



# EQUITABLE

CANADA'S CHALLENGER BANK™

Supplemental Information and Regulatory Disclosures  
For the three and six months ended June 30, 2019



## Notes to Readers

### Reporting Changes

Effective Q1 2019, Equitable Group Inc. (the "Company" or "Equitable") reports the financial results of its businesses based on two portfolios: Retail and Commercial. This reporting structure better aligns our assets with our customer segments and the way in which we manage the businesses. It is also more consistent with market practice. Please refer to Note 2(f) to the interim consolidated financial statements for further details. In addition, the calculation of Net interest margin ("NIM") and the Efficiency Ratio does not include Tax equivalent basis ("TEB") adjustments.

We have updated all historical figures contained in this Supplemental Information and Regulatory Disclosures Report (the "Report") to conform to these reporting changes.

### Purpose of this document

This Report aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of Equitable.

1. Disclosures related to the Company's loan portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Practices and Procedures', effective for Equitable Bank on January 1, 2013.
2. Equitable Bank (the "Bank")'s regulatory capital Basel Pillar III disclosures.

### Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles ("GAAP") and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction with the Company's unaudited interim consolidated financial statements and accompanying notes, as well as Management's Discussion and Analysis ("MD&A") for the quarter ended June 30, 2019.

### Basis of presentation

All amounts in this Report are Canadian dollars and are unaudited.

GAAP measures have been prepared in accordance with International Financial Reporting Standards ("IFRS") unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP measures".

### Adoption of IFRS 9

Effective January 1, 2018, the Company adopted IFRS 9 *Financial Instruments* ("IFRS 9") issued by the International Accounting Standards Board ("IASB"), which replaced the IAS 39 *Financial Instruments: Recognition and Measurement* ("IAS 39"). We restated the opening retained earnings balance on January 1, 2018 to reflect the impact of the new requirements but did not restate the comparative periods, as permitted by the standard. Therefore, the provision and allowance for credit losses and related ratios for 2019 and 2018 periods are not directly comparable to those in 2017 periods.

### Adoption of IFRS 16

Effective January 1, 2019, the Company adopted IFRS 16 *Leases* ("IFRS 16") issued by the IASB, which replaced the IAS 17 *Leases*. Please refer Note 3 to interim consolidated financial statements for a summary of Company's accounting policies as it relates to IFRS 16. We restated the opening retained earnings balance on January 1, 2019 to reflect the impact of the new requirements but did not restate the comparative periods, as permitted by the standard. Therefore, current year disclosures are not directly comparable to prior year periods.



**Table of Contents**

	<b>Page</b>		<b>Page</b>
<b>Notes to Readers</b>	2	<b>Regulatory and voluntary mortgage portfolio disclosures</b>	
		Table 13: Loan principal outstanding – by province	19
<b>Highlights</b>		Table 14: Residential mortgage and HELOC principal outstanding – by province	20
Table 1: Financial highlights	4	Table 15: Residential mortgage principal outstanding – by remaining amortization	21
		Table 16: Uninsured average loan-to-value of newly originated and newly acquired	22
<b>Consolidated results of operations</b>		Table 17: Average loan-to-value of existing uninsured residential mortgages	23
Table 2: Interim consolidated statements of income	6	Table 18: Alternative single family - weighted average beacon score by LTV	24
Table 3: Net interest income and margin	7		
Table 4: Non-interest expenses and Efficiency Ratio	10	<b>Regulatory Basel III capital disclosures</b>	
		Table 19: Modified Capital Disclosure Template - Equitable Bank	25
<b>Financial condition</b>		Table 20: Leverage Ratio - Equitable Bank	27
Table 5: Interim consolidated balance sheets	11	<b>Non-GAAP measures</b>	28
Table 6: Average balance sheet information	12	<b>Acronyms</b>	30
Table 7: Loan principal under administration – by lending business	13		
Table 8: Deposit principal	14		
<b>Credit quality</b>			
Table 9: Impaired loans - by lending business	15		
Table 10: Provision for credit losses – by lending business (under IFRS 9)	16		
Table 11: Allowance for credit losses continuity	17		
Table 12: Allowance for credit losses – by lending business (under IFRS 9)	18		



**Table 1: Financial highlights**

(\$ THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES)	2019		2018				2017		YTD	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3	2019 <sup>(1)</sup>	2018 <sup>(1)</sup>
<b>RESULTS OF OPERATIONS</b>										
Net income	\$ 54,022	\$ 41,661	\$ 40,116	\$ 47,806	\$ 37,537	\$ 40,167	\$ 40,446	\$ 37,869	\$ 95,683	\$ 77,704
Adjusted net income <sup>(2)</sup>	54,512	46,579	45,535	45,662	41,510	40,071	40,807	36,772	101,091	81,581
Net income available to common shareholders	52,831	40,470	38,926	46,615	36,346	38,976	39,256	36,678	93,301	75,322
Net interest income	114,322	105,352	94,591	93,024	79,496	81,270	79,697	71,964	219,674	160,766
Total revenue	283,625	271,494	239,568	232,410	214,958	200,786	197,648	189,290	555,119	415,744
EPS – basic <sup>(3)</sup>	3.17	2.44	2.35	2.82	2.20	2.36	2.38	2.23	5.62	4.57
EPS – diluted <sup>(3)</sup>	3.15	2.42	2.33	2.80	2.19	2.34	2.36	2.21	5.57	4.53
Adjusted EPS – diluted <sup>(2)</sup>	3.18	2.72	2.66	2.67	2.43	2.34	2.38	2.15	5.90	4.77
ROE <sup>(4)</sup>	16.8%	13.4%	12.9%	15.9%	13.0%	14.5%	14.9%	14.4%	15.1%	13.7%
Adjusted ROE <sup>(2)</sup>	16.9%	15.0%	14.7%	15.2%	14.4%	14.5%	15.0%	14.0%	15.9%	14.4%
Return on average assets <sup>(4)</sup>	0.8%	0.7%	0.7%	0.8%	0.7%	0.8%	0.8%	0.8%	0.7%	0.7%
Return on RWA <sup>(4)</sup>	2.3%	1.8%	1.9%	2.4%	2.0%	2.2%	2.3%	2.3%	2.1%	2.1%
NIM	1.76%	1.67%	1.58%	1.66%	1.50%	1.60%	1.56%	1.45%	1.72%	1.55%
Efficiency Ratio <sup>(4)(5)</sup>	39.5%	41.1%	41.7%	36.5%	43.2%	37.9%	37.5%	37.6%	40.3%	40.5%
<b>BALANCE SHEET</b>										
Total assets	26,361,201	26,327,464	25,037,145	23,147,614	21,944,721	21,054,763	20,634,250	20,221,205		
Assets Under Management <sup>(4)</sup>	30,909,183	30,830,162	29,410,999	27,495,398	26,142,735	25,259,152	24,652,969	24,274,172		
Loans receivable	24,867,909	24,446,452	23,526,404	21,671,338	20,455,377	19,676,690	19,298,548	18,787,348		
Loans Under Management <sup>(4)</sup>	29,321,091	28,848,831	27,800,546	25,935,686	24,568,457	23,794,216	23,233,420	22,753,938		
Shareholders' equity	1,359,646	1,313,968	1,280,027	1,259,875	1,212,952	1,181,472	1,138,117	1,098,325		
Liquid assets <sup>(4)</sup>	1,592,125	2,046,896	1,406,592	1,439,394	1,782,905	1,775,459	1,479,429	1,459,711		
Total assets held for regulatory purposes as a % of total										
Equitable Bank assets	5.6%	7.3%	5.1%	5.6%	7.5%	7.8%	6.7%	6.7%		
Total liquid assets as a % of total assets	6.0%	7.8%	5.6%	6.2%	8.1%	8.4%	7.2%	7.2%		
Deposit principal	14,532,042	14,637,787	13,522,012	12,894,384	12,366,734	11,880,741	11,024,720	10,506,896		

<sup>(1)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(2)</sup> These adjusted results are derived by removing after-tax mark-to-market gains/losses on certain securities and derivatives from reported results.

Q1 2019 results are also adjusted for the after-tax provision for credit losses on performing leases recorded immediately after the acquisition of Bennington Financial Corp ("Bennington").

Q2 2018 results are also adjusted for the after-tax write-down of unamortized upfront costs associated with the reduction of the Company's secured backstop facility.

<sup>(3)</sup> YTD EPS may not equal the sum of the quarterly EPS as a result of rounding and the computation of the in-the-money options for the year versus the quarter.

<sup>(4)</sup> See Non-GAAP Measures section.

<sup>(5)</sup> Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.



**Table 1: Financial highlights (continued)**

(\$ THOUSANDS, EXCEPT SHARE, PER SHARE AMOUNTS AND PERCENTAGES)	2019		2018				2017		YTD	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3	2019 <sup>(1)</sup>	2018 <sup>(1)</sup>
<b>CREDIT QUALITY</b>										
Provision for credit losses	\$ 1,386	\$ 9,628	\$ 628	\$ 517	\$ 168	\$ 770	\$ 387	\$ 40	\$ 11,014	\$ 938
Provision for credit losses – rate <sup>(2)</sup>	0.02%	0.16%	0.01%	0.01%	0.003%	0.02%	0.01%	0.001%	0.09%	0.01%
Net impaired loan as a % of total loan assets <sup>(3)</sup>	0.42%	0.49%	0.16%	0.16%	0.13%	0.13%	0.12%	0.13%		
Allowance for credit losses as a % of total loan assets	0.13%	0.13%	0.11%	0.11%	0.12%	0.13%	0.17%	0.18%		
<b>SHARE CAPITAL</b>										
Common shares outstanding	16,666,896	16,642,685	16,554,018	16,553,113	16,520,618	16,515,238	16,503,437	16,479,034		
Book value per common share <sup>(2)(4)</sup>	77.22	74.59	72.94	71.73	69.03	67.14	64.57	62.25		
Common share price – close	72.59	64.73	59.12	68.87	59.56	53.68	71.50	56.00		
Common share market capitalization	1,209,850	1,077,281	978,674	1,140,013	983,968	886,538	1,179,996	922,826		
Dividends declared per: <sup>(5)</sup>										
Common share	0.31	0.30	0.28	0.27	0.27	0.26	0.25	0.24	0.61	0.53
Preferred share – Series 3	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.80	0.80
Dividend Yield <sup>(2)</sup>	1.8%	1.8%	1.7%	1.7%	1.9%	1.7%	1.6%	1.7%	1.8%	1.8%
Dividend Payout <sup>(2)</sup>	9.8%	12.4%	12.0%	9.6%	12.3%	11.1%	10.6%	10.9%	11.0%	11.7%
<b>EQUITABLE BANK CAPITAL RATIOS<sup>(2)(6)</sup></b>										
RWA	9,373,293	9,229,237	8,802,891	8,389,236	7,790,674	7,396,553	7,035,380	6,814,247		
CET1 Ratio	13.1%	12.9%	13.5%	13.8%	14.3%	14.7%	14.8%	14.8%		
Tier 1 Capital Ratio	13.9%	13.7%	14.3%	14.7%	15.3%	15.7%	15.9%	15.8%		
Total Capital Ratio	14.2%	14.0%	14.5%	15.0%	15.6%	16.0%	16.3%	17.2%		
Leverage Ratio	4.9%	4.7%	5.0%	5.3%	5.4%	5.5%	5.4%	5.3%		

<sup>(1)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(2)</sup> See Non-GAAP Measures section.

<sup>(3)</sup> Effective January 1, 2018, as a result of adoption of IFRS 9, net impaired loans have been revised to include all loans that are in arrears 90 days or greater and reflect gross impaired loan assets less stage 3 allowances. Prior period net impaired loans are presented under IAS 39 and do not include insured loans that are less than 365 days in arrears. Prior period net impaired loans equals to gross impaired loan assets less individual allowances.

<sup>(4)</sup> The adoption of IFRS 9 resulted in a \$0.42 increase in our book value per common share as at January 1, 2018.

The adoption of IFRS 16 resulted in a \$0.05 decrease in our book value per common share as at January 1, 2019.

<sup>(5)</sup> YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.

<sup>(6)</sup> The Bank adopted IFRS 9 effective January 1, 2018 and IFRS 16 effective January 1, 2019. The related transitional impact on regulatory capital and RWA was recognized upon adoption.



**Table 2: Interim consolidated statements of income**

(\$ THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)	2019		2018				2017		YTD	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3	2019 <sup>(1)</sup>	2018 <sup>(1)</sup>
Interest income:										
Loans – Retail	\$ 168,136	\$ 159,222	\$ 151,238	\$ 138,553	\$ 129,328	\$ 122,467	\$ 119,985	\$ 110,700	\$ 327,358	\$ 251,795
Loans – Commercial	98,208	97,629	82,059	76,923	70,258	65,524	64,494	62,040	195,837	135,782
Investments	2,084	1,821	1,825	1,496	1,500	1,046	939	65	3,905	2,546
Other	6,724	5,934	4,914	4,964	4,163	3,805	3,728	4,296	12,658	7,968
	<b>275,152</b>	<b>264,606</b>	<b>240,036</b>	<b>221,936</b>	<b>205,249</b>	<b>192,842</b>	<b>189,146</b>	<b>177,101</b>	<b>539,758</b>	<b>398,091</b>
Interest expense:										
Deposits	96,280	92,363	84,433	76,666	68,748	61,144	56,255	53,025	188,643	129,892
Securitization liabilities	62,653	62,903	55,898	47,581	44,825	43,562	44,961	43,647	125,556	88,387
Bank facilities	1,897	2,655	3,557	3,423	11,536	5,726	6,970	6,536	4,552	17,262
Debentures	-	-	-	-	-	-	229	950	-	-
Others	-	1,333	1,557	1,242	644	1,140	1,034	979	1,333	1,784
	<b>160,830</b>	<b>159,254</b>	<b>145,445</b>	<b>128,912</b>	<b>125,753</b>	<b>111,572</b>	<b>109,449</b>	<b>105,137</b>	<b>320,084</b>	<b>237,325</b>
Net interest income	114,322	105,352	94,591	93,024	79,496	81,270	79,697	71,964	219,674	160,766
Provision for credit losses	1,386	9,628	628	517	168	770	387	40	11,014	938
Net interest income after provision for credit losses	112,936	95,724	93,963	92,507	79,328	80,500	79,310	71,924	208,660	159,828
Other income:										
Fees and other income	5,900	5,644	4,462	4,843	6,547	5,377	6,153	7,492	11,544	11,924
Net gain (loss) on investments	76	(821)	(3,754)	131	138	(370)	-	(100)	(745)	(232)
Gains (losses) on securitization activities and income from securitization retained interests	2,497	2,065	(1,176)	5,500	3,024	2,937	2,349	4,797	4,562	5,961
	<b>8,473</b>	<b>6,888</b>	<b>(468)</b>	<b>10,474</b>	<b>9,709</b>	<b>7,944</b>	<b>8,502</b>	<b>12,189</b>	<b>15,361</b>	<b>17,653</b>
Net interest and other income	121,409	102,612	93,495	102,981	89,037	88,444	87,812	84,113	224,021	177,481
Non-interest expenses:										
Compensation and benefits	25,751	24,284	20,021	19,406	19,032	18,603	15,821	16,495	50,035	37,635
Other	22,745	21,827	19,212	18,391	19,491	15,207	17,252	15,147	44,572	34,698
	<b>48,496</b>	<b>46,111</b>	<b>39,233</b>	<b>37,797</b>	<b>38,523</b>	<b>33,810</b>	<b>33,073</b>	<b>31,642</b>	<b>94,607</b>	<b>72,333</b>
Income before income taxes	72,913	56,501	54,262	65,184	50,514	54,634	54,739	52,471	129,414	105,148
Income taxes:										
Current	17,861	13,576	10,526	17,124	12,404	14,320	10,360	15,773	31,437	26,724
Deferred	1,030	1,264	3,620	254	573	147	3,933	(1,171)	2,294	720
	<b>18,891</b>	<b>14,840</b>	<b>14,146</b>	<b>17,378</b>	<b>12,977</b>	<b>14,467</b>	<b>14,293</b>	<b>14,602</b>	<b>33,731</b>	<b>27,444</b>
Net income	\$ 54,022	\$ 41,661	\$ 40,116	\$ 47,806	\$ 37,537	\$ 40,167	\$ 40,446	\$ 37,869	\$ 95,683	\$ 77,704
Dividends on preferred shares	1,191	1,191	1,190	1,191	1,191	1,191	1,190	1,191	2,382	2,382
Net income available to common shareholders	\$ 52,831	\$ 40,470	\$ 38,926	\$ 46,615	\$ 36,346	\$ 38,976	\$ 39,256	\$ 36,678	\$ 93,301	\$ 75,322
Common shares outstanding:										
Weighted average basic	16,650,635	16,573,522	16,553,212	16,528,351	16,517,020	16,507,603	16,486,677	16,478,314	16,612,292	16,512,338
Weighted average diluted	16,770,276	16,702,520	16,672,512	16,654,209	16,603,186	16,629,832	16,625,927	16,570,256	16,736,586	16,616,446
Earnings per share:										
Basic	\$ 3.17	\$ 2.44	\$ 2.35	\$ 2.82	\$ 2.20	\$ 2.36	\$ 2.38	\$ 2.23	\$ 5.62	\$ 4.57
Diluted	\$ 3.15	\$ 2.42	\$ 2.33	\$ 2.80	\$ 2.19	\$ 2.34	\$ 2.36	\$ 2.21	\$ 5.57	\$ 4.53

<sup>(1)</sup> Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



**Table 3: Net interest income and margin**

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2019						2018					
	Q2			Q1			Q4			Q3		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<i>Revenues derived from:</i>												
Cash and equivalents	\$ 1,435,249	2.04%	\$ 7,289	\$ 1,341,761	1.93%	\$ 6,379	\$ 1,106,050	1.84%	\$ 5,124	\$ 1,118,262	1.77%	\$ 4,979
Equity securities	123,456	4.93%	1,519	129,862	4.30%	1,376	143,068	4.48%	1,615	145,433	4.04%	1,481
Alternative single family mortgages	11,006,951	4.85%	133,183	10,730,758	4.78%	126,348	10,377,724	4.65%	121,683	10,005,745	4.58%	115,614
Prime single family mortgages	5,773,940	2.42%	34,835	5,621,753	2.37%	32,803	5,119,956	2.29%	29,516	4,192,967	2.17%	22,914
Other retail loans	7,911	5.99%	118	4,595	6.28%	71	2,481	6.19%	39	1,609	6.22%	25
<b>Total Retail loans</b>	<b>16,788,802</b>	<b>4.02%</b>	<b>168,136</b>	<b>16,357,106</b>	<b>3.95%</b>	<b>159,222</b>	<b>15,500,161</b>	<b>3.87%</b>	<b>151,238</b>	<b>14,200,321</b>	<b>3.87%</b>	<b>138,553</b>
Conventional commercial loans	3,804,596	6.05%	57,409	3,877,759	6.10%	58,355	3,703,914	5.80%	54,183	3,421,150	5.70%	49,136
Equipment leases <sup>(2)</sup>	452,400	12.00%	13,537	416,836	11.88%	12,215	N/A	N/A	N/A	N/A	N/A	N/A
Insured Multi-unit residential mortgages	3,491,212	3.13%	27,262	3,401,457	3.23%	27,059	3,353,071	3.30%	27,876	3,331,698	3.31%	27,787
<b>Total Commercial loans</b>	<b>7,748,208</b>	<b>5.08%</b>	<b>98,208</b>	<b>7,696,052</b>	<b>5.14%</b>	<b>97,629</b>	<b>7,056,985</b>	<b>4.61%</b>	<b>82,059</b>	<b>6,752,848</b>	<b>4.52%</b>	<b>76,923</b>
<b>Average interest earning assets</b>	<b>\$ 26,095,715</b>	<b>4.23%</b>	<b>\$ 275,152</b>	<b>\$ 25,524,781</b>	<b>4.20%</b>	<b>\$ 264,606</b>	<b>\$ 23,806,264</b>	<b>4.00%</b>	<b>\$ 240,036</b>	<b>\$ 22,216,864</b>	<b>3.96%</b>	<b>\$ 221,936</b>
<i>Expenses related to:</i>												
Deposits	\$ 14,610,659	2.64%	\$ 96,280	\$ 14,057,319	2.66%	\$ 92,363	\$ 13,173,201	2.54%	\$ 84,432	\$ 12,626,633	2.41%	\$ 76,666
Secured backstop funding facility <sup>(3)</sup>	-	N/A	1,441	-	N/A	2,249	-	N/A	2,273	-	N/A	2,289
Securitization liabilities	9,839,097	2.55%	62,653	9,697,566	2.63%	62,903	8,653,299	2.56%	55,898	7,723,784	2.44%	47,581
Debentures	-	N/A	-	-	N/A	-	-	N/A	-	-	N/A	-
Other	39,996	4.57%	456	192,275	3.67%	1,739	485,294	2.32%	2,842	433,512	2.17%	2,376
<b>Average interest bearing liabilities</b>	<b>\$ 24,489,752</b>	<b>2.63%</b>	<b>\$ 160,830</b>	<b>\$ 23,947,160</b>	<b>2.70%</b>	<b>\$ 159,254</b>	<b>\$ 22,311,794</b>	<b>2.59%</b>	<b>\$ 145,445</b>	<b>\$ 20,783,929</b>	<b>2.46%</b>	<b>\$ 128,912</b>
<b>Net interest income and margin</b>		<b>1.76%</b>	<b>\$ 114,322</b>		<b>1.67%</b>	<b>\$ 105,352</b>		<b>1.58%</b>	<b>\$ 94,591</b>		<b>1.66%</b>	<b>\$ 93,024</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.

<sup>(2)</sup> The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January 1, 2019. Bennington data for periods prior to acquisition are not included.

<sup>(3)</sup> Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.



**Table 3: Net interest income and margin (continued)**

	2018						2017					
	Q2			Q1			Q4			Q3		
(\$ THOUSANDS, EXCEPT PERCENTAGES)	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/Expense
<i>Revenues derived from:</i>												
Cash and equivalents	\$ 1,165,096	1.43%	\$ 4,164	\$ 1,147,715	1.34%	\$ 3,805	\$ 1,176,195	1.26%	\$ 3,727	\$ 1,241,617	1.07%	\$ 3,361
Equity securities	141,869	4.24%	1,499	104,331	4.07%	1,046	95,700	3.89%	940	94,012	4.22%	1,000
Alternative single family mortgages	9,622,198	4.54%	108,887	9,406,019	4.43%	102,846	9,182,337	4.33%	100,316	8,752,755	4.14%	91,395
Prime single family mortgages	3,933,205	2.08%	20,412	3,893,568	2.04%	19,619	3,933,385	1.98%	19,669	3,959,490	1.93%	19,305
Other retail loans	891	13.06%	29	122	5.80%	2	-	N/A	-	-	N/A	-
<b>Total Retail loans</b>	<b>13,556,294</b>	<b>3.83%</b>	<b>129,328</b>	<b>13,299,709</b>	<b>3.73%</b>	<b>122,467</b>	<b>13,115,722</b>	<b>3.63%</b>	<b>119,985</b>	<b>12,712,245</b>	<b>3.45%</b>	<b>110,700</b>
Conventional commercial loans	3,235,323	5.53%	44,607	2,956,079	5.52%	40,267	2,885,130	5.41%	39,314	2,802,195	5.38%	37,977
Equipment leases <sup>(2)</sup>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Insured Multi-unit residential mortgages	3,149,418	3.27%	25,651	3,062,534	3.34%	25,257	2,964,635	3.37%	25,180	2,873,411	3.32%	24,063
<b>Total Commercial loans</b>	<b>6,384,741</b>	<b>4.41%</b>	<b>70,258</b>	<b>6,018,613</b>	<b>4.42%</b>	<b>65,524</b>	<b>5,849,765</b>	<b>4.37%</b>	<b>64,494</b>	<b>5,675,606</b>	<b>4.34%</b>	<b>62,040</b>
<b>Average interest earning assets</b>	<b>\$ 21,248,000</b>	<b>3.87%</b>	<b>\$ 205,249</b>	<b>\$ 20,570,368</b>	<b>3.80%</b>	<b>\$ 192,842</b>	<b>\$ 20,237,382</b>	<b>3.71%</b>	<b>\$ 189,146</b>	<b>\$ 19,723,480</b>	<b>3.56%</b>	<b>\$ 177,101</b>
<i>Expenses related to:</i>												
Deposits	\$ 12,106,838	2.28%	\$ 68,748	\$ 11,430,882	2.17%	\$ 61,145	\$ 10,703,606	2.09%	\$ 56,256	\$ 10,153,832	2.07%	\$ 53,025
Secured backstop funding facility <sup>(3)</sup>	-	N/A	10,999	-	N/A	5,293	-	N/A	5,336	-	N/A	5,425
Securitization liabilities	7,496,880	2.40%	44,825	7,494,697	2.36%	43,562	7,608,618	2.34%	44,961	7,732,351	2.24%	43,647
Debentures	-	N/A	-	-	N/A	-	12,581	7.22%	229	65,000	5.80%	950
Other	219,020	2.16%	1,181	311,148	2.05%	1,572	631,158	1.68%	2,667	540,193	1.54%	2,090
<b>Average interest bearing liabilities</b>	<b>\$ 19,822,738</b>	<b>2.54%</b>	<b>\$ 125,753</b>	<b>\$ 19,236,727</b>	<b>2.35%</b>	<b>\$ 111,572</b>	<b>\$ 18,955,963</b>	<b>2.29%</b>	<b>\$ 109,449</b>	<b>\$ 18,491,376</b>	<b>2.26%</b>	<b>\$ 105,137</b>
<b>Net interest income and margin</b>		<b>1.50%</b>	<b>\$ 79,496</b>		<b>1.60%</b>	<b>\$ 81,270</b>		<b>1.56%</b>	<b>\$ 79,697</b>		<b>1.45%</b>	<b>\$ 71,964</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.

<sup>(2)</sup> The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January 1, 2019. Bennington data for periods prior to acquisition are not included.

<sup>(3)</sup> Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.





**Table 3: Net interest income and margin (continued)**

(\$ THOUSANDS, EXCEPT PERCENTAGES)	YTD					
	2019			2018		
	Average Balance <sup>(1)</sup>	Average rate	Revenue/ Expense	Average Balance <sup>(1)</sup>	Average rate	Revenue/ Expense
<i>Revenues derived from:</i>						
Cash and equivalents	\$ 1,356,366	2.03%	\$ 13,668	\$ 1,156,405	1.39%	\$ 7,969
Equity securities	126,659	4.61%	2,895	123,100	4.17%	2,545
Alternative single family mortgages	10,868,854	4.82%	259,531	9,514,109	4.49%	211,733
Prime single family mortgages	5,697,847	2.39%	67,638	3,913,387	2.06%	40,031
Other retail loans	6,253	6.05%	189	507	12.24%	31
<b>Total Retail loans</b>	<b>16,572,954</b>	<b>3.98%</b>	<b>327,358</b>	<b>13,428,003</b>	<b>3.78%</b>	<b>251,795</b>
Conventional commercial loans	3,841,177	6.08%	115,764	3,095,701	5.53%	84,874
Equipment leases <sup>(2)</sup>	434,618	11.95%	25,752	N/A	N/A	N/A
Insured Multi-unit residential mortgages	3,446,335	3.18%	54,321	3,105,976	3.31%	50,908
<b>Total Commercial loans</b>	<b>7,722,130</b>	<b>5.11%</b>	<b>195,837</b>	<b>6,201,677</b>	<b>4.42%</b>	<b>135,782</b>
<b>Average interest earning assets</b>	<b>\$ 25,778,109</b>	<b>4.22%</b>	<b>\$ 539,758</b>	<b>\$ 20,909,185</b>	<b>3.84%</b>	<b>\$ 398,091</b>
<i>Expenses related to:</i>						
Deposits	\$ 14,333,989	2.65%	\$ 188,643	\$ 11,768,860	2.23%	\$ 129,893
Secured backstop funding facility <sup>(3)</sup>	-	N/A	3,690	-	N/A	16,292
Securitization liabilities	9,768,332	2.59%	125,556	7,495,789	2.38%	88,387
Other	116,136	3.81%	2,195	265,084	2.09%	2,753
<b>Average interest bearing liabilities</b>	<b>\$ 24,218,457</b>	<b>2.67%</b>	<b>\$ 320,084</b>	<b>\$ 19,529,733</b>	<b>2.45%</b>	<b>\$ 237,325</b>
<b>Net interest income and margin</b>		<b>1.72%</b>	<b>\$ 219,674</b>		<b>1.55%</b>	<b>\$ 160,766</b>

<sup>(1)</sup> Average balances are calculated based on the daily average balances outstanding during the period.

<sup>(2)</sup> The revenue derived from and the average rate on Equipment leases represents earnings on the Bennington equipment lease portfolio. Bennington was consolidated as of January 1, 2019. Bennington data for periods prior to acquisition are not included.

<sup>(3)</sup> Since its establishment in June 2017, there have been no draws on the secured backstop funding facility.



**Table 4: Non-interest expenses and Efficiency Ratio**

(\$ THOUSANDS, EXCEPT PERCENTAGES AND FTE)	2019		2018				2017		YTD	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3	2019 <sup>(1)</sup>	2018 <sup>(1)</sup>
Compensation and benefits	\$ 25,751	\$ 24,284	\$ 20,021	\$ 19,406	\$ 19,032	\$ 18,603	\$ 15,821	\$ 16,495	\$ 50,035	\$ 37,635
Technology and system costs	7,617	7,429	5,858	6,137	5,751	4,901	5,490	4,974	15,046	10,652
Marketing and corporate expenses	4,776	3,654	3,830	3,509	5,696	2,962	3,501	2,527	8,430	8,658
Regulatory, legal and professional fees	4,447	4,674	4,303	3,780	3,117	2,749	3,538	2,950	9,121	5,866
Product costs	3,645	3,842	3,372	3,278	3,377	3,055	3,110	3,128	7,487	6,432
Premises	2,260	2,228	1,849	1,687	1,550	1,540	1,613	1,568	4,488	3,090
<b>Total non-interest expenses</b>	<b>\$ 48,496</b>	<b>\$ 46,111</b>	<b>\$ 39,233</b>	<b>\$ 37,797</b>	<b>\$ 38,523</b>	<b>\$ 33,810</b>	<b>\$ 33,073</b>	<b>\$ 31,642</b>	<b>\$ 94,607</b>	<b>\$ 72,333</b>
Efficiency Ratio	39.5%	41.1%	41.7%	36.5%	43.2%	37.9%	37.5%	37.6%	40.3%	40.5%
Full-time employee ("FTE") – period average	820	795	665	640	613	604	586	573	810	609

<sup>(1)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



**Table 5: Interim consolidated balance sheets**

(\$ THOUSANDS)	2019		2018				2017	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3
<b>Assets</b>								
Cash and cash equivalents	\$ 424,422	\$ 486,422	\$ 477,243	\$ 755,952	\$ 793,688	\$ 698,359	\$ 660,930	\$ 724,314
Restricted cash	462,438	381,144	327,097	359,283	347,285	333,097	366,038	397,365
Securities purchased under reverse repurchase agreements	125,069	547,620	250,000	-	-	-	-	-
Investments	196,699	198,321	193,399	159,034	155,048	148,072	107,442	112,255
Loans – Retail	17,014,738	16,734,424	16,203,139	14,692,346	13,874,941	13,465,351	13,287,596	13,044,598
Loans – Commercial	7,853,171	7,712,028	7,323,265	6,978,992	6,580,436	6,211,339	6,010,952	5,742,750
Securitization retained interests	124,561	119,183	115,331	111,202	109,191	106,222	104,429	102,715
Other assets	160,103	148,322	147,671	90,805	84,132	92,323	96,863	97,208
	<b>\$ 26,361,201</b>	<b>\$ 26,327,464</b>	<b>\$ 25,037,145</b>	<b>\$ 23,147,614</b>	<b>\$ 21,944,721</b>	<b>\$ 21,054,763</b>	<b>\$ 20,634,250</b>	<b>\$ 20,221,205</b>
<b>Liabilities and Shareholders' Equity</b>								
<b>Liabilities:</b>								
Deposits	\$ 14,720,700	\$ 14,821,107	\$ 13,668,521	\$ 13,021,485	\$ 12,476,974	\$ 11,999,157	\$ 11,114,313	\$ 10,594,205
Securitization liabilities	10,024,334	9,926,375	9,236,045	8,175,776	7,584,327	7,554,866	7,565,545	7,730,776
Obligations under repurchase agreements	-	-	342,010	299,028	202,928	104,652	452,001	316,087
Deferred tax liabilities	58,100	59,366	42,610	38,990	38,735	38,162	35,802	31,869
Other liabilities	198,421	206,648	177,961	178,946	177,994	176,454	199,601	191,289
Bank facilities	-	-	289,971	173,514	250,811	-	128,871	193,654
Debentures	-	-	-	-	-	-	-	65,000
	<b>25,001,555</b>	<b>25,013,496</b>	<b>23,757,118</b>	<b>21,887,739</b>	<b>20,731,769</b>	<b>19,873,291</b>	<b>19,496,133</b>	<b>19,122,880</b>
<b>Shareholders' equity:</b>								
Preferred shares	72,557	72,557	72,557	72,557	72,557	72,557	72,557	72,557
Common shares	206,039	204,492	200,792	200,760	199,305	199,123	198,660	197,488
Contributed surplus	7,132	6,907	7,035	6,707	6,612	6,309	6,012	5,870
Retained earnings <sup>(2)</sup>	1,096,231	1,049,208	1,014,559	980,272	938,122	906,235	866,109	830,976
Accumulated other comprehensive loss ("AOCI") <sup>(3)</sup>	(22,313)	(19,196)	(14,916)	(421)	(3,644)	(2,752)	(5,221)	(8,566)
	<b>1,359,646</b>	<b>1,313,968</b>	<b>1,280,027</b>	<b>1,259,875</b>	<b>1,212,952</b>	<b>1,181,472</b>	<b>1,138,117</b>	<b>1,098,325</b>
	<b>\$ 26,361,201</b>	<b>\$ 26,327,464</b>	<b>\$ 25,037,145</b>	<b>\$ 23,147,614</b>	<b>\$ 21,944,721</b>	<b>\$ 21,054,763</b>	<b>\$ 20,634,250</b>	<b>\$ 20,221,205</b>

<sup>(1)</sup> Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(2)</sup> Retained earnings as at January 1, 2018 were restated by adding \$5.5 million as a result of adoption of IFRS 9.

Retained earnings as at January 1, 2019 were restated by reducing \$0.8 million as a result of adoption of IFRS 16.

<sup>(3)</sup> AOCI as at January 1, 2018 were restated by adding \$1.4 million as a result of adoption of IFRS 9.



**Table 6: Average balance sheet information<sup>(1)</sup>**

(\$ THOUSANDS)	2019		2018				2017	
	Q2 <sup>(2)</sup>	Q1 <sup>(2)</sup>	Q4 <sup>(2)</sup>	Q3 <sup>(2)</sup>	Q2 <sup>(2)</sup>	Q1 <sup>(2)</sup>	Q4	Q3
<b>Assets</b>								
Cash and cash equivalents	\$ 561,251	\$ 573,721	\$ 545,301	\$ 690,518	\$ 665,875	\$ 636,435	\$ 643,779	\$ 661,371
Restricted cash	438,358	354,320	373,391	345,071	358,210	344,718	389,956	422,817
Securities purchased under reverse repurchase agreements	168,172	199,405	62,500	-	-	-	-	-
Investments	200,607	193,993	178,856	157,159	152,376	122,329	111,255	112,516
Loans – Retail	16,876,702	16,471,346	15,534,431	14,279,044	13,651,722	13,375,158	13,184,404	12,802,589
Loans – Commercial	7,821,675	7,669,674	7,156,407	6,820,397	6,429,401	6,123,584	5,896,772	5,773,963
Securitization retained interests	120,231	116,101	111,361	109,398	106,295	103,878	102,081	98,958
Other assets	150,078	143,523	105,843	88,430	89,594	96,453	95,217	99,392
	<b>\$ 26,337,074</b>	<b>\$ 25,722,083</b>	<b>\$ 24,068,090</b>	<b>\$ 22,490,017</b>	<b>\$ 21,453,473</b>	<b>\$ 20,802,555</b>	<b>\$ 20,423,464</b>	<b>\$ 19,971,606</b>
<b>Liabilities and Shareholders' Equity</b>								
<b>Liabilities:</b>								
Deposits	\$ 14,804,803	\$ 14,248,729	\$ 13,333,004	\$ 12,778,575	\$ 12,226,341	\$ 11,549,408	\$ 10,832,913	\$ 10,316,683
Securitization liabilities	9,921,044	9,676,235	8,710,856	7,821,158	7,549,145	7,532,079	7,643,718	7,740,795
Obligations under repurchase agreements	-	166,245	321,594	276,134	166,565	261,137	345,181	346,053
Deferred tax liabilities	59,050	54,545	40,378	38,805	38,305	37,499	33,442	40,958
Other liabilities	214,424	207,504	192,834	169,752	192,965	156,279	176,547	214,876
Bank facilities	-	72,493	196,605	168,070	79,816	101,735	256,666	167,051
Debentures	-	-	-	-	-	-	16,250	65,000
	<b>24,999,321</b>	<b>24,425,751</b>	<b>22,795,271</b>	<b>21,252,494</b>	<b>20,253,137</b>	<b>19,638,137</b>	<b>19,304,717</b>	<b>18,891,416</b>
<b>Shareholders' equity:</b>								
Preferred shares	72,557	72,557	72,557	72,557	72,557	72,557	72,557	72,557
Common shares	205,081	201,799	200,768	199,724	199,189	198,816	197,919	197,462
Contributed surplus	7,027	7,071	6,871	6,719	6,468	6,152	5,985	5,741
Retained earnings	1,073,636	1,031,358	999,819	960,246	924,969	889,168	849,334	815,401
Accumulated other comprehensive loss	(20,548)	(16,453)	(7,196)	(1,723)	(2,847)	(2,275)	(7,048)	(10,971)
	<b>1,337,753</b>	<b>1,296,332</b>	<b>1,272,819</b>	<b>1,237,523</b>	<b>1,200,336</b>	<b>1,164,418</b>	<b>1,118,747</b>	<b>1,080,190</b>
	<b>\$ 26,337,074</b>	<b>\$ 25,722,083</b>	<b>\$ 24,068,090</b>	<b>\$ 22,490,017</b>	<b>\$ 21,453,473</b>	<b>\$ 20,802,555</b>	<b>\$ 20,423,464</b>	<b>\$ 19,971,606</b>

<sup>(1)</sup> Average balance is calculated based on opening and closing month-end balances outstanding during the period.

<sup>(2)</sup> Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



**Table 7: Loan principal under administration – by lending business**

(\$ THOUSANDS)	2019		2018				2017	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3
<b>Insured</b>								
Retail	\$ 6,821,367	\$ 6,870,059	\$ 6,609,559	\$ 5,538,746	\$ 5,242,287	\$ 5,294,502	\$ 5,398,885	\$ 5,464,465
Commercial	3,643,498	3,444,287	3,528,139	3,401,099	3,358,404	3,135,804	3,082,022	2,917,516
Total loan principal outstanding	\$ 10,464,865	\$ 10,314,346	\$ 10,137,698	\$ 8,939,845	\$ 8,600,691	\$ 8,430,306	\$ 8,480,907	\$ 8,381,981
Total loan principal outstanding percentage	42%	42%	43%	41%	42%	43%	44%	45%
<b>Uninsured</b>								
Retail	\$ 10,094,543	\$ 9,759,495	\$ 9,492,604	\$ 9,070,288	\$ 8,547,797	\$ 8,061,562	\$ 7,811,665	\$ 7,495,501
Commercial	4,213,701	4,272,292	3,796,390	3,577,769	3,221,955	3,097,959	2,922,129	2,823,489
Total loan principal outstanding	\$ 14,308,244	\$ 14,031,787	\$ 13,288,994	\$ 12,648,057	\$ 11,769,752	\$ 11,159,521	\$ 10,733,794	\$ 10,318,990
Total loan principal outstanding percentage	58%	58%	57%	59%	58%	57%	56%	55%
Total loan principal outstanding – on Balance Sheet	\$ 24,773,109	\$ 24,346,133	\$ 23,426,692	\$ 21,587,902	\$ 20,370,443	\$ 19,589,827	\$ 19,214,701	\$ 18,700,971
<b>Derecognized</b>								
Retail	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 23,398
Commercial	4,547,982	4,502,698	4,373,854	4,347,784	4,198,014	4,204,389	4,018,719	4,029,569
Total loan principal outstanding – off Balance Sheet	\$ 4,547,982	\$ 4,502,698	\$ 4,373,854	\$ 4,347,784	\$ 4,198,014	\$ 4,204,389	\$ 4,018,719	\$ 4,052,967
Loans Under Management	\$ 29,321,091	\$ 28,848,831	\$ 27,800,546	\$ 25,935,686	\$ 24,568,457	\$ 23,794,216	\$ 23,233,420	\$ 22,753,938
<b>Retail</b>								
Alternative single family mortgages	\$ 11,155,609	\$ 10,920,051	\$ 10,602,110	\$ 10,225,608	\$ 9,826,147	\$ 9,497,132	\$ 9,341,819	\$ 9,054,784
Prime single family mortgages	5,749,924	5,703,570	5,496,655	4,381,735	3,962,788	3,858,527	3,868,731	3,928,580
Other retail loans	10,377	5,933	3,398	1,691	1,149	405	-	-
Total	16,915,910	16,629,554	16,102,163	14,609,034	13,790,084	13,356,064	13,210,550	12,983,364
<b>Commercial</b>								
Mortgages – to Corporates	1,590,603	1,734,367	1,689,641	1,625,780	1,439,961	1,479,025	1,312,655	1,243,059
Mortgages – to Small Business	854,743	836,892	817,182	806,774	779,985	760,268	759,463	747,545
Equipment leases <sup>(2)</sup>	469,271	448,812	N/A	N/A	N/A	N/A	N/A	N/A
Insured Multi-unit residential mortgages	8,125,261	7,879,612	7,827,046	7,697,701	7,526,050	7,308,787	7,073,125	6,917,338
Specialty financing loans	226,711	224,546	262,647	247,950	243,558	251,329	275,427	248,737
Construction loans	1,138,592	1,095,048	1,101,867	948,447	788,819	638,743	602,200	613,895
Total	12,405,181	12,219,277	11,698,383	11,326,652	10,778,373	10,438,152	10,022,870	9,770,574
Loans Under Management	\$ 29,321,091	\$ 28,848,831	\$ 27,800,546	\$ 25,935,686	\$ 24,568,457	\$ 23,794,216	\$ 23,233,420	\$ 22,753,938

<sup>(1)</sup> Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(2)</sup> Bennington equipment leases data for periods prior to acquisition are not included.



**Table 8: Deposit principal**

(\$ THOUSANDS)	2019		2018				2017	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3
Brokered deposits								
Term	\$ 11,097,490	\$ 11,316,137	\$ 10,345,979	\$ 9,839,929	\$ 9,402,210	\$ 9,104,613	\$ 8,291,682	\$ 7,824,106
Demand	597,664	637,777	679,147	714,291	773,437	891,783	955,456	949,116
	11,695,154	11,953,914	11,025,126	10,554,220	10,175,647	9,996,396	9,247,138	8,773,222
EQ Bank deposits								
Term	549,593	529,144	753,687	278,940	157,861	32,677	-	-
Demand	1,701,405	1,689,463	1,434,494	1,791,139	1,816,125	1,701,617	1,627,582	1,583,674
	2,250,998	2,218,607	2,188,181	2,070,079	1,973,986	1,734,294	1,627,582	1,583,674
Strategic partnerships	435,423	315,266	158,705	120,085	67,101	51	-	-
Deposit notes	150,467	150,000	150,000	150,000	150,000	150,000	150,000	150,000
<b>Total deposit principal</b>	<b>\$ 14,532,042</b>	<b>\$ 14,637,787</b>	<b>\$ 13,522,012</b>	<b>\$ 12,894,384</b>	<b>\$ 12,366,734</b>	<b>\$ 11,880,741</b>	<b>\$ 11,024,720</b>	<b>\$ 10,506,896</b>

<sup>(1)</sup> Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



**Table 9: Impaired loans - by lending business**

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2019		2018				2017	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3
<b>Gross impaired loan assets<sup>(2)</sup></b>								
Retail	\$ 50,264	\$ 51,923	\$ 38,469	\$ 35,245	\$ 27,527	\$ 26,879	\$ 22,419	\$ 24,727
Commercial excluding equipment leases	41,906	42,235	462	272	867	154	1,534	1,515
Equipment leases <sup>(3)</sup>	17,038	27,730	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>\$ 109,208</b>	<b>\$ 121,888</b>	<b>\$ 38,931</b>	<b>\$ 35,517</b>	<b>\$ 28,394</b>	<b>\$ 27,033</b>	<b>\$ 23,953</b>	<b>\$ 26,242</b>
<b>Net impaired loan assets<sup>(4)</sup></b>								
Retail	\$ 48,253	\$ 50,253	\$ 36,955	\$ 34,014	\$ 26,313	\$ 26,040	\$ 21,270	\$ 23,383
Commercial excluding equipment leases	41,846	42,176	450	272	846	154	1,219	1,204
Equipment leases <sup>(3)</sup>	15,641	27,242	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>\$ 105,740</b>	<b>\$ 119,671</b>	<b>\$ 37,405</b>	<b>\$ 34,286</b>	<b>\$ 27,159</b>	<b>\$ 26,194</b>	<b>\$ 22,489</b>	<b>\$ 24,587</b>
<b>Net impaired loan assets as a % of portfolio loan assets</b>								
Retail	0.28%	0.30%	0.23%	0.23%	0.19%	0.19%	0.16%	0.18%
Commercial excluding equipment leases	0.56%	0.58%	0.01%	0.004%	0.01%	0.002%	0.02%	0.02%
Equipment leases <sup>(3)</sup>	3.33%	6.07%	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>0.42%</b>	<b>0.49%</b>	<b>0.16%</b>	<b>0.16%</b>	<b>0.13%</b>	<b>0.13%</b>	<b>0.12%</b>	<b>0.13%</b>

<sup>(1)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(2)</sup> Under IFRS 9, loans are reassessed and deemed to be impaired at the earlier of the date they have been individually provided for or when they have been in arrears for 90 days or greater.

Under IAS 39, uninsured loans were deemed to be impaired at the earlier of the date they have been individually provided for or when they have been in arrears over 90 days;

Insured loans were deemed to be impaired when payment were contractually past due 365 days.

<sup>(3)</sup> Bennington equipment leases data for periods prior to acquisition are not included.

<sup>(4)</sup> Net impaired loan assets reflect gross impaired loans less stage 3 allowances under IFRS 9 and were reported as gross impaired loans less individual allowances under IAS 39.



**Table 10: Provision for credit losses - by lending business (under IFRS 9)**

(\$ THOUSANDS)	2019		2018				YTD	
	Q2	Q1	Q4	Q3	Q2	Q1	2019	2018
<b>Stage 1</b>								
Retail	\$ (70)	\$ 233	\$ 121	\$ 718	\$ (289)	\$ 124	\$ 163	\$ (165)
Commercial excluding equipment leases	(82)	91	56	(497)	517	(84)	9	433
Equipment leases <sup>(1)</sup>	(78)	4,737	N/A	N/A	N/A	N/A	4,659	N/A
<b>Total</b>	<b>(230)</b>	<b>5,061</b>	<b>177</b>	<b>221</b>	<b>228</b>	<b>40</b>	<b>4,831</b>	<b>268</b>
<b>Stage 2</b>								
Retail	(120)	5	(25)	(433)	(305)	294	(115)	(11)
Commercial excluding equipment leases	(76)	(99)	(79)	462	(450)	85	(175)	(365)
Equipment leases <sup>(1)</sup>	26	1,312	N/A	N/A	N/A	N/A	1,338	N/A
<b>Total</b>	<b>(170)</b>	<b>1,218</b>	<b>(104)</b>	<b>29</b>	<b>(755)</b>	<b>379</b>	<b>1,048</b>	<b>(376)</b>
<b>Stage 3</b>								
Retail	884	781	488	271	593	234	1,665	827
Commercial excluding equipment leases	8	38	67	(4)	102	117	46	219
Equipment leases <sup>(1)</sup>	894	2,530	N/A	N/A	N/A	N/A	3,424	N/A
<b>Total</b>	<b>1,786</b>	<b>3,349</b>	<b>555</b>	<b>267</b>	<b>695</b>	<b>351</b>	<b>5,135</b>	<b>1,046</b>
<b>Total provision for credit losses</b>								
Retail	694	1,019	584	556	(1)	652	1,713	651
Commercial excluding equipment leases	(150)	30	44	(39)	169	118	(120)	287
Equipment leases <sup>(1)</sup>	842	8,579	N/A	N/A	N/A	N/A	9,421	N/A
<b>Total</b>	<b>\$ 1,386</b>	<b>\$ 9,628</b>	<b>\$ 628</b>	<b>\$ 517</b>	<b>\$ 168</b>	<b>\$ 770</b>	<b>\$ 11,014</b>	<b>\$ 938</b>
<b>Total provision for credit losses as a % of average portfolio loan principal</b>								
Retail	0.02%	0.02%	0.02%	0.02%	(0.00%)	0.02%	0.02%	0.01%
Commercial excluding equipment leases	(0.01%)	0.002%	0.002%	(0.002%)	0.01%	0.01%	(0.002%)	0.01%
Equipment leases <sup>(1)</sup>	0.73%	7.74%	N/A	N/A	N/A	N/A	4.15%	N/A
<b>Total</b>	<b>0.02%</b>	<b>0.16%</b>	<b>0.01%</b>	<b>0.01%</b>	<b>0.003%</b>	<b>0.02%</b>	<b>0.09%</b>	<b>0.01%</b>

<sup>(1)</sup> Bennington data for periods prior to acquisition are not included.





**Table 11: Allowance for credit losses continuity<sup>(1)</sup>**

(\$ THOUSANDS)	2019		2018				2017		YTD	
	Q2 <sup>(2)</sup>	Q1 <sup>(2)</sup>	Q4 <sup>(2)</sup>	Q3 <sup>(2)</sup>	Q2 <sup>(2)</sup>	Q1 <sup>(2)</sup>	Q4	Q3	2019 <sup>(2)</sup>	2018 <sup>(2)</sup>
<b>Stage 1 &amp; 2 allowances (collective allowance under IAS 39)</b>										
Balance, beginning of period <sup>(3)</sup>	\$ 30,051	\$ 23,772	\$ 23,699	\$ 23,449	\$ 23,976	\$ 23,557	\$ 31,890	\$ 31,890	\$ 23,772	\$ 23,557
Provision for credit losses:										
Transfer from Stage 3 <sup>(4)</sup>	227	91	48	41	145	85	-	-	318	230
Transfer to Stage 3 <sup>(4)</sup>	(7)	(6)	(3)	(3)	(4)	(2)	-	-	(13)	(6)
Re-measurement <sup>(4)(5)</sup>	(837)	(191)	(317)	(172)	(943)	101	-	-	(1,028)	(842)
Originations	340	394	447	446	346	270	-	-	734	616
Discharges	(71)	(58)	(102)	(62)	(71)	(35)	-	-	(129)	(106)
Finance leases acquired	(52)	6,049	-	-	-	-	-	-	5,997	-
Balance, end of period	\$ 29,651	\$ 30,051	\$ 23,772	\$ 23,699	\$ 23,449	\$ 23,976	\$ 31,890	\$ 31,890	\$ 29,651	\$ 23,449
<b>Stage 3 allowance (individual allowance under IAS 39)</b>										
Balance, beginning of period <sup>(3)</sup>	\$ 2,217	\$ 1,526	\$ 1,231	\$ 1,235	\$ 839	\$ 1,327	\$ 1,655	\$ 2,479	\$ 1,526	\$ 1,327
Provision for credit losses:										
Transfer to Stage 1 <sup>(4)</sup>	(179)	(51)	(25)	(22)	(93)	(74)	-	-	(230)	(167)
Transfer to Stage 2 <sup>(4)</sup>	(48)	(40)	(23)	(19)	(52)	(11)	-	-	(88)	(63)
Transfer from Stage 1 <sup>(4)</sup>	1	1	-	1	1	-	-	-	2	1
Transfer from Stage 2 <sup>(4)</sup>	6	5	3	2	3	2	-	-	11	5
Re-measurement <sup>(4)(5)</sup>	1,112	904	600	305	836	434	-	-	2,016	1,270
Originations <sup>(4)</sup>	-	-	-	-	-	-	-	-	-	-
Discharges <sup>(4)</sup>	-	-	-	-	-	-	-	-	-	-
Finance leases acquired	894	2,530	-	-	-	-	-	-	3,424	-
Provision for credit losses - IAS 39	-	-	-	-	-	-	387	40	-	-
Write-offs	15	(2,042)	-	-	-	-	-	-	(2,027)	-
Realized losses	(598)	(661)	(343)	(302)	(308)	(857)	(595)	(890)	(1,259)	(1,165)
Recoveries	48	45	83	31	9	18	17	26	93	27
Balance, end of period	\$ 3,468	\$ 2,217	\$ 1,526	\$ 1,231	\$ 1,235	\$ 839	\$ 1,464	\$ 1,655	\$ 3,468	\$ 1,235
<b>Total allowance</b>										
Balance, beginning of period <sup>(3)</sup>	\$ 32,268	\$ 25,298	\$ 24,930	\$ 24,684	\$ 24,815	\$ 24,884	\$ 33,545	\$ 34,369	\$ 25,298	\$ 24,884
Provision for credit losses:										
Re-measurement <sup>(4)(5)</sup>	275	713	283	133	(107)	535	-	-	988	428
Originations <sup>(4)</sup>	340	394	447	446	346	270	-	-	734	616
Discharges <sup>(4)</sup>	(71)	(58)	(102)	(62)	(71)	(35)	-	-	(129)	(106)
Finance leases acquired	842	8,579	-	-	-	-	-	-	9,421	-
Provision for credit losses - IAS 39	-	-	-	-	-	-	387	40	-	-
Write-offs	15	(2,042)	-	-	-	-	-	-	(2,027)	-
Realized losses	(598)	(661)	(343)	(302)	(308)	(857)	(595)	(890)	(1,259)	(1,165)
Recoveries	48	45	83	31	9	18	17	26	93	27
Balance, end of period	\$ 33,119	\$ 32,268	\$ 25,298	\$ 24,930	\$ 24,684	\$ 24,815	\$ 33,354	\$ 33,545	\$ 33,119	\$ 24,684

<sup>(1)</sup> The allowance for credit losses as at June 30, 2019 includes allowance on loan commitments amounting to \$146 thousand.

<sup>(2)</sup> Effective January 1, 2018, the amounts have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(3)</sup> Balance, beginning of period for Q1 2018 was reported after IFRS 9 transition adjustments.

<sup>(4)</sup> Not applicable under IAS 39.

<sup>(5)</sup> Includes movement as a result of significant changes in credit risk, changes in credit risk that did not result in a transfer between stages and changes in model inputs and assumptions.



**Table 12: Allowance for credit losses - by lending business (under IFRS 9)**

(\$ THOUSANDS)	2019		2018			
	Q2	Q1	Q4	Q3	Q2	Q1
<b>Stage 1</b>						
Retail	\$ 2,231	\$ 2,301	\$ 2,068	\$ 1,946	\$ 1,291	\$ 1,580
Commercial excluding equipment leases	12,537	12,619	12,528	12,473	12,907	12,390
Equipment leases <sup>(1)</sup>	4,659	4,737	N/A	N/A	N/A	N/A
<b>Total</b>	<b>19,427</b>	<b>19,657</b>	<b>14,596</b>	<b>14,419</b>	<b>14,198</b>	<b>13,970</b>
<b>Stage 2</b>						
Retail	2,095	2,215	2,210	2,236	2,606	2,911
Commercial excluding equipment leases	6,791	6,867	6,966	7,044	6,645	7,095
Equipment leases <sup>(1)</sup>	1,338	1,312	N/A	N/A	N/A	N/A
<b>Total</b>	<b>10,224</b>	<b>10,394</b>	<b>9,176</b>	<b>9,280</b>	<b>9,251</b>	<b>10,006</b>
<b>Stage 3</b>						
Retail	2,011	1,670	1,514	1,231	1,214	839
Commercial excluding equipment leases	60	59	12	-	21	-
Equipment leases <sup>(1)</sup>	1,397	488	N/A	N/A	N/A	N/A
<b>Total</b>	<b>3,468</b>	<b>2,217</b>	<b>1,526</b>	<b>1,231</b>	<b>1,235</b>	<b>839</b>
<b>Total allowance for credit losses</b>						
Retail	6,337	6,186	5,792	5,413	5,111	5,330
Commercial excluding equipment leases	19,388	19,545	19,506	19,517	19,573	19,485
Equipment leases <sup>(1)</sup>	7,394	6,537	N/A	N/A	N/A	N/A
<b>Total</b>	<b>\$ 33,119</b>	<b>\$ 32,268</b>	<b>\$ 25,298</b>	<b>\$ 24,930</b>	<b>\$ 24,684</b>	<b>\$ 24,815</b>
<b>Allowance for credit losses as a % of portfolio loan assets</b>						
Retail	0.04%	0.04%	0.04%	0.04%	0.04%	0.04%
Commercial excluding equipment leases	0.26%	0.27%	0.27%	0.28%	0.30%	0.31%
Equipment leases <sup>(1)</sup>	1.58%	1.46%	N/A	N/A	N/A	N/A
<b>Total</b>	<b>0.13%</b>	<b>0.13%</b>	<b>0.11%</b>	<b>0.11%</b>	<b>0.12%</b>	<b>0.13%</b>

<sup>(1)</sup> Bennington equipment leases data for periods prior to acquisition are not included.



**Table 13: Loan principal outstanding – by province<sup>(1)</sup>**

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2019				2018								2017			
	Q2 <sup>(2)</sup>		Q1 <sup>(2)</sup>		Q4 <sup>(2)</sup>		Q3 <sup>(2)</sup>		Q2 <sup>(2)</sup>		Q1 <sup>(2)</sup>		Q4		Q3	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
<b>Retail</b>																
Ontario	\$ 11,151,859	45%	\$ 10,983,327	45%	\$ 10,699,449	46%	\$ 10,058,307	47%	\$ 9,598,952	47%	\$ 9,312,945	48%	\$ 9,252,820	48%	\$ 9,103,737	49%
Alberta	2,216,237	9%	2,188,969	9%	2,108,739	9%	1,852,860	9%	1,738,058	9%	1,695,539	9%	1,689,128	9%	1,679,419	9%
Quebec	801,727	3%	762,169	3%	701,573	3%	501,533	2%	443,046	2%	404,815	2%	386,567	2%	358,332	2%
British Columbia	1,778,406	7%	1,731,984	7%	1,661,146	7%	1,419,254	7%	1,305,037	6%	1,251,922	6%	1,195,274	6%	1,140,501	6%
Saskatchewan	314,279	1%	312,872	1%	303,723	1%	266,119	1%	249,367	1%	244,693	1%	244,371	1%	245,812	1%
Other Provinces	653,402	3%	650,233	3%	627,533	3%	510,961	2%	455,624	2%	446,150	2%	442,390	2%	432,165	2%
	16,915,910	68%	16,629,554	68%	16,102,163	69%	14,609,034	68%	13,790,084	68%	13,356,064	68%	13,210,550	69%	12,959,966	69%
<b>Commercial<sup>(3)</sup></b>																
Ontario	3,612,566	15%	3,584,789	15%	3,412,270	15%	3,300,921	15%	3,078,203	15%	3,046,936	16%	2,903,885	15%	2,830,048	15%
Alberta	1,264,191	5%	1,231,133	5%	1,162,608	5%	1,136,552	5%	1,068,692	5%	1,058,492	5%	980,553	5%	932,999	5%
Quebec	1,446,802	6%	1,365,608	6%	1,350,466	6%	1,278,949	6%	1,256,974	6%	1,216,502	6%	1,230,702	6%	1,084,649	6%
British Columbia	978,984	4%	999,871	4%	901,253	4%	814,189	4%	700,199	3%	531,593	3%	531,381	3%	537,507	3%
Saskatchewan	152,249	1%	151,804	1%	125,925	1%	116,012	1%	118,396	1%	98,243	1%	86,915	0%	87,083	0%
Other Provinces	402,407	2%	383,374	2%	372,007	2%	332,245	2%	357,896	2%	281,996	1%	270,716	1%	268,719	1%
	7,857,199	32%	7,716,579	32%	7,324,529	31%	6,978,868	32%	6,580,359	32%	6,233,763	32%	6,004,151	31%	5,741,005	31%
<b>Total loan principal</b>	<b>\$ 24,773,109</b>	<b>100%</b>	<b>\$ 24,346,133</b>	<b>100%</b>	<b>\$ 23,426,692</b>	<b>100%</b>	<b>\$ 21,587,902</b>	<b>100%</b>	<b>\$ 20,370,443</b>	<b>100%</b>	<b>\$ 19,589,827</b>	<b>100%</b>	<b>\$ 19,214,701</b>	<b>100%</b>	<b>\$ 18,700,971</b>	<b>100%</b>
<b>Total</b>																
Ontario	\$ 14,764,425	60%	\$ 14,568,116	60%	\$ 14,111,719	60%	\$ 13,359,228	62%	\$ 12,677,155	62%	\$ 12,359,880	63%	\$ 12,156,705	63%	\$ 11,933,785	64%
Alberta	3,480,428	14%	3,420,102	14%	3,271,347	14%	2,989,412	14%	2,806,750	14%	2,754,032	14%	2,669,681	14%	2,612,418	14%
Quebec	2,248,529	9%	2,127,777	9%	2,052,039	9%	1,780,482	8%	1,700,020	8%	1,621,318	8%	1,617,269	8%	1,442,981	8%
British Columbia	2,757,390	11%	2,731,855	11%	2,562,399	11%	2,233,443	10%	2,005,236	10%	1,783,515	9%	1,726,655	9%	1,678,008	9%
Saskatchewan	466,528	2%	464,676	2%	429,648	2%	382,131	2%	367,763	2%	342,936	2%	331,285	2%	332,895	2%
Other Provinces	1,055,809	4%	1,033,607	4%	999,540	4%	843,206	4%	813,520	4%	728,146	4%	713,106	4%	700,884	4%
<b>Total loan principal</b>	<b>\$ 24,773,109</b>	<b>100%</b>	<b>\$ 24,346,133</b>	<b>100%</b>	<b>\$ 23,426,692</b>	<b>100%</b>	<b>\$ 21,587,902</b>	<b>100%</b>	<b>\$ 20,370,443</b>	<b>100%</b>	<b>\$ 19,589,827</b>	<b>100%</b>	<b>\$ 19,214,701</b>	<b>100%</b>	<b>\$ 18,700,971</b>	<b>100%</b>

<sup>(1)</sup> Geographic location based on the address of the property mortgaged or the address of leasee.

<sup>(2)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(3)</sup> Bennington equipment leases geographic location data for periods prior to acquisition are not included.



**Table 14: Residential mortgage and HELOC principal outstanding – by province<sup>(1)(2)</sup>**

	Residential mortgages				HELOC <sup>(4)</sup>		Total	
	Insured <sup>(3)</sup>		Uninsured		Uninsured		Uninsured	
	Total	%	Total	%	Total	%	Total	%
(\$ THOUSANDS, EXCEPT PERCENTAGES)								
	Q2 2019							
Ontario	\$ 3,573,802	21%	\$ 7,529,533	45%	\$ 48,184	76%	\$ 7,577,717	45%
Alberta	1,390,187	8%	821,834	5%	4,216	7%	826,050	5%
British Columbia	799,311	5%	970,519	6%	8,576	14%	979,095	6%
Manitoba	179,685	1%	65,982	0%	516	1%	66,498	0%
Saskatchewan	259,923	2%	53,694	0%	662	1%	54,356	0%
Other Provinces	618,460	4%	589,460	3%	986	2%	590,446	3%
<b>Total residential mortgages</b>	<b>\$ 6,821,367</b>	<b>40%</b>	<b>\$ 10,031,022</b>	<b>60%</b>	<b>\$ 63,140</b>	<b>100%</b>	<b>\$ 10,094,162</b>	<b>60%</b>

							Q1 2019	
	Total	%	Total	%	Total	%	Total	%
(\$ THOUSANDS, EXCEPT PERCENTAGES)								
	Q1 2019							
Ontario	\$ 3,623,378	22%	\$ 7,316,592	44%	\$ 43,071	78%	\$ 7,359,663	44%
Alberta	1,367,941	8%	816,896	5%	4,132	7%	821,027	5%
British Columbia	814,857	5%	910,796	5%	6,332	11%	917,127	6%
Manitoba	176,277	1%	66,535	0%	444	1%	66,979	0%
Saskatchewan	258,734	2%	53,494	0%	644	1%	54,139	0%
Other Provinces	628,872	4%	539,270	3%	941	2%	540,212	3%
<b>Total residential mortgages</b>	<b>\$ 6,870,059</b>	<b>41%</b>	<b>\$ 9,703,583</b>	<b>59%</b>	<b>\$ 55,565</b>	<b>100%</b>	<b>\$ 9,759,147</b>	<b>59%</b>

							Q2 2018	
	Total	%	Total	%	Total	%	Total	%
(\$ THOUSANDS, EXCEPT PERCENTAGES)								
	Q2 2018							
Ontario	\$ 3,115,194	23%	\$ 6,448,678	47%	\$ 35,661	79%	\$ 6,484,339	47%
Alberta	969,645	7%	764,002	6%	3,554	8%	767,556	6%
British Columbia	561,921	4%	739,604	5%	4,081	9%	743,685	5%
Manitoba	112,092	1%	67,719	0%	457	1%	68,176	0%
Saskatchewan	195,782	1%	53,116	0%	468	1%	53,584	0%
Other Provinces	287,653	2%	428,603	3%	999	2%	429,602	3%
<b>Total residential mortgages</b>	<b>\$ 5,242,287</b>	<b>38%</b>	<b>\$ 8,501,722</b>	<b>62%</b>	<b>\$ 45,220</b>	<b>100%</b>	<b>\$ 8,546,942</b>	<b>61%</b>

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELOC.

<sup>(3)</sup> Insured by either CMHC, Genworth or Canada Guaranty.

<sup>(4)</sup> HELOC, Standalone HELOC ("SHELOC"), and *Equitable Bank Reverse Mortgage* (formerly called *PATH Home Plan*) are collectively referred to as "HELOC" in this Report wherever applicable.



**Table 15: Residential mortgage principal outstanding – by remaining amortization<sup>(1)</sup>**

(\$ THOUSANDS, EXCEPT PERCENTAGES)	<5 years	5 - <10 years	10 - <15 years	15 - <20 years	20 - <25 years	25 - <30 years	30 - <35 years	>=35 years	Total
<b>Q2 2019<sup>(2)</sup></b>									
Total residential mortgage mortgages	\$ 6,419 0.04%	\$ 48,512 0.29%	\$ 218,932 1.30%	\$ 1,367,755 8.12%	\$ 5,067,113 30.07%	\$ 10,120,852 60.06%	\$ 22,807 0.14%	\$ - 0.00%	\$ 16,852,390 100%
<b>Q1 2019<sup>(2)</sup></b>									
Total residential mortgage mortgages	\$ 4,253 0.03%	\$ 42,989 0.26%	\$ 203,295 1.23%	\$ 1,216,448 7.34%	\$ 5,117,817 30.88%	\$ 9,963,921 60.12%	\$ 24,919 0.15%	\$ - 0.00%	\$ 16,573,642 100%
<b>Q4 2018<sup>(2)</sup></b>									
Total residential mortgage mortgages	\$ 4,154 0.03%	\$ 33,981 0.21%	\$ 187,162 1.17%	\$ 1,077,086 6.71%	\$ 4,997,438 31.14%	\$ 9,733,965 60.65%	\$ 16,096 0.10%	\$ - 0.00%	\$ 16,049,882 100%
<b>Q3 2018<sup>(2)</sup></b>									
Total residential mortgage mortgages	\$ 3,353 0.02%	\$ 26,131 0.18%	\$ 142,371 0.98%	\$ 785,595 5.40%	\$ 3,866,630 26.56%	\$ 9,716,297 66.74%	\$ 18,755 0.13%	\$ - 0.00%	\$ 14,559,132 100%
<b>Q2 2018<sup>(2)</sup></b>									
Total residential mortgage mortgages	\$ 3,659 0.03%	\$ 21,329 0.16%	\$ 127,905 0.93%	\$ 681,941 4.96%	\$ 3,433,559 24.98%	\$ 9,443,631 68.71%	\$ 31,615 0.23%	\$ 370 0.00%	\$ 13,744,009 100%
<b>Q1 2018<sup>(2)</sup></b>									
Total residential mortgage mortgages	\$ 2,936 0.02%	\$ 19,907 0.15%	\$ 116,206 0.87%	\$ 601,827 4.52%	\$ 3,324,131 24.97%	\$ 9,213,358 69.21%	\$ 33,366 0.25%	\$ 563 0.01%	\$ 13,312,294 100%
<b>Q4 2017</b>									
Total residential mortgage mortgages	\$ 2,269 0.02%	\$ 18,170 0.14%	\$ 100,080 0.76%	\$ 539,669 4.10%	\$ 3,295,980 25.03%	\$ 9,159,661 69.56%	\$ 52,126 0.39%	\$ 286 0.00%	\$ 13,168,241 100%
<b>Q3 2017</b>									
Total residential mortgage mortgages	\$ 2,606 0.02%	\$ 16,111 0.12%	\$ 93,513 0.72%	\$ 458,850 3.56%	\$ 3,278,994 25.38%	\$ 8,974,313 69.46%	\$ 95,526 0.74%	\$ 501 0.00%	\$ 12,920,414 100%

<sup>(1)</sup> The above residential mortgage balances do not include HELOC (HELOC, SHELOC and *Equitable Bank Reverse Mortgage*) amount.

<sup>(2)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



**Table 16: Uninsured average loan-to-value of newly originated and newly acquired<sup>(1)</sup>**

	2019				2018								2017			
	Q2 <sup>(2)</sup>		Q1 <sup>(2)</sup>		Q4 <sup>(2)</sup>		Q3 <sup>(2)</sup>		Q2 <sup>(2)</sup>		Q1 <sup>(2)</sup>		Q4		Q3	
	Residential mortgages	HELOC <sup>(3)</sup>	Residential mortgages	HELOC <sup>(3)</sup>	Residential mortgages	HELOC <sup>(3)</sup>	Residential mortgages	HELOC <sup>(3)</sup>	Residential mortgages	HELOC <sup>(3)</sup>	Residential mortgages	HELOC <sup>(3)</sup>	Residential mortgages	HELOC <sup>(3)</sup>	Residential mortgages	HELOC <sup>(3)</sup>
Ontario	71%	12%	71%	13%	70%	14%	72%	8%	72%	7%	71%	9%	72%	10%	71%	19%
Alberta	70%	10%	71%	11%	71%	8%	71%	3%	72%	9%	72%	3%	72%	2%	71%	32%
British Columbia	68%	12%	67%	9%	65%	5%	67%	7%	68%	13%	68%	7%	69%	6%	69%	3%
Manitoba	62%	1%	69%	7%	72%	18%	71%	6%	73%	5%	72%	4%	71%	6%	70%	13%
Saskatchewan	62%	6%	68%	2%	67%	0%	67%	7%	72%	0%	63%	13%	69%	1%	68%	3%
Other Provinces	72%	3%	72%	2%	70%	2%	71%	2%	71%	3%	70%	2%	71%	12%	70%	2%
<b>Total Canada</b>	<b>70%</b>	<b>12%</b>	<b>71%</b>	<b>12%</b>	<b>70%</b>	<b>12%</b>	<b>71%</b>	<b>7%</b>	<b>71%</b>	<b>9%</b>	<b>70%</b>	<b>9%</b>	<b>71%</b>	<b>9%</b>	<b>70%</b>	<b>18%</b>

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> Effective January 1, 2018, the ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(3)</sup> HELOC includes HELOC, SHELOC, and *Equitable Bank Reverse Mortgage*.

The loan-to-value ("LTV") of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.

In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed 80%.

For SHELOCs, there are no mortgages associated to these properties.



**Table 17: Average loan-to-value of existing uninsured residential mortgages<sup>(1)(2)(3)(4)</sup>**

	2019		2018				2017	
	Q2 <sup>(5)</sup>	Q1 <sup>(5)</sup>	Q4 <sup>(5)</sup>	Q3 <sup>(5)</sup>	Q2 <sup>(5)</sup>	Q1 <sup>(5)</sup>	Q4	Q3
Ontario	64%	65%	65%	64%	64%	64%	64%	59%
Alberta	67%	67%	67%	65%	65%	66%	65%	65%
British Columbia	64%	65%	64%	63%	63%	64%	64%	61%
Manitoba	67%	67%	67%	66%	68%	68%	67%	69%
Saskatchewan	57%	58%	57%	57%	56%	57%	57%	55%
Other Provinces	67%	67%	66%	65%	65%	65%	64%	63%
Total Canada	65%	66%	65%	64%	64%	65%	64%	60%

<sup>(1)</sup> Geographic location based on the address of the property mortgaged.

<sup>(2)</sup> Based on current property values. Current values are estimated using a Housing Price Index.

<sup>(3)</sup> The LTV of our HELOC (HELOC, SHELOC and *Equitable Bank Reverse Mortgage*) products is not included in this chart.

<sup>(4)</sup> Equitable has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable's exposure. Equitable underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable's single family residential loans was \$39.8 million at June 30, 2019 (March 31, 2019 - \$41.6 million, June 30, 2018 - \$48.4 million).

<sup>(5)</sup> Effective January 1, 2018, the ratios have been prepared in accordance with IFRS 9.

2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



**Table 18: Alternative single family - weighted average beacon score by LTV<sup>(1)</sup>**

LTV at origination	2019		2018				2017	
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
<50% LTV	703	703	702	700	697	696	694	692
50% - 64.99% LTV	696	695	694	692	692	691	690	689
65% - 69.99% LTV	688	687	688	687	686	685	684	683
70% - 75% LTV	688	687	687	685	684	681	680	680
>75% LTV	694	694	693	691	690	686	687	686
<b>Total</b>	<b>692</b>	<b>692</b>	<b>691</b>	<b>690</b>	<b>688</b>	<b>686</b>	<b>686</b>	<b>685</b>

<sup>(1)</sup> The beacon scores reported above represent the current weighted average beacon score of the Bank's insured and uninsured mortgage portfolio within its Alternative Single Family Lending Business.





**Table 19: Modified Capital Disclosure Template - Equitable Bank**

	2019		2018		
	Q2 <sup>(1)(2)</sup>	Q1 <sup>(1)(2)</sup>	Q4 <sup>(1)(2)</sup>	Q3 <sup>(1)(2)</sup>	Q2 <sup>(1)(2)</sup>
(\$ THOUSANDS, EXCEPT PERCENTAGES)					
<b>Common Equity Tier 1 capital: instruments and reserves</b>					
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	\$ 207,376	\$ 206,418	\$ 203,270	\$ 203,237	\$ 201,784
2 Retained earnings	1,101,625	1,053,959	1,019,179	984,299	941,626
3 Accumulated other comprehensive income (and other reserves)	(20,320)	(18,607)	(17,565)	(6,516)	(7,146)
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-	-	-	-	-
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-	-	-	-	-
<b>6 Common Equity Tier 1 capital before regulatory adjustments</b>	<b>\$ 1,288,681</b>	<b>\$ 1,241,770</b>	<b>\$ 1,204,884</b>	<b>\$ 1,181,020</b>	<b>\$ 1,136,264</b>
<b>Common Equity Tier 1 capital: regulatory adjustments</b>					
28 Total regulatory adjustments to Common Equity Tier 1	\$ (61,883)	\$ (53,324)	\$ (20,684)	\$ (19,520)	\$ (18,745)
<b>29 Common Equity Tier 1 capital (CET1)</b>	<b>\$ 1,226,798</b>	<b>\$ 1,188,446</b>	<b>\$ 1,184,200</b>	<b>\$ 1,161,500</b>	<b>\$ 1,117,519</b>
<b>Additional Tier 1 capital: instruments</b>					
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554	\$ 72,554
31 of which: classified as equity under applicable accounting standards	72,554	72,554	72,554	72,554	72,554
32 of which: classified as liabilities under applicable accounting standards	-	-	-	-	-
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-	-	-	-	-
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-	-	-	-	-
35 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-
<b>36 Additional Tier 1 capital before regulatory adjustments</b>	<b>\$ 72,554</b>	<b>\$ 72,554</b>	<b>\$ 72,554</b>	<b>\$ 72,554</b>	<b>\$ 72,554</b>
<b>Additional Tier 1 capital: regulatory adjustments</b>					
43 Total regulatory adjustments to Additional Tier 1 capital	\$ -	\$ -	\$ -	\$ -	\$ -
44 Additional Tier 1 capital (AT1)	72,554	72,554	72,554	72,554	72,554
<b>45 Tier 1 capital (T1 = CET1 + AT1)</b>	<b>\$ 1,299,352</b>	<b>\$ 1,261,000</b>	<b>\$ 1,256,754</b>	<b>\$ 1,234,054</b>	<b>\$ 1,190,073</b>
<b>Tier 2 capital: instruments and allowances</b>					
46 Directly issued qualifying Tier 2 instruments plus related stock surplus	\$ -	\$ -	\$ -	\$ -	\$ -
47 Directly issued capital instruments subject to phase out from Tier 2	-	-	-	-	-
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-	-	-	-	-
49 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-
50 Collective allowances	29,651	30,051	23,772	23,699	23,449
<b>51 Tier 2 capital before regulatory adjustments</b>	<b>\$ 29,651</b>	<b>\$ 30,051</b>	<b>\$ 23,772</b>	<b>\$ 23,699</b>	<b>\$ 23,449</b>
<b>Tier 2 capital: regulatory adjustments</b>					
57 Total regulatory adjustments to Tier 2 capital	\$ -	\$ -	\$ -	\$ -	\$ -
58 Tier 2 capital (T2)	29,651	30,051	23,772	23,699	23,449
<b>59 Total capital (TC = T1 + T2)</b>	<b>\$ 1,329,003</b>	<b>\$ 1,291,051</b>	<b>\$ 1,280,526</b>	<b>\$ 1,257,753</b>	<b>\$ 1,213,522</b>
<b>60 Total risk-weighted assets</b>	<b>\$ 9,373,293</b>	<b>\$ 9,229,237</b>	<b>\$ 8,802,891</b>	<b>\$ 8,389,236</b>	<b>\$ 7,790,674</b>
<b>Capital ratios</b>					
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)	13.1%	12.9%	13.5%	13.8%	14.3%
62 Tier 1 (as a percentage of risk-weighted assets)	13.9%	13.7%	14.3%	14.7%	15.3%
63 Total capital (as a percentage of risk-weighted assets)	14.2%	14.0%	14.5%	15.0%	15.6%
<b>OSFI all-in target</b>					
69 Common Equity Tier 1 capital all-in target ratio	7.0%	7.0%	7.0%	7.0%	7.0%
70 Tier 1 capital all-in target ratio	8.5%	8.5%	8.5%	8.5%	8.5%
71 Total capital all-in target ratio	10.5%	10.5%	10.5%	10.5%	10.5%
<b>Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)</b>					
80 Current cap on CET1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A
82 Current cap on AT1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	-
84 Current cap on T2 instruments subject to phase out arrangements	-	-	-	-	-
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	-	-	-	-

<sup>(1)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

<sup>(2)</sup> 2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(3)</sup> The transitional approach is no longer applicable effective Q1 2018.


**Table 19: Modified Capital Disclosure Template - Equitable Bank**

	2018	2017			
	Q1 <sup>(1)(2)</sup>	Q4		Q3	
		All-in	Transitional	All-in	Transitional
(\$ THOUSANDS, EXCEPT PERCENTAGES)					
<b>Common Equity Tier 1 capital: instruments and reserves</b>					
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	\$ 201,602	\$ 200,990	\$	\$ 199,968	
2 Retained earnings	909,493	868,966		833,441	
3 Accumulated other comprehensive income (and other reserves)	(6,308)	(8,748)		(11,577)	
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-	-		-	
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-	-		-	
<b>6 Common Equity Tier 1 capital before regulatory adjustments</b>	<b>\$ 1,104,787</b>	<b>\$ 1,061,208</b>		<b>\$ 1,021,832</b>	
<b>Common Equity Tier 1 capital: regulatory adjustments</b>					
28 Total regulatory adjustments to Common Equity Tier 1	\$ (17,592)	\$ (17,046)		\$ (16,299)	
<b>29 Common Equity Tier 1 capital (CET1)</b>	<b>\$ 1,087,195</b>	<b>\$ 1,044,162</b>	<b>\$ 1,049,321</b>	<b>\$ 1,005,533</b>	<b>\$ 1,011,108</b>
<b>Additional Tier 1 capital: instruments</b>					
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	\$ 72,554	\$ 72,554	\$	\$ 72,554	
31 of which: classified as equity under applicable accounting standards	72,554	72,554		72,554	
32 of which: classified as liabilities under applicable accounting standards	-	-		-	
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-	-		-	
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-	-		-	
35 of which: instruments issued by subsidiaries subject to phase out	-	-		-	
<b>36 Additional Tier 1 capital before regulatory adjustments</b>	<b>\$ 72,554</b>	<b>\$ 72,554</b>		<b>\$ 72,554</b>	
<b>Additional Tier 1 capital: regulatory adjustments</b>					
43 Total regulatory adjustments to Additional Tier 1 capital	\$ -	\$ -	\$	\$ -	
44 Additional Tier 1 capital (AT1)	72,554	72,554		72,554	
<b>45 Tier 1 capital (T1 = CET1 + AT1)</b>	<b>\$ 1,159,749</b>	<b>\$ 1,116,716</b>	<b>\$ 1,120,125</b>	<b>\$ 1,078,087</b>	<b>\$ 1,081,347</b>
<b>Tier 2 capital: instruments and allowances</b>					
46 Directly issued qualifying Tier 2 instruments plus related stock surplus	\$ -	\$ -	\$	\$ -	
47 Directly issued capital instruments subject to phase out from Tier 2	-	-		62,891	
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-	-		-	
49 of which: instruments issued by subsidiaries subject to phase out	-	-		-	
50 Collective allowances	23,976	31,890		31,890	
<b>51 Tier 2 capital before regulatory adjustments</b>	<b>\$ 23,976</b>	<b>\$ 31,890</b>		<b>\$ 94,781</b>	
<b>Tier 2 capital: regulatory adjustments</b>					
57 Total regulatory adjustments to Tier 2 capital	\$ -	\$ -	\$	\$ -	
58 Tier 2 capital (T2)	23,976	31,890		94,781	
<b>59 Total capital (TC = T1 + T2)</b>	<b>\$ 1,183,725</b>	<b>\$ 1,148,606</b>	<b>\$ 1,152,015</b>	<b>\$ 1,172,868</b>	<b>\$ 1,176,128</b>
60 <b>Total risk-weighted assets</b>	<b>\$ 7,396,553</b>	<b>\$ 7,035,380</b>	<b>\$ 7,043,725</b>	<b>\$ 6,814,247</b>	<b>\$ 6,822,315</b>
<b>Capital ratios</b>					
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)	14.7%	14.8%	14.9%	14.8%	14.8%
62 Tier 1 (as a percentage of risk-weighted assets)	15.7%	15.9%	15.9%	15.8%	15.9%
63 Total capital (as a percentage of risk-weighted assets)	16.0%	16.3%	16.4%	17.2%	17.2%
<b>OSFI all-in target</b>					
69 Common Equity Tier 1 capital all-in target ratio	7.0%	7.0%		7.0%	
70 Tier 1 capital all-in target ratio	8.5%	8.5%		8.5%	
71 Total capital all-in target ratio	10.5%	10.5%		10.5%	
<b>Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)</b>					
80 Current cap on CET1 instruments subject to phase out arrangements	N/A	N/A		N/A	
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A		N/A	
82 Current cap on AT1 instruments subject to phase out arrangements	N/A	N/A		N/A	
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	-		-	
84 Current cap on T2 instruments subject to phase out arrangements	-	-		62,891	
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	-		2,110	

<sup>(1)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9.

<sup>(2)</sup> 2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.

<sup>(3)</sup> The transitional approach is no longer applicable effective Q1 2018.


**Table 20: Leverage Ratio - Equitable Bank**

(\$ THOUSANDS, EXCEPT PERCENTAGES)	2019		2018				2017	
	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4 <sup>(1)</sup>	Q3 <sup>(1)</sup>	Q2 <sup>(1)</sup>	Q1 <sup>(1)</sup>	Q4	Q3
<b>On-balance sheet exposure</b>								
1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)	\$ 25,950,516	\$ 25,494,724	\$ 24,481,165	\$ 22,806,548	\$ 21,607,008	\$ 20,712,758	\$ 20,278,798	\$ 19,833,924
2 Grossed-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework (IFRS)	-	-	-	-	-	-	-	-
3 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	-	-	-	-	-	-	-	-
4 (Asset amounts deducted in determining Basel III Tier 1 capital)	(59,891)	(52,735)	(23,333)	(25,616)	(22,248)	(21,149)	(20,572)	(19,310)
<b>5 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 4)</b>	<b>\$ 25,890,625</b>	<b>\$ 25,441,989</b>	<b>\$ 24,457,832</b>	<b>\$ 22,780,932</b>	<b>\$ 21,584,760</b>	<b>\$ 20,691,609</b>	<b>\$ 20,258,226</b>	<b>\$ 19,814,614</b>
<b>Derivative exposures</b>								
6 Replacement cost associated with all derivative transactions	\$ 8,727	\$ 6,241	\$ 20,237	\$ 17,018	\$ 12,991	\$ 9,170	\$ 17,963	\$ 16,229
7 Add-on amounts for potential future exposure associated with all derivative transactions	14,045	13,864	40,137	37,098	33,207	32,660	30,102	26,785
8 (Exempted central counterparty-leg of client cleared trade exposures)	-	-	-	-	-	-	-	-
9 Adjusted effective notional amount of written credit derivatives	-	-	-	-	-	-	-	-
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-	-	-	-	-	-	-
<b>11 Total derivative exposures (sum of lines 6 to 10)</b>	<b>\$ 22,772</b>	<b>\$ 20,105</b>	<b>\$ 60,374</b>	<b>\$ 54,116</b>	<b>\$ 46,198</b>	<b>\$ 41,830</b>	<b>\$ 48,065</b>	<b>\$ 43,014</b>
<b>Securities financing transaction exposures</b>								
12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	\$ 125,069	\$ 547,620	\$ 250,000	\$ -	\$ -	\$ -	\$ -	\$ -
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-	-	-	-	-	-	-
14 Counterparty credit risk (CCR) exposure for SFTs	-	-	-	-	-	-	-	-
15 Agent transaction exposures	-	-	-	-	-	-	-	-
<b>16 Total securities financing transaction exposures (sum of lines 12 to 15)</b>	<b>\$ 125,069</b>	<b>\$ 547,620</b>	<b>\$ 250,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Other off-balance sheet exposures</b>								
17 Off-balance sheet exposure at gross notional amount	\$ 2,051,512	\$ 1,833,658	\$ 1,544,684	\$ 1,788,625	\$ 1,698,465	\$ 1,419,735	\$ 1,294,335	\$ 1,223,803
18 (Adjustments for conversion to credit equivalent amounts)	(1,371,438)	(1,224,751)	(992,212)	(1,221,402)	(1,203,478)	(992,268)	(924,242)	(869,867)
<b>19 Off-balance sheet items (sum of lines 17 and 18)</b>	<b>\$ 680,074</b>	<b>\$ 608,907</b>	<b>\$ 552,472</b>	<b>\$ 567,223</b>	<b>\$ 494,987</b>	<b>\$ 427,467</b>	<b>\$ 370,093</b>	<b>\$ 353,936</b>
<b>Capital and Total Exposure</b>								
20 Tier 1 capital	\$ 1,299,352	\$ 1,261,000	\$ 1,256,754	\$ 1,234,054	\$ 1,190,073	\$ 1,159,749	\$ 1,116,716	\$ 1,078,087
<b>21 Total Exposures (sum of lines 5, 11, 16 and 19)</b>	<b>\$ 26,718,540</b>	<b>\$ 26,618,621</b>	<b>\$ 25,320,678</b>	<b>\$ 23,402,271</b>	<b>\$ 22,125,945</b>	<b>\$ 21,160,906</b>	<b>\$ 20,676,384</b>	<b>\$ 20,211,564</b>
<b>Leverage Ratios</b>								
<b>22 Basel III Leverage Ratio</b>	<b>4.9%</b>	<b>4.7%</b>	<b>5.0%</b>	<b>5.3%</b>	<b>5.4%</b>	<b>5.5%</b>	<b>5.4%</b>	<b>5.3%</b>

<sup>(1)</sup> Effective January 1, 2018, the amounts and ratios have been prepared in accordance with IFRS 9. 2017 period comparatives were prepared in accordance with IAS 39 and have not been restated. As a result, 2019 and 2018 period disclosures are not directly comparable to 2017 periods.



**Non-GAAP measures****Assets Under Management ("AUM")**

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by the Company.

**Book value per common share**

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

**Common Equity Tier 1 Capital ("CET1 Capital")**

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

**CET1 Ratio**

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for the Bank in accordance with OSFI's Capital Adequacy Requirements ("CAR") Guideline.

**Dividend Payout ratio**

is defined as dividend per common share as a percentage of diluted earnings per share.

**Dividend Yield**

is calculated on an annualized basis and is defined as dividend per common share divided by average of daily closing price per common share for the period.

**Efficiency Ratio**

is derived by dividing non-interest expenses by the sum of net revenue. A lower efficiency ratio reflects a more efficient cost structure.

**Leverage Ratio**

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline.

**Liquid assets**

is a measure of the Company's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

**Loans Under Management ("LUM")**

is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by the Company.

**Net interest margin ("NIM")**

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period.

**Net revenue**

is calculated as the sum of net interest income and other income.

**Provision for credit losses – rate**

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period.



**Non-GAAP measures****Return on average assets**

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

**Return on RWA**

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period.

**Return on shareholders' equity ("ROE")**

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

**Risk-weighted assets ("RWA")**

represents the Bank's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.

**Tier 1 Capital**

is calculated by adding non-cumulative preferred shares to CET1 Capital.

**Tier 2 Capital**

is equal to the sum of the Bank's eligible stage 1 and 2 allowance (collective allowance under IAS 39) and subordinated debentures.

**Tier 1 Ratio**

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline.

**Total Capital**

equals to Tier 1 plus Tier 2 Capital.

**Total Capital Ratio**

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for the Bank in accordance with OSFI's CAR Guideline.



**Acronyms****AOCI**

Accumulated Other Comprehensive Income (Loss)

**CAR**

Capital Adequacy Requirements

**CMHC**

Canada Mortgage and Housing Corporation

**EPS**

Earnings per Share

**GAAP**

Generally Accepted Accounting Principles

**HELOC**

Home Equity Line of Credit

**IFRS**

International Financial Reporting Standards

**IASB**

International Accounting Standards Board

**IAS**

International Accounting Standard

**LTV**

Loan-to-Value ratio

**NIM**

Net Interest Margin

**OSFI**

Office of the Superintendent of Financial Institutions Canada

