  |
| CET1 ratio | 13.3\% | 13.7\% | 14.4\% | 14.5\% | 14.6\% | 14.3\% | 14.0\% | 13.5\% |  |  |
| Tier 1 capital ratio | 13.9\% | 14.3\% | 15.0\% | 15.2\% | 15.3\% | 15.0\% | 14.7\% | 14.3\% |  |  |
| Total capital ratio | 14.2\% | 14.6\% | 15.4\% | 15.6\% | 15.8\% | 15.5\% | 15.2\% | 14.7\% |  |  |
| Leverage ratio | 4.9\% | 5.0\% | 5.2\% | 5.1\% | 5.1\% | 4.9\% | 4.8\% | 4.7\% |  |  |

${ }^{(1)}$ See Non-GAAP measures section.
${ }^{(2)}$ YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.

Table 2: Consolidated statements of income

| (\$000s, except share and per share amounts) | 2021 |  |  |  | 2020 |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021 | 2020 |
| Interest income: |  |  |  |  |  |  |  |  |  |  |
| Loans - Personal | 170,354 | 165,171 | 164,363 | 161,057 | 167,842 | 169,447 | 172,019 | 181,557 | 660,945 | 690,865 |
| Loans - Commercial | 110,762 | 107,203 | 103,169 | 101,258 | 100,878 | 101,859 | 98,974 | 100,206 | 422,392 | 401,917 |
| Investments | 3,491 | 4,223 | 3,824 | 2,899 | 3,016 | 3,569 | 3,315 | 2,488 | 14,437 | 12,388 |
| Other | 2,111 | 2,209 | 2,606 | 2,620 | 3,456 | 3,872 | 3,220 | 5,947 | 9,546 | 16,495 |
|  | 286,718 | 278,806 | 273,962 | 267,834 | 275,192 | 278,747 | 277,528 | 290,198 | 1,107,320 | 1,121,665 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits | 78,695 | 74,787 | 76,603 | 77,599 | 82,434 | 89,088 | 93,147 | 99,378 | 307,684 | 364,047 |
| Securitization liabilities | 51,096 | 52,269 | 55,278 | 55,892 | 60,435 | 59,932 | 63,302 | 67,021 | 214,535 | 250,690 |
| Funding facilities | 231 | 327 | 152 | 191 | 926 | 1,726 | 1,497 | 1,206 | 901 | 5,355 |
| Others | 744 | 571 | 90 | 186 | 280 | 570 | 875 | 2,442 | 1,591 | 4,167 |
|  | 130,766 | 127,954 | 132,123 | 133,868 | 144,075 | 151,316 | 158,821 | 170,047 | 524,711 | 624,259 |
| Net interest income | 155,952 | 150,852 | 141,839 | 133,966 | 131,117 | 127,431 | 118,707 | 120,151 | 582,609 | 497,406 |
| Non-interest income: |  |  |  |  |  |  |  |  |  |  |
| Fees and other income | 5,355 | 5,629 | 5,598 | 5,575 | 5,711 | 5,025 | 5,130 | 6,723 | 22,157 | 22,589 |
| Net gain (loss) on loans and investments | 8,343 | 4,569 | 4,907 | $(1,461)$ | 2,732 | 4,367 | 8,653 | $(8,531)$ | 16,358 | 7,221 |
| Gains (losses) on securitization activities and income from securitization retained interests | 2,213 | 1,050 | 6,430 | 12,090 | 12,390 | 11,885 | $(1,160)$ | 6,502 | 21,783 | 29,617 |
|  | 15,911 | 11,248 | 16,935 | 16,204 | 20,833 | 21,277 | 12,623 | 4,694 | 60,298 | 59,427 |
| Revenue | 171,863 | 162,100 | 158,774 | 150,170 | 151,950 | 148,708 | 131,330 | 124,845 | 642,907 | 556,833 |
| Provision for credit losses | $(1,420)$ | $(3,500)$ | $(1,982)$ | (772) | 103 | $(2,357)$ | 8,847 | 35,687 | $(7,674)$ | 42,280 |
| Revenue after provision for credit losses | 173,283 | 165,600 | 160,756 | 150,942 | 151,847 | 151,065 | 122,483 | 89,158 | 650,581 | 514,553 |
| Non-interest expenses: |  |  |  |  |  |  |  |  |  |  |
| Compensation and benefits | 34,166 | 33,430 | 32,396 | 28,973 | 28,448 | 26,589 | 26,253 | 26,895 | 128,965 | 108,185 |
| Other | 36,261 | 34,012 | 32,594 | 28,344 | 26,900 | 26,476 | 25,214 | 27,285 | 131,211 | 105,875 |
|  | 70,427 | 67,442 | 64,990 | 57,317 | 55,348 | 53,065 | 51,467 | 54,180 | 260,176 | 214,060 |
| Income before income taxes | 102,856 | 98,158 | 95,766 | 93,625 | 96,499 | 98,000 | 71,016 | 34,978 | 390,405 | 300,493 |
| Income taxes: |  |  |  |  |  |  |  |  |  |  |
| Current | 29,720 | 23,102 | 20,698 | 22,042 | 19,885 | 18,927 | 16,106 | 15,580 | 95,562 | 70,498 |
| Deferred | $(6,926)$ | 2,583 | 4,267 | 2,389 | 5,190 | 5,145 | 2,428 | $(6,572)$ | 2,313 | 6,191 |
|  | 22,794 | 25,685 | 24,965 | 24,431 | 25,075 | 24,072 | 18,534 | 9,008 | 97,875 | 76,689 |
| Net income | 80,062 | 72,473 | 70,801 | 69,194 | 71,424 | 73,928 | 52,482 | 25,970 | 292,530 | 223,804 |
| Dividends on preferred shares | 1,089 | 1,099 | 1,111 | 1,114 | 1,120 | 1,119 | 1,119 | 1,119 | 4,413 | 4,477 |
| Net income available to common shareholders | 78,973 | 71,374 | 69,690 | 68,080 | 70,304 | 72,809 | 51,363 | 24,851 | 288,117 | 219,327 |
| Common shares outstanding: |  |  |  |  |  |  |  |  |  |  |
| Weighted average basic | 34,048,160 | 33,974,960 | 33,925,158 | 33,836,080 | 33,684,892 | 33,624,868 | 33,614,634 | 33,600,820 | 33,946,749 | 33,631,432 |
| Weighted average diluted | 34,538,314 | 34,492,008 | 34,434,216 | 34,314,264 | 34,018,676 | 33,829,624 | 33,714,772 | 33,978,454 | 34,445,443 | 33,885,255 |
| Earnings per share: |  |  |  |  |  |  |  |  |  |  |
| Basic | 2.32 | 2.10 | 2.05 | 2.01 | 2.09 | 2.17 | 1.53 | 0.74 | 8.49 | 6.52 |
| Diluted | 2.29 | 2.07 | 2.02 | 1.98 | 2.07 | 2.15 | 1.52 | 0.73 | 8.36 | 6.47 |

Table 3: Net interest income and margin

| (\$000s, except percentages) | 2021 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q4 |  |  | Q3 |  |  | Q2 |  |  | Q1 |
|  | Average <br> Balance ${ }^{(1)}$ | Average rate | Revenue/ Expense | Average <br> Balance(1) | Average rate | Revenue/ Expense | Average Balance(1) | Average rate | Revenue/ <br> Expense | Average Balance(1) | Average rate | Revenue/ Expense |
| Revenues derived from: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and equivalents | 1,887,149 | 0.93\% | 4,418 | 1,794,586 | 0.97\% | 4,392 | 1,928,959 | 0.95\% | 4,563 | 1,854,469 | 0.92\% | 4,188 |
| Equity securities | 124,947 | 3.76\% | 1,184 | 165,146 | 4.90\% | 2,040 | 145,447 | 5.15\% | 1,867 | 130,107 | 4.15\% | 1,331 |
| Alternative single family mortgages | 13,866,755 | 3.80\% | 132,877 | 12,634,361 | 3.97\% | 126,293 | 11,577,888 | 4.32\% | 124,831 | 11,111,047 | 4.39\% | 120,350 |
| Prime single family mortgages | 7,791,455 | 1.77\% | 34,838 | 7,916,557 | 1.85\% | 36,932 | 8,015,913 | 1.91\% | 38,187 | 8,162,613 | 1.97\% | 39,745 |
| Decumulation loans | 257,179 | 4.07\% | 2,639 | 194,454 | 3.97\% | 1,946 | 138,505 | 3.90\% | 1,345 | 99,432 | 3.92\% | 962 |
| Total Personal loans | 21,915,389 | 3.08\% | 170,354 | 20,745,372 | 3.16\% | 165,171 | 19,732,306 | 3.34\% | 164,363 | 19,373,092 | 3.37\% | 161,057 |
| Conventional commercial loans | 5,402,356 | 5.03\% | 68,531 | 5,111,839 | 5.09\% | 65,559 | 4,722,167 | 5.32\% | 62,632 | 4,716,811 | 5.38\% | 62,602 |
| Equipment leases | 693,809 | 9.86\% | 17,250 | 644,750 | 9.80\% | 15,926 | 598,241 | 10.18\% | 15,183 | 550,130 | 10.18\% | 13,808 |
| Insured Multi-unit residential mortgages | 4,182,663 | 2.37\% | 24,981 | 4,207,371 | 2.43\% | 25,718 | 4,227,610 | 2.41\% | 25,354 | 4,000,317 | 2.52\% | 24,848 |
| Total Commercial loans | 10,278,828 | 4.28\% | 110,762 | 9,963,960 | 4.27\% | 107,203 | 9,548,018 | 4.33\% | 103,169 | 9,267,258 | 4.43\% | 101,258 |
| Average interest earning assets | 34,206,313 | 3.33\% | 286,718 | 32,669,064 | 3.39\% | 278,806 | 31,354,730 | 3.50\% | 273,962 | 30,624,926 | 3.55\% | 267,834 |
| Expenses related to: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 20,317,254 | 1.54\% | 78,695 | 18,969,500 | 1.56\% | 74,787 | 17,905,950 | 1.72\% | 76,603 | 16,733,535 | 1.88\% | 77,599 |
| Secured backstop funding facility ${ }^{(2)}$ | - | N/A |  |  | N/A |  | - | N/A |  | - | N/A | - |
| Securitization liabilities | 12,100,428 | 1.68\% | 51,096 | 11,745,589 | 1.77\% | 52,269 | 11,527,869 | 1.92\% | 55,278 | 11,842,761 | 1.91\% | 55,892 |
| Other | 953,285 | 0.41\% | 975 | 709,098 | 0.50\% | 898 | 104,800 | 0.93\% | 242 | 188,645 | 0.81\% | 377 |
| Average interest bearing liabilities | 33,370,967 | 1.55\% | 130,766 | 31,424,187 | 1.62\% | 127,954 | 29,538,619 | 1.79\% | 132,123 | 28,764,941 | 1.89\% | 133,868 |
| Net interest income and margin |  | 1.81\% | 155,952 |  | 1.83\% | 150,852 |  | 1.81\% | 141,839 |  | 1.77\% | 133,966 |

[^1]Table 3: Net interest income and margin (continued)

| (\$000s, except percentages) | 2020 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  | Q3 |  |  | Q2 |  |  | Q1 |  |  |
|  | Average <br> Balance ${ }^{(1)}$ | Average rate | $\begin{array}{r} \hline \text { Revenue/ } \\ \text { Expense } \\ \hline \end{array}$ | Average <br> Balance ${ }^{(1)}$ | Average rate | Revenue/ <br> Expense | Average <br> Balance ${ }^{(1)}$ | Average <br> rate | Revenue/ <br> Expense | Average <br> Balance ${ }^{(1)}$ | Average <br> rate | Revenue/ <br> Expense |
| Revenues derived from: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and equivalents | 2,020,561 | 0.99\% | 5,019 | 2,113,990 | 1.00\% | 5,292 | 1,874,389 | 1.10\% | 5,131 | 1,494,861 | 1.90\% | 7,067 |
| Equity securities | 119,309 | 4.85\% | 1,453 | 112,027 | 7.63\% | 2,149 | 102,369 | 5.52\% | 1,404 | 123,408 | 4.46\% | 1,368 |
| Alternative single family mortgages | 11,022,625 | 4.56\% | 126,420 | 11,191,571 | 4.63\% | 130,257 | 11,545,673 | 4.73\% | 135,863 | 11,495,361 | 4.91\% | 140,441 |
| Prime single family mortgages | 8,071,315 | 2.00\% | 40,643 | 7,706,126 | 1.99\% | 38,567 | 7,061,913 | 2.03\% | 35,704 | 6,830,670 | 2.40\% | 40,764 |
| Decumulation loans | 75,558 | 4.10\% | 779 | 56,451 | 4.39\% | 623 | 37,803 | 4.80\% | 452 | 25,945 | 5.46\% | 352 |
| Total Personal loans | 19,169,498 | 3.48\% | 167,842 | 18,954,148 | 3.56\% | 169,447 | 18,645,389 | 3.71\% | 172,019 | 18,351,976 | 3.98\% | 181,557 |
| Conventional commercial loans | 4,287,307 | 5.53\% | 59,563 | 4,256,744 | 5.72\% | 61,185 | 4,165,752 | 5.60\% | 58,012 | 4,033,077 | 5.90\% | 59,116 |
| Equipment leases | 527,415 | 10.76\% | 14,261 | 507,084 | 11.02\% | 14,052 | 484,911 | 11.18\% | 13,485 | 491,021 | 11.06\% | 13,508 |
| Insured Multi-unit residential mortgages | 3,907,537 | 2.75\% | 27,054 | 4,003,621 | 2.65\% | 26,622 | 3,785,028 | 2.92\% | 27,477 | 3,768,859 | 2.94\% | 27,582 |
| Total Commercial loans | 8,722,259 | 4.60\% | 100,878 | 8,767,449 | 4.62\% | 101,859 | 8,435,691 | 4.72\% | 98,974 | 8,292,957 | 4.86\% | 100,206 |
| Average interest earning assets | 30,031,627 | 3.65\% | 275,192 | 29,947,614 | 3.70\% | 278,747 | 29,057,838 | 3.84\% | 277,528 | 28,263,202 | 4.13\% | 290,198 |
| Expenses related to: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | 16,156,697 | 2.03\% | 82,434 | 15,940,883 | 2.22\% | 89,088 | 15,580,916 | 2.40\% | 93,147 | 15,279,798 | 2.62\% | 99,378 |
| Secured backstop funding facility ${ }^{(2)}$ | - | N/A | 626 | - | N/A | 623 | - | N/A | 617 | - | N/A | 617 |
| Securitization liabilities | 11,751,806 | 2.05\% | 60,435 | 11,436,731 | 2.08\% | 59,932 | 10,891,921 | 2.34\% | 63,302 | 10,776,732 | 2.50\% | 67,021 |
| Other | 314,152 | 0.74\% | 580 | 797,568 | 0.83\% | 1,673 | 822,590 | 0.86\% | 1,755 | 498,397 | 2.45\% | 3,031 |
| Average interest bearing liabilities | 28,222,655 | 2.03\% | 144,075 | 28,175,182 | 2.14\% | 151,316 | 27,295,427 | 2.34\% | 158,821 | 26,554,927 | 2.58\% | 170,047 |
| Net interest income and margin |  | 1.74\% | 131,117 |  | 1.69\% | 127,431 |  | 1.64\% | 118,707 |  | 1.71\% | 120,151 |

[^2]
## Equitable <br> Group Inc. <br> Equitable Bank

EQ Bank

Table 3: Net interest income and margin (continued)

| (\$000s, except percentages) | YTD |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  |  | 2020 |  |  |
|  | Average Balance ${ }^{(1)}$ | Average rate | Revenue/ Expense | Average Balance ${ }^{(1)}$ | Average rate | Revenue/ Expense |
| Revenues derived from: |  |  |  |  |  |  |
| Cash and equivalents | 1,866,291 | 0.94\% | 17,561 | 1,875,950 | 1.20\% | 22,509 |
| Equity securities | 141,412 | 4.54\% | 6,422 | 114,278 | 5.58\% | 6,374 |
| Alternative single family mortgages | 12,297,513 | 4.10\% | 504,350 | 11,313,808 | 4.71\% | 532,981 |
| Prime single family mortgages | 7,971,634 | 1.88\% | 149,703 | 7,417,506 | 2.10\% | 155,678 |
| Decumulation loans | 172,393 | 4.00\% | 6,892 | 48,939 | 4.51\% | 2,206 |
| Total Personal loans | 20,441,540 | 3.23\% | 660,945 | 18,780,253 | 3.68\% | 690,865 |
| Conventional commercial loans | 4,988,293 | 5.20\% | 259,325 | 4,185,720 | 5.68\% | 237,876 |
| Equipment leases | 621,733 | 10.00\% | 62,167 | 502,608 | 11.00\% | 55,306 |
| Insured Multi-unit residential mortgages | 4,154,490 | 2.43\% | 100,900 | 3,866,261 | 2.81\% | 108,735 |
| Total Commercial loans | 9,764,516 | 4.33\% | 422,392 | 8,554,589 | 4.70\% | 401,917 |
| Average interest earning assets | 32,213,759 | 3.44\% | 1,107,320 | 29,325,070 | 3.82\% | 1,121,665 |
| Expenses related to: |  |  |  |  |  |  |
| Deposits | 18,481,560 | 1.66\% | 307,684 | 15,739,574 | 2.31\% | 364,047 |
| Secured backstop funding facility ${ }^{(2)}$ |  | N/A |  | - | N/A | 2,483 |
| Securitization liabilities | 11,804,162 | 1.82\% | 214,535 | 11,214,298 | 2.24\% | 250,690 |
| Other | 488,957 | 0.51\% | 2,492 | 608,177 | 1.16\% | 7,039 |
| Average interest bearing liabilities | 30,774,679 | 1.71\% | 524,711 | 27,562,049 | 2.26\% | 624,259 |
| Net interest income and margin |  | 1.81\% | 582,609 |  | 1.70\% | 497,406 |

[^3]Table 4: Non-interest expenses and efficiency ratio

| ( $\$ 000 \mathrm{~s}$, except percentages and FTE) | 2021 |  |  |  | 2020 |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021 | 2020 |
| Compensation and benefits | 34,166 | 33,430 | 32,396 | 28,973 | 28,448 | 26,589 | 26,253 | 26,895 | 128,965 | 108,185 |
| Technology and system costs | 11,557 | 11,544 | 10,292 | 9,917 | 9,353 | 9,244 | 8,790 | 9,491 | 43,310 | 36,878 |
| Product costs | 7,212 | 7,032 | 6,785 | 6,178 | 5,845 | 5,540 | 4,758 | 5,094 | 27,207 | 21,237 |
| Marketing and corporate expenses | 7,178 | 5,792 | 5,954 | 3,933 | 4,094 | 4,076 | 4,513 | 4,745 | 22,857 | 17,428 |
| Regulatory, legal and professional fees | 6,383 | 5,646 | 5,599 | 4,531 | 4,872 | 4,788 | 4,624 | 5,157 | 22,159 | 19,441 |
| Premises | 3,931 | 3,998 | 3,964 | 3,785 | 2,736 | 2,828 | 2,529 | 2,798 | 15,678 | 10,891 |
| Total non-interest expenses | 70,427 | 67,442 | 64,990 | 57,317 | 55,348 | 53,065 | 51,467 | 54,180 | 260,176 | 214,060 |
| Efficiency ratio | 41.0\% | 41.6\% | 40.9\% | 38.2\% | 36.4\% | 35.7\% | 39.2\% | 43.4\% | 40.5\% | 38.4\% |
| Full-time employee (FTE) - period average | 1,121 | 1,068 | 1,005 | 948 | 912 | 887 | 884 | 879 | 1,036 | 890 |

Table 5: Consolidated balance sheets

| (\$000s) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | 773,251 | 646,501 | 591,752 | 596,267 | 557,743 | 1,148,004 | 569,688 | 737,335 |
| Restricted cash | 462,164 | 466,641 | 507,295 | 532,693 | 504,039 | 567,994 | 589,046 | 390,398 |
| Securities purchased under reverse repurchase agreements | 550,030 | 600,007 | 100,015 | 350,037 | 450,203 | 200,008 | 200,370 | 499,966 |
| Investments | 1,033,438 | 829,561 | 859,925 | 611,718 | 589,876 | 554,975 | 566,859 | 410,639 |
| Loans - Personal | 22,421,603 | 21,413,300 | 20,225,222 | 19,507,100 | 19,445,386 | 18,963,470 | 19,135,799 | 18,552,216 |
| Loans - Commercial | 10,479,159 | 10,061,492 | 9,667,652 | 9,384,917 | 8,826,182 | 8,628,451 | 8,573,118 | 8,229,032 |
| Securitization retained interests | 207,889 | 204,820 | 203,491 | 187,866 | 184,844 | 171,736 | 149,307 | 145,850 |
| Other assets | 231,536 | 202,745 | 186,901 | 183,939 | 188,045 | 212,448 | 173,059 | 188,443 |
|  | 36,159,070 | 34,425,067 | 32,342,253 | 31,354,537 | 30,746,318 | 30,447,086 | 29,957,246 | 29,153,879 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |
| Deposits | 20,856,383 | 19,932,120 | 18,588,223 | 17,609,846 | 16,585,043 | 16,603,178 | 15,861,725 | 15,695,407 |
| Securitization liabilities | 11,375,020 | 11,195,418 | 11,483,635 | 11,731,668 | 11,991,964 | 11,691,653 | 11,190,224 | 10,777,497 |
| Obligations under repurchase agreements | 1,376,763 | 804,300 | 201,271 |  | 251,877 | 154,364 | 598,956 | 429,347 |
| Deferred tax liabilities | 63,141 | 70,118 | 67,520 | 63,269 | 60,880 | 55,691 | 50,546 | 48,117 |
| Funding facilities | 200,128 | 330,479 | - |  |  | 150,261 | 500,374 | 499,988 |
| Other liabilities | 335,001 | 221,354 | 200,067 | 217,975 | 208,852 | 218,038 | 256,038 | 252,822 |
|  | 34,206,436 | 32,553,789 | 30,540,716 | 29,622,758 | 29,098,616 | 28,873,185 | 28,457,863 | 27,703,178 |
| Shareholders' equity: |  |  |  |  |  |  |  |  |
| Preferred shares | 70,607 | 71,195 | 72,001 | 72,194 | 72,477 | 72,557 | 72,557 | 72,557 |
| Common shares | 230,160 | 228,645 | 224,997 | 224,397 | 218,166 | 214,657 | 213,701 | 213,701 |
| Contributed surplus | 8,693 | 8,272 | 8,237 | 7,722 | 8,092 | 8,245 | 7,818 | 7,405 |
| Retained earnings | 1,650,757 | 1,578,128 | 1,513,118 | 1,449,715 | 1,387,919 | 1,323,855 | 1,257,268 | 1,212,125 |
| Accumulated other comprehensive loss | $(7,583)$ | $(14,962)$ | $(16,816)$ | $(22,249)$ | $(38,952)$ | $(45,413)$ | $(51,961)$ | $(55,087)$ |
|  | 1,952,634 | 1,871,278 | 1,801,537 | 1,731,779 | 1,647,702 | 1,573,901 | 1,499,383 | 1,450,701 |
|  | 36,159,070 | 34,425,067 | 32,342,253 | 31,354,537 | 30,746,318 | 30,447,086 | 29,957,246 | 29,153,879 |

Table 6: Average balance sheet information ${ }^{(1)}$

| (\$000s) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | 910,976 | 644,388 | 687,362 | 653,972 | 896,893 | 958,934 | 764,370 | 639,738 |
| Restricted cash | 488,461 | 507,107 | 550,536 | 500,603 | 548,160 | 580,882 | 503,034 | 401,532 |
| Securities purchased under reverse repurchase agreements | 287,509 | 200,006 | 112,513 | 200,060 | 162,553 | 100,095 | 175,084 | 162,509 |
| Investments | 960,840 | 869,592 | 750,802 | 593,933 | 579,936 | 561,074 | 519,472 | 377,116 |
| Loans - Personal | 21,952,479 | 20,823,336 | 19,824,494 | 19,458,858 | 19,281,866 | 19,039,876 | 18,815,432 | 18,450,900 |
| Loans - Commercial | 10,242,454 | 9,934,588 | 9,495,412 | 9,190,629 | 8,703,392 | 8,710,188 | 8,408,342 | 8,315,963 |
| Securitization retained interests | 204,563 | 203,194 | 193,887 | 184,996 | 176,195 | 158,216 | 145,172 | 140,053 |
| Other assets | 230,991 | 191,988 | 181,258 | 189,013 | 195,593 | 186,837 | 179,800 | 170,270 |
|  | 35,278,273 | 33,374,199 | 31,796,264 | 30,972,064 | 30,544,588 | 30,296,102 | 29,510,706 | 28,658,081 |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |
| Liabilities: |  |  |  |  |  |  |  |  |
| Deposits | 20,477,756 | 19,184,441 | 18,070,910 | 16,967,484 | 16,484,004 | 16,206,171 | 15,812,642 | 15,534,859 |
| Securitization liabilities | 11,397,001 | 11,342,854 | 11,619,090 | 11,868,578 | 11,849,939 | 11,503,379 | 11,000,628 | 10,799,959 |
| Obligations under repurchase agreements | 887,745 | 592,360 | 50,318 | 172,563 | 282,684 | 438,560 | 525,983 | 440,066 |
| Deferred tax liabilities | 67,901 | 68,627 | 64,646 | 61,635 | 57,667 | 51,903 | 48,550 | 53,051 |
| Funding facilities | 233,158 | 129,069 | - |  | 37,565 | 317,721 | 375,144 | 124,997 |
| Other liabilities | 300,404 | 221,637 | 223,106 | 211,048 | 221,620 | 240,910 | 270,500 | 232,734 |
|  | 33,363,965 | 31,538,988 | 30,028,070 | 29,281,308 | 28,933,479 | 28,758,644 | 28,033,447 | 27,185,666 |
| Shareholders' equity: |  |  |  |  |  |  |  |  |
| Preferred shares | 70,821 | 71,499 | 72,056 | 72,312 | 72,537 | 72,557 | 72,557 | 72,557 |
| Common shares | 229,395 | 226,488 | 224,669 | 221,027 | 215,974 | 214,044 | 213,701 | 213,402 |
| Contributed surplus | 8,536 | 8,405 | 8,010 | 8,092 | 8,310 | 8,028 | 7,611 | 7,163 |
| Retained earnings | 1,614,035 | 1,546,012 | 1,483,101 | 1,419,952 | 1,356,595 | 1,290,495 | 1,236,580 | 1,211,189 |
| Accumulated other comprehensive loss | $(8,479)$ | $(17,193)$ | $(19,642)$ | $(30,627)$ | $(42,307)$ | $(47,666)$ | $(53,190)$ | $(31,896)$ |
|  | 1,914,308 | 1,835,211 | 1,768,194 | 1,690,756 | 1,611,109 | 1,537,458 | 1,477,259 | 1,472,415 |
|  | 35,278,273 | 33,374,199 | 31,796,264 | 30,972,064 | 30,544,588 | 30,296,102 | 29,510,706 | 28,658,081 |

[^4]Table 7: Loans under management - by lending business

| (\$000s) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Insured |  |  |  |  |  |  |  |  |
| Personal | 8,591,090 | 8,813,753 | 8,965,413 | 9,205,442 | 9,469,845 | 9,100,091 | 9,037,705 | 7,678,682 |
| Commercial | 4,416,171 | 4,383,393 | 4,384,186 | 4,225,243 | 3,960,000 | 3,929,152 | 4,000,688 | 3,839,374 |
| Total loan principal outstanding | 13,007,261 | 13,197,146 | 13,349,599 | 13,430,685 | 13,429,845 | 13,029,243 | 13,038,393 | 11,518,056 |
| Total loan principal outstanding percentage | 40\% | 42\% | 45\% | 47\% | 48\% | 47\% | 47\% | 43\% |
| Uninsured |  |  |  |  |  |  |  |  |
| Personal | 13,711,450 | 12,476,189 | 11,134,520 | 10,170,497 | 9,836,341 | 9,731,527 | 9,967,426 | 10,777,714 |
| Commercial | 6,083,529 | 5,700,411 | 5,303,549 | 5,185,544 | 4,891,167 | 4,726,228 | 4,620,058 | 4,418,042 |
| Total loan principal outstanding | 19,794,979 | 18,176,600 | 16,438,069 | 15,356,041 | 14,727,508 | 14,457,755 | 14,587,484 | 15,195,756 |
| Total loan principal outstanding percentage | 60\% | 58\% | 55\% | 53\% | 52\% | 53\% | 53\% | 57\% |
|  |  |  |  |  |  |  |  |  |
| Total loan principal outstanding - on Balance Sheet | 32,802,240 | 31,373,746 | 29,787,668 | 28,786,726 | 28,157,353 | 27,486,998 | 27,625,877 | 26,713,812 |
| Derecognized |  |  |  |  |  |  |  |  |
| Commercial | 5,860,830 | 5,746,788 | 5,585,644 | 5,386,980 | 5,189,264 | 5,063,740 | 4,705,012 | 4,782,246 |
| Total loan principal outstanding - off Balance Sheet | 5,860,830 | 5,746,788 | 5,585,644 | 5,386,980 | 5,189,264 | 5,063,740 | 4,705,012 | 4,782,246 |
| Loans under management | 38,663,070 | 37,120,534 | 35,373,312 | 34,173,706 | 33,346,617 | 32,550,738 | 32,330,889 | 31,496,058 |
| Personal |  |  |  |  |  |  |  |  |
| Alternative single family mortgages | 14,392,904 | 13,262,144 | 12,058,136 | 11,257,582 | 11,050,456 | 11,039,734 | 11,397,453 | 11,646,720 |
| Prime single family mortgages | 7,613,131 | 7,811,329 | 7,877,093 | 8,003,269 | 8,170,752 | 7,724,801 | 7,560,146 | 6,780,160 |
| Decumulation loans | 296,505 | 216,469 | 164,704 | 115,088 | 84,978 | 67,083 | 47,532 | 29,516 |
| Total | 22,302,540 | 21,289,942 | 20,099,933 | 19,375,939 | 19,306,186 | 18,831,618 | 19,005,131 | 18,456,396 |
| Commercial |  |  |  |  |  |  |  |  |
| Mortgages - to Corporates | 2,326,676 | 2,285,164 | 2,066,778 | 2,293,220 | 2,054,777 | 1,803,180 | 1,749,765 | 1,645,641 |
| Mortgages - to Small Business | 1,086,826 | 1,043,089 | 1,011,089 | 966,317 | 936,363 | 911,123 | 926,999 | 901,718 |
| Equipment leases | 732,682 | 680,642 | 643,095 | 589,456 | 558,987 | 542,603 | 518,483 | 511,191 |
| Insured Multi-unit residential mortgages | 9,952,598 | 9,863,606 | 9,723,069 | 9,453,122 | 9,014,931 | 8,917,951 | 8,502,298 | 8,471,128 |
| Specialized financing loans | 645,588 | 506,268 | 357,257 | 256,760 | 290,190 | 271,582 | 273,152 | 314,817 |
| Construction loans | 1,616,160 | 1,451,823 | 1,472,091 | 1,238,892 | 1,185,183 | 1,272,681 | 1,355,061 | 1,195,167 |
| Total | 16,360,530 | 15,830,592 | 15,273,379 | 14,797,767 | 14,040,431 | 13,719,120 | 13,325,758 | 13,039,662 |
| Loans under management | 38,663,070 | 37,120,534 | 35,373,312 | 34,173,706 | 33,346,617 | 32,550,738 | 32,330,889 | 31,496,058 |

Equitable Bank

Table 8: Deposit principal

| (\$000s) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Brokered deposits |  |  |  |  |  |  |  |  |
| Term | 10,370,958 | 9,941,469 | 9,620,916 | 9,395,250 | 9,647,939 | 10,086,228 | 10,679,411 | 11,278,428 |
| Demand | 1,004,691 | 902,515 | 675,354 | 647,418 | 675,358 | 735,306 | 638,409 | 523,974 |
|  | 11,375,649 | 10,843,984 | 10,296,270 | 10,042,668 | 10,323,297 | 10,821,534 | 11,317,820 | 11,802,402 |
| EQ Bank deposits |  |  |  |  |  |  |  |  |
| Term | 1,525,299 | 880,053 | 1,721,093 | 590,795 | 962,170 | 669,951 | 469,062 | 861,540 |
| Demand | 5,442,811 | 6,033,917 | 4,809,769 | 5,206,856 | 3,593,436 | 3,648,861 | 2,818,540 | 1,845,643 |
|  | 6,968,110 | 6,913,970 | 6,530,862 | 5,797,651 | 4,555,606 | 4,318,812 | 3,287,602 | 2,707,183 |
| Strategic partnerships | 396,866 | 429,024 | 532,451 | 533,631 | 692,785 | 677,813 | 675,433 | 610,141 |
| Deposit notes | 1,451,940 | 1,052,951 | 1,053,688 | 1,052,866 | 804,323 | 554,631 | 355,265 | 355,127 |
| Covered bonds | 502,058 | 518,196 | - |  | - | - | - | - |
| Total deposit principal | 20,694,623 | 19,758,125 | 18,413,271 | 17,426,816 | 16,376,011 | 16,372,790 | 15,636,120 | 15,474,853 |

Table 9: Impaired loans - by lending business

| (\$000s, except percentages) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Gross impaired loan assets |  |  |  |  |  |  |  |  |
| Personal | 21,352 | 25,803 | 34,557 | 46,752 | 62,703 | 45,458 | 51,065 | 46,297 |
| Commercial excluding equipment leases | 49,121 | 25,900 | 66,530 | 34,355 | 30,476 | 19,286 | 72,206 | 54,611 |
| Equipment leases | 20,495 | 22,908 | 23,593 | 27,532 | 28,369 | 30,127 | 33,317 | 32,558 |
| Total | 90,968 | 74,611 | 124,680 | 108,639 | 121,548 | 94,871 | 156,588 | 133,466 |
| Net impaired loan assets |  |  |  |  |  |  |  |  |
| Personal | 20,720 | 25,129 | 33,574 | 45,230 | 61,018 | 43,760 | 49,297 | 44,235 |
| Commercial excluding equipment leases | 47,835 | 24,934 | 65,963 | 34,104 | 30,208 | 19,071 | 71,639 | 54,205 |
| Equipment leases | 19,825 | 21,899 | 22,594 | 25,937 | 26,778 | 28,131 | 30,211 | 28,846 |
| Total | 88,380 | 71,962 | 122,131 | 105,271 | 118,004 | 90,962 | 151,147 | 127,286 |
| Net impaired loan assets as a \% of portfolio loan assets |  |  |  |  |  |  |  |  |
| Personal | 0.09\% | 0.12\% | 0.17\% | 0.23\% | 0.31\% | 0.23\% | 0.26\% | 0.24\% |
| Commercial excluding equipment leases | 0.49\% | 0.26\% | 0.73\% | 0.39\% | 0.36\% | 0.23\% | 0.88\% | 0.70\% |
| Equipment leases | 2.71\% | 3.22\% | 3.51\% | 4.40\% | 4.79\% | 5.18\% | 5.83\% | 5.64\% |
| Total | 0.27\% | 0.23\% | 0.41\% | 0.36\% | 0.42\% | 0.33\% | 0.54\% | 0.47\% |

## Equitable <br> Group Inc. <br> Equitable <br> Bank

EQ Bank

Table 10: Provision for credit losses (PCL) - by lending business

| (\$000s, except percentages) | 2021 |  |  |  | 2020 |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021 | 2020 |
| Stage 1 |  |  |  |  |  |  |  |  |  |  |
| Personal | $(2,461)$ | $(1,782)$ | $(2,064)$ | (420) | 1,853 | 3,053 | 550 | 4,477 | $(6,727)$ | 9,933 |
| Commercial excluding equipment leases | $(2,085)$ | $(2,188)$ | 984 | 1,046 | 741 | 2,815 | 683 | 2,483 | $(2,243)$ | 6,722 |
| Equipment leases | 1,282 | 492 | (666) | (85) | $(1,288)$ | (512) | 484 | 468 | 1,023 | (848) |
| Total | $(3,264)$ | $(3,478)$ | $(1,746)$ | 541 | 1,306 | 5,356 | 1,717 | 7,428 | $(7,947)$ | 15,807 |
| Stage 2 |  |  |  |  |  |  |  |  |  |  |
| Personal | 1,658 | (348) | $(1,268)$ | 10 | $(2,815)$ | $(3,608)$ | 1,713 | 7,186 | 52 | 2,476 |
| Commercial excluding equipment leases | (159) | 683 | $(1,526)$ | $(2,473)$ | (333) | $(5,350)$ | 1,301 | 3,536 | $(3,475)$ | (846) |
| Equipment leases | $(1,367)$ | $(1,609)$ | (754) | $(1,172)$ | (943) | 728 | 655 | 12,911 | $(4,902)$ | 13,351 |
| Total | 132 | $(1,274)$ | $(3,548)$ | $(3,635)$ | $(4,091)$ | $(8,230)$ | 3,669 | 23,633 | $(8,325)$ | 14,981 |
| Stage 3 |  |  |  |  |  |  |  |  |  |  |
| Personal | 99 | (291) | (172) | 59 | 173 | 190 | 133 | 791 | (305) | 1,287 |
| Commercial excluding equipment leases | 261 | 400 | 316 | (26) | 49 | (339) | 160 | 257 | 951 | 127 |
| Equipment leases | 1,352 | 1,143 | 3,168 | 2,289 | 2,666 | 666 | 3,168 | 3,578 | 7,952 | 10,078 |
| Total | 1,712 | 1,252 | 3,312 | 2,322 | 2,888 | 517 | 3,461 | 4,626 | 8,598 | 11,492 |
| Total PCL |  |  |  |  |  |  |  |  |  |  |
| Personal | (704) | $(2,421)$ | $(3,504)$ | (351) | (789) | (365) | 2,396 | 12,454 | $(6,980)$ | 13,696 |
| Commercial excluding equipment leases | $(1,983)$ | $(1,105)$ | (226) | $(1,453)$ | 457 | $(2,874)$ | 2,144 | 6,276 | $(4,767)$ | 6,003 |
| Equipment leases | 1,267 | 26 | 1,748 | 1,032 | 435 | 882 | 4,307 | 16,957 | 4,073 | 22,581 |
| Total | $(1,420)$ | $(3,500)$ | $(1,982)$ | (772) | 103 | $(2,357)$ | 8,847 | 35,687 | $(7,674)$ | 42,280 |
| PCL - rate |  |  |  |  |  |  |  |  |  |  |
| Personal | (0.01\%) | (0.05\%) | (0.07\%) | (0.01\%) | (0.02\%) | (0.01\%) | 0.05\% | 0.27\% | (0.03\%) | 0.07\% |
| Commercial excluding equipment leases | (0.08\%) | (0.03\%) | (0.01\%) | (0.07\%) | 0.02\% | (0.14\%) | 0.11\% | 0.31\% | (0.05\%) | 0.07\% |
| Equipment leases | 0.72\% | 0.02\% | 1.13\% | 0.72\% | 0.32\% | 0.66\% | 3.35\% | 13.47\% | 0.63\% | 4.28\% |
| Total | (0.02\%) | (0.05\%) | (0.03\%) | (0.01\%) | 0.001\% | (0.03\%) | 0.13\% | 0.54\% | (0.03\%) | 0.15\% |

Table 11: Allowance for credit losses continuity ${ }^{(1)}$

| (\$000s, except percentages) | 2021 |  |  |  | 2020 |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2021 | 2020 |
| Stage 1 \& 2 allowances |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | 49,493 | 54,245 | 59,539 | 62,633 | 65,418 | 68,292 | 62,906 | 31,845 | 62,633 | 31,845 |
| Provision for credit losses: |  |  |  |  |  |  |  |  |  |  |
| Transfer from Stage 3 | 544 | 583 | 779 | 851 | 606 | 641 | 256 | 418 | 2,757 | 1,921 |
| Transfer to Stage 3 | (159) | (170) | (235) | (420) | (528) | (759) | (443) | (466) | (984) | $(2,196)$ |
| Re-measurement ${ }^{(2)}$ | $(5,203)$ | $(6,793)$ | $(6,907)$ | $(4,328)$ | $(3,031)$ | $(3,433)$ | 2,222 | 29,146 | $(23,231)$ | 24,904 |
| Originations | 2,084 | 2,032 | 1,765 | 1,624 | 1,650 | 2,119 | 4,091 | 2,187 | 7,505 | 10,047 |
| Discharges | (398) | (404) | (696) | (821) | $(1,482)$ | $(1,442)$ | (740) | (224) | $(2,319)$ | $(3,888)$ |
| Balance, end of period | 46,361 | 49,493 | 54,245 | 59,539 | 62,633 | 65,418 | 68,292 | 62,906 | 46,361 | 62,633 |
| Stage 3 allowance |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | 2,649 | 2,549 | 3,368 | 3,544 | 3,909 | 5,441 | 6,180 | 5,062 | 3,544 | 5,062 |
| Provision for credit losses: |  |  |  |  |  |  |  |  |  |  |
| Transfer to Stage 1 | (452) | (493) | (510) | (528) | (487) | (312) | (183) | (341) | $(1,983)$ | $(1,323)$ |
| Transfer to Stage 2 | (92) | (90) | (269) | (323) | (119) | (329) | (73) | (77) | (774) | (598) |
| Transfer from Stage 1 | 13 | 8 | 20 | 19 | 28 | 10 | 25 | 19 | 60 | 82 |
| Transfer from Stage 2 | 146 | 162 | 215 | 401 | 500 | 749 | 418 | 447 | 924 | 2,114 |
| Re-measurement ${ }^{(2)}$ | 2,097 | 1,665 | 3,856 | 2,753 | 2,966 | 399 | 3,274 | 4,578 | 10,371 | 11,217 |
| Write-offs | $(1,691)$ | $(1,132)$ | $(3,764)$ | $(2,286)$ | $(3,070)$ | $(1,777)$ | $(3,774)$ | $(2,575)$ | $(8,873)$ | $(11,196)$ |
| Realized losses | (191) | (30) | (374) | (223) | (215) | (280) | (436) | (948) | (818) | $(1,879)$ |
| Recoveries | 109 | 10 | 7 | 11 | 32 | 8 | 10 | 15 | 137 | 65 |
| Balance, end of period | 2,588 | 2,649 | 2,549 | 3,368 | 3,544 | 3,909 | 5,441 | 6,180 | 2,588 | 3,544 |
| Total allowance |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | 52,142 | 56,794 | 62,907 | 66,177 | 69,327 | 73,733 | 69,086 | 36,907 | 66,177 | 36,907 |
| Provision for credit losses: |  |  |  |  |  |  |  |  |  |  |
| Re-measurement ${ }^{(2)}$ | $(3,106)$ | $(5,128)$ | $(3,051)$ | $(1,575)$ | (65) | $(3,034)$ | 5,496 | 33,724 | $(12,860)$ | 36,121 |
| Originations | 2,084 | 2,032 | 1,765 | 1,624 | 1,650 | 2,119 | 4,091 | 2,187 | 7,505 | 10,047 |
| Discharges | (398) | (404) | (696) | (821) | $(1,482)$ | $(1,442)$ | (740) | (224) | $(2,319)$ | $(3,888)$ |
| Write-offs | $(1,691)$ | $(1,132)$ | $(3,764)$ | $(2,286)$ | $(3,070)$ | $(1,777)$ | $(3,774)$ | $(2,575)$ | $(8,873)$ | $(11,196)$ |
| Realized losses | (191) | (30) | (374) | (223) | (215) | (280) | (436) | (948) | (818) | $(1,879)$ |
| Recoveries | 109 | 10 | 7 | 11 | 32 | 8 | 10 | 15 | 137 | 65 |
| Balance, end of period | 48,949 | 52,142 | 56,794 | 62,907 | 66,177 | 69,327 | 73,733 | 69,086 | 48,949 | 66,177 |

[^5]Table 12: Allowance for credit losses - by lending business

| (\$000s, except percentages) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Stage 1 |  |  |  |  |  |  |  |  |
| Personal | 6,501 | 8,962 | 10,744 | 12,808 | 13,228 | 11,375 | 8,322 | 7,771 |
| Commercial excluding equipment leases | 17,037 | 19,122 | 21,310 | 20,326 | 19,280 | 18,539 | 15,724 | 15,042 |
| Equipment leases | 4,375 | 3,093 | 2,601 | 3,267 | 3,352 | 4,640 | 5,152 | 4,668 |
| Total | 27,913 | 31,177 | 34,655 | 36,401 | 35,860 | 34,554 | 29,198 | 27,481 |
| Stage 2 |  |  |  |  |  |  |  |  |
| Personal | 4,945 | 3,287 | 3,635 | 4,903 | 4,893 | 7,708 | 11,316 | 9,603 |
| Commercial excluding equipment leases | 2,517 | 2,676 | 1,993 | 3,519 | 5,992 | 6,325 | 11,675 | 10,374 |
| Equipment leases | 10,986 | 12,353 | 13,962 | 14,716 | 15,888 | 16,831 | 16,103 | 15,448 |
| Total | 18,448 | 18,316 | 19,590 | 23,138 | 26,773 | 30,864 | 39,094 | 35,425 |
| Stage 3 |  |  |  |  |  |  |  |  |
| Personal | 632 | 674 | 983 | 1,522 | 1,685 | 1,698 | 1,768 | 2,062 |
| Commercial excluding equipment leases | 1,286 | 966 | 567 | 251 | 268 | 215 | 567 | 406 |
| Equipment leases | 670 | 1,009 | 999 | 1,595 | 1,591 | 1,996 | 3,106 | 3,712 |
| Total | 2,588 | 2,649 | 2,549 | 3,368 | 3,544 | 3,909 | 5,441 | 6,180 |
| Total allowance for credit losses |  |  |  |  |  |  |  |  |
| Personal | 12,078 | 12,923 | 15,362 | 19,233 | 19,806 | 20,781 | 21,406 | 19,436 |
| Commercial excluding equipment leases | 20,840 | 22,764 | 23,870 | 24,096 | 25,540 | 25,079 | 27,966 | 25,822 |
| Equipment leases | 16,031 | 16,455 | 17,562 | 19,578 | 20,831 | 23,467 | 24,361 | 23,828 |
| Total | 48,949 | 52,142 | 56,794 | 62,907 | 66,177 | 69,327 | 73,733 | 69,086 |
| Allowance for credit losses as a \% of portfolio loan assets |  |  |  |  |  |  |  |  |
| Personal | 0.05\% | 0.06\% | 0.08\% | 0.10\% | 0.10\% | 0.11\% | 0.11\% | 0.10\% |
| Commercial excluding equipment leases | 0.21\% | 0.24\% | 0.26\% | 0.27\% | 0.31\% | 0.31\% | 0.34\% | 0.33\% |
| Equipment leases | 2.19\% | 2.42\% | 2.73\% | 3.32\% | 3.73\% | 4.32\% | 4.70\% | 4.66\% |
| Total | 0.15\% | 0.17\% | 0.19\% | 0.22\% | 0.23\% | 0.25\% | 0.27\% | 0.26\% |

Table 13: Loan principal outstanding - by province ${ }^{(1)}$

| (\$000s except percentages) | 2021 |  |  |  |  |  |  |  | 2020 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  |
|  | Amount | \% | Amount | \% | Amount | \% | Amount | \% | Amount | \% | Amount | \% | Amount | \% | Amount | \% |
| Personal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ontario | 13,676,683 | 42\% | 12,972,888 | 41\% | 12,186,781 | 41\% | 11,691,426 | 41\% | 11,638,980 | 41\% | 11,504,198 | 42\% | 11,766,867 | 43\% | 11,798,197 | 44\% |
| Alberta | 3,299,064 | 10\% | 3,220,772 | 10\% | 3,063,835 | 10\% | 2,931,749 | 10\% | 2,890,379 | 10\% | 2,772,944 | 10\% | 2,705,963 | 10\% | 2,515,023 | 9\% |
| Quebec | 1,533,727 | 5\% | 1,459,289 | 5\% | 1,383,089 | 5\% | 1,348,600 | 5\% | 1,354,103 | 5\% | 1,284,399 | 5\% | 1,274,217 | 5\% | 1,059,841 | 4\% |
| British Columbia | 2,645,671 | 8\% | 2,480,972 | 8\% | 2,318,217 | 8\% | 2,246,671 | 8\% | 2,244,780 | 8\% | 2,147,403 | 8\% | 2,143,650 | 8\% | 2,023,721 | 8\% |
| Saskatchewan | 323,677 | 1\% | 329,373 | 1\% | 327,397 | 1\% | 331,771 | 1\% | 337,939 | 1\% | 336,411 | 1\% | 342,451 | 1\% | 329,372 | 1\% |
| Other Provinces | 823,718 | 3\% | 826,648 | 3\% | 820,614 | 3\% | 825,722 | 3\% | 840,005 | 3\% | 786,263 | 3\% | 771,983 | 3\% | 730,242 | 3\% |
|  | 22,302,540 | 68\% | 21,289,942 | 68\% | 20,099,933 | 67\% | 19,375,939 | 67\% | 19,306,186 | 69\% | 18,831,618 | 69\% | 19,005,131 | 69\% | 18,456,396 | 69\% |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ontario | 5,494,279 | 17\% | 5,187,314 | 17\% | 4,963,294 | 17\% | 4,760,585 | 17\% | 4,485,783 | 16\% | 4,327,316 | 16\% | 4,314,510 | 16\% | 4,039,054 | 15\% |
| Alberta | 1,112,541 | 3\% | 1,168,696 | 4\% | 1,168,129 | 4\% | 1,219,276 | 4\% | 1,263,456 | 4\% | 1,304,998 | 5\% | 1,278,689 | 5\% | 1,277,040 | 5\% |
| Quebec | 1,909,268 | 6\% | 1,885,565 | 6\% | 1,826,401 | 6\% | 1,778,181 | 6\% | 1,514,509 | 5\% | 1,505,162 | 5\% | 1,475,918 | 5\% | 1,366,053 | 5\% |
| British Columbia | 1,187,823 | 4\% | 1,155,423 | 4\% | 1,046,372 | 4\% | 1,046,581 | 4\% | 960,623 | 3\% | 897,595 | 3\% | 983,089 | 4\% | 1,010,526 | 4\% |
| Saskatchewan | 126,085 | 0\% | 115,909 | 0\% | 115,860 | 0\% | 92,013 | 0\% | 120,113 | 0\% | 153,723 | 1\% | 147,267 | 1\% | 136,889 | 1\% |
| Other Provinces | 669,704 | 2\% | 570,897 | 2\% | 567,679 | 2\% | 514,151 | 2\% | 506,683 | 2\% | 466,586 | 2\% | 421,273 | 2\% | 427,854 | 2\% |
|  | 10,499,700 | 32\% | 10,083,804 | 32\% | 9,687,735 | 33\% | 9,410,787 | 33\% | 8,851,167 | 31\% | 8,655,380 | 31\% | 8,620,746 | 31\% | 8,257,416 | 31\% |
| Total loan principal | 32,802,240 | 100\% | 31,373,746 | 100\% | 29,787,668 | 100\% | 28,786,726 | 100\% | 28,157,353 | 100\% | 27,486,998 | 100\% | 27,625,877 | 100\% | 26,713,812 | 100\% |
| Total loan principal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ontario | 19,170,962 | 58\% | 18,160,202 | 58\% | 17,150,075 | 58\% | 16,452,011 | 57\% | 16,124,763 | 57\% | 15,831,514 | 58\% | 16,081,377 | 58\% | 15,837,251 | 59\% |
| Alberta | 4,411,605 | 13\% | 4,389,468 | 14\% | 4,231,964 | 14\% | 4,151,025 | 14\% | 4,153,835 | 15\% | 4,077,942 | 15\% | 3,984,652 | 14\% | 3,792,063 | 14\% |
| Quebec | 3,442,995 | 10\% | 3,344,854 | 11\% | 3,209,490 | 11\% | 3,126,781 | 11\% | 2,868,612 | 10\% | 2,789,561 | 10\% | 2,750,135 | 10\% | 2,425,894 | 9\% |
| British Columbia | 3,833,494 | 12\% | 3,636,395 | 12\% | 3,364,589 | 11\% | 3,293,252 | 11\% | 3,205,403 | 11\% | 3,044,998 | 11\% | 3,126,739 | 11\% | 3,034,247 | 11\% |
| Saskatchewan | 449,762 | 1\% | 445,282 | 1\% | 443,257 | 1\% | 423,784 | 1\% | 458,052 | 2\% | 490,134 | 2\% | 489,718 | 2\% | 466,261 | 2\% |
| Other Provinces | 1,493,422 | 5\% | 1,397,545 | 4\% | 1,388,293 | 5\% | 1,339,873 | 5\% | 1,346,688 | 5\% | 1,252,849 | 5\% | 1,193,256 | 4\% | 1,158,096 | 4\% |
| Total loan principal | 32,802,240 | 100\% | 31,373,746 | 100\% | 29,787,668 | 100\% | 28,786,726 | 100\% | 28,157,353 | 100\% | 27,486,998 | 100\% | 27,625,877 | 100\% | 26,713,812 | 100\% |

[^6]
## Equitable

Bank

## EQ Bank

Table 14: Residential mortgage and HELOC principal outstanding - by province ${ }^{(1)(2)}$

| (\$000s except percentages) | Residential mortgages |  |  |  | HELOC ${ }^{(4)}$ <br> Uninsured |  | Total Uninsured |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Insured ${ }^{(3)}$ |  | Uninsured |  |  |  |  |  |
|  | Total | \% | Total | \% | Total | \% | Total | \% |
|  |  |  |  |  | Q4 2021 |  |  |  |
| Ontario | 3,719,782 | 17\% | 9,702,771 | 44\% | 223,346 | 74\% | 9,926,117 | 45\% |
| Alberta | 2,354,379 | 11\% | 935,897 | 4\% | 7,425 | 2\% | 943,322 | 4\% |
| British Columbia | 1,013,495 | 5\% | 1,563,488 | 7\% | 61,760 | 20\% | 1,625,248 | 7\% |
| Manitoba | 247,034 | 1\% | 55,364 | 0\% | 448 | 0\% | 55,812 | 0\% |
| Saskatchewan | 269,922 | 1\% | 47,918 | 0\% | 830 | 0\% | 48,748 | 0\% |
| Other Provinces | 986,477 | 4\% | 1,053,819 | 5\% | 9,241 | 3\% | 1,063,060 | 5\% |
| Total | 8,591,089 | 39\% | 13,359,257 | 61\% | 303,050 | 100\% | 13,662,307 | 61\% |
|  |  |  |  |  |  |  | Q4 2020 |  |
| Ontario | 4,411,351 | 23\% | 7,124,097 | 37\% | 79,997 | 73\% | 7,204,094 | 37\% |
| Alberta | 2,115,475 | 11\% | 770,253 | 4\% | 4,240 | 4\% | 774,493 | 4\% |
| British Columbia | 1,190,698 | 6\% | 1,032,122 | 5\% | 21,814 | 20\% | 1,053,936 | 5\% |
| Manitoba | 266,402 | 1\% | 54,299 | 0\% | 584 | 1\% | 54,883 | 0\% |
| Saskatchewan | 291,754 | 2\% | 43,506 | 0\% | 780 | 1\% | 44,286 | 0\% |
| Other Provinces | 1,194,165 | 6\% | 676,185 | 4\% | 1,732 | 2\% | 677,917 | 4\% |
| Total | 9,469,845 | 49\% | 9,700,462 | 51\% | 109,147 | 100\% | 9,809,609 | 51\% |

${ }^{(1)}$ Geographic location based on the address of the property mortgaged.
${ }^{(2)}$ This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELOC.
${ }^{(3)}$ Insured by either CMHC, Sagen or Canada Guaranty.
${ }^{(4)}$ HELOC, Standalone HELOC (SHELOC), and Equitable Bank Reverse Mortgage are collectively referred to as "HELOC" in this Report wherever applicable.

## Equitable <br> Group Inc. <br> Equitable <br> Bank

Table 15: Residential mortgage principal outstanding - by remaining amortization ${ }^{(1)}$

| (\$000s except percentages) | $\begin{array}{r} <5 \\ \text { years } \end{array}$ | $\begin{gathered} 5-<10 \\ \text { years } \end{gathered}$ | $\begin{array}{r} 10-<15 \\ \text { years } \end{array}$ | $\begin{array}{r} 15-<20 \\ \text { years } \end{array}$ | $\begin{array}{r} 20-<25 \\ \text { years } \end{array}$ | $\begin{array}{r} 25-<30 \\ \text { years } \end{array}$ | 30-<35 years ${ }^{(2)}$ | $\begin{array}{r} >=35 \\ \text { years }^{(2)} \end{array}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Q4 2021 |  |  |  |  |  |  |  |  |  |
| Total residential mortgages | $\begin{gathered} 13,893 \\ 0.06 \% \end{gathered}$ | $\begin{array}{r} 136,882 \\ 0.62 \% \end{array}$ | $\begin{array}{r} 571,544 \\ 2.60 \% \end{array}$ | $\begin{array}{r} 2,744,852 \\ 12.50 \% \end{array}$ | $\begin{array}{r} 6,249,370 \\ 28.47 \% \end{array}$ | $\begin{array}{r} 12,147,293 \\ 55.34 \% \end{array}$ | $\begin{array}{r} 86,169 \\ 0.39 \% \end{array}$ | $\begin{array}{r} 343 \\ 0.00 \% \end{array}$ | $\begin{array}{r} 21,950,346 \\ 100 \% \end{array}$ |
| Q3 2021 |  |  |  |  |  |  |  |  |  |
| Total residential | 13,348 | 125,294 | 522,584 | 2,698,326 | 6,372,615 | 11,165,672 | 121,528 | 1,031 | 21,020,398 |
| mortgages | 0.06\% | 0.60\% | 2.49\% | 12.84\% | 30.32\% | 53.12\% | 0.58\% | 0.01\% | 100\% |
| Q2 2021 |  |  |  |  |  |  |  |  |  |
| Total residential | 11,019 | 120,390 | 487,940 | 2,700,323 | 6,296,475 | 10,098,941 | 168,803 | 599 | 19,884,490 |
| mortgages | 0.06\% | 0.61\% | 2.45\% | 13.58\% | 31.67\% | 50.79\% | 0.85\% | 0.00\% | 100\% |
| Q1 2021 |  |  |  |  |  |  |  |  |  |
| Total residential | 11,383 | 112,143 | 456,013 | 2,761,072 | 6,337,505 | 9,395,307 | 136,509 | 702 | 19,210,634 |
| mortgages | 0.06\% | 0.58\% | 2.37\% | 14.37\% | 32.99\% | 48.91\% | 0.71\% | 0.00\% | 100\% |
| Q4 2020 |  |  |  |  |  |  |  |  |  |
| Total residential | 10,675 | 101,518 | 415,190 | 2,621,435 | 6,528,077 | 9,145,236 | 346,595 | 1,581 | 19,170,307 |
| mortgages | 0.06\% | 0.53\% | 2.17\% | 13.67\% | 34.05\% | 47.71\% | 1.81\% | 0.01\% | 100\% |
| Q3 2020 |  |  |  |  |  |  |  |  |  |
| Total residential | 9,518 | 93,892 | 381,777 | 2,431,210 | 6,158,885 | 8,913,583 | 717,507 | 3,453 | 18,709,825 |
| mortgages | 0.05\% | 0.50\% | 2.04\% | 12.99\% | 32.92\% | 47.64\% | 3.83\% | 0.02\% | 100\% |
| Q2 2020 |  |  |  |  |  |  |  |  |  |
| Total residential | 8,898 | 80,519 | 339,189 | 2,259,140 | 6,134,561 | 9,422,858 | 653,500 | 2,680 | 18,901,345 |
| mortgages | 0.05\% | 0.43\% | 1.79\% | 11.95\% | 32.46\% | 49.85\% | 3.46\% | 0.01\% | 100\% |
| Q1 2020 |  |  |  |  |  |  |  |  |  |
| Total residential | 8,652 | 73,889 | 316,350 | 2,360,849 | 5,811,658 | 9,775,447 | 20,079 | - | 18,366,924 |
| mortgages | 0.05\% | 0.40\% | 1.72\% | 12.85\% | 31.64\% | 53.22\% | 0.11\% | 0.00\% | 100\% |

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Table 16: Uninsured average loan-to-value of newly originated and newly acquired ${ }^{(1)}$

|  |  |  |  | 202 |  |  |  |  |  |  |  | 202 | 20 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 |  | Q3 |  | Q2 |  | Q1 |  | Q4 |  | Q3 |  | Q2 |  | Q1 |
|  | Residential mortgages | HELOC ${ }^{(2)}$ | Residential mortgages | $\mathrm{HELOC}^{(2)}$ | Residential mortgages | $\mathrm{HELOC}^{(2)}$ | Residential mortgages | $\mathrm{HELOC}^{(2)}$ | Residential mortgages | $\mathrm{HELOC}^{(2)}$ | Residential mortgages | HELOC ${ }^{(2)}$ | Residential mortgages | $\mathrm{HELOC}^{(2)}$ | Residential mortgages | $\mathrm{HELOC}^{(2)}$ |
| Ontario | 71\% | 42\% | 72\% | 40\% | 71\% | 40\% | 71\% | 37\% | 71\% | 28\% | 68\% | 32\% | 68\% | 23\% | 70\% | 19\% |
| Alberta | 73\% | 38\% | 72\% | 27\% | 72\% | 23\% | 71\% | 26\% | 73\% | 22\% | 70\% | 31\% | 67\% | 56\% | 70\% | 33\% |
| British Columbia | 70\% | 41\% | 70\% | 38\% | 72\% | 35\% | 71\% | 38\% | 70\% | 25\% | 66\% | 22\% | 67\% | 27\% | 69\% | 20\% |
| Manitoba | 72\% | 6\% | 76\% | 0\% | 77\% | 2\% | 76\% | 0\% | 73\% | 17\% | 67\% | 0\% | 73\% | 0\% | 69\% | 12\% |
| Saskatchewan | 70\% | 5\% | 67\% | 2\% | 73\% | 1\% | 66\% | 0\% | 64\% | 5\% | 68\% | 0\% | 69\% | 1\% | 66\% | 1\% |
| Other Provinces | 70\% | 39\% | 72\% | 48\% | 72\% | 45\% | 72\% | 26\% | 71\% | 2\% | 69\% | 30\% | 71\% | 29\% | 71\% | 2\% |
| Total Canada | 71\% | 41\% | 72\% | 40\% | 72\% | 39\% | 71\% | 37\% | 71\% | 27\% | 68\% | 30\% | 68\% | 26\% | 70\% | 20\% |

${ }^{(1)}$ Geographic location based on the address of the property mortgaged.
${ }^{(2)}$ HELOC includes HELOC, SHELOC, and Equitable Bank Reverse Mortgage.
The loan-to-value (LTV) of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.
In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed 80\%.
For SHELOCs, there are no mortgages associated to these properties

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Table 17: Average loan-to-value of existing uninsured residential mortgages ${ }^{(1)(2)(3)(4)}$

${ }^{(1)}$ Geographic location based on the address of the property mortgaged.
${ }^{(2)}$ Based on current property values. Current values are estimated using a Housing Price Index.
${ }^{(3)}$ The LTV of our HELOC (HELOC, SHELOC and Equitable Bank Reverse Mortgage) products is not included in this chart
${ }^{(4)}$ Equitable has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable's exposure. Equitable underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable's single family residential loans was $\$ 37.2$ million at December 31, 2021 (September 30, 2021 - $\$ 38.5$ million, December 31, 2020 - $\$ 43.6$ million).
Equitable
Group Inc.
Equitable Bank
EQ Bank

Table 18: Alternative single family - weighted average beacon score by LTV ${ }^{(1)(2)}$

${ }^{(1)}$ The beacon scores reported here represent the current weighted average beacon score of Equitable's insured and uninsured mortgage portfolio within its Alternative Single Family Lending Business.
${ }^{(2)}$ LTVs are based on property values at origination.

## Equitable Group Inc.

Table 19: Modified Capital Disclosure Template - Equitable Bank

| ( 50005 , except percentages) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Common Equity Tier 1 capital: instruments and reserves |  |  |  |  |  |  |  |  |
| 1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus | 227,259 | 226,604 | 216,652 | 216,541 | 215,536 | 214,980 | 214,418 | 214,418 |
| 2 Retained earnings | 1,649,890 | 1,577,018 | 1,521,110 | 1,456,957 | 1,395,381 | 1,331,184 | 1,264,191 | 1,218,543 |
| 3 Accumulated other comprehensive income (and other reserves) | $(8,263)$ | $(8,998)$ | $(16,816)$ | (12,219) | $(19,009)$ | $(24,643)$ | $(29,580)$ | $(36,781)$ |
| 4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies) |  |  |  |  |  |  |  |  |
| 5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1) |  |  |  |  |  |  | - |  |
| 6 Common Equity Tier 1 capital before regulatory adjustments | 1,868,886 | 1,794,624 | 1,720,946 | 1,661,279 | 1,591,908 | 1,521,521 | 1,449,029 | 1,396,180 |
| Common Equity Tier 1 capital: regulatory adjustments |  |  |  |  |  |  |  |  |
| 26 Other deductions and regulatory adjustments to CET1 as determined by OSFI | 5,442 | 6,525 | 8,277 | 10,233 | 15,873 | 17,293 | 18,772 | 16,125 |
| 28 Total regulatory adjustments to Common Equity Tier 1 | $(99,524)$ | $(96,927)$ | $(82,257)$ | $(87,285)$ | $(82,321)$ | $(80,569)$ | $(76,986)$ | $(71,505)$ |
| 29 Common Equity Tier 1 capital (CET1) | 1,774,804 | 1,704,222 | 1,646,966 | 1,584,227 | 1,525,460 | 1,458,245 | 1,390,815 | 1,340,800 |
| 29a Common Equity Tier 1 capital (CET1) with transitional arrangements for ECL provisioning not applied | 1,769,362 | 1,697,697 | 1,638,689 | 1,573,994 | 1,509,587 | 1,440,952 | 1,372,043 | 1,324,675 |
| Additional Tier 1 capital: instruments |  |  |  |  |  |  |  |  |
| 30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 |
| 31 of which: classified as equity under applicable accounting standards | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 |
| 32 of which: classified as liabilities under applicable accounting standards |  |  |  |  |  |  |  |  |
| 33 Directly issued capital instruments subject to phase out from Additional Tier 1 |  |  |  |  |  |  |  |  |
| 34 Additional Tier 1 instruments (and CET1 instruments not included in row 5 ) issued by subsidiaries and held by third parties (amount allowed in group AT1) |  |  |  |  |  |  |  |  |
| 35 of which: instruments issued by subsidiaries subject to phase out |  |  |  |  |  |  |  |  |
| 36 Additional Tier 1 capital before regulatory adjustments | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 |
| Additional Tier 1 capital: regulatory adjustments |  |  |  |  |  |  |  |  |
| 43 Total regulatory adjustments to Additional Tier 1 capital |  |  |  |  | - |  | - |  |
| 44 Additional Tier 1 capital (AT1) | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 | 72,554 |
| 45 Tier 1 capital (T1 = CET1 + AT1) | 1,847,358 | 1,776,776 | 1,719,520 | 1,656,781 | 1,598,014 | 1,530,799 | 1,463,369 | 1,413,354 |
| 45 T Tier 1 capital with transitional arrangements for ECL provisioning not applied | 1,841,916 | 1,770,251 | 1,711,243 | 1,646,548 | 1,582,141 | 1,513,506 | 1,444,597 | 1,397,229 |
| Tier 2 capital: instruments and allowances |  |  |  |  |  |  |  |  |
| 46 Directly issued qualifying Tier 2 instruments plus related stock surplus |  | - |  |  | - |  |  |  |
| 47 Directly issued capital instruments subject to phase out from Tier 2 |  |  |  |  | - |  |  |  |
| 48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34 ) issued by subsidiaries and held by third parties (amount allowed in group Tier 2) |  |  |  |  |  |  |  |  |
| 49 of which: instruments issued by subsidiaries subject to phase out |  |  |  |  | - |  | - |  |
| 50 Collective allowances | 40,919 | 42,968 | 45,967 | 49,305 | 46,760 | 48,125 | 49,519 | 46,781 |
| 51 Tier 2 capital before regulatory adjustments | 40,919 | 42,968 | 45,967 | 49,305 | 46,760 | 48,125 | 49,519 | 46,781 |
| Tier 2 capital: regulatory adjustments |  |  |  |  |  |  |  |  |
| 57 Total regulatory adjustments to Tier 2 capital |  |  |  |  |  |  |  |  |
| 58 Tier 2 capital (T2) | 40,919 | 42,968 | 45,967 | 49,305 | 46,760 | 48,125 | 49,519 | 46,781 |
| 59 Total capital (TC = T1 +T2) | 1,888,277 | 1,819,744 | 1,765,487 | 1,706,086 | 1,644,774 | 1,578,924 | 1,512,888 | 1,460,135 |
| 59a Total capital with transitional arrangements for ECL provisioning not applied | 1,888,277 | 1,819,744 | 1,765,487 | 1,706,086 | 1,644,774 | 1,578,924 | 1,512,888 | 1,460,135 |
| 60 Total risk-weighted assets | 13,309,550 | 12,427,049 | 11,461,154 | 10,911,018 | 10,426,077 | 10,179,647 | 9,936,298 | 9,916,286 |
| Capital ratios |  |  |  |  |  |  |  |  |
| 61 Common Equity Tier 1 (as a percentage of risk-weighted assets) | 13.3\% | 13.7\% | 14.4\% | 14.5\% | 14.6\% | 14.3\% | 14.0\% | 13.5\% |
| 61a CET1 Ratio with transitional arrangements for ECL provisioning not applied | 13.3\% | 13.7\% | 14.3\% | 14.4\% | 14.5\% | 14.2\% | 13.8\% | 13.4\% |
| 62 Tier 1 (as a percentage of risk-weighted assets) | 13.9\% | 14.3\% | 15.0\% | 15.2\% | 15.3\% | 15.0\% | 14.7\% | 14.3\% |
| 62a Tier 1 Capital Ratio with transitional arrangements for ECL provisioning not applied | 13.8\% | 14.2\% | 14.9\% | 15.1\% | 15.2\% | 14.9\% | 14.5\% | 14.1\% |
| 63 Total capital (as a percentage of risk-weighted assets) | 14.2\% | 14.6\% | 15.4\% | 15.6\% | 15.8\% | 15.5\% | 15.2\% | 14.7\% |
| 63a Total Capital Ratio with transitional arrangements for ECL provisioning not applied | 14.2\% | 14.6\% | 15.4\% | 15.6\% | 15.8\% | 15.5\% | 15.2\% | 14.7\% |
| OSFI all-in target |  |  |  |  |  |  |  |  |
| 69 Common Equity Tier 1 capital all-in target ratio | 7.0\% | 7.0\% | 7.0\% | 7.0\% | 7.0\% | 7.0\% | 7.0\% | 7.0\% |
| 70 Tier 1 capital all-in target ratio | 8.5\% | 8.5\% | 8.5\% | 8.5\% | 8.5\% | 8.5\% | 8.5\% | 8.5\% |
| 71 Total capital all-in target ratio | 10.5\% | 10.5\% | 10.5\% | 10.5\% | 10.5\% | 10.5\% | 10.5\% | 10.5\% |
| Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022) |  |  |  |  |  |  |  |  |
| 80 Current cap on CET1 instruments subject to phase out arrangements | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 82 Current cap on AT1 instruments subject to phase out arrangements | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities) |  |  | - |  | - |  | - |  |
| 84 Current cap on T2 instruments subject to phase out arrangements | . | - | - |  | - |  | - | - |
| 85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities) | . | - | - |  | - | - | - |  |

## Equitable Group Inc. <br> Equitable <br> Bank

Table 20: Leverage Ratio - Equitable Bank

| (\$000s, except percentages) | 2021 |  |  |  | 2020 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| On-balance sheet exposure |  |  |  |  |  |  |  |  |
| 1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral) | 35,563,379 | 33,778,496 | 32,216,231 | 30,975,867 | 30,270,296 | 30,217,624 | 29,733,736 | 28,614,420 |
| 2 Grossed-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework (IFRS) |  |  |  |  |  |  | - |  |
| 3 (Deductions of receivables assets for cash variation margin provided in derivative transactions) |  |  |  |  |  |  |  |  |
| 4 (Asset amounts deducted in determining Basel III Tier 1 capital) | $(100,204)$ | $(90,962)$ | $(82,258)$ | $(77,255)$ | $(62,377)$ | $(59,799)$ | $(54,605)$ | $(53,199)$ |
| 5 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 4) | 35,463,175 | 33,687,534 | 32,133,973 | 30,898,612 | 30,207,919 | 30,157,825 | 29,679,131 | 28,561,221 |
| Derivative exposures |  |  |  |  |  |  |  |  |
| 6 Replacement cost associated with all derivative transactions | 35,067 | 36,386 | 10,175 | 13,423 | 14,294 | 24,124 | 15,336 | 35,280 |
| 7 Add-on amounts for potential future exposure associated with all derivative transactions | 55,681 | 59,155 | 31,123 | 26,547 | 18,298 | 22,649 | 23,440 | 8,938 |
| 8 (Exempted central counterparty-leg of client cleared trade exposures) |  |  |  |  |  |  |  |  |
| 9 Adjusted effective notional amount of written credit derivatives | - | - |  |  |  |  |  |  |
| 10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives) |  |  |  |  |  |  |  |  |
| 11 Total derivative exposures (sum of lines 6 to 10) | 90,748 | 95,541 | 41,298 | 39,970 | 32,592 | 46,773 | 38,776 | 44,218 |
| Securities financing transaction exposures |  |  |  |  |  |  |  |  |
| 12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions | 550,030 | 600,007 | 100,015 | 350,037 | 450,203 | 200,008 | 200,370 | 499,996 |
| 13 (Netted amounts of cash payables and cash receivables of gross SFT assets) | - | - | - |  | - | - | - |  |
| 14 Counterparty credit risk (CCR) exposure for SFTs | 57,577 | 24,163 | 9,707 | 10,733 | 20,875 | 8,669 | 11,638 | 14,847 |
| 15 Agent transaction exposures |  |  |  |  |  |  |  |  |
| 16 Total securities financing transaction exposures (sum of lines 12 to 15) | 607,607 | 624,170 | 109,722 | 360,770 | 471,078 | 208,677 | 212,008 | 514,843 |
| Other off-balance sheet exposures |  |  |  |  |  |  |  |  |
| 17 Off-balance sheet exposure at gross notional amount | 3,600,886 | 3,581,698 | 3,462,123 | 2,906,821 | 2,558,836 | 2,029,676 | 1,835,653 | 2,016,432 |
| 18 (Adjustments for conversion to credit equivalent amounts) | $(2,225,554)$ | $(2,340,595)$ | $(2,364,191)$ | $(1,978,634)$ | $(1,645,742)$ | $(1,375,901)$ | $(1,192,191)$ | $(1,331,641)$ |
| 19 Off-balance sheet items (sum of lines 17 and 18) | 1,375,332 | 1,241,103 | 1,097,932 | 928,187 | 913,094 | 653,775 | 643,462 | 684,791 |
| Capital and Total Exposure |  |  |  |  |  |  |  |  |
| 20 Tier 1 capital | 1,847,358 | 1,776,776 | 1,719,520 | 1,656,781 | 1,598,014 | 1,530,799 | 1,463,369 | 1,413,354 |
| 20a Tier 1 capital with transitional arrangements for ECL provisioning not applied | 1,841,916 | 1,770,251 | 1,711,243 | 1,646,548 | 1,582,141 | 1,513,506 | 1,444,597 | 1,397,229 |
| 21 Total Exposures (sum of lines 5, 11, 16 and 19) | 37,536,862 | 35,648,348 | 33,382,925 | 32,227,539 | 31,624,683 | 31,067,050 | 30,573,377 | 29,805,073 |
| Leverage Ratios |  |  |  |  |  |  |  |  |
| 22 Basel III Leverage Ratio | 4.9\% | 5.0\% | 5.2\% | 5.1\% | 5.1\% | 4.9\% | 4.8\% | 4.7\% |
| 22a Basel III Leverage Ratio with transitional arrangements for ECL provisioning not applied | 4.9\% | 5.0\% | 5.1\% | 5.1\% | 5.0\% | 4.9\% | 4.7\% | 4.7\% |

## Table 21: Ten-year statistical review

( $\$ 000$ s, except share, per share amounts and percentages)
$2021 \quad 2020 \quad 2019 \quad 2018^{(1)}$

2017
2016
2015
2014
2013
2012

## RESULTS OF OPERATIONS

Net income
Net income available to common shareholders
Net interest income ${ }^{(3)}$
Revenue
Non-interest expenses
EPS - basic
EPS - diluted
ROE
Efficiency ratio
NIM ${ }^{(2)}$

|  |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 9 2 , 5 3 0}$ | 223,804 | 206,479 | 165,626 | 160,617 | 138,330 | 125,865 | 106,718 | 93,530 | 81,207 |
| $\mathbf{2 8 8 , 1 1 7}$ | 219,327 | 201,788 | 160,863 | 155,854 | 133,567 | 121,102 | 102,107 | 89,905 | 77,582 |
| $\mathbf{5 8 2 , 6 0 9}$ | 497,406 | 462,648 | 348,381 | 308,362 | 279,357 | 242,227 | 204,522 | 174,537 | 156,170 |
| $\mathbf{6 4 2 , 9 0 7}$ | 556,833 | 497,064 | 376,040 | 349,388 | 305,815 | 259,063 | 217,945 | 188,923 | 162,779 |
| $\mathbf{2 6 0 , 1 7 6}$ | 214,060 | 199,573 | 149,363 | 129,030 | 116,539 | 87,962 | 71,644 | 57,514 | 50,176 |
| $\mathbf{8 . 4 9}$ | 6.52 | 6.05 | 4.87 | 4.73 | 4.29 | 3.92 | 3.32 | 2.95 | 2.58 |
| $\mathbf{8 . 3 6}$ | 6.47 | 5.99 | 4.84 | 4.70 | 4.25 | 3.87 | 3.27 | 2.91 | 2.56 |
| $\mathbf{1 6 . 7 \%}$ | $14.8 \%$ | $15.5 \%$ | $14.1 \%$ | $15.8 \%$ | $16.9 \%$ | $17.9 \%$ | $17.4 \%$ | $18.1 \%$ | $18.7 \%$ |
| $\mathbf{4 0 . 5 \%}$ | $38.4 \%$ | $40.2 \%$ | $39.7 \%$ | $36.9 \%$ | $38.1 \%$ | $34.0 \%$ | $32.9 \%$ | $30.4 \%$ | $30.8 \%$ |
| $\mathbf{1 . 8 1 \%}$ | $1.70 \%$ | $1.74 \%$ | $1.59 \%$ | $1.58 \%$ | $1.63 \%$ | $1.72 \%$ | $1.68 \%$ | $1.48 \%$ | $1.44 \%$ |
| $\mathbf{( 6 . 0 \% )}$ | $4.7 \%$ | $(1.4 \%)$ | $(8.1 \%)$ | $3.5 \%$ | $(14.4 \%)$ | $(3.9 \%)$ | $(9.2 \%)$ | $1.4 \%$ | $8.7 \%$ |
| $\mathbf{0 . 9 \%}$ | $0.8 \%$ | $0.8 \%$ | $0.7 \%$ | $0.8 \%$ | $0.8 \%$ | $0.9 \%$ | $0.9 \%$ | $0.8 \%$ | $0.7 \%$ |
| $\mathbf{2 . 5 \%}$ | $2.2 \%$ | $2.2 \%$ | $2.1 \%$ | $2.4 \%$ | $2.4 \%$ | $2.5 \%$ | $2.4 \%$ | $2.3 \%$ | $2.3 \%$ |

Return on average assets
Return on RWA

## BALANCE SHEET

Total assets
Assets under management
Loans receivable
Loans under management
Preferred shares
Common shareholders' equity
Liquid assets
36,159,070 $30,746,318 \quad 28,392,452 \quad 25,037,145 \quad 20,634,250 \quad 18,973,588 \quad 15,527,584 \quad 12,854,90311,816,45311,601,440$ $\begin{array}{llllllllllllllll}\mathbf{4 2 , 0 1 9 , 9 0 0} & 35,935,582 & 33,005,353 & 29,410,999 & 24,652,969 & 22,277,769 & 17,600,072 & 14,373,911 & 12,815,373 & 11,934,362\end{array}$ $\begin{array}{llllllllllllllllllll}32,900,762 & 28,271,568 & 26,607,830 & 23,526,404 & 19,298,548 & 17,783,803 & 14,700,806 & 12,269,945 & 11,129,867 & 10,609,472\end{array}$ $38,663,070 \quad 33,346,617 \quad 31,123,254 \quad 27,800,546 \quad 23,233,420 \quad 21,004,01316,706,935 \quad 13,759,706 \quad 12,105,96810,909,480$

| $\mathbf{7 0 , 6 0 7}$ | 72,477 | 72,557 | 72,557 | 72,557 | 72,557 | 72,557 | 72,412 | 48,494 | 48,494 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\mathbf{1 , 8 8 2 , 0 2 7}$ | $1,575,225$ | $1,395,157$ | $1,207,470$ | $1,065,560$ | 904,593 | 723,559 | 631,282 | 539,824 | 453,077 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{3 , 0 5 6}, \mathbf{4 0 4}$ | $2,910,190$ | $1,690,337$ | $1,406,592$ | $1,479,429$ | $1,280,591$ | 895,056 | 676,559 | 704,012 | 965,969 |

$\begin{array}{rrrrrrrrrr}\mathbf{3 , 0 5 6 , 4 0 4} & 2,910,190 & 1,690,337 & 1,406,592 & 1,479,429 & 1,280,591 & 895,056 & 676,559 & 704,012 & 965,969\end{array}$

Prior year comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, disclosures of 2018 and onward are not directly comparable to prior years.
${ }^{(2)}$ NIM of 2014-2021 was calculated based on the daily average balances outstanding during the period. NIM for 2013 or prior years was calculated using the average of the month-end balances outstanding during the period.
${ }^{(3)}$ Starting Q4 2021, the dividend income and changes in fair values of investments in common share are included in Non-Interest Income and not in Interest Income. The sum of the dividend income and changes in fair value of common share investments included in the Q4 2021 Non-Interest Income is $\$ 8.9$ million. This remapping is applied prospectively and results for prior periods are not reclassified.

# Equitable <br> Group Inc. 

Table 21: Ten-year statistical review (continued)

| (\$000s, except share, per share amounts and percentages) | 2021 | 2020 | 2019 | $2018{ }^{(1)}$ | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CREDIT QUALITY |  |  |  |  |  |  |  |  |  |  |
| PCL | $(7,674)$ | 42,280 | 18,394 | 2,083 | 1,543 | 2,445 | 3,638 | 2,627 | 6,732 | 7,992 |
| PCL - rate | (0.03\%) | 0.15\% | 0.07\% | 0.01\% | 0.01\% | 0.02\% | 0.03\% | 0.02\% | 0.06\% | 0.08\% |
| Net impaired loan as a \% of total loan assets | 0.27\% | 0.42\% | 0.44\% | 0.16\% | 0.12\% | 0.21\% | 0.22\% | 0.30\% | 0.24\% | 0.30\% |
| Allowance for credit losses as a \% of total loan assets | 0.15\% | 0.23\% | 0.14\% | 0.11\% | 0.17\% | 0.19\% | 0.23\% | 0.27\% | 0.28\% | 0.25\% |
| SHARE CAPITAL |  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding | 34,070,810 | 33,748,148 | 33,595,186 | 33,108,036 | 33,006,874 | 32,920,284 | 31,077,210 | 30,870,712 | 30,710,810 | 30,379,966 |
| Book value per common share | 55.24 | 46.68 | 41.53 | 36.47 | 32.28 | 27.48 | 23.29 | 20.45 | 17.57 | 14.92 |
| Common share price - close | 68.91 | 50.50 | 54.68 | 29.56 | 35.75 | 30.23 | 25.75 | 32.84 | 25.38 | 16.33 |
| Common share market capitalization | 2,347,820 | 1,704,281 | 1,836,817 | 978,674 | 1,179,996 | 995,180 | 800,238 | 1,013,640 | 779,440 | 495,953 |
| Dividends declared per: |  |  |  |  |  |  |  |  |  |  |
| Common share | 0.74 | 0.74 | 0.65 | 0.54 | 0.48 | 0.42 | 0.38 | 0.34 | 0.30 | 0.26 |
| Preferred share - Series $1^{(2)}$ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 1.36 | 1.81 | 1.81 |
| Preferred share-Series $3^{(3)}$ | 1.49 | 1.49 | 1.56 | 1.59 | 1.59 | 1.59 | 1.59 | 0.63 | N/A | N/A |
| Dividend yield | 1.4\% | 1.8\% | 1.5\% | 1.7\% | 1.6\% | 1.5\% | 1.3\% | 1.1\% | 1.5\% | 1.8\% |
| Dividend payout ratio | 8.9\% | 11.4\% | 10.8\% | 11.2\% | 10.1\% | 9.9\% | 9.8\% | 10.4\% | 10.3\% | 10.2\% |
| Common shares outstanding |  |  |  |  |  |  |  |  |  |  |

Common shares outstanding
Weighted average basic
Weighted average diluted

## EQUITABLE BANK CAPITAL RATIOS ${ }^{(4)}$

RWA
CET1 Ratio ${ }^{(5)}$
Tier 1 Capital Ratio
Total Capital Ratio
Leverage Ratio ${ }^{(6)}$
33,946,749 33,631,432 33,344,136 33,053,352 32,953,442 31,182,594 30,933,814 30,797,982 30,544,926 30,150,318 34,445,443 33,885,255 33,714,723 33,280,191 33,188,984 31,457,976 31,344,668 31,294,994 30,902,890 30,367,684

| $\mathbf{1 3 , 3 0 9 , 5 5 0}$ | $10,426,077$ | $9,761,287$ | $8,802,891$ | $7,035,380$ | $6,385,825$ | $5,259,384$ | $4,721,132$ | $4,328,555$ | $3,767,442$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 3 . 3 \%}$ | $14.6 \%$ | $13.6 \%$ | $13.5 \%$ | $14.8 \%$ | $14.0 \%$ | $13.6 \%$ | $13.5 \%$ | $12.4 \%$ | $\mathrm{~N} / \mathrm{A}$ |
| $\mathbf{1 3 . 9 \%}$ | $15.3 \%$ | $14.4 \%$ | $14.3 \%$ | $15.9 \%$ | $15.1 \%$ | $15.0 \%$ | $14.9 \%$ | $13.5 \%$ | $13.5 \%$ |
| $\mathbf{1 4 . 2 \%}$ | $15.8 \%$ | $14.7 \%$ | $14.5 \%$ | $16.3 \%$ | $16.6 \%$ | $16.8 \%$ | $17.3 \%$ | $16.3 \%$ | $17.4 \%$ |
| $\mathbf{4 . 9 \%}$ | $5.1 \%$ | $4.9 \%$ | $5.0 \%$ | $5.4 \%$ | $5.1 \%$ | $5.2 \%$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |

[^8]
## Non-GAAP measures

Management uses a variety of financial measures to evaluate the Equitable's performance. In addition to GAAP prescribed measures, management uses certain non-GAAP measures that it believes provide useful information to investors regarding the Equitable's financial condition and results of operations. Readers are cautioned that non-GAAP measures often do not have any standardized meaning, and therefore, are unlikely to be comparable to similar measures presented by other banks.

## Assets under management (AUM)

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by Equitable.

## Book value per common share

is calculated by dividing common shareholders' equity by the number of common shares outstanding

## Common Equity Tier 1 Capital (CET1 Capital)

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

## CET1 ratio

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline.

## Dividend payout ratio

is defined as dividend per common share as a percentage of diluted earnings per share.

## Dividend yield

is calculated on an annualized basis and is defined as dividend per common share divided by average of daily closing price per common share for the period.

## Efficiency ratio

is derived by dividing non-interest expenses by revenue. A lower efficiency ratio reflects a more efficient cost structure.

## Leverage ratio

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

## Liquid assets

is a measure of Equitable's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

## Loans under management (LUM)

is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by Equitable.

## Equitable Bank

## Net interest margin (NIM)

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period.

## Operating leverage

is the growth rate in revenue less the growth rate in non-interest expenses.

## Provision for credit losses (PCL) - rate

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period.

## Return on average assets

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

## Return on RWA

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period

## Return on shareholders' equity (ROE)

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

## Risk-weighted assets (RWA)

represents Equitable's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.

## Tier 1 Capital

is calculated by adding non-cumulative preferred shares to CET1 Capital

## Tier 2 Capital

is equal to the sum of Equitable Bank's eligible stage 1 and 2 allowance.

## Tier 1 capital ratio

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

## Total Capital

equals to Tier 1 plus Tier 2 Capital.

## Total capital ratio

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline

## Acronyms

AOCI
Accumulated Other Comprehensive Income (Loss)
CAR
Capital Adequacy Requirements

## CMHC

Canada Mortgage and Housing Corporation
EPS
Earnings per Share
GAAP
Generally Accepted Accounting Principles
HELOC
Home Equity Line of Credit
IAS
International Accounting Standard
IASB
International Accounting Standards Board
IFRS
International Financial Reporting Standards
LTV
Loan-to-Value Ratio
NIM
Net Interest Margin
OSFI
Office of the Superintendent of Financial Institutions Canada


[^0]:    ${ }^{(1)}$ YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.
    ${ }^{(2)}$ See Non-GAAP measures section.
    ${ }^{(3)}$ Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.

[^1]:    ${ }^{(1)}$ Average balances are calculated based on the daily average balances outstanding during the period.
    ${ }^{(2)}$ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility. The facility was effectively terminated on December $11,2020$.

[^2]:    ${ }^{(1)}$ Average balances are calculated based on the daily average balances outstanding during the period.
    ${ }^{(2)}$ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility. The facility was effectively terminated on December $11,2020$.

[^3]:    ${ }^{(1)}$ Average balances are calculated based on the daily average balances outstanding during the period.
    ${ }^{(2)}$ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility. The facility was effectively terminated on December 11, 2020.

[^4]:    ${ }^{(1)}$ Average balance is calculated based on opening and closing month-end balances outstanding during the period.

[^5]:    ${ }^{(1)}$ The allowance for credit losses as at Dec 31, 2021 includes allowance on loan commitments amounting to $\$ 256$ thousand.
    ${ }^{(2)}$ Includes movement as a result of significant changes in credit risk, changes in credit risk that did not result in a transfer between stages and changes in model inputs and assumptions.

[^6]:    ${ }^{(1)}$ Geographic location based on the address of the property mortgaged or the address of leasee

[^7]:    ${ }^{(1)}$ The residential mortgage balances do not include HELOC (HELOC, SHELOC and Equitable Bank Reverse Mortgage) amount.
    ${ }^{(2)}$ The increase in mortgages in the $30-<35$ and $>=35$ year remaining amortization buckets since Q1 2020 is the result of COVID-19 mortgage payment deferrals.

[^8]:    ${ }^{(1)}$ Please refer to the 2018 MD\&A for additional discussion regarding the adoption of IFRS 9 . Effective January 1,2018 , the amounts and ratios have been prepared in accordance with IFRS 9 Prior year comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, disclosures of 2018 and onward are not directly comparable to prior years.
    ${ }^{(2)}$ The Company fully redeemed its Series 1 Preferred Shares on September 30, 2014.
    ${ }^{(3)}$ The Company issued its Series 3 Preferred Shares in August 2014 and the 2014 Series 3 Preferred Shares dividend declaration represented dividends payable for the period from August 8 , 2014 to December 31, 2014.
    ${ }^{(4)}$ RWA and Capital Ratios are calculated on the "all-in" basis using the Basel III framework for the years 2013 to 2017. The 2012 RWA and Capital Ratios, as applicable, were calculated using the Basel II framework. Basel III and Basel II are not directly comparable
    ${ }^{(5)}$ The CET1 Ratio is effective the first quarter of 2013, thus it is not applicable for the prior years
    ${ }^{(6)}$ The Leverage Ratio is measured under Basel III framework, effective the first quarter of 2015 . Thus it is not applicable for the prior years.

