



EQUITABLE

CANADA'S CHALLENGER BANK™

Supplemental Information and Regulatory Disclosures
For the three and nine months ended September 30, 2019



Notes to Readers

Reporting Changes

Effective Q1 2019, Equitable Group Inc. (the "Company" or "Equitable") reports the financial results of its businesses based on two portfolios: Retail and Commercial. This reporting structure better aligns our assets with our customer segments and the way in which we manage the businesses. It is also more consistent with market practice. Please refer to Note 2(f) to the interim consolidated financial statements for further details. In addition, the calculation of Net interest margin ("NIM") and the Efficiency Ratio does not include Tax equivalent basis ("TEB") adjustments.

We have updated all historical figures contained in this Supplemental Information and Regulatory Disclosures Report (the "Report") to conform to these reporting changes.

Purpose of this document

This Report aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of Equitable.

1. Disclosures related to the Company's loan portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Practices and Procedures', effective for Equitable Bank on January 1, 2013.
2. Equitable Bank (the "Bank")'s regulatory capital Basel Pillar III disclosures.

Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles ("GAAP") and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction with the Company's unaudited interim consolidated financial statements and accompanying notes, as well as Management's Discussion and Analysis ("MD&A") for the quarter ended September 30, 2019.

Basis of presentation

All amounts in this Report are Canadian dollars and are unaudited.

GAAP measures have been prepared in accordance with International Financial Reporting Standards ("IFRS") unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP measures".

Adoption of IFRS 9

Effective January 1, 2018, the Company adopted IFRS 9 *Financial Instruments* ("IFRS 9") issued by the International Accounting Standards Board ("IASB"), which replaced the IAS 39 *Financial Instruments: Recognition and Measurement* ("IAS 39"). We restated the opening retained earnings balance on January 1, 2018 to reflect the impact of the new requirements but did not restate the comparative periods, as permitted by the standard. Therefore, the provision and allowance for credit losses and related ratios for 2019 and 2018 periods are not directly comparable to those in 2017 periods.

Adoption of IFRS 16

Effective January 1, 2019, the Company adopted IFRS 16 *Leases* ("IFRS 16") issued by the IASB, which replaced the IAS 17 *Leases*. Please refer Note 3 to interim consolidated financial statements for a summary of Company's accounting policies as it relates to IFRS 16. We restated the opening retained earnings balance on January 1, 2019 to reflect the impact of the new requirements but did not restate the comparative periods, as permitted by the standard. Therefore, current year disclosures are not directly comparable to prior year periods.



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Table 1: Financial highlights

(\$ THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES)	2019			2018				2017	YTD	
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4	2019 ⁽¹⁾	2018 ⁽¹⁾
RESULTS OF OPERATIONS										
Net income	\$ 54,942	\$ 54,022	\$ 41,661	\$ 40,116	\$ 47,806	\$ 37,537	\$ 40,167	\$ 40,446	\$ 150,625	\$ 125,510
Adjusted net income ⁽²⁾	54,754	54,512	46,579	45,535	45,662	41,510	40,071	40,807	155,845	127,243
Net income available to common shareholders	53,751	52,831	40,470	38,926	46,615	36,346	38,976	39,256	147,052	121,937
Net interest income	118,147	114,322	105,352	94,591	93,024	79,496	81,270	79,697	337,821	253,790
Total revenue	293,285	283,625	271,494	239,568	232,410	214,958	200,786	197,648	848,404	648,154
EPS – basic ⁽³⁾	3.22	3.17	2.44	2.35	2.82	2.20	2.36	2.38	8.84	7.38
EPS – diluted ⁽³⁾	3.18	3.15	2.42	2.33	2.80	2.19	2.34	2.36	8.75	7.33
Adjusted EPS – diluted ⁽²⁾	3.17	3.18	2.72	2.66	2.67	2.43	2.34	2.38	9.06	7.44
ROE ⁽⁴⁾	16.2%	16.8%	13.4%	12.9%	15.9%	13.0%	14.5%	14.9%	15.5%	14.4%
Adjusted ROE ⁽²⁾	16.2%	16.9%	15.0%	14.7%	15.2%	14.4%	14.5%	15.0%	16.0%	14.6%
Return on average assets ⁽⁴⁾	0.8%	0.8%	0.7%	0.7%	0.8%	0.7%	0.8%	0.8%	0.8%	0.8%
Return on RWA ⁽⁴⁾	2.3%	2.3%	1.8%	1.9%	2.4%	2.0%	2.2%	2.3%	2.2%	2.2%
NIM ⁽⁴⁾	1.75%	1.76%	1.67%	1.58%	1.66%	1.50%	1.60%	1.56%	1.73%	1.59%
Efficiency Ratio ⁽⁴⁾⁽⁵⁾	39.5%	39.5%	41.1%	41.7%	36.5%	43.2%	37.9%	37.5%	40.0%	39.1%
BALANCE SHEET										
Total assets	27,544,976	26,361,201	26,327,464	25,037,145	23,147,614	21,944,721	21,054,763	20,634,250		
Assets Under Management ⁽⁴⁾	32,333,820	30,909,183	30,830,162	29,410,999	27,495,398	26,142,735	25,259,152	24,652,969		
Loans receivable	25,960,054	24,867,909	24,446,452	23,526,404	21,671,338	20,455,377	19,676,690	19,298,548		
Loans Under Management ⁽⁴⁾	30,640,893	29,321,091	28,848,831	27,800,546	25,935,686	24,568,457	23,794,216	23,233,420		
Shareholders' equity	1,411,522	1,359,646	1,313,968	1,280,027	1,259,875	1,212,952	1,181,472	1,138,117		
Liquid assets ⁽⁴⁾	1,431,940	1,592,125	2,046,896	1,406,592	1,439,394	1,782,905	1,775,459	1,479,429		
Total assets held for regulatory purposes as a % of total										
Equitable Bank assets	4.8%	5.6%	7.3%	5.1%	5.6%	7.5%	7.8%	6.7%		
Total liquid assets as a % of total assets	5.2%	6.0%	7.8%	5.6%	6.2%	8.1%	8.4%	7.2%		
Deposit principal	14,904,198	14,532,042	14,637,787	13,522,012	12,894,384	12,366,734	11,880,741	11,024,720		

⁽¹⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽²⁾ These adjusted results are derived by removing after-tax mark-to-market gains/losses on certain securities and derivatives from reported results.

Q1 2019 results are also adjusted for the after-tax provision for credit losses on performing leases recorded immediately after the acquisition of Bennington Financial Corp ("Bennington").

Q2 2018 results are also adjusted for the after-tax write-down of unamortized upfront costs associated with the reduction of the Company's secured backstop facility.

⁽³⁾ YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.

⁽⁴⁾ See Non-GAAP Measures section.

⁽⁵⁾ Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.



Table 1: Financial highlights (continued)

(\$ THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES)	2019			2018				2017	YTD	
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4	2019 ⁽¹⁾	2018 ⁽¹⁾
CREDIT QUALITY										
Provision for credit losses	\$ 3,463	\$ 1,386	\$ 9,628	\$ 628	\$ 517	\$ 168	\$ 770	\$ 387	\$ 14,477	\$ 1,455
Provision for credit losses – rate ⁽²⁾	0.05%	0.02%	0.16%	0.01%	0.01%	0.003%	0.02%	0.01%	0.08%	0.01%
Net impaired loan as a % of total loan assets ⁽³⁾	0.47%	0.42%	0.49%	0.16%	0.16%	0.13%	0.13%	0.12%		
Allowance for credit losses as a % of total loan assets	0.13%	0.13%	0.13%	0.11%	0.11%	0.12%	0.13%	0.17%		
SHARE CAPITAL										
Common shares outstanding	16,743,253	16,666,896	16,642,685	16,554,018	16,553,113	16,520,618	16,515,238	16,503,437		
Book value per common share ⁽²⁾⁽⁴⁾	79.97	77.22	74.59	72.94	71.73	69.03	67.14	64.57		
Common share price – close	103.81	72.59	64.73	59.12	68.87	59.56	53.68	71.50		
Common share market capitalization	1,738,117	1,209,850	1,077,281	978,674	1,140,013	983,968	886,538	1,179,996		
Dividends declared per: ⁽⁵⁾										
Common share	0.33	0.31	0.30	0.28	0.27	0.27	0.26	0.25	0.94	0.80
Preferred share – Series 3	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	1.20	1.20
Dividend Yield ⁽²⁾	1.5%	1.8%	1.8%	1.7%	1.7%	1.9%	1.7%	1.6%	1.7%	1.7%
Dividend Payout ⁽²⁾	10.4%	9.8%	12.4%	12.0%	9.6%	12.3%	11.1%	10.6%	10.7%	10.9%
EQUITABLE BANK CAPITAL RATIOS⁽²⁾⁽⁶⁾										
RWA	9,586,356	9,373,293	9,229,237	8,802,891	8,389,236	7,790,674	7,396,553	7,035,380		
CET1 Ratio	13.3%	13.1%	12.9%	13.5%	13.8%	14.3%	14.7%	14.8%		
Tier 1 Capital Ratio	14.1%	13.9%	13.7%	14.3%	14.7%	15.3%	15.7%	15.9%		
Total Capital Ratio	14.4%	14.2%	14.0%	14.5%	15.0%	15.6%	16.0%	16.3%		
Leverage Ratio	4.8%	4.9%	4.7%	5.0%	5.3%	5.4%	5.5%	5.4%		

⁽¹⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽²⁾ See Non-GAAP Measures section.

⁽³⁾ Effective January 1, 2018, as a result of adoption of IFRS 9, net impaired loans have been revised to include all loans that are in arrears 90 days or greater and reflect gross impaired loan assets less stage 3 allowances. Prior period net impaired loans are presented under IAS 39 and do not include insured loans that are less than 365 days in arrears. Prior period net impaired loans equals to gross impaired loan assets less individual allowances.

⁽⁴⁾ The adoption of IFRS 9 resulted in a \$0.42 increase in our book value per common share as at January 1, 2018.
The adoption of IFRS 16 resulted in a \$0.05 decrease in our book value per common share as at January 1, 2019.

⁽⁵⁾ YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.

⁽⁶⁾ The Bank adopted IFRS 9 effective January 1, 2018 and IFRS 16 effective January 1, 2019. The related transitional impact on regulatory capital and RWA was recognized upon adoption.



Table 2: Interim consolidated statements of income

(\$ THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)	2019			2018			2017	YTD		
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4	2019 ⁽¹⁾	2018 ⁽¹⁾
Interest income:										
Loans – Retail	\$ 176,082	\$ 168,136	\$ 159,222	\$ 151,238	\$ 138,553	\$ 129,328	\$ 122,467	\$ 119,985	\$ 503,440	\$ 390,348
Loans – Commercial	98,477	98,208	97,629	82,059	76,923	70,258	65,524	64,494	294,314	212,705
Investments	2,304	2,084	1,821	1,825	1,496	1,500	1,046	939	6,209	4,042
Other	6,720	6,724	5,934	4,914	4,964	4,163	3,805	3,728	19,378	12,932
	283,583	275,152	264,606	240,036	221,936	205,249	192,842	189,146	823,341	620,027
Interest expense:										
Deposits	97,169	96,280	92,363	84,433	76,666	68,748	61,144	56,255	285,812	206,558
Securitization liabilities	64,858	62,653	62,903	55,898	47,581	44,825	43,562	44,961	190,414	135,968
Bank facilities	1,706	1,897	2,655	3,557	3,423	11,536	5,726	6,970	6,258	20,685
Debentures	-	-	-	-	-	-	-	229	-	-
Others	1,703	-	1,333	1,557	1,242	644	1,140	1,034	3,036	3,026
	165,436	160,830	159,254	145,445	128,912	125,753	111,572	109,449	485,520	366,237
Net interest income	118,147	114,322	105,352	94,591	93,024	79,496	81,270	79,697	337,821	253,790
Provision for credit losses	3,463	1,386	9,628	628	517	168	770	387	14,477	1,455
Net interest income after provision for credit losses	114,684	112,936	95,724	93,963	92,507	79,328	80,500	79,310	323,344	252,335
Other income:										
Fees and other income	6,110	5,900	5,644	4,462	4,843	6,547	5,377	6,153	17,654	16,767
Net (loss) gain on investments	(327)	76	(821)	(3,754)	131	138	(370)	-	(1,072)	(101)
Gains (losses) on securitization activities and income from securitization retained interests	3,919	2,497	2,065	(1,176)	5,500	3,024	2,937	2,349	8,481	11,461
	9,702	8,473	6,888	(468)	10,474	9,709	7,944	8,502	25,063	28,127
Net interest and other income	124,386	121,409	102,612	93,495	102,981	89,037	88,444	87,812	348,407	280,462
Non-interest expenses:										
Compensation and benefits	25,696	25,751	24,284	20,021	19,406	19,032	18,603	15,821	75,731	57,041
Other	24,793	22,745	21,827	19,212	18,391	19,491	15,207	17,252	69,365	53,089
	50,489	48,496	46,111	39,233	37,797	38,523	33,810	33,073	145,096	110,130
Income before income taxes	73,897	72,913	56,501	54,262	65,184	50,514	54,634	54,739	203,311	170,332
Income taxes:										
Current	14,524	17,861	13,576	10,526	17,124	12,404	14,320	10,360	45,961	43,848
Deferred	4,431	1,030	1,264	3,620	254	573	147	3,933	6,725	974
	18,955	18,891	14,840	14,146	17,378	12,977	14,467	14,293	52,686	44,822
Net income	\$ 54,942	\$ 54,022	\$ 41,661	\$ 40,116	\$ 47,806	\$ 37,537	\$ 40,167	\$ 40,446	\$ 150,625	\$ 125,510
Dividends on preferred shares	1,191	1,191	1,191	1,190	1,191	1,191	1,191	1,190	3,573	3,573
Net income available to common shareholders	\$ 53,751	\$ 52,831	\$ 40,470	\$ 38,926	\$ 46,615	\$ 36,346	\$ 38,976	\$ 39,256	\$ 147,052	\$ 121,937
Common shares outstanding:										
Weighted average basic	16,705,416	16,650,635	16,573,522	16,553,212	16,528,351	16,517,020	16,507,603	16,486,677	16,643,674	16,517,734
Weighted average diluted	16,920,557	16,770,276	16,702,520	16,672,512	16,654,209	16,603,186	16,629,832	16,625,927	16,798,583	16,629,172
Earnings per share:										
Basic	\$ 3.22	\$ 3.17	\$ 2.44	\$ 2.35	\$ 2.82	\$ 2.20	\$ 2.36	\$ 2.38	\$ 8.84	\$ 7.38
Diluted	\$ 3.18	\$ 3.15	\$ 2.42	\$ 2.33	\$ 2.80	\$ 2.19	\$ 2.34	\$ 2.36	\$ 8.75	\$ 7.33

⁽¹⁾ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



Table 3: Net interest income and margin

	2019									2018		
	Q3			Q2			Q1			Q4		
	Average Balance ⁽¹⁾	Average rate	Revenue/ Expense	Average Balance ⁽¹⁾	Average rate	Revenue/ Expense	Average Balance ⁽¹⁾	Average rate	Revenue/ Expense	Average Balance ⁽¹⁾	Average rate	Revenue/ Expense
(\$ THOUSANDS, EXCEPT PERCENTAGES)												
<i>Revenues derived from:</i>												
Cash and equivalents	\$ 1,493,616	1.94%	\$ 7,319	\$ 1,435,249	2.04%	\$ 7,289	\$ 1,341,761	1.93%	\$ 6,379	\$ 1,106,050	1.84%	\$ 5,124
Equity securities	119,546	5.66%	1,705	123,456	4.93%	1,519	129,862	4.30%	1,376	143,068	4.48%	1,615
Alternative single family mortgages	11,200,968	4.90%	138,443	11,006,951	4.85%	133,183	10,730,758	4.78%	126,348	10,377,724	4.65%	121,683
Prime single family mortgages	6,114,664	2.43%	37,447	5,773,940	2.42%	34,835	5,621,753	2.37%	32,803	5,119,956	2.29%	29,516
Other retail loans	12,965	5.86%	192	7,911	5.99%	118	4,595	6.28%	71	2,481	6.19%	39
Total Retail loans	17,328,597	4.03%	176,082	16,788,802	4.02%	168,136	16,357,106	3.95%	159,222	15,500,161	3.87%	151,238
Conventional commercial loans	3,864,738	5.98%	58,208	3,804,596	6.05%	57,409	3,877,759	6.10%	58,355	3,703,914	5.80%	54,183
Equipment leases ⁽²⁾	471,264	11.05%	13,128	452,400	12.00%	13,537	416,836	11.88%	12,215	N/A	N/A	N/A
Insured Multi-unit residential mortgages	3,505,267	3.07%	27,141	3,491,212	3.13%	27,262	3,401,457	3.23%	27,059	3,353,071	3.30%	27,876
Total Commercial loans	7,841,269	4.98%	98,477	7,748,208	5.08%	98,208	7,696,052	5.14%	97,629	7,056,985	4.61%	82,059
Average interest earning assets	\$ 26,783,028	4.20%	\$ 283,583	\$ 26,095,715	4.23%	\$ 275,152	\$ 25,524,781	4.20%	\$ 264,606	\$ 23,806,264	4.00%	\$ 240,036
<i>Expenses related to:</i>												
Deposits	\$ 14,579,766	2.64%	\$ 97,169	\$ 14,610,659	2.64%	\$ 96,280	\$ 14,057,319	2.66%	\$ 92,363	\$ 13,173,201	2.54%	\$ 84,432
Secured backstop funding facility ⁽³⁾	-	N/A	632	-	N/A	1,441	-	N/A	2,249	-	N/A	2,273
Securitization liabilities	10,079,157	2.55%	64,858	9,839,097	2.55%	62,653	9,697,566	2.63%	62,903	8,653,299	2.56%	55,898
Debentures	-	N/A	-	-	N/A	-	-	N/A	-	-	N/A	-
Other	545,930	2.02%	2,777	39,996	4.57%	456	192,275	3.67%	1,739	485,294	2.32%	2,842
Average interest bearing liabilities	\$ 25,204,853	2.60%	\$ 165,436	\$ 24,489,752	2.63%	\$ 160,830	\$ 23,947,160	2.70%	\$ 159,254	\$ 22,311,794	2.59%	\$ 145,445
Net interest income and margin		1.75%	\$ 118,147		1.76%	\$ 114,322		1.67%	\$ 105,352		1.58%	\$ 94,591

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.

⁽²⁾ The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January 1, 2019. Bennington data for periods prior to acquisition are not included.

⁽³⁾ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.



Table 3: Net interest income and margin (continued)

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2018									2017		
	Q3			Q2			Q1			Q4		
	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense
<i>Revenues derived from:</i>												
Cash and equivalents	\$ 1,118,262	1.77%	\$ 4,979	\$ 1,165,096	1.43%	\$ 4,164	\$ 1,147,715	1.34%	\$ 3,805	\$ 1,176,195	1.26%	\$ 3,727
Equity securities	145,433	4.04%	1,481	141,869	4.24%	1,499	104,331	4.07%	1,046	95,700	3.89%	940
Alternative single family mortgages	10,005,745	4.58%	115,614	9,622,198	4.54%	108,887	9,406,019	4.43%	102,846	9,182,337	4.33%	100,316
Prime single family mortgages	4,192,967	2.17%	22,914	3,933,205	2.08%	20,412	3,893,568	2.04%	19,619	3,933,385	1.98%	19,669
Other retail loans	1,609	6.22%	25	891	13.06%	29	122	5.80%	2	-	N/A	-
Total Retail loans	14,200,321	3.87%	138,553	13,556,294	3.83%	129,328	13,299,709	3.73%	122,467	13,115,722	3.63%	119,985
Conventional commercial loans	3,421,150	5.70%	49,136	3,235,323	5.53%	44,607	2,956,079	5.52%	40,267	2,885,130	5.41%	39,314
Equipment leases ⁽²⁾	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Insured Multi-unit residential mortgages	3,331,698	3.31%	27,787	3,149,418	3.27%	25,651	3,062,534	3.34%	25,257	2,964,635	3.37%	25,180
Total Commercial loans	6,752,848	4.52%	76,923	6,384,741	4.41%	70,258	6,018,613	4.42%	65,524	5,849,765	4.37%	64,494
Average interest earning assets	\$ 22,216,864	3.96%	\$ 221,936	\$ 21,248,000	3.87%	\$ 205,249	\$ 20,570,368	3.80%	\$ 192,842	\$ 20,237,382	3.71%	\$ 189,146
<i>Expenses related to:</i>												
Deposits	\$ 12,626,633	2.41%	\$ 76,666	\$ 12,106,838	2.28%	\$ 68,748	\$ 11,430,882	2.17%	\$ 61,144	\$ 10,703,606	2.09%	\$ 56,256
Secured backstop funding facility ⁽³⁾	-	N/A	2,289	-	N/A	10,999	-	N/A	5,293	-	N/A	5,336
Securitization liabilities	7,723,784	2.44%	47,581	7,496,880	2.40%	44,825	7,494,697	2.36%	43,562	7,608,618	2.34%	44,961
Debentures	-	N/A	-	-	N/A	-	-	N/A	-	12,581	7.22%	229
Other	433,512	2.17%	2,376	219,020	2.16%	1,181	311,148	2.05%	1,573	631,158	1.68%	2,667
Average interest bearing liabilities	\$ 20,783,929	2.46%	\$ 128,912	\$ 19,822,738	2.54%	\$ 125,753	\$ 19,236,727	2.35%	\$ 111,572	\$ 18,955,963	2.29%	\$ 109,449
Net interest income and margin		1.66%	\$ 93,024		1.50%	\$ 79,496		1.60%	\$ 81,270		1.56%	\$ 79,697

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.

⁽²⁾ The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January 1, 2019. Bennington data for periods prior to acquisition are not included.

⁽³⁾ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.



Table 3: Net interest income and margin (continued)

(\$ THOUSANDS, EXCEPT PERCENTAGES)	YTD					
	2019			2018		
	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense
<i>Revenues derived from:</i>						
Cash and equivalents	\$ 1,402,116	2.00%	\$ 20,987	\$ 1,143,691	1.51%	\$ 12,948
Equity securities	124,288	4.95%	4,600	130,544	4.12%	4,026
Alternative single family mortgages	10,979,559	4.85%	397,974	9,677,987	4.52%	327,347
Prime single family mortgages	5,836,786	2.41%	105,085	4,006,580	2.10%	62,945
Other retail loans	8,490	5.97%	381	874	8.56%	56
Total Retail loans	16,824,835	4.00%	503,440	13,685,441	3.81%	390,348
Conventional commercial loans	3,849,031	6.04%	173,972	3,204,184	5.59%	134,010
Equipment leases ⁽²⁾	446,833	11.63%	38,880	N/A	N/A	N/A
Insured Multi-unit residential mortgages	3,465,979	3.14%	81,462	3,181,217	3.31%	78,695
Total Commercial loans	7,761,843	5.07%	294,314	6,385,401	4.45%	212,705
Average interest earning assets	\$ 26,113,082	4.22%	\$ 823,341	\$ 21,345,077	3.88%	\$ 620,027
<i>Expenses related to:</i>						
Deposits	\$ 14,415,915	2.65%	\$ 285,812	\$ 12,054,784	2.29%	\$ 206,558
Secured backstop funding facility ⁽³⁾	-	N/A	4,322	-	N/A	18,581
Securitization liabilities	9,871,940	2.58%	190,414	7,571,787	2.40%	135,968
Other	259,400	2.56%	4,972	321,227	2.14%	5,130
Average interest bearing liabilities	\$ 24,547,255	2.64%	\$ 485,520	\$ 19,947,798	2.45%	\$ 366,237
Net interest income and margin		1.73%	\$ 337,821		1.59%	\$ 253,790

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.

⁽²⁾ The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January 1, 2019. Bennington data for periods prior to acquisition are not included.

⁽³⁾ Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.



Table 4: Non-interest expenses and Efficiency Ratio

(\$ THOUSANDS, EXCEPT PERCENTAGES AND FTE)	2019			2018				2017	YTD	
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4	2019 ⁽¹⁾	2018 ⁽¹⁾
Compensation and benefits	\$ 25,696	\$ 25,751	\$ 24,284	\$ 20,021	\$ 19,406	\$ 19,032	\$ 18,603	\$ 15,821	\$ 75,731	\$ 57,041
Technology and system costs	8,254	7,617	7,429	5,858	6,137	5,751	4,901	5,490	23,300	16,789
Regulatory, legal and professional fees	5,136	4,447	4,674	4,303	3,780	3,117	2,749	3,538	14,257	9,646
Marketing and corporate expenses	4,801	4,776	3,654	3,830	3,509	5,696	2,962	3,501	13,231	12,167
Product costs	4,339	3,645	3,842	3,372	3,278	3,377	3,055	3,110	11,826	9,710
Premises	2,263	2,260	2,228	1,849	1,687	1,550	1,540	1,613	6,751	4,777
Total non-interest expenses	\$ 50,489	\$ 48,496	\$ 46,111	\$ 39,233	\$ 37,797	\$ 38,523	\$ 33,810	\$ 33,073	\$ 145,096	\$ 110,130
Efficiency Ratio	39.5%	39.5%	41.1%	41.7%	36.5%	43.2%	37.9%	37.5%	40.0%	39.1%
Full-time employee ("FTE") – period average	839	820	795	665	640	613	604	586	818	620

⁽¹⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



Table 5: Interim consolidated balance sheets

(\$ THOUSANDS)	2019			2018			2017	
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4
Assets								
Cash and cash equivalents	\$ 373,904	\$ 424,422	\$ 486,422	\$ 477,243	\$ 755,952	\$ 793,688	\$ 698,359	\$ 660,930
Restricted cash	408,635	462,438	381,144	327,097	359,283	347,285	333,097	366,038
Securities purchased under reverse repurchase agreements	250,079	125,069	547,620	250,000	-	-	-	-
Investments	250,927	196,699	198,321	193,399	159,034	155,048	148,072	107,442
Loans – Retail	18,059,496	17,014,738	16,734,424	16,203,139	14,692,346	13,874,941	13,465,351	13,287,596
Loans – Commercial	7,900,558	7,853,171	7,712,028	7,323,265	6,978,992	6,580,436	6,211,339	6,010,952
Securitization retained interests	132,683	124,561	119,183	115,331	111,202	109,191	106,222	104,429
Other assets	168,694	160,103	148,322	147,671	90,805	84,132	92,323	96,863
	\$ 27,544,976	\$ 26,361,201	\$ 26,327,464	\$ 25,037,145	\$ 23,147,614	\$ 21,944,721	\$ 21,054,763	\$ 20,634,250
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	\$ 15,111,948	\$ 14,720,700	\$ 14,821,107	\$ 13,668,521	\$ 13,021,485	\$ 12,476,974	\$ 11,999,157	\$ 11,114,313
Securitization liabilities	10,294,459	10,024,334	9,926,375	9,236,045	8,175,776	7,584,327	7,554,866	7,565,545
Obligations under repurchase agreements	463,071	-	-	342,010	299,028	202,928	104,652	452,001
Deferred tax liabilities	63,284	58,100	59,366	42,610	38,990	38,735	38,162	35,802
Other liabilities	200,692	198,421	206,648	177,961	178,946	177,994	176,454	199,601
Bank facilities	-	-	-	289,971	173,514	250,811	-	128,871
	26,133,454	25,001,555	25,013,496	23,757,118	21,887,739	20,731,769	19,873,291	19,496,133
Shareholders' equity:								
Preferred shares	72,557	72,557	72,557	72,557	72,557	72,557	72,557	72,557
Common shares	210,794	206,039	204,492	200,792	200,760	199,305	199,123	198,660
Contributed surplus	6,898	7,132	6,907	7,035	6,707	6,612	6,309	6,012
Retained earnings ⁽²⁾	1,144,628	1,096,231	1,049,208	1,014,559	980,272	938,122	906,235	866,109
Accumulated other comprehensive loss ("AOCI") ⁽³⁾	(23,355)	(22,313)	(19,196)	(14,916)	(421)	(3,644)	(2,752)	(5,221)
	1,411,522	1,359,646	1,313,968	1,280,027	1,259,875	1,212,952	1,181,472	1,138,117
	\$ 27,544,976	\$ 26,361,201	\$ 26,327,464	\$ 25,037,145	\$ 23,147,614	\$ 21,944,721	\$ 21,054,763	\$ 20,634,250

⁽¹⁾ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽²⁾ Retained earnings as at January 1, 2018 were restated by adding \$5.5 million as a result of adoption of IFRS 9.

Retained earnings as at January 1, 2019 were restated by reducing \$0.8 million as a result of adoption of IFRS 16.

⁽³⁾ AOCI as at January 1, 2018 were restated by adding \$1.4 million as a result of adoption of IFRS 9.



Table 6: Average balance sheet information⁽¹⁾

(\$ THOUSANDS)	2019			2018			2017	
	Q3 ⁽²⁾	Q2 ⁽²⁾	Q1 ⁽²⁾	Q4 ⁽²⁾	Q3 ⁽²⁾	Q2 ⁽²⁾	Q1 ⁽²⁾	Q4
Assets								
Cash and cash equivalents	\$ 584,793	\$ 561,251	\$ 573,721	\$ 545,301	\$ 690,518	\$ 665,875	\$ 636,435	\$ 643,779
Restricted cash	449,363	438,358	354,320	373,391	345,071	358,210	344,718	389,956
Securities purchased under reverse repurchase agreements	93,787	168,172	199,405	62,500	-	-	-	-
Investments	228,392	200,607	193,993	178,856	157,159	152,376	122,329	111,255
Loans – Retail	17,537,941	16,876,702	16,471,346	15,534,431	14,279,044	13,651,722	13,375,158	13,184,404
Loans – Commercial	7,928,967	7,821,675	7,669,674	7,156,407	6,820,397	6,429,401	6,123,584	5,896,772
Securitization retained interests	126,927	120,231	116,101	111,361	109,398	106,295	103,878	102,081
Other assets	162,010	150,078	143,523	105,843	88,430	89,594	96,453	95,217
	\$ 27,112,180	\$ 26,337,074	\$ 25,722,083	\$ 24,068,090	\$ 22,490,017	\$ 21,453,473	\$ 20,802,555	\$ 20,423,464
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	\$ 14,846,749	\$ 14,804,803	\$ 14,248,729	\$ 13,333,004	\$ 12,778,575	\$ 12,226,341	\$ 11,549,408	\$ 10,832,913
Securitization liabilities	10,136,834	9,921,044	9,676,235	8,710,856	7,821,158	7,549,145	7,532,079	7,643,718
Obligations under repurchase agreements	367,032	-	166,245	321,594	276,134	166,565	261,137	345,181
Deferred tax liabilities	59,236	59,050	54,545	40,378	38,805	38,305	37,499	33,442
Other liabilities	194,292	214,424	207,504	192,834	169,752	192,965	156,279	176,547
Bank facilities	122,221	-	72,493	196,605	168,070	79,816	101,735	256,666
Debentures	-	-	-	-	-	-	-	16,250
	25,726,364	24,999,321	24,425,751	22,795,271	21,252,494	20,253,137	19,638,137	19,304,717
Shareholders' equity:								
Preferred shares	72,557	72,557	72,557	72,557	72,557	72,557	72,557	72,557
Common shares	208,101	205,081	201,799	200,768	199,724	199,189	198,816	197,919
Contributed surplus	7,169	7,027	7,071	6,871	6,719	6,468	6,152	5,985
Retained earnings	1,121,719	1,073,636	1,031,358	999,819	960,246	924,969	889,168	849,334
Accumulated other comprehensive loss	(23,730)	(20,548)	(16,453)	(7,196)	(1,723)	(2,847)	(2,275)	(7,048)
	1,385,816	1,337,753	1,296,332	1,272,819	1,237,523	1,200,336	1,164,418	1,118,747
	\$ 27,112,180	\$ 26,337,074	\$ 25,722,083	\$ 24,068,090	\$ 22,490,017	\$ 21,453,473	\$ 20,802,555	\$ 20,423,464

⁽¹⁾ Average balance is calculated based on opening and closing month-end balances outstanding during the period.

⁽²⁾ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



Table 7: Loan principal under administration – by lending business

(\$ THOUSANDS)	2019			2018			2017	
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4
Insured								
Retail	\$ 7,597,081	\$ 6,821,367	\$ 6,870,059	\$ 6,609,559	\$ 5,538,746	\$ 5,242,287	\$ 5,294,502	\$ 5,398,885
Commercial	3,596,116	3,643,498	3,444,287	3,528,139	3,401,099	3,358,404	3,135,804	3,082,022
Total loan principal outstanding	\$ 11,193,197	\$ 10,464,865	\$ 10,314,346	\$ 10,137,698	\$ 8,939,845	\$ 8,600,691	\$ 8,430,306	\$ 8,480,907
Total loan principal outstanding percentage	43%	42%	42%	43%	41%	42%	43%	44%
Uninsured								
Retail	\$ 10,350,390	\$ 10,094,543	\$ 9,759,495	\$ 9,492,604	\$ 9,070,288	\$ 8,547,797	\$ 8,061,562	\$ 7,811,665
Commercial	4,308,462	4,213,701	4,272,292	3,796,390	3,577,769	3,221,955	3,097,959	2,922,129
Total loan principal outstanding	\$ 14,658,852	\$ 14,308,244	\$ 14,031,787	\$ 13,288,994	\$ 12,648,057	\$ 11,769,752	\$ 11,159,521	\$ 10,733,794
Total loan principal outstanding percentage	57%	58%	58%	57%	59%	58%	57%	56%
Total loan principal outstanding – on Balance Sheet	\$ 25,852,049	\$ 24,773,109	\$ 24,346,133	\$ 23,426,692	\$ 21,587,902	\$ 20,370,443	\$ 19,589,827	\$ 19,214,701
Derecognized								
Commercial	\$ 4,788,844	\$ 4,547,982	\$ 4,502,698	\$ 4,373,854	\$ 4,347,784	\$ 4,198,014	\$ 4,204,389	\$ 4,018,719
Total loan principal outstanding – off Balance Sheet	\$ 4,788,844	\$ 4,547,982	\$ 4,502,698	\$ 4,373,854	\$ 4,347,784	\$ 4,198,014	\$ 4,204,389	\$ 4,018,719
Loans Under Management	\$ 30,640,893	\$ 29,321,091	\$ 28,848,831	\$ 27,800,546	\$ 25,935,686	\$ 24,568,457	\$ 23,794,216	\$ 23,233,420
Retail								
Alternative single family mortgages	\$ 11,346,539	\$ 11,155,609	\$ 10,920,051	\$ 10,602,110	\$ 10,225,608	\$ 9,826,147	\$ 9,497,132	\$ 9,341,819
Prime single family mortgages	6,586,036	5,749,924	5,703,570	5,496,655	4,381,735	3,962,788	3,858,527	3,868,731
Other retail loans	14,896	10,377	5,933	3,398	1,691	1,149	405	-
Total	17,947,471	16,915,910	16,629,554	16,102,163	14,609,034	13,790,084	13,356,064	13,210,550
Commercial								
Mortgages – to Corporates	1,586,030	1,590,603	1,734,367	1,689,641	1,625,780	1,439,961	1,479,025	1,312,655
Mortgages – to Small Business	880,589	854,743	836,892	817,182	806,774	779,985	760,268	759,463
Equipment leases ⁽²⁾	488,716	469,271	448,812	N/A	N/A	N/A	N/A	N/A
Insured Multi-unit residential mortgages	8,288,222	8,125,261	7,879,612	7,827,046	7,697,701	7,526,050	7,308,787	7,073,125
Specialty financing loans	230,230	226,711	224,546	262,647	247,950	243,558	251,329	275,427
Construction loans	1,219,635	1,138,592	1,095,048	1,101,867	948,447	788,819	638,743	602,200
Total	12,693,422	12,405,181	12,219,277	11,698,383	11,326,652	10,778,373	10,438,152	10,022,870
Loans Under Management	\$ 30,640,893	\$ 29,321,091	\$ 28,848,831	\$ 27,800,546	\$ 25,935,686	\$ 24,568,457	\$ 23,794,216	\$ 23,233,420

⁽¹⁾ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽²⁾ Bennington equipment leases data for periods prior to acquisition are not included.



Table 8: Deposit principal

(\$ THOUSANDS)	2019			2018			2017	
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4
Brokered deposits								
Term	\$ 10,943,430	\$ 11,097,490	\$ 11,316,137	\$ 10,345,979	\$ 9,839,929	\$ 9,402,210	\$ 9,104,613	\$ 8,291,682
Demand	573,261	597,664	637,777	679,147	714,291	773,437	891,783	955,456
	11,516,691	11,695,154	11,953,914	11,025,126	10,554,220	10,175,647	9,996,396	9,247,138
EQ Bank deposits								
Term	912,049	549,593	529,144	753,687	278,940	157,861	32,677	-
Demand	1,604,372	1,701,405	1,689,463	1,434,494	1,791,139	1,816,125	1,701,617	1,627,582
	2,516,421	2,250,998	2,218,607	2,188,181	2,070,079	1,973,986	1,734,294	1,627,582
Strategic partnerships	520,948	435,423	315,266	158,705	120,085	67,101	51	-
Deposit notes	350,138	150,467	150,000	150,000	150,000	150,000	150,000	150,000
Total deposit principal	\$ 14,904,198	\$ 14,532,042	\$ 14,637,787	\$ 13,522,012	\$ 12,894,384	\$ 12,366,734	\$ 11,880,741	\$ 11,024,720

⁽¹⁾ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



Table 9: Impaired loans – by lending business

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2019			2018				2017
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4
Gross impaired loan assets⁽²⁾								
Retail	\$ 61,459	\$ 50,264	\$ 51,923	\$ 38,469	\$ 35,245	\$ 27,527	\$ 26,879	\$ 22,419
Commercial excluding equipment leases	42,464	41,906	42,235	462	272	867	154	1,534
Equipment leases ⁽³⁾	22,325	17,038	27,730	N/A	N/A	N/A	N/A	N/A
Total	\$ 126,248	\$ 109,208	\$ 121,888	\$ 38,931	\$ 35,517	\$ 28,394	\$ 27,033	\$ 23,953
Net impaired loan assets⁽⁴⁾								
Retail	\$ 59,372	\$ 48,253	\$ 50,253	\$ 36,955	\$ 34,014	\$ 26,313	\$ 26,040	\$ 21,270
Commercial excluding equipment leases	42,343	41,846	42,176	450	272	846	154	1,219
Equipment leases ⁽³⁾	20,708	15,641	27,242	N/A	N/A	N/A	N/A	N/A
Total	\$ 122,423	\$ 105,740	\$ 119,671	\$ 37,405	\$ 34,286	\$ 27,159	\$ 26,194	\$ 22,489
Net impaired loan assets as a % of portfolio loan assets								
Retail	0.33%	0.28%	0.30%	0.23%	0.23%	0.19%	0.19%	0.16%
Commercial excluding equipment leases	0.57%	0.56%	0.58%	0.01%	0.004%	0.01%	0.002%	0.02%
Equipment leases ⁽³⁾	4.24%	3.33%	6.07%	N/A	N/A	N/A	N/A	N/A
Total	0.47%	0.42%	0.49%	0.16%	0.16%	0.13%	0.13%	0.12%

⁽¹⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽²⁾ Under IFRS 9, loans are reassessed and deemed to be impaired at the earlier of the date they have been individually provided for or when they have been in arrears for 90 days or greater.

Under IAS 39, uninsured loans were deemed to be impaired at the earlier of the date they have been individually provided for or when they have been in arrears over 90 days;

Insured loans were deemed to be impaired when payment were contractually past due 365 days.

⁽³⁾ Bennington equipment leases data for periods prior to acquisition are not included.

⁽⁴⁾ Net impaired loan assets reflect gross impaired loans less stage 3 allowances under IFRS 9 and were reported as gross impaired loans less individual allowances under IAS 39.



Table 10: Provision for credit losses – by lending business (under IFRS 9)

(\$ THOUSANDS)	2019			2018				YTD	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2019	2018
Stage 1									
Retail	\$ 495	\$ (70)	\$ 233	\$ 121	\$ 718	\$ (289)	\$ 124	\$ 658	\$ 553
Commercial excluding equipment leases	33	(82)	91	56	(497)	517	(84)	42	(64)
Equipment leases ⁽¹⁾	4	(78)	4,737	N/A	N/A	N/A	N/A	4,663	N/A
Total	532	(230)	5,061	177	221	228	40	5,363	489
Stage 2									
Retail	165	(120)	5	(25)	(433)	(305)	294	50	(444)
Commercial excluding equipment leases	18	(76)	(99)	(79)	462	(450)	85	(157)	97
Equipment leases ⁽¹⁾	305	26	1,312	N/A	N/A	N/A	N/A	1,643	N/A
Total	488	(170)	1,218	(104)	29	(755)	379	1,536	(347)
Stage 3									
Retail	567	884	781	488	271	593	234	2,232	1,098
Commercial excluding equipment leases	104	8	38	67	(4)	102	117	150	215
Equipment leases ⁽¹⁾	1,772	894	2,530	N/A	N/A	N/A	N/A	5,196	N/A
Total	2,443	1,786	3,349	555	267	695	351	7,578	1,313
Total provision for credit losses									
Retail	1,227	694	1,019	584	556	(1)	652	2,940	1,207
Commercial excluding equipment leases	155	(150)	30	44	(39)	169	118	35	248
Equipment leases ⁽¹⁾	2,081	842	8,579	N/A	N/A	N/A	N/A	11,502	N/A
Total	\$ 3,463	\$ 1,386	\$ 9,628	\$ 628	\$ 517	\$ 168	\$ 770	\$ 14,477	\$ 1,455
Total provision for credit losses as a % of average portfolio loan principal									
Retail	0.03%	0.02%	0.02%	0.02%	0.02%	(0.00%)	0.02%	0.02%	0.01%
Commercial excluding equipment leases	0.01%	(0.01%)	0.002%	0.002%	(0.002%)	0.01%	0.01%	0.001%	0.003%
Equipment leases ⁽¹⁾	1.74%	0.73%	7.74%	N/A	N/A	N/A	N/A	3.31%	N/A
Total	0.05%	0.02%	0.16%	0.01%	0.01%	0.003%	0.02%	0.08%	0.01%

⁽¹⁾ Bennington equipment leases data for periods prior to acquisition are not included.



Table 11: Allowance for credit losses continuity⁽¹⁾

(\$ THOUSANDS)	2019			2018			2017		YTD	
	Q3 ⁽²⁾	Q2 ⁽²⁾	Q1 ⁽²⁾	Q4 ⁽²⁾	Q3 ⁽²⁾	Q2 ⁽²⁾	Q1 ⁽²⁾	Q4	2019 ⁽²⁾	2018 ⁽²⁾
Stage 1 & 2 allowances (collective allowance under IAS 39)										
Balance, beginning of period ⁽³⁾	\$ 29,651	\$ 30,051	\$ 23,772	\$ 23,699	\$ 23,449	\$ 23,976	\$ 23,557	\$ 31,890	\$ 23,772	\$ 23,557
Provision for credit losses:										
Transfer from Stage 3 ⁽⁴⁾	298	227	91	48	41	145	85	-	616	271
Transfer to Stage 3 ⁽⁴⁾	(6)	(7)	(6)	(3)	(3)	(4)	(2)	-	(19)	(9)
Re-measurement ⁽⁴⁾⁽⁵⁾	(33)	(837)	(191)	(317)	(172)	(943)	101	-	(1,061)	(1,014)
Originations ⁽⁴⁾	552	340	394	447	446	346	270	-	1,286	1,062
Discharges ⁽⁴⁾	(100)	(71)	(58)	(102)	(62)	(71)	(35)	-	(229)	(168)
Finance leases acquired ⁽⁶⁾	309	(52)	6,049	-	-	-	-	-	6,306	-
Balance, end of period	\$ 30,671	\$ 29,651	\$ 30,051	\$ 23,772	\$ 23,699	\$ 23,449	\$ 23,976	\$ 31,890	\$ 30,671	\$ 23,699
Stage 3 allowance (individual allowance under IAS 39)										
Balance, beginning of period ⁽³⁾	\$ 3,468	\$ 2,217	\$ 1,526	\$ 1,231	\$ 1,235	\$ 839	\$ 1,327	\$ 1,655	\$ 1,526	\$ 1,327
Provision for credit losses:										
Transfer to Stage 1 ⁽⁴⁾	(264)	(179)	(51)	(25)	(22)	(93)	(74)	-	(494)	(189)
Transfer to Stage 2 ⁽⁴⁾	(34)	(48)	(40)	(23)	(19)	(52)	(11)	-	(122)	(82)
Transfer from Stage 1 ⁽⁴⁾	1	1	1	-	1	1	-	-	3	2
Transfer from Stage 2 ⁽⁴⁾	5	6	5	3	2	3	2	-	16	7
Re-measurement ⁽⁴⁾⁽⁵⁾	963	1,112	904	600	305	836	434	-	2,979	1,575
Originations ⁽⁴⁾	-	-	-	-	-	-	-	-	-	-
Discharges ⁽⁴⁾	-	-	-	-	-	-	-	-	-	-
Finance leases acquired ⁽⁶⁾	1,772	894	2,530	-	-	-	-	-	5,196	-
Provision for credit losses – IAS 39	-	-	-	-	-	-	-	387	-	-
Write-offs	(1,552)	15	(2,042)	-	-	-	-	-	(3,579)	-
Realized losses	(545)	(598)	(661)	(343)	(302)	(308)	(857)	(595)	(1,804)	(1,467)
Recoveries	11	48	45	83	31	9	18	17	104	58
Balance, end of period	\$ 3,825	\$ 3,468	\$ 2,217	\$ 1,526	\$ 1,231	\$ 1,235	\$ 839	\$ 1,464	\$ 3,825	\$ 1,231
Total allowance										
Balance, beginning of period ⁽³⁾	\$ 33,119	\$ 32,268	\$ 25,298	\$ 24,930	\$ 24,684	\$ 24,815	\$ 24,884	\$ 33,545	\$ 25,298	\$ 24,884
Provision for credit losses:										
Re-measurement ⁽⁴⁾⁽⁵⁾	930	275	713	283	133	(107)	535	-	1,918	561
Originations ⁽⁴⁾	552	340	394	447	446	346	270	-	1,286	1,062
Discharges ⁽⁴⁾	(100)	(71)	(58)	(102)	(62)	(71)	(35)	-	(229)	(168)
Finance leases acquired ⁽⁶⁾	2,081	842	8,579	-	-	-	-	-	11,502	-
Provision for credit losses – IAS 39	-	-	-	-	-	-	-	387	-	-
Write-offs	(1,552)	15	(2,042)	-	-	-	-	-	(3,579)	-
Realized losses	(545)	(598)	(661)	(343)	(302)	(308)	(857)	(595)	(1,804)	(1,467)
Recoveries	11	48	45	83	31	9	18	17	104	58
Balance, end of period	\$ 34,496	\$ 33,119	\$ 32,268	\$ 25,298	\$ 24,930	\$ 24,684	\$ 24,815	\$ 33,354	\$ 34,496	\$ 24,930

⁽¹⁾ The allowance for credit losses as at September 30, 2019 includes allowance on loan commitments amounting to \$128 thousand.

⁽²⁾ Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽³⁾ Balance, beginning of period for Q1 2018 was reported after IFRS 9 transition adjustments.

⁽⁴⁾ Not applicable under IAS 39.

⁽⁵⁾ Includes movement as a result of significant changes in credit risk, changes in credit risk that did not result in a transfer between stages and changes in model inputs and assumptions.

⁽⁶⁾ Bennington equipment leases data for periods prior to acquisition are not included.



Table 12: Allowance for credit losses – by lending business (under IFRS 9)

(\$ THOUSANDS)	2019			2018			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Stage 1							
Retail	\$ 2,726	\$ 2,231	\$ 2,301	\$ 2,068	\$ 1,946	\$ 1,291	\$ 1,580
Commercial excluding equipment leases	12,570	12,537	12,619	12,528	12,473	12,907	12,390
Equipment leases ⁽¹⁾	4,663	4,659	4,737	N/A	N/A	N/A	N/A
Total	19,959	19,427	19,657	14,596	14,419	14,198	13,970
Stage 2							
Retail	2,260	2,095	2,215	2,210	2,236	2,606	2,911
Commercial excluding equipment leases	6,809	6,791	6,867	6,966	7,044	6,645	7,095
Equipment leases ⁽¹⁾	1,643	1,338	1,312	N/A	N/A	N/A	N/A
Total	10,712	10,224	10,394	9,176	9,280	9,251	10,006
Stage 3							
Retail	2,087	2,011	1,670	1,514	1,231	1,214	839
Commercial excluding equipment leases	121	60	59	12	-	21	-
Equipment leases ⁽¹⁾	1,617	1,397	488	N/A	N/A	N/A	N/A
Total	3,825	3,468	2,217	1,526	1,231	1,235	839
Total allowance for credit losses							
Retail	7,073	6,337	6,186	5,792	5,413	5,111	5,330
Commercial excluding equipment leases	19,500	19,388	19,545	19,506	19,517	19,573	19,485
Equipment leases ⁽¹⁾	7,923	7,394	6,537	N/A	N/A	N/A	N/A
Total	\$ 34,496	\$ 33,119	\$ 32,268	\$ 25,298	\$ 24,930	\$ 24,684	\$ 24,815
Allowance for credit losses as a % of portfolio loan assets							
Retail	0.04%	0.04%	0.04%	0.04%	0.04%	0.04%	0.04%
Commercial excluding equipment leases	0.26%	0.26%	0.27%	0.27%	0.28%	0.30%	0.31%
Equipment leases ⁽¹⁾	1.62%	1.58%	1.46%	N/A	N/A	N/A	N/A
Total	0.13%	0.13%	0.13%	0.11%	0.11%	0.12%	0.13%

⁽¹⁾ Bennington equipment leases data for periods prior to acquisition are not included.



Table 13: Loan principal outstanding – by province⁽¹⁾

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2019						2018						2017			
	Q3 ⁽²⁾		Q2 ⁽²⁾		Q1 ⁽²⁾		Q4 ⁽²⁾		Q3 ⁽²⁾		Q2 ⁽²⁾		Q1 ⁽²⁾		Q4	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Retail																
Ontario	\$ 11,585,563	45%	\$ 11,151,859	45%	\$ 10,983,327	45%	\$ 10,699,449	46%	\$ 10,058,307	47%	\$ 9,598,952	47%	\$ 9,312,945	48%	\$ 9,252,820	48%
Alberta	2,410,230	9%	2,216,237	9%	2,188,969	9%	2,108,739	9%	1,852,860	9%	1,738,058	9%	1,695,539	9%	1,689,128	9%
Quebec	981,571	4%	801,727	3%	762,169	3%	701,573	3%	501,533	2%	443,046	2%	404,815	2%	386,567	2%
British Columbia	1,923,325	7%	1,778,406	7%	1,731,984	7%	1,661,146	7%	1,419,254	7%	1,305,037	6%	1,251,922	6%	1,195,274	6%
Saskatchewan	329,188	1%	314,279	1%	312,872	1%	303,723	1%	266,119	1%	249,367	1%	244,693	1%	244,371	1%
Other Provinces	717,594	3%	653,402	3%	650,233	3%	627,533	3%	510,961	2%	455,624	2%	446,150	2%	442,390	2%
	17,947,471	69%	16,915,910	68%	16,629,554	68%	16,102,163	69%	14,609,034	68%	13,790,084	68%	13,356,064	68%	13,210,550	69%
Commercial⁽³⁾																
Ontario	3,685,224	14%	3,612,566	15%	3,584,789	15%	3,412,270	15%	3,300,921	15%	3,078,203	15%	3,046,936	16%	2,903,885	15%
Alberta	1,246,695	5%	1,264,191	5%	1,231,133	5%	1,162,608	5%	1,136,552	5%	1,068,692	5%	1,058,492	5%	980,553	5%
Quebec	1,453,123	6%	1,446,802	6%	1,365,608	6%	1,350,466	6%	1,278,949	6%	1,256,974	6%	1,216,502	6%	1,230,702	6%
British Columbia	997,045	4%	978,984	4%	999,871	4%	901,253	4%	814,189	4%	700,199	3%	531,593	3%	531,381	3%
Saskatchewan	129,764	1%	152,249	1%	151,804	1%	125,925	1%	116,012	1%	118,396	1%	98,243	1%	86,915	0%
Other Provinces	392,727	2%	402,407	2%	383,374	2%	372,007	2%	332,245	2%	357,896	2%	281,996	1%	270,716	1%
	7,904,578	31%	7,857,199	32%	7,716,579	32%	7,324,529	31%	6,978,868	32%	6,580,359	32%	6,233,763	32%	6,004,151	31%
Total loan principal	\$ 25,852,049	100%	\$ 24,773,109	100%	\$ 24,346,133	100%	\$ 23,426,692	100%	\$ 21,587,902	100%	\$ 20,370,443	100%	\$ 19,589,827	100%	\$ 19,214,701	100%
Total⁽³⁾																
Ontario	\$ 15,270,787	59%	\$ 14,764,425	60%	\$ 14,568,116	60%	\$ 14,111,719	60%	\$ 13,359,228	62%	\$ 12,677,155	62%	\$ 12,359,880	63%	\$ 12,156,705	63%
Alberta	3,656,925	14%	3,480,428	14%	3,420,102	14%	3,271,347	14%	2,989,412	14%	2,806,750	14%	2,754,032	14%	2,669,681	14%
Quebec	2,434,694	9%	2,248,529	9%	2,127,777	9%	2,052,039	9%	1,780,482	8%	1,700,020	8%	1,621,318	8%	1,617,269	8%
British Columbia	2,920,370	11%	2,757,390	11%	2,731,855	11%	2,562,399	11%	2,233,443	10%	2,005,236	10%	1,783,515	9%	1,726,655	9%
Saskatchewan	458,952	2%	466,528	2%	464,676	2%	429,648	2%	382,131	2%	367,763	2%	342,936	2%	331,285	2%
Other Provinces	1,110,321	4%	1,055,809	4%	1,033,607	4%	999,540	4%	843,206	4%	813,520	4%	728,146	4%	713,106	4%
Total loan principal	\$ 25,852,049	100%	\$ 24,773,109	100%	\$ 24,346,133	100%	\$ 23,426,692	100%	\$ 21,587,902	100%	\$ 20,370,443	100%	\$ 19,589,827	100%	\$ 19,214,701	100%

⁽¹⁾ Geographic location based on the address of the property mortgaged or the address of leasee.

⁽²⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽³⁾ Bennington equipment leases geographic location data for periods prior to acquisition are not included.



Table 14: Residential mortgage and HELOC principal outstanding – by province⁽¹⁾⁽²⁾

	Residential mortgages				HELOC ⁽⁴⁾		Total	
	Insured ⁽³⁾		Uninsured		Uninsured		Uninsured	
	Total	%	Total	%	Total	%	Total	%
(\$ THOUSANDS, EXCEPT PERCENTAGES)	Q3 2019							
Ontario	\$ 3,808,574	21%	\$ 7,723,803	43%	\$ 52,842	76%	\$ 7,776,645	43%
Alberta	1,577,160	9%	828,624	5%	4,412	6%	833,036	5%
British Columbia	932,665	5%	980,376	5%	10,284	15%	990,660	6%
Manitoba	210,753	1%	65,633	0%	582	1%	66,215	0%
Saskatchewan	277,056	2%	51,123	0%	810	1%	51,933	0%
Other Provinces	790,873	4%	630,267	4%	957	1%	631,224	4%
Total residential mortgages	\$ 7,597,081	42%	\$ 10,279,826	58%	\$ 69,887	100%	\$ 10,349,713	58%
(\$ THOUSANDS, EXCEPT PERCENTAGES)	Q2 2019							
Ontario	\$ 3,573,802	21%	\$ 7,529,533	45%	\$ 48,184	76%	\$ 7,577,717	45%
Alberta	1,390,187	8%	821,834	5%	4,216	7%	826,050	5%
British Columbia	799,311	5%	970,519	6%	8,576	14%	979,095	6%
Manitoba	179,685	1%	65,982	0%	516	1%	66,498	0%
Saskatchewan	259,923	2%	53,694	0%	662	1%	54,356	0%
Other Provinces	618,460	4%	589,460	3%	986	2%	590,446	3%
Total residential mortgages	\$ 6,821,367	40%	\$ 10,031,022	60%	\$ 63,140	100%	\$ 10,094,162	60%
(\$ THOUSANDS, EXCEPT PERCENTAGES)	Q3 2018							
Ontario	\$ 3,185,960	22%	\$ 6,834,086	47%	\$ 38,260	78%	\$ 6,872,346	47%
Alberta	1,058,046	7%	790,075	5%	3,887	8%	793,962	5%
British Columbia	603,339	4%	811,115	6%	4,800	10%	815,915	6%
Manitoba	130,929	1%	68,213	1%	488	1%	68,701	0%
Saskatchewan	210,841	1%	54,699	0%	579	1%	55,278	0%
Other Provinces	349,632	2%	462,197	3%	995	2%	463,192	3%
Total residential mortgages	\$ 5,538,747	38%	\$ 9,020,385	62%	\$ 49,009	100%	\$ 9,069,394	62%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELOC.

⁽³⁾ Insured by either CMHC, Genworth or Canada Guaranty.

⁽⁴⁾ HELOC, Standalone HELOC ("SHELOC"), and *Equitable Bank Reverse Mortgage* (formerly called *PATH Home Plan*) are collectively referred to as "HELOC" in this Report wherever applicable.



Table 15: Residential mortgage principal outstanding – by remaining amortization⁽¹⁾

(\$ THOUSANDS, EXCEPT PERCENTAGES)	<5 years	5 - <10 years	10 - <15 years	15 - <20 years	20 - <25 years	25 - <30 years	30 - <35 years	>=35 years	Total
Q3 2019⁽²⁾									
Total residential mortgage mortgages	\$ 7,203 0.04%	\$ 59,986 0.34%	\$ 247,825 1.39%	\$ 1,665,883 9.32%	\$ 5,674,785 31.74%	\$ 10,200,070 57.06%	\$ 21,155 0.12%	\$ - 0.00%	\$ 17,876,907 100%
Q2 2019⁽²⁾									
Total residential mortgage mortgages	\$ 6,419 0.04%	\$ 48,512 0.29%	\$ 218,932 1.30%	\$ 1,367,755 8.12%	\$ 5,067,113 30.07%	\$ 10,120,852 60.06%	\$ 22,807 0.14%	\$ - 0.00%	\$ 16,852,390 100%
Q1 2019⁽²⁾									
Total residential mortgage mortgages	\$ 4,253 0.03%	\$ 42,989 0.26%	\$ 203,295 1.23%	\$ 1,216,448 7.34%	\$ 5,117,817 30.88%	\$ 9,963,921 60.12%	\$ 24,919 0.15%	\$ - 0.00%	\$ 16,573,642 100%
Q4 2018⁽²⁾									
Total residential mortgage mortgages	\$ 4,154 0.03%	\$ 33,981 0.21%	\$ 187,162 1.17%	\$ 1,077,086 6.71%	\$ 4,997,438 31.14%	\$ 9,733,965 60.65%	\$ 16,096 0.10%	\$ - 0.00%	\$ 16,049,882 100%
Q3 2018⁽²⁾									
Total residential mortgage mortgages	\$ 3,353 0.02%	\$ 26,131 0.18%	\$ 142,371 0.98%	\$ 785,595 5.40%	\$ 3,866,630 26.56%	\$ 9,716,297 66.74%	\$ 18,755 0.13%	\$ - 0.00%	\$ 14,559,132 100%
Q2 2018⁽²⁾									
Total residential mortgage mortgages	\$ 3,659 0.03%	\$ 21,329 0.16%	\$ 127,905 0.93%	\$ 681,941 4.96%	\$ 3,433,559 24.98%	\$ 9,443,631 68.71%	\$ 31,615 0.23%	\$ 370 0.00%	\$ 13,744,009 100%
Q1 2018⁽²⁾									
Total residential mortgage mortgages	\$ 2,936 0.02%	\$ 19,907 0.15%	\$ 116,206 0.87%	\$ 601,827 4.52%	\$ 3,324,131 24.97%	\$ 9,213,358 69.21%	\$ 33,366 0.25%	\$ 563 0.01%	\$ 13,312,294 100%
Q4 2017									
Total residential mortgage mortgages	\$ 2,269 0.02%	\$ 18,170 0.14%	\$ 100,080 0.76%	\$ 539,669 4.10%	\$ 3,295,980 25.03%	\$ 9,159,661 69.56%	\$ 52,126 0.39%	\$ 286 0.00%	\$ 13,168,241 100%

⁽¹⁾ The above residential mortgage balances do not include HELOC (HELOC, SHELOC and *Equitable Bank Reverse Mortgage*) amount.

⁽²⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



Table 16: Uninsured average loan-to-value of newly originated and newly acquired⁽¹⁾

	2019						2018						2017			
	Q3 ⁽²⁾		Q2 ⁽²⁾		Q1 ⁽²⁾		Q4 ⁽²⁾		Q3 ⁽²⁾		Q2 ⁽²⁾		Q1 ⁽²⁾		Q4	
	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾	Residential mortgages	HELOC ⁽³⁾⁽⁴⁾
Ontario	71%	19%	71%	19%	71%	19%	70%	14%	72%	17%	72%	17%	71%	17%	72%	10%
Alberta	71%	4%	70%	31%	71%	11%	71%	16%	71%	28%	72%	10%	72%	11%	72%	2%
British Columbia	64%	14%	68%	14%	67%	9%	65%	6%	67%	7%	68%	14%	68%	7%	69%	6%
Manitoba	70%	6%	62%	16%	69%	7%	72%	18%	71%	6%	73%	5%	72%	4%	71%	6%
Saskatchewan	61%	0%	62%	6%	68%	2%	67%	15%	67%	36%	72%	36%	63%	33%	69%	1%
Other Provinces	72%	12%	72%	3%	72%	2%	70%	29%	71%	2%	71%	3%	70%	19%	71%	12%
Total Canada	70%	18%	70%	18%	71%	16%	70%	13%	71%	16%	71%	16%	70%	16%	71%	9%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ Effective January 1, 2018, the ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽³⁾ HELOC includes HELOC, SHELOC, and *Equitable Bank Reverse Mortgage*.

The loan-to-value ("LTV") of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.

In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed 80%.

For SHELOCs, there are no mortgages associated to these properties.

⁽⁴⁾ During the quarter, there was a LTV methodology refinement with respect to newly originated HELOC. All the prior period comparatives have been recalculated to conform to the current period presentation.



Table 17: Average loan-to-value of existing uninsured residential mortgages⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾

	2019			2018			2017	
	Q3 ⁽⁵⁾	Q2 ⁽⁵⁾	Q1 ⁽⁵⁾	Q4 ⁽⁵⁾	Q3 ⁽⁵⁾	Q2 ⁽⁵⁾	Q1 ⁽⁵⁾	Q4
Ontario	64%	64%	65%	65%	64%	64%	64%	64%
Alberta	67%	67%	67%	67%	65%	65%	66%	65%
British Columbia	64%	64%	65%	64%	63%	63%	64%	64%
Manitoba	65%	67%	67%	67%	66%	68%	68%	67%
Saskatchewan	57%	57%	58%	57%	57%	56%	57%	57%
Other Provinces	66%	67%	67%	66%	65%	65%	65%	64%
Total Canada	64%	65%	66%	65%	64%	64%	65%	64%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ Based on current property values. Current values are estimated using a Housing Price Index.

⁽³⁾ The LTV of our HELOC (HELOC, SHELOC and *Equitable Bank Reverse Mortgage*) products is not included in this chart.

⁽⁴⁾ Equitable has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable's exposure. Equitable underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable's single family residential loans was \$37.7 million at September 30, 2019 (June 30, 2019 - \$39.8 million, September 30, 2018 - \$45.5 million).

⁽⁵⁾ Effective January 1, 2018, the ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



Table 18: Alternative single family – weighted average beacon score by LTV⁽¹⁾

LTV at origination	2019			2018				2017	
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	
<50% LTV	705	703	703	702	700	697	696	694	
50% - 64.99% LTV	696	696	695	694	692	692	691	690	
65% - 69.99% LTV	688	688	687	688	687	686	685	684	
70% - 75% LTV	689	688	687	687	685	684	681	680	
>75% LTV	696	694	694	693	691	690	686	687	
Total	693	692	692	691	690	688	686	686	

⁽¹⁾ The beacon scores reported above represent the current weighted average beacon score of the Bank's insured and uninsured mortgage portfolio within its Alternative Single Family Lending Business.



Table 19: Modified Capital Disclosure Template – Equitable Bank

	2019			2018				2017	
	Q2 ⁽¹⁾⁽²⁾	Q2 ⁽¹⁾⁽²⁾	Q1 ⁽¹⁾⁽²⁾	Q4 ⁽¹⁾⁽²⁾	Q3 ⁽¹⁾⁽²⁾	Q2 ⁽¹⁾⁽²⁾	Q1 ⁽¹⁾⁽²⁾	All-in	Q4 Transitional
(\$ THOUSANDS, EXCEPT PERCENTAGES)									
Common Equity Tier 1 capital: instruments and reserves									
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	\$ 211,528	\$ 207,376	\$ 206,418	\$ 203,270	\$ 203,237	\$ 201,784	\$ 201,602	\$ 200,990	
2 Retained earnings	1,150,579	1,101,625	1,053,959	1,019,179	984,299	941,626	909,493	868,966	
3 Accumulated other comprehensive income (and other reserves)	(20,687)	(20,320)	(18,607)	(17,565)	(6,516)	(7,146)	(6,308)	(8,748)	
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-	-	-	-	-	-	-	-	
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-	-	-	-	-	-	-	-	
6 Common Equity Tier 1 capital before regulatory adjustments	\$ 1,341,420	\$ 1,288,681	\$ 1,241,770	\$ 1,204,884	\$ 1,181,020	\$ 1,136,264	\$ 1,104,787	\$ 1,061,208	
Common Equity Tier 1 capital: regulatory adjustments									
28 Total regulatory adjustments to Common Equity Tier 1	\$ (63,240)	\$ (61,883)	\$ (53,324)	\$ (20,684)	\$ (19,520)	\$ (18,745)	\$ (17,592)	\$ (17,046)	
29 Common Equity Tier 1 capital (CET1)	\$ 1,278,180	\$ 1,226,798	\$ 1,188,446	\$ 1,184,200	\$ 1,161,500	\$ 1,117,519	\$ 1,087,195	\$ 1,044,162	\$ 1,049,321
Additional Tier 1 capital: instruments									
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	
31 of which: classified as equity under applicable accounting standards	72,554	72,554	72,554	72,554	72,554	72,554	72,554	72,554	
32 of which: classified as liabilities under applicable accounting standards	-	-	-	-	-	-	-	-	
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-	-	-	-	-	-	-	-	
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-	-	-	-	-	-	-	-	
35 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-	
36 Additional Tier 1 capital before regulatory adjustments	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	
Additional Tier 1 capital: regulatory adjustments									
43 Total regulatory adjustments to Additional Tier 1 capital	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
44 Additional Tier 1 capital (AT1)	72,554	72,554	72,554	72,554	72,554	72,554	72,554	72,554	
45 Tier 1 capital (T1 = CET1 + AT1)	\$ 1,350,734	\$ 1,299,352	\$ 1,261,000	\$ 1,256,754	\$ 1,234,054	\$ 1,190,073	\$ 1,159,749	\$ 1,116,716	\$ 1,120,125
Tier 2 capital: instruments and allowances									
46 Directly issued qualifying Tier 2 instruments plus related stock surplus	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
47 Directly issued capital instruments subject to phase out from Tier 2	-	-	-	-	-	-	-	-	
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-	-	-	-	-	-	-	-	
49 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-	
50 Collective allowances	30,671	29,651	30,051	23,772	23,699	23,449	23,976	31,890	
51 Tier 2 capital before regulatory adjustments	\$ 30,671	\$ 29,651	\$ 30,051	\$ 23,772	\$ 23,699	\$ 23,449	\$ 23,976	\$ 31,890	
Tier 2 capital: regulatory adjustments									
57 Total regulatory adjustments to Tier 2 capital	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
58 Tier 2 capital (T2)	30,671	29,651	30,051	23,772	23,699	23,449	23,976	31,890	
59 Total capital (TC = T1 + T2)	\$ 1,381,405	\$ 1,329,003	\$ 1,291,051	\$ 1,280,526	\$ 1,257,753	\$ 1,213,522	\$ 1,183,725	\$ 1,148,606	\$ 1,152,015
60 Total risk-weighted assets	\$ 9,586,356	\$ 9,373,293	\$ 9,229,237	\$ 8,802,891	\$ 8,389,236	\$ 7,790,674	\$ 7,396,553	\$ 7,035,380	\$ 7,043,725
Capital ratios									
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)	13.3%	13.1%	12.9%	13.5%	13.8%	14.3%	14.7%	14.8%	14.9%
62 Tier 1 (as a percentage of risk-weighted assets)	14.1%	13.9%	13.7%	14.3%	14.7%	15.3%	15.7%	15.9%	15.9%
63 Total capital (as a percentage of risk-weighted assets)	14.4%	14.2%	14.0%	14.5%	15.0%	15.6%	16.0%	16.3%	16.4%
OSFI all-in target									
69 Common Equity Tier 1 capital all-in target ratio	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	
70 Tier 1 capital all-in target ratio	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	
71 Total capital all-in target ratio	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)									
80 Current cap on CET1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
82 Current cap on AT1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	-	-	-	-	
84 Current cap on T2 instruments subject to phase out arrangements	-	-	-	-	-	-	-	-	
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	-	-	-	-	

⁽¹⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

⁽²⁾ The transitional approach is no longer applicable effective Q1 2018.



Table 20: Leverage Ratio – Equitable Bank

	2019			2018				2017
	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4 ⁽¹⁾	Q3 ⁽¹⁾	Q2 ⁽¹⁾	Q1 ⁽¹⁾	Q4
(\$ THOUSANDS, EXCEPT PERCENTAGES)								
On-balance sheet exposure								
1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)	\$ 27,007,109	\$ 25,950,516	\$ 25,494,724	\$ 24,481,165	\$ 22,806,548	\$ 21,607,008	\$ 20,712,758	\$ 20,278,798
2 Grossed-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework (IFRS)	-	-	-	-	-	-	-	-
3 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	-	-	-	-	-	-	-	-
4 (Asset amounts deducted in determining Basel III Tier 1 capital)	(60,572)	(59,891)	(52,735)	(23,333)	(25,616)	(22,248)	(21,149)	(20,572)
5 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 4)	\$ 26,946,537	\$ 25,890,625	\$ 25,441,989	\$ 24,457,832	\$ 22,780,932	\$ 21,584,760	\$ 20,691,609	\$ 20,258,226
Derivative exposures								
6 Replacement cost associated with all derivative transactions	\$ 12,815	\$ 8,727	\$ 6,241	\$ 20,237	\$ 17,018	\$ 12,991	\$ 9,170	\$ 17,963
7 Add-on amounts for potential future exposure associated with all derivative transactions	13,888	14,045	13,864	40,137	37,098	33,207	32,660	30,102
8 (Exempted central counterparty-leg of client cleared trade exposures)	-	-	-	-	-	-	-	-
9 Adjusted effective notional amount of written credit derivatives	-	-	-	-	-	-	-	-
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-	-	-	-	-	-	-
11 Total derivative exposures (sum of lines 6 to 10)	\$ 26,703	\$ 22,772	\$ 20,105	\$ 60,374	\$ 54,116	\$ 46,198	\$ 41,830	\$ 48,065
Securities financing transaction exposures								
12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	\$ 250,079	\$ 125,069	\$ 547,620	\$ 250,000	\$ -	\$ -	\$ -	\$ -
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-	-	-	-	-	-	-
14 Counterparty credit risk (CCR) exposure for SFTs	-	-	-	-	-	-	-	-
15 Agent transaction exposures	-	-	-	-	-	-	-	-
16 Total securities financing transaction exposures (sum of lines 12 to 15)	\$ 250,079	\$ 125,069	\$ 547,620	\$ 250,000	\$ -	\$ -	\$ -	\$ -
Other off-balance sheet exposures								
17 Off-balance sheet exposure at gross notional amount	\$ 2,116,158	\$ 2,051,512	\$ 1,833,658	\$ 1,544,684	\$ 1,788,625	\$ 1,698,465	\$ 1,419,735	\$ 1,294,335
18 (Adjustments for conversion to credit equivalent amounts)	(1,455,407)	(1,371,438)	(1,224,751)	(992,212)	(1,221,402)	(1,203,478)	(992,268)	(924,242)
19 Off-balance sheet items (sum of lines 17 and 18)	\$ 660,751	\$ 680,074	\$ 608,907	\$ 552,472	\$ 567,223	\$ 494,987	\$ 427,467	\$ 370,093
Capital and Total Exposure								
20 Tier 1 capital	\$ 1,350,734	\$ 1,299,352	\$ 1,261,000	\$ 1,256,754	\$ 1,234,054	\$ 1,190,073	\$ 1,159,749	\$ 1,116,716
21 Total Exposures (sum of lines 5, 11, 16 and 19)	\$ 27,884,070	\$ 26,718,540	\$ 26,618,621	\$ 25,320,678	\$ 23,402,271	\$ 22,125,945	\$ 21,160,906	\$ 20,676,384
Leverage Ratios								
22 Basel III Leverage Ratio	4.8%	4.9%	4.7%	5.0%	5.3%	5.4%	5.5%	5.4%

⁽¹⁾ Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9. 2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



Non-GAAP measures**Assets Under Management ("AUM")**

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by the Company.

Book value per common share

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

Common Equity Tier 1 Capital ("CET1 Capital")

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

CET1 Ratio

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for the Bank in accordance with OSFI's Capital Adequacy Requirements ("CAR") Guideline.

Dividend Payout ratio

is defined as dividend per common share as a percentage of diluted earnings per share.

Dividend Yield

is calculated on an annualized basis and is defined as dividend per common share divided by average of daily closing price per common share for the period.

Efficiency Ratio

is derived by dividing non-interest expenses by the sum of net revenue. A lower efficiency ratio reflects a more efficient cost structure.

Leverage Ratio

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline.

Liquid assets

is a measure of the Company's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

Loans Under Management ("LUM")

is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by the Company.

Net interest margin ("NIM")

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period.

Net revenue

is calculated as the sum of net interest income and other income.

Provision for credit losses – rate

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period.



Non-GAAP measures**Return on average assets**

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

Return on RWA

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period.

Return on shareholders' equity ("ROE")

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

Risk-weighted assets ("RWA")

represents the Bank's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.

Tier 1 Capital

is calculated by adding non-cumulative preferred shares to CET1 Capital.

Tier 2 Capital

is equal to the sum of the Bank's eligible stage 1 and 2 allowance (collective allowance under IAS 39) and subordinated debentures.

Tier 1 Ratio

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline.

Total Capital

equals to Tier 1 plus Tier 2 Capital.

Total Capital Ratio

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline.



Acronyms**AOCI**

Accumulated Other Comprehensive Income (Loss)

CAR

Capital Adequacy Requirements

CMHC

Canada Mortgage and Housing Corporation

EPS

Earnings per Share

GAAP

Generally Accepted Accounting Principles

HELOC

Home Equity Line of Credit

IFRS

International Financial Reporting Standards

IASB

International Accounting Standards Board

IAS

International Accounting Standard

LTV

Loan-to-Value ratio

NIM

Net Interest Margin

OSFI

Office of the Superintendent of Financial Institutions Canada

